## **Shahin Photocopy And Electronics**



**Project by- Md.Shaine Miha** 

Identified By - Md. Alhaz Sarkar Verified by- Md. Ruhul Amin

Madhobpur Unit Area 4 GRAMEEN TRUST

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Name	:	Shaine Miha		
Age	:	15-01-1995 (22Years)		
Marital status	:	Unmarried		
Children	:	0 Son 0 Doaughter		
No. of siblings:	:	02 Brothers 01 Sister		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father Sirin Akter Saju Miha Branch: Badanthi Bi-Bharia Centre: 10/m Group no: 05Loanee no.1826 Member since:2012 First loan:10,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF	: :	Existing loan: 0 Outstanding: 0  N/a  N/A  N/A  N/A		
Education	:	Class HSC		

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Photocopy and servicing business
Initial Investment	:	50,000
Trade License		348(2017-2018)
Business Experience And Training Info	:	04 Years
Other Own/Family Sources of Income	:	Father
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01761874291
NU Project Source/Reference	:	GT- Madhobpur Unit

# BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother.. has been a member of Grameen Bank since 2012-2017 (05 years). At first She took 10,000 taka from GB. GB Borrower invested GB Loan in business work and gradually improved their living standard by using GB loan.

### PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Shahin Photocopy And Electronics
Address/ Location	:	Islampur Bazar, Bijoynogor, Bramonbaria
Total Investment in BDT	:	2,44,000
Financing	:	Self BDT- 1,94,000 /-(from existing business) 79% Required Investment BDT-50,000 /-(as equity) 21%
Present salary/drawings from business (estimates)	:	7,000
Proposed Salary		7,000
Proposed Business (i)% of present gross profit margin (ii) Estimated %of proposed gross profit margin (iii) Agreed grace period	:	30% 30% 1 month

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items: Items-1,17,000 Decoration-27,000 Shop Advance- 50,000	1,94,000		1,94,000
Proposed items:		50,000	50,000
Total Capital	1,94,000	50,000	2,44,000

#### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock items					
Product name	Unit (Quantity)	Amount			
Power Supply		2,000			
Hot Gun		5,000			
Electric Item		20,000			
Stationary		5,000			
Computer		30,000			
Photocopy Machine		48,000			
Cash table and Computer Table		7,000			
Total Present Stock		1,17,000			

Proposed items				
Product Name	Unit (Quantity)	Amount		
Stationary		20,000		
Electric Item		20,000		
printer		5,000		
Scanner		5,000		
Total Proposed items		50,000		

#### INFO ON EXISTING BUSINESS OPERATIONS

	Existing Business (BDT)				
Particulars Particulars	Daily	Monthly	Yearly		
Sales (A)	1,000	30,000	3,60,000		
Less: Cost of sales (B)	400	12,000	1,44,000		
Profit (C) [C=(A-B)]	600	18,000	2,16,000		
Less: Operating Costs					
Electricity bill		300	3,600		
Night guard bill		50	600		
Janarator bill		150	1,800		
Shop Rent		1,700	20,400		
Mobile bill		300	3,600		
Present salary/Drawings- self		7,000	84,000		
Present Salary-Staff (01)					
Others (fees, Entertainment, TL renewal)		500	6,000		
Non Cash Item:					
Depreciation Expenses(27,000)*10%		225	2,700		
Total Operating Cost (F)		10,225	1,22,700		
Net Profit (C-F):		7,775	93,300		

#### FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars		Year 1 (BD	OT)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	1,100	33,000	3,96,000	1,200	36,000	4,32,000
Less: Cost of Sale (B)	440	13,200	1,58,400	480	14,400	1,72,800
Profit (A-B)=(C)	660	19,800	2,37,600	720	21,600	2,59,200
Less: Operating Costs						
Electricity bill		350	4,200		350	4,200
Night guard bill		50	6,00		50	600
Janarator bill		150	1,800		150	1,800
Shop Rent		1,700	20,400		1,700	20,400
Mobile bill		300	3,600		300	3,600
Present salary/Drawings- self		7,000	84,000		8,000	96,000
Present Salary-Staff (01)						
Others (fees, Entertainment, TL renewal)		500	6,000		500	6,000
Non Cash Item:						
Depreciation Expenses (27,000) 10%		225	2,700		225	2,700
Total Operating Cost		10,275	1,23,300		11,275	1,35,300
Net Profit (C-D) = (E)		9,525	1,14,300		10,325	1,23,900
GT payback			30,000			30,000
Retained Income:			84,300			93,900

# CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	1,14,300	1,23,900
1.3	Depreciation (Non cash item)	2,700	2,700
1.4	Opening Balance of Cash Surplus		87,000
	Total Cash Inflow	1,67,000	2,13,600
2.0	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3.0	Net Cash Surplus	87,000	1,83,600

#### **SWOT ANALYSIS**

# Strength

- Skilled and experience
- Relationship with GB
- Demand from Locality
- Good communicational Skill
- Well known businessman

# WEAKNESS

Less Stock

## **O**PPORTUNITIE

- More Employment opportunity
- Expansion of business

### THREATS

- Competitors
- Theft
- Fire



































