Manob Kalyan Elma Furniture



Project by- Md. Saiful Alam

Identified by- Md. Altaf Hossain Verified by- Md. Abubakar Siddiq

Brahmanbaria Unit Area 4

GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Name	:	Md. Saiful Alam
Age	:	12 June, 1989 (28 Years)
Marital status	:	Unmarried
Children	:	0 Son, 0 Daughter
No. of siblings:	:	02 Brothers, 02 Sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother √ Father Mst. Shamdunnshar Begum Md. Abul Hasham Branch:Sultanpur, Centre# 32/mu, Group no : 04 Loanee no.1987/1, Member since: 2009, First loan:10,000 Existing loan:30,000, Outstanding:8800
(v) Who pays GB loan installment(vi) Mobile lady(vii) Grameen Education Loan(viii)Any other loan like GCCN, GKF	:	Mother N/A N/A N/A
Education	:	Ten

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Business(Furniture)
Initial Investment	:	50,000 (Father)
Trade License		113 (2017-2018)
Business Experience And Training Info	:	04 Years
Other Own/Family Sources of Income	:	Father (Service)
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01717-893290
NU Project Source/Reference	:	GT- Brahmanbaria Unit

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of Grameen Bank since 2009 (08 years). At first She took 10,000 taka from GB. GB Borrower invested GB Loan in business for expansion. NU's mother gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Manob Kalyan Elma Furniture	
Address/ Location	:	Chandupur Bazer, Brahmanbaria Sadar, Brahmanbaria	
Total Investment in BDT	:	2,70,000	
Financing	:	Self BDT- 2,20,000/- (from existing business) 81% Required Investment BDT- 50,000/-(as equity) 19%	
Present salary/drawings from business (estimates)	:	5,000	
Proposed Salary		6,000	
Proposed Business (i)% of present gross profit margin (ii) Estimated % of proposed	:	30%	
(ii) Estimated %of proposed gross profit margin (iii) Agreed grace period		30%	
		01 month	

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)				
Investments in different categories:	(1)	(2)	(1+2)		
Present Stock Items: Goods –1,85,000 Loter machine, Randa, Drill machine, other Tools & Fan=25,000 Advance=10000	2,20,000		2,20,000		
Proposed items: wood items:50,000		50,000	50,000		
Total Capital	2,20,000	50,000	2,70,000		

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present	Present Stock items					
Product name	Unit (Quantity)	Amount				
Cot Box Big	02 pes	60,000				
Cot Box sami	1 pes	18,000				
Alna	6 pes	18,000				
Dressing table	01 pes	15,000				
Master tabile	01 pes	4,000				
Chair	02 pes	5,000				
Cabinet	01 pes	30,000				
Wood		35,000				
Loter machine, Randa, Drill machine, other Tools & Fan		25,000				
Advance		10000				
Total Present Stock		2,20,000				

Proposed items					
Product Name	Unit	Amount			
Akasi wood		40,000			
Rain tree Wood		10,000			
Total Proposed		50,000			

INFO ON EXISTING BUSINESS OPERATIONS

	Existing Business (BDT)						
Particulars	Daily	Monthly	Yearly				
Sales (A)	5,000	150,000	18,00,000				
Less: Cost of sales (B)	4000	120,000	1440,000				
Profit (C) [C=(A-B)]	1000	30,000	240,000				
Less: Operating Costs							
Electricity bill		500	6,000				
Night grad bill		100	1200				
Generator bill							
Shop Rent		1000	12000				
Mobile bill		500	6,000				
Present salary/Drawings- self		5,000	60,000				
Present salary/ Drawing –Staff-03		15,000	180,000				
Conveyance or Transport]		3,000	36,000				
Others (fees, Entertainment, TL renew)		500	6,000				
Non Cash Item:							
Depreciation Expenses(25,000*10%)		250	3000				
Total Operating Cost (F)		25850	310200				
Net Profit (E-F):		4150	49,800				

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars.		Year 1 (BD	T)	Year 2 (BDT)			
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Sales (A)	5,500	165,000	19,80,000	6,000	180,000	21,60,000	
Less: Cost of Sale (B)	4400	132,000	1584,000	4800	144,000	172,000	
Profit (A-B)=(C)	1100	33,000	396,000	1200	36,000	432,000	
Less: Operating Costs							
Electricity bill		500	6,000		500	6,000	
Night grad bill		100	1200		100	1200	
Generator bill							
Shop Rent		1000	12000		1000	12000	
Mobile bill		500	6,000		500	6,000	
Present salary/Drawings- self		6,000	60,000		7,000	60,000	
Present salary/ Drawing –Staff		15,000	180,000		15,000	180,000	
Conveyance or Transport		3,000	36,000		3,000	36,000	
Others (fees, Entertainment, TL renew)		500	6,000		500	6,000	
Non Cash Item:							
Depreciation Expenses		250	3000		250	3000	
Total Operating Cost		26850	310200		27850	310200	
Net Profit (C-D) = (E)		6,150	73800		8,150	97800	
GT payback			30,000			30,000	
Retained Income:		43,800			67,800		

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	73800	97800
1.3	Depreciation (Non cash item)	3000	3000
1.4	Opening Balance of Cash Surplus		46800
	Total Cash Inflow	126800	147600
2.0	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3.0	Net Cash Surplus	46,800	117,600

SWOT ANALYSIS

Strength

- Skilled and experience
- Relationship with GB
- Demand from Locality
- Good communicational Skill
- Well known businessman

WEAKNESS

Less Stock

OPPORTUNITIE

- More Employment opportunity
- Expansion of business

THREATS

- Competitors
- Theft
- Fire



























গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: সাইফুল আলম

Name: Saiful Alam

পিতা: মোঃ আবু হাসেম

মাতা: মোছাঃ সামছুরাহার

Date of Birth: 12 Jun 1989

ID NO: 1211359527326



গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: মোছাঃ সামছুলাহার বেগম

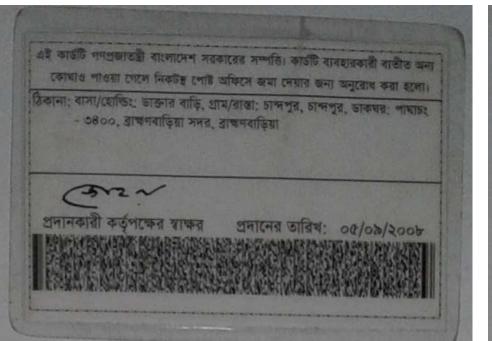
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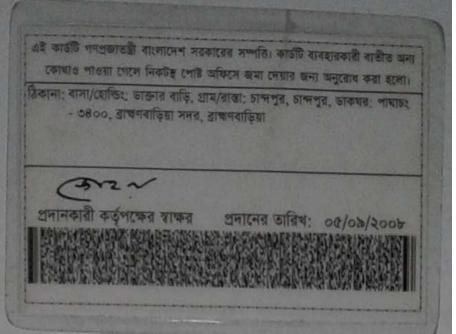
স্থামী: মোচাঃ আবু হাসেম

মাতা: মোছাঃ জুবেদা খাতুন

Date of Birth: 18 Aug 1968

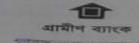
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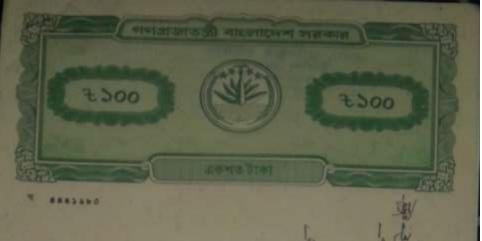
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