

Project by : Md. Shah Alom Identified by : Md. Sayedul Amin Shakib Verified By: Md. Moksed Ali Shariatpur Unit, Barisal Anchal-6 GRAMEEN TRUST

GT Social Business Barisal Anchal-6

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md. Shah Alom	
Age	:	05/02/1982 (34 Years 08 Months)	
Marital status	:	Married	
Children	:	Three Sons, Two Daughters.	
No. of siblings:	:	Five Brothers, Three Sisters.	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	MotherImage: Selina BegumMd. Fazla Karim ChawkiderMember since: 2006 to Till Now.Branch: Chikandi, Shariatpur.Centre no. 38/M, Group: 05.Loanee No: 3117/1, First Ioan: Tk. 5,000/-Existing Ioan: 85,000/-, Outstanding: 35,000/-	
<i>Further Information:</i> (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others		NU N/A N/A N/A N/A	
Education, till to date	:	Class Five	



Present Occupation	:	Furniture Business
Trade License Number		185/ 2017-2018
Business Experiences		10 years.
Other Own/Family Sources of Income	•	Business, (His Brother is a businessman)
Other Own/Family Sources of Liabilities	•	N/A
NU Contact Info	:	01942-601676
NU Project Source/Reference	•	GT Shariatpur Unit Office, Shariatpur.

NU's mother has been a member of Grameen Bank (GB) from 2006 to till now. At first her mother took a loan amount BDT 5,000 from Grameen Bank. She Invested the money in her Son's business. She gradually improved their life standard through GB loan.



Business Name	:	Mayer Dua Furniture
Address/ Location	:	Domsher Bazar, Shariatpur.
Total Investment in BDT	:	4,30,000/=
Financing	:	Self BDT : 3,50,000/= (from existing business)81%Required Investment BDT : 80,000/= (as equity)19%
Present salary/drawings from business (estimates)	:	BDT 9,000
Proposed Salary		BDT 10,000
Proposed Business % of present gross profit margin	:	25%
Estimated % of proposed gross profit margin	:	25%
Agreed grace period	:	1 month (12 Installments)

EXISTING BUSINESS OPERATIONS Info.

Particulars	Existing Business (BDT)			
Faiticulars	Daily	Monthly	Yearly	
Sales (A)	4,000	1,20,000	14,40,000	
Less: Cost of sale (B)	3,000	90,000	10,80,000	
Gross Profit 25% (A-B)= [C]	1,000	30,000	3,60,000	
Less: Operating Costs				
Electricity bill	0	300	3,600	
Rent	0	2,000	24,000	
Night Guard Bill	0	120	1,440	
Generator Bill	0	150	1,800	
Mobile Bill	0	300	3,600	
Salary from Business (Self)	0	9,000	1,08,000	
Present Salary Employee (5,000*2)	0	10,000	1,20,000	
Others (Entertainment)	0	500	6,000	
Non Cash Item:				
Depreciation Expenses(10,000*12%)	0	100	1,200	
Total Operating Cost (D)	0	22,470	2,69,640	
Net Profit (C-D):	1,000	7,530	90,360	

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Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present items: Decoration : Advance: Present Goods Items (*) :	10,000 20,000 3,20,000		3,50,000
Proposed Items (**) :		80,000	80,000
Total Capital	3,50,000	80,000	4,30,000

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown (Continued)

Present Stock item

Proposed Item

Product name	Amount
খাট (8*২৫,০০০)	1,00,000
কেবিনেট (৩*২৫,০০০)	75,000
ওয়ার্ডদ্রোপ (২*২৫,০০০)	50,000
দ্ধেসিংটেবিল (২*১৫,০০০)	30,000
ছোফা (১*২০,০০০)	20,000
দরজা (১*১৫০০০)	15,000
মেহুগুনী	10,000
রেন্ট্রি	20,000
Total Present Stock	3,20,000

Product Name	Amount
ছোফা (২*২০,০০০)	40,000
খাট (২*১৫,০০০)	30,000
কাঠ	10,000
Total :	80,000

Financial Projection of NU BUSINESS PLAN

Particulars		Year 1 (BDT)			Year 2 (BDT)		
	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Sales (A)	5,000	1,50,000	18,00,000	6,000	1,80,000	21,60,000	
Less: Cost of Sale (B)	3,750	1,12,500	13,50,000	4,500	1,35,000	16,20,000	
Gross Profit (C+D)=E	1250	37,500	4,50,000	1,500	45,000	5,40,000	
Less operating cost :							
Electricity bill	0	350	4,200	0	600	7,200	
Rent	0	2,000	24,000	0	2,000	24,000	
Night Guard Bill	0	150	1,800	0	200	2,400	
Generator Bill	0	200	2,400	0	250	3,000	
Mobile Bill	0	350	4,200	0	400	4,800	
Salary- self	0	10,000	1,20,000	0	10,000	1,20,000	
Salary –Stuff (7,000*2)	0	14,000	1,68,000	0	14,000	1,68,000	
Others	0	550	6,600	0	600	7,200	
Non Cash Item:							
Depreciation Expenses	0	100	1,200	0	100	1,200	
Total Operating Cost (F)	0	27,700	3,32,400	0	28,150	3,37,800	
Net Profit =(E-F)	1,250	9,800	1,17,600	1,500	16,850	2,02,200	
GT payback			48,000			48,000	
Retained Income:	69,600				1,54,200		

CASH FLOW Projection on Business Plan (Rec. & Pay.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	0
1.2	Net Profit	1,17,600	2,02,200
1.3	Depreciation (Non cash item)	1,200	1,200
1.4	Opening Balance of Cash Surplus	0	35,800
	Total Cash Inflow	1,98,800	2,39,200
2.0	Cash Outflow		
2.1	Purchase of Product	80,000	0
2.2	Payment of GB loan	35,000	0
2.3	Investment Pay Back	48,000	48,000
	Total Cash Outflow	1,63,000	48,000
3.0	Net Cash Surplus	35,800	1,91,200

SWOT Analysis

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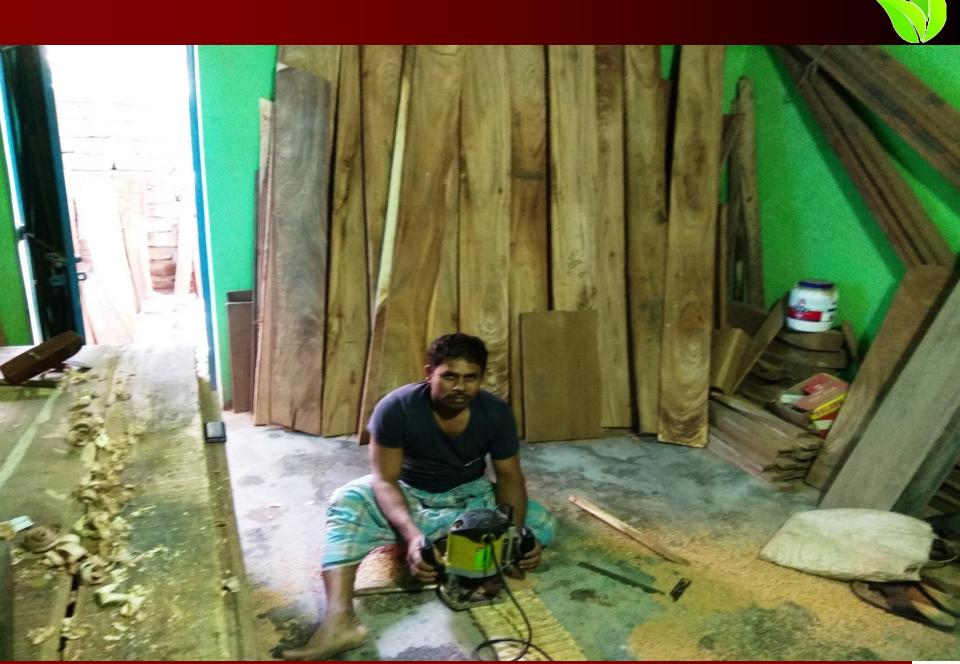
 Still and 10 Years experience Quality service and Product Well Decorated Seven days open weekly 	WEAKNESS Lack of investment
 OPPORTUNITIES Have a chance at more customers within local area. Extendable society Products and service demand increasing. 	 THREATS New competitor may be present Political Unrest Theft

Photographs



Photograph



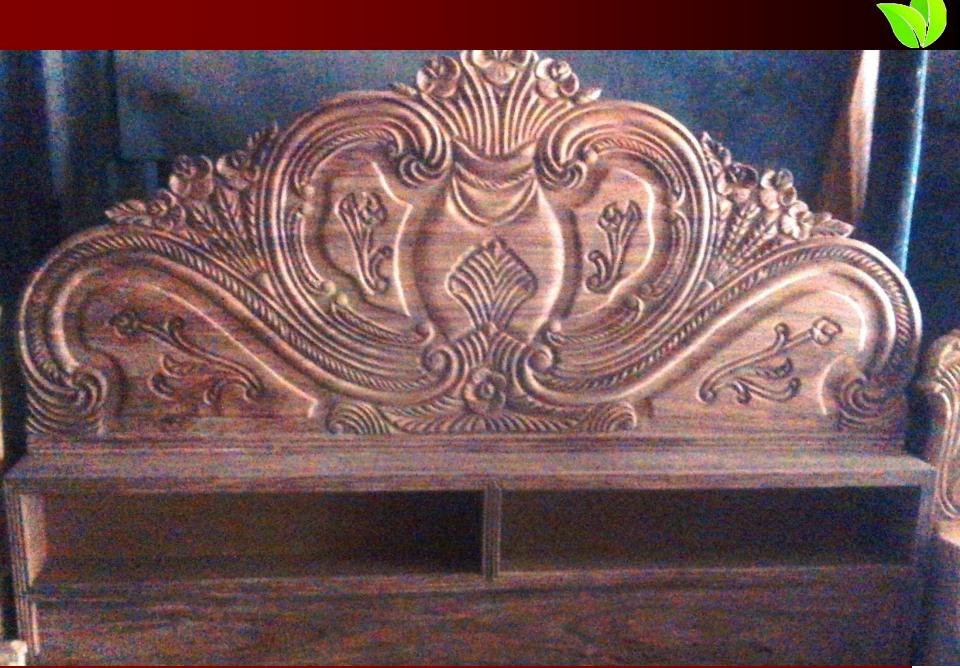




















গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: শাহ আলম Name: Shah Alom পিতা: ফজলুল করিম চৌকিদার মাতা: সেলিনা Date of Birth: 05 Feb 1982 ID NO: 8616957238290



গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র

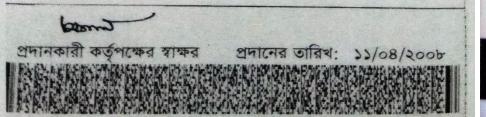


নাম: সেলিনা বেগম Name: Selina Begum স্বামী: মোঃ ফজলে করিম চোকদার মাতা: মৃত জহুরা বেগম Date of Birth: 02 Jan 1959

ID NO: 8616957236732

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোথাও পাওয়া গেলে নিকটস্থ পোষ্ট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: গ্রাম/রাস্তা: সুজন দোয়াল, সুজন দোয়াল, ডাকঘর: কোয়ার পুর - ৮০০০, শরিয়তপুর সদর, শরীয়তপুর

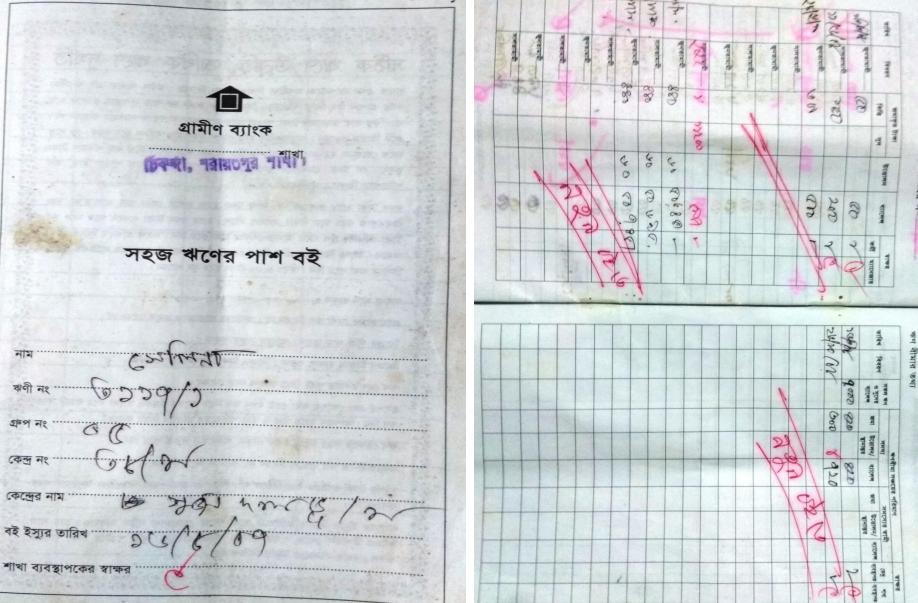
এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোথাও পাওয়া গেলে নিকটস্থ পোষ্ট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলে। ঠিকানা: গ্রাম/রাস্তা: সুজন দোয়াল, সুজন দোয়াল, ডাকঘর: কোয়ার পুর - ৮০০০, শরিয়তপুর সদর, শরীয়তপুর





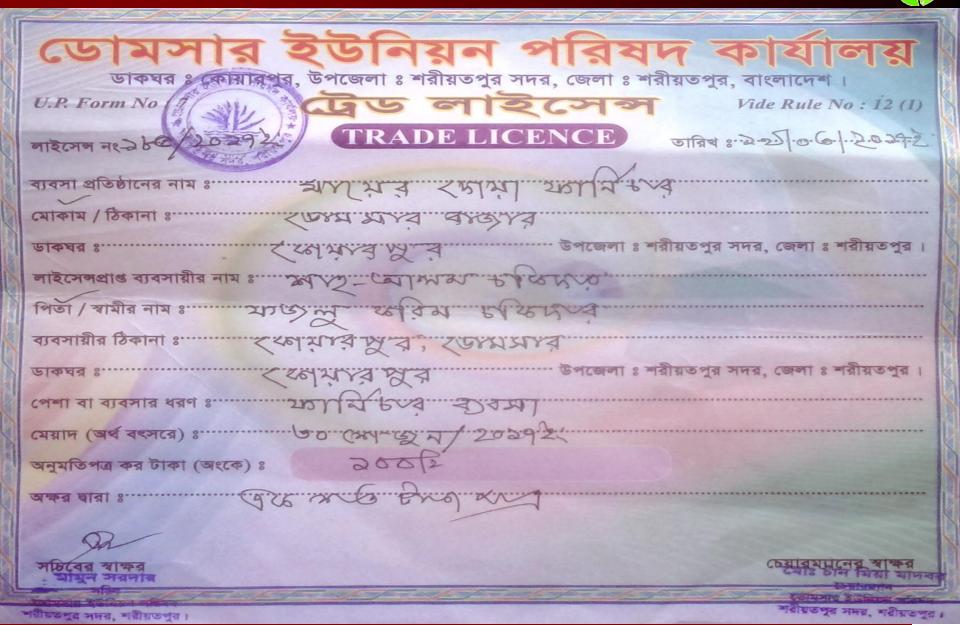




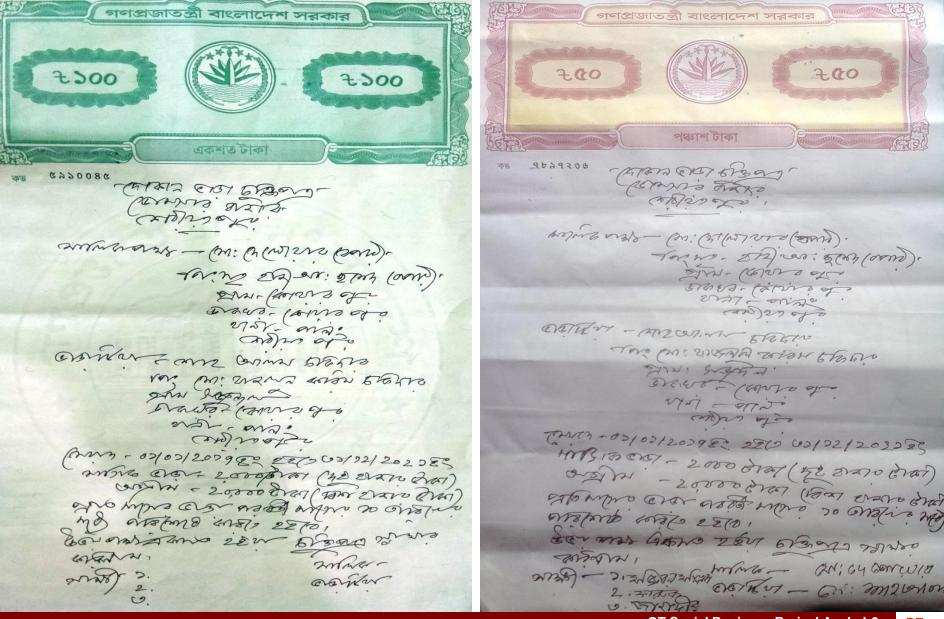


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Photograph



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Presented at ...th Internal Design Lab on March, 2017 at GT

