#### A Nobin Udyokta Project

## **Kadir Farm**



Project by : Abdul Kadir

Identified by : Md. Kamruzzaman Shovon Verified By: Md. Sayedul Amin Shakib Shariatpur Unit, Barisal Anchal-6 GRAMEEN TRUST



### **BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA**



Name	:	Abdul Kadir	
Age	:	20/03/1984 (33 Years 07 Months)	
Marital status	:	Married	
Children	:	Two Sons, Two Daughters.	
No. of siblings:	:	Four Brothers , One Sister.	
Parent's and GB related Info  (i) Who is GB member  (ii) Mother's name  (iii) Father's name  (iv) GB member's info	: : :	Mother	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	: : : : : : : : : : : : : : : : : : : :	N/A N/A N/A N/A N/A	
Education, till to date	:	Class Eight	

### **BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA**

(Continued)



Present Occupation	:	Gorur Farm Business
Trade License Number	:	89/ 2017-2018
Business Experiences	:	3 years.
Other Own/Family Sources of Income	•	Business, (His Brother is a businessman)
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01917-382180
NU Project Source/Reference	•	GT Shariatpur Unit Office, Shariatpur.

## **BRIEF HISTORY OF GB LOAN Utilization by Family**



NU's mother has been a member of Grameen Bank (GB) from 2010 to till now. At first her mother took a loan amount BDT 20,000 from Grameen Bank. She Invested the money in her Son's business. She gradually improved their life standard through GB loan.

## PROPOSED BUSINESS Info.



Business Name	:	Kadir Farm
Address/ Location	:	Mohishkandi, Vadorgonj, Shariatpur.
Total Investment in BDT	:	3,80,000/=
Financing	:	Self BDT: <b>3,00,000/=</b> (from existing business) 79% Required Investment BDT: <b>80,000/=</b> (as equity) 21%
Present salary/drawings from business (estimates)	:	BDT 7,000/-
Proposed Salary		BDT 9,000/-
Proposed Business % of present gross profit margin	:	30%
Estimated % of proposed gross profit margin	:	30%
Agreed grace period	:	2 months (8 Installments)

## **EXISTING BUSINESS OPERATIONS Info.**



Particulars	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly		
Sales (A)	2,000	60,000	7,20,000		
Less: Cost of sale (B)	1,400	42,000	5,04,000		
Gross Profit 30% (A-B)= [C]	600	18,000	2,16,000		
Less: Operating Costs					
Electricity bill	0	3,000	36,000		
Rent	0	0	0		
Night Guard Bill	0	0	0		
Generator Bill	0	0	0		
Mobile Bill	0	300	3,600		
Salary from Business (Self)	0	7,000	84,000		
Present Salary Employee	0	0	0		
Others (Entertainment)	0	500	6,000		
Non Cash Item:					
Depreciation Expenses(20,000*12%)	0	200	2,400		
Total Operating Cost (D)	0	11,000	1,32,000		
Net Profit (C-D):	600	7,000	84,000		

#### PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present items:  Decoration: Present Goods Items:	20,000 2,80,000		3,00,000
Proposed Items (**) :		80,000	80,000
Total Capital	3,00,000	80,000	3,80,000

(\*) Details present Stock & (\*\*) Proposed Items mentioned in next slide

#### PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



#### **Present Stock item**

Product name	Amount
ষাড় বাছুর	50,000
গাভী	70,000
অটোরিক্সা	1,60,000
Total Present Stock	2,80,000

#### **Proposed Item**

Product name	Amount
গাভী	80,000
Total:	80,000

## Financial Projection of NU BUSINESS PLAN



Particulars		Year 1 (B	BDT)	Year 2 (BDT)		
i articulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	2,500	75,000	9,00,000	3,000	90,000	10,80,000
Less: Cost of Sale (B)	1,750	52,500	6,30,000	2,100	63,000	7,56,000
Gross Profit (C+D)=E	750	22,500	2,70,000	900	27,000	3,24,000
Less operating cost:						
Electricity bill	0	3,200	38,400	0	3,500	42,000
Rent	0	0	0	0	0	0
Night Guard Bill	0	0	0	0	0	0
Generator Bill	0	0	0	0	0	0
Mobile Bill	0	350	4,200	0	400	4,800
Salary- self	0	9,000	1,08,000	0	9,000	1,08,000
Salary –Stuff	0	0	0	0	0	0
Others	0	550	6,600	0	600	7,200
Non Cash Item:						
Depreciation Expenses	0	200	2,400	0	200	2,400
Total Operating Cost (F)	0	13,300	1,59,600	0	13,700	1,64,400
Net Profit =(E-F)	750	9,200	1,10,400	900	13,300	1,59,600
GT payback	48		48,000			48,000
Retained Income:	62,400				1,11,600	

## **CASH FLOW Projection on Business Plan (Rec. & Pay.)**



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	0
1.2	Net Profit	1,10,400	1,59,600
1.3	Depreciation (Non cash item)	2,400	2,400
1.4	Opening Balance of Cash Surplus	0	64,800
	Total Cash Inflow	1,92,800	2,26,800
2.0	Cash Outflow		
2.1	Purchase of Product	80,000	0
2.2	Payment of GB loan	0	0
2.3	Investment Pay Back	48,000	48,000
	Total Cash Outflow	1,28,000	48,000
3.0	Net Cash Surplus	64,800	1,78,800

## **SWOT Analysis**



# STRENGTH

- Skill and 10 Years experience
- Quality service and Product
- Well Decorated
- Seven days open weekly

## **W**EAKNESS

Lack of investment

## **O**PPORTUNITIES

- Have a chance at more customers within local area.
- Extendable society
- Products and service demand increasing.

### ${f T}_{ ext{HREATS}}$

- New competitor may be present
- Political Unrest
- Theft

# **Photographs**





## Photograph















#### পণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bengladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: আবুল কাদির

Name: Abdul Kadir

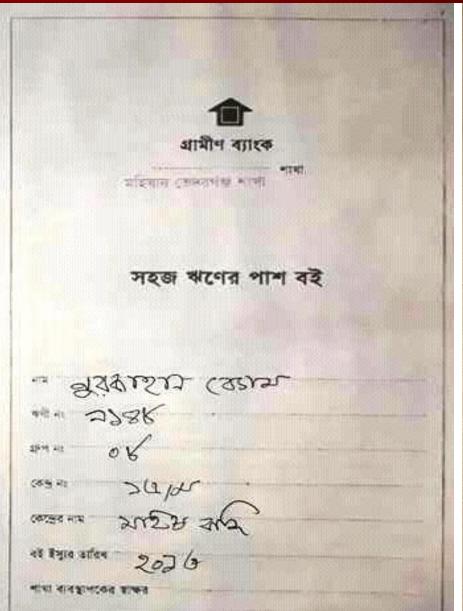
পিতা: মৃত হাসেম সরদার

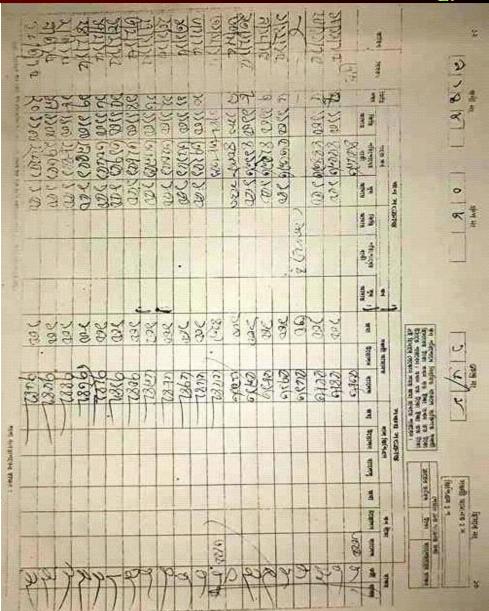
মাতা: নুরজাহান বেগম

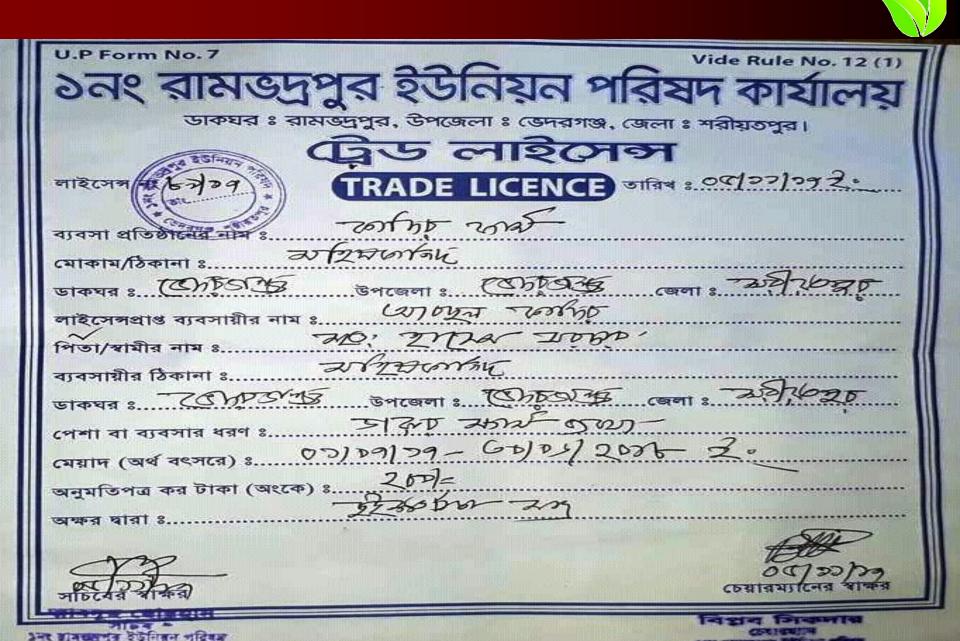
Date of Birth: 20 Mar 1984

ID NO: 8611477482202











Presented at
....<sup>th</sup> Internal Design Lab
on November ...., 2017 at GT

