A Nobin Udyokta Project Sohidul Dairy Farm



Project by :Md.Sahidul Bepari Identified by : Solayman Hossain Verified By: Shaiful Islam Madaripur Unit, Madaripur Anchal-6 GRAMEEN TRUST



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BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md.Sahidul Bapari
Age	:	29-Jun-1983 (34 Years 5 Months)
Marital status	:	Married,
Children	:	1 Son
No. of siblings:	:	2 brothers 2 Sisters
<i>Parent's and GB related Info</i> (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Jorimon Begum Md.Kalachan Bapai Member since:1992 Branch: Mostofapur, Centre no.3/m, Group: 0 Loanee No.4366 First Ioan: Tk. 5,000 Total Amount Received: Tk. 1,00,000/- Existing Ioan: 00 Outstanding:00
<i>Further Information:</i> (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	: : :	N/A N/A N/A N/A
Education, till to date	:	Five



Present Occupation	:	Business
Trade License Number	:	
Business Experiences	:	8 years.
Other Own/Family Sources of Income		N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01725-802626
NU Project Source/Reference	:	Madaripur Unit Office.Madaripur

NU's mother has been a member of Grameen Bank (GB) Since 1992. At first her mother took a loan amount BDT 5,000 from Grameen Bank. She Invested the money in her Son's business. She gradually improved their life standard through GB loan.



Business Name	:	Sohidul Dairy Farm
Address/ Location	:	Mostofapur .Madaripur
Total Investment in BDT	:	2,20,000/=
Financing	:	Self BDT : 1,20,000/= (from existing business)55%Required Investment BDT : 80,000/= (as equity)45%
Present salary/drawings from business (estimates)	:	BDT 7,000
Proposed Salary		BDT 7,000
Proposed Business % of present gross profit margin Estimated % of proposed gross profit margin Agreed grace period	:	50% 50% 2 months 8 Installment

EXISTING BUSINESS OPERATIONS Info.

Particulars	Existing Business (BDT)			
r ai liculai S	Daily	Monthly	Yearly	
Sales (A)	800	24,000	2,88,000	
Less: Cost of sale (B)	400	12,000	1,44,000	
Gross Profit 20% (A-B)= [C]	400	12,000	1,44,000	
Less: Operating Costs				
Mobile Bill		300	3,600	
Salary from Business (Self)		7,000	84,000	
Others (Entertainment)		200	2,400	
Non Cash Item:				
Depreciation Expenses				
Total Operating Cost (D)		7,500	90,000	
Net Profit (C-D):	400	4,500	54,000	

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present items: Present Goods Items (*) :	1,20,000		1,20,000
Proposed Items (**) :		80,000	80,000
Total Capital	1,20,000	80,000	2,00,000

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown (Continued)

Present Stock item

Proposed Item

Present Stock items				
Product name	Unit (Quantity)	Amount		
গরু		১ ,२०,०००		
Total Present Stock		১ ,२०,०००		

Proposed items					
Product Name	Unit	Amount			
গরু		४०,०००			
Total Proposed Stock		80,000			

Financial Projection of NU BUSINESS PLAN



_		Year 1 (BDT)			Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Sales (A)	1,000	30,000	3,60,000	1,200	36,000	4,32,000	
Less: Cost of Sale (B)	500	15,000	1,80,000	600	18,000	2,16,000	
Profit 50% (A-B)=(C)	500	15,000	1,80,000	600	18,000	2,16,000	
Income from Servicing (D)							
Gross Profit (C+D)=E	600	18,000	2,16,000	700	21,000	2,52,000	
Less operating cost :							
Mobile Bill		300	3,600		300	3,600	
Salary- self		7,000	84,000		7,000	84,000	
Others		300	3,600		300	3,600	
Depreciation Expenses							
Total Operating Cost (F)		7,600	91,200		7,600	91,200	
Net Profit =(E-F)	600	7,400	88,800		10,400	1,24,800	
GT payback		48,000			48,000		
Retained Income:		40,800			76,800		

CASH FLOW Projection on Business Plan (Rec. & Pay.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	1,24,800
1.2	Net Profit	88,800	
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		40,800
	Total Cash Inflow	1,68,800	1,65,600
2.0	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Investment Pay Back	48,000	48,000
2.3	Payment of GB loan		
	Total Cash Outflow	1,28,000	48,000
3.0	Net Cash Surplus	40,800	1,17,600

SWOT Analysis

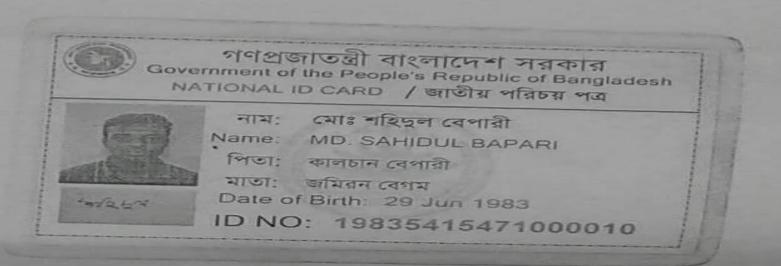
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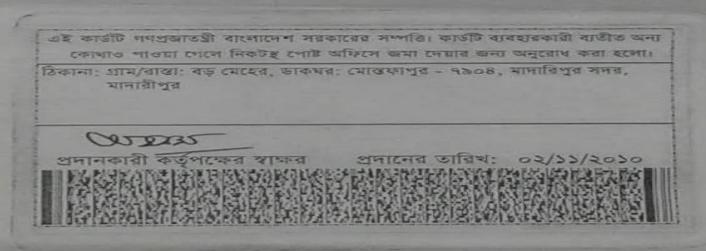
 Still and 8 Years experience Quality service and Product Well Decorated Seven days open weekly 16 hours shop open 	W EAKNESS • Lack of investment
 OPPORTUNITIES Have a chance at more customers within local area. Extendable society Products and service demand increasing. 	 THREATS New competitor may be present Political Unrest Theft











U.P From No. 7 Vide Rule No. 12 (1)
()) মন্তফাপুরা ইউনিয়ন পরিষদ
ডাকঘর ঃ মন্তফাপুর, উপজেলা ঃ মাদারীপুর সদর, জেলা ঃ মাদারীপুর, বাংলাদেশ।
দ্রেড লাইসেন্স
क्रमिक न१- TRADE LICENCE
লাইসেন্ন নং- ৫৫
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नारेरामधांध वावमाग्नीत नाम (217: 20172 201 57 2870)
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মেয়াদ (অর্থ বৎসরে) : 2079-2075
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প্রতায়ন পত্র

धेरे मर्ट्स क्षण्डायन कन्ना यारेटल्ट्स रय, 2007 50 50 2007 (2010) (2015) 200 भिष्ठा/ वामीत नाम : 200 (2007) (2 ADDATT 0 190196 5/2.2. 2: 0192 (20.0.2.2: 0192.0.0.2.2: 0194 পর্যন্ত গ্রামীন ব্যাংকের সদস্য ছিলেন। উক্ত ব্যাংকের সাথে থাকাবস্থায় তার লেনদেন ও আচার আচারন তাল ছিল। সে রাষ্ট্র ও সমাজ বিরোধী কোন কার্যকলাপের সাথে জড়িত ছিল না।

আমি তাহার সার্বিক মঙ্গল কামনা করি।

নিপুন কুর্মার বৈরাগী (৩২২৯০) ম্যানেজার (প্রিসিপাল খাল্যার) আমীল ব্যাৎক यखगगत्रुत, मानात्री गुत्र नाया

Presented at ...th Internal Design Lab on Nov, 2017 at GT

