Proposed NU Business Name: SADIYA GOBADI POSHU KHAMAR



Project identification and prepared by: Md.Sozad Ali. Shakhipur Unit, Tangail

Project verified by: Md. Shamsul Arefin



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MST. ZARINA		
Age	:	10-04-1987(30 Years)		
Education, till to date	:	Five		
Marital status	:	Married		
Children	:	2 Daughters		
No. of siblings:	:	2 Brothers 2 Sisters		
Address	:	Vill: Chotol Baid ;P.O : Korotiyapara P.S: Shakhipur, Dist. Tangail		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Husband's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : : : : : : : : : : : : : : : : : : :	Mother Father MST.SAHERA MD.AJOM Branch: Kaliya ghonar chor , Centre # 08 (Female), Member ID: 1894, Group No: 02 Member since: 02-05-1998(11 Years) First loan: BDT 5,000/- Outstanding loan: BDT Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill Own Business and Training Info	:	10 years of business experience. 10 years experience in running business. He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01796-332717
Mother's Contact No.	:	01716-112229
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd Sokhipur unit, Tangail.

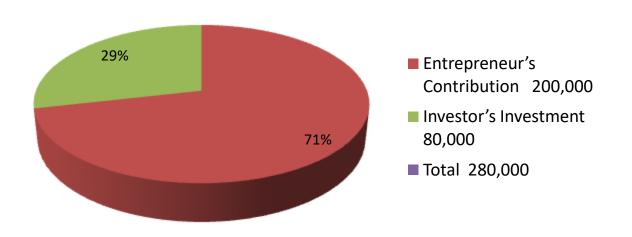
BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. SAHERA joined Grameen Bank since 11 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info				
Business Name	:	SADIYA GOBADI POSHU KHAMAR		
Location	:	Vill: Chotol Baid ;P.O : Korotiyapara P.S: Shakhipur, Dist. Tangail		
Total Investment in BDT	:	BDT 2,80,000		
Financing	:	Self BDT 2,00,000 (from existing business) 71% Required Investment BDT 80,000(as equity) 29%		
Present salary/drawings from business (estimates)	:	None		
Proposed Salary	:	BDT. 5000		
Size of shop	:	15 ft x 10 ft= 150 square ft		
Security of the shop	:	-		
Implementation	:	 Milk,. Average 20% gain on sale. The business is operating by entrepreneur. The shop is own. Collects goods from Caitola, Tangail. Agreed grace period is 3 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Milk	3,000	90,000	1,080,000		
	_				
Total Sales (A)	3,000	90,000	1,080,000		
Less. Variable Expense	1				
Milk	2,400	72,000	864,000		
Total variable Expense (B)	2,400	72,000	864,000		
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000		
Less. Fixed Expense					
Rent		0	0		
Electricity Bill		200	2,400		
Transportation		500	6,000		
Salary(self)		5,000	60,000		
Salary(sttaf)		0	0		
Entertainment		100	1,200		
Gird		0	0		
Generator		0	0		
Mobile bill		500	6,000		
Total fixed Cost (D)		6,300	75,600		
Net Profit (E) [C-D)	1	11,700	140,400		

Investment Breakdown								
Particulars Existing				Particulars	Proposed			Proposed Total
	Quantity	Unit Price	Price		Quantity	Unit Price	Price	
Cow	2	50000	100000	Cow	1	80000	80,000	180,000
Ox	2	40000	80000		0	0	0	80,000
Bokna	1	20000	20000		0	0	0	20,000
Total			200000			80000	80,000	280,000



Financial Projection (BDT)							
Particular	Daily	Monthly	Year -1	Year-2	Year-3		
Revenue(Sales)							
Milk	1120	33600	403200	423360	444528		
Total Sales(A)	1120	33600	403200	423360	444528		
Less Variable Expense (B)							
Straw,brain,rice	157	4704	56448	59270.4	62234		
Total Variable Expense	157	4704	56448	59270.4	62234		
Contributon Margin (CM) [C=(A-B)]	963	28896	346752	364089.6	382294		
Less Fixed Expense							
Rent		0	0	0	0		
Electric Bill		200	2400	28800	345600		
Transportaion		500	6000	6300	6615		
Salary (Self)		5,000	60000	60000	60000		
Salary (Staff)		0	0	0	C		
Entertainment		100	1200	1200	1200		
Guard		0	0	0	С		
Generator		0	0	0	C		
Mobile Bill		500	6000	0	C		
Total Fixed Cost (D)		6300	75600	96300	413415		
Net Profit (E)= [C-D]		22596	271152	284709.6	298945		
Investment Pay Back			32,000	32,000	32,000		

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	80,000		
1.2	Net Profit	271,152	284709.6	298945.08
	Depreciation (Non cash			
1.3	item)			
	Opening Balance of Cash			
1.4	Surplus		239152	491861.6
	Total Cash Inflow	351,152	523,862	790,807
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
	(Including Ownership Tr.			
2.3	Fee)	32000	32000	32000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	239,152	491,862	758,807

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0

Others:0, Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

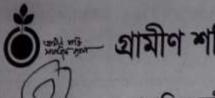
Political unrest

Pictures









শ্ৰামীণ শক্তি সামাজিক ব্যবসা লিঃ

প্রস্তাবিত নবীন উদ্যোক্তা প্রকল্পের তথ্য

मकत्वत्र नामः अपया जाताप प्राच्याप्रात्मा

रंडिनिएउत नामः २४१०८५०

প্রকল্প প্রস্তাব গ্রহণের তারিখ: ৫৫ - ০০ - 2 ০০ -

ইদ্যোক্তার সংক্ষিপ্ত জীবন বৃত্তান্তঃ

More was the

জন্ম তারিখ: ১০ - ४৪ - ১৯৮৭ জাতীয় পরিচয়পত্র নম্বর: ১ ৬ ১ ৮ ৫৫ ৪ ৮৯ ৫০ ৮ ৫

শক্ষাগত যোগ্যতা: কুম ব্রেমী

ববাহিক অবস্থা: প হত্তপ্ত

ছल-भाराय मः थाः २ भी

गरे/तात्तत मःशाः २ छार् २ १०००

ार्वमान किकानाः श्रामः ७ कि लक्ति ५ (भाः उन्हरीय प्रकार शानाः क्तर्राज्यू व कानाः ए

য়ায়ী ঠিকানা: গ্রাম: ৸

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থানা:

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ামীণ ব্যাংক সদস্য কে? বাবা / মা

বাবা / মা: প্রাক্তন / রানিং সদস্য।

गारम् नामः (अभूभा किन् ?



