Proposed NU Business Name: RASEL DAIRY FARM



Project identification and prepared by: MD.Mahfujor rahman sokhipur

Project verified by: Md.Shamsul Arefin



| Brief Bio of The Proposed Nobin Udyokta | | | | | |
|---|-------|--|--|--|--|
| Name | : | Md.Rasel Mia | | | |
| Age | : | 04-02-1990(27 Years) | | | |
| Education, till to date | : | Class 5 | | | |
| Marital status | : | Married | | | |
| Children | : | 1 Son | | | |
| No. of siblings: | : | 1 Sister 2 Brothers | | | |
| Address | : | Vill: Araipara P.O: kochua P.S: Sokhipur Dist:Tangail | | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | : : : | Mother MST. ANOWARA AKTER MD.KHORSHED ALOM Branch: Kochua Shokhipur Center 38 (Female), Member ID: 3780, Group No: 04 Member since: 1992 -2017 (25 Years) First loan: BDT 3000 | | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Existing Loan: BDT 35000 Outstanding loan: 21910 Father No No No | | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)10 | : | Yes |
|---|---|---|
| Business Experiences and | : | 5 years experience in own business, 5 years experience in others business |
| Training Info | : | He has 5 years training. |
| Other Own/Family Sources of Income | : | Autovan |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01704570376 |
| Mother's Contact No. | : | 01775870276 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Shokhipur ,Tangail |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

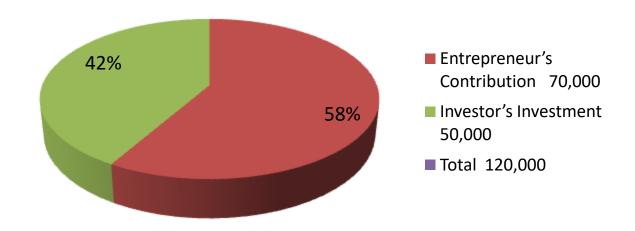
MST. ANOWARA AKTER joined Grameen Bank since 25 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

| Proposed Nobin Udyokta Business Info | | | | | | |
|---|----|--|--|--|--|--|
| Business Name | : | RASEL DAIRY FARM | | | | |
| Location | : | Shokhipur | | | | |
| Total Investment in BDT | : | BDT 120000/- | | | | |
| Financing | : | Self BDT 70000/-(from existing business) 58% Required Investment BDT 50000/-(as equity) 42% | | | | |
| Present salary/drawings from business (estimates) | : | BDT 5,000/ | | | | |
| Proposed Salary | : | BDT 5,000/- | | | | |
| Size of shop | • | 12 ft x 12ft= 144 square ft | | | | |
| Security of the shop | • | - | | | | |
| Implementation | •• | The business is planned to be scaled up by investment in existing goods like; cow,ox. The business is operating by entrepreneur. Existing no employees. The farm is own Collects goods from borochowna. Agreed grace period is 3 months. | | | | |

| Existir | ng | | |
|-----------------------------------|-----|---------|--------|
| Particular | | Monthly | Yearly |
| Revnue (Sale) | | - | |
| Milk | 360 | 10800 | 129600 |
| | | 0 | 0 |
| Total Sales(A) | 360 | 10800 | 129600 |
| Less Variable Expense (B) | | | 0 |
| Milk | 50 | 1512 | 18144 |
| Total Variable Expense | 50 | 1512 | 18144 |
| Contributon Margin (CM) [C=(A-B)] | 310 | 9288 | 111456 |
| Less Fixed Expense | | | |
| Rent | | 0 | 0 |
| Electric Bill | | 300 | 3600 |
| Transportaion | | 0 | 0 |
| Salary (Self) | | 5000 | 60000 |
| Salary (Staff) | | 0 | 0 |
| Entertainment | | 0 | 0 |
| Guard | | 0 | 0 |
| Generator | | 0 | 0 |
| Mobile Bill | | 200 | 2400 |
| Total Fixed Cost (D) | | 5500 | 66000 |
| Net Profit (E)= [C-D] | | 3788 | 45456 |

| Investment Breakdown | | | | | | | | |
|----------------------|--------|-------|----------|------|-------|---------|---------|--|
| | Existi | ng | Proposed | | | | | |
| Particulars | Qty. | Unit | Amount | Qty. | Unit | Amoun | Propose | |
| | | Price | (BDT) | | Price | t (BDT) | d Total | |
| cow | 1 | 45000 | 45000 | 1 | 50000 | 50,000 | 95,000 | |
| ОХ | 1 | 25000 | 25000 | | | 0 | 25,000 | |
| | 2 | 70000 | 70,000 | 1 | 50000 | 50,000 | 120000 | |

Source of Finance



| Financial Projection (BDT) | | | | | | | |
|-----------------------------------|-------|---------|---------|----------|--------|--|--|
| Particular | Daily | Monthly | Year -1 | Year-2 | Year-3 | | |
| Revenue(Sales) | | | | | | | |
| Milk | 660 | 19800 | 237600 | 249480 | 261954 | | |
| | | | | | | | |
| Total Sales(A) | 660 | 19800 | 237600 | 249480 | 261954 | | |
| Less Variable Expense (B) | | | | | | | |
| Straw, Bran, Medicine etc | 92 | 2772 | 33264 | 34927.2 | 36674 | | |
| Total Variable Expense | 92 | 2772 | 33264 | 34927.2 | 36674 | | |
| Contributon Margin (CM) [C=(A-B)] | 568 | 17028 | 204336 | 214552.8 | 225280 | | |
| Less Fixed Expense | | | | | | | |
| Rent | | 0 | 0 | 0 | 0 | | |
| Electric Bill | | 300 | 3600 | 43200 | 518400 | | |
| Transportaion | | 0 | 0 | 0 | 0 | | |
| Salary (Self) | | 5000 | 60000 | 60000 | 60000 | | |
| Salary (Staff) | | 0 | 0 | 0 | 0 | | |
| Entertainment | | 0 | 0 | 0 | 0 | | |
| Guard | | 0 | 0 | 0 | 0 | | |
| Generator | | 0 | 0 | 0 | 0 | | |
| Mobile Bill | | 200 | 2400 | 0 | 0 | | |
| Total Fixed Cost (D) | | 5500 | 66000 | 103200 | 578400 | | |
| Net Profit (E)= [C-D] | | 11528 | 138336 | 145252.8 | 152515 | | |
| Investment Pay Back | | | 20,000 | 20,000 | 20,000 | | |

Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|-----|-------------------------------|--------------|--------------|--------------|
| 1 | Cash Inflow | | | |
| | Investment Infusion by | | | |
| 1.1 | Investor | 50,000 | | |
| 1.2 | Net Profit | 138,336 | 145252.8 | 152515.44 |
| 1.3 | Depreciation (Non cash item) | | | |
| | Opening Balance of Cash | | | |
| 1.4 | Surplus | | 118336 | 243588.8 |
| | Total Cash Inflow | 188,336 | 263,589 | 396,104 |
| 2 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 50,000 | | |
| 2.2 | Payment of GB Loan | | | |
| | Investment Pay Back | | | |
| 2.3 | (Including Ownership Tr. Fee) | 20000 | 20000 | 20000 |
| | Total Cash Outflow | 70,000 | 20,000 | 20,000 |
| 3 | Net Cash Surplus | 118,336 | 243,589 | 376,104 |

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill :05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





FAMILY PICTURE

