#### Proposed NU Business Name: MOSTOFA POULTRY KHAMAR



Project identification and prepared by: MD.Habibullah Kaliganj,Gazipur

Project verified by: Md. Siddikur Rahman



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta							
Name		MOSTOFA					
Age	:	08-07-1992					
		(25 Years)					
Education, till to date	:	Class 8					
Marital status	:	Married					
Children	•	No					
No. of siblings:	:	2 Brothers					
Address	:	Vill: Tek manikpur P.O: Shom notun Bazar P.S: Kaliganj Dist: Gazipur					
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father HELENA BEGUM MOSLEM UDDIN Branch : Nagori, Centre 07 (Female), Member ID: 5437, Group No: 02 Member since:15-03-1997-2018(21 years) First Ioan: BDT 10000					
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 40,000, Outstanding Loan: BDT 32,660 Father No No No					

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	No
Business Experiences and	:	12 years experience in running business.12 Years in own business
Training Info	:	he has no training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01738560817
Family's Contact No.	:	_
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliganj Unit, Gazipur

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

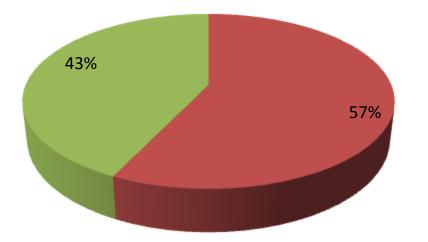
**HELENA BEGUM** joined Grameen Bank since 21 years ago. At first she took BDT 10000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MOSTOFA POULTRY KHAMAR			
Location	:	Tek manikpur			
Total Investment in BDT	:	BDT 140,000/-			
Financing	:	Self BDT 80000/- (from existing business) 87% Required Investment BDT 60,000/- (as equity) 13%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	Oft x Oft= Osquare ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in goods like —Turky.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The Farm is owned.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revnue (Sale)						
Broylar Chicken	3000	90000	1080000			
		C	0			
Total Sales(A)	3000	90000	1080000			
Less Variable Expense (B)			0			
Broylar Chicken	2550	76500	918000			
Total Variable Expense	2550	76500	918000			
Contributon Margin (CM) [C=(A-B)]	450	13500	162000			
Less Fixed Expense						
Rent		0	0			
Electric Bill		2000	24000			
Transportaion		1,000	12000			
Salary (Self)		5000	60000			
Salary (Staff)		0	0			
Entertainment		0	0			
Guard		0	0			
Generator		500	6000			
Mobile Bill		500	6000			
Total Fixed Cost (D)		9000	108000			
Net Profit (E)= [C-D]		4500	54000			

Investment Breakdown								
	Existi	ng	Proposed					
Particulars	Qty.	Unit	Amount	Qty.	Unit	Amoun	Propose	
		Price	(BDT)		Price	t (BDT)	d Total	
Broylar Chicken	2000	40	80000	1000	60	60,000	140,000	
	2000	40	80,000	1000	60	60,000	140000	

#### **Source of Finance**



- Entrepreneur's Contribution 80,000
- Investor's Investment 60,000
- Total 140,000

Financial Projection (BDT)							
Particular	Daily	Monthly	Year -1	Year-2	Year-3		
Revenue(Sales)							
Broylar Chicken	3500	105000	1260000	1323000	1389150		
Total Sales(A)	3500	105000	1260000	1323000	1389150		
Less Variable Expense (B)							
Broylar Chicken	2975	89250	1071000	1124550	1180778		
Total Variable Expense	2975	89250	1071000	1124550	1180778		
Contributon Margin (CM) [C=(A-B)]	525	15750	189000	198450	208373		
Less Fixed Expense							
Rent		0	0	0	0		
Electric Bill		2000	24000	288000	3456000		
Transportaion		1,000	12000	12600	13230		
Salary (Self)		5000	60000	60000	60000		
Salary (Staff)		0	0	0	0		
Entertainment		0	0	0	0		
Guard		0	0	0	0		
Generator		500	6000	6000	6000		
Mobile Bill		500	6000	0	0		
Total Fixed Cost (D)		9000	102000	360600	3529230		
Net Profit (E)= [C-D]		6750	81000	85050	89303		
Investment Pay Back			24,000	24,000	24,000		

## Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	60,000		
1.2	Net Profit	81,000	85050	89302.5
	Depreciation (Non cash			
1.3	item)			
	Opening Balance of Cash			
1.4	Surplus		57000	118050
	Total Cash Inflow	141,000	142,050	207,353
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
	(Including Ownership Tr.			
2.3	Fee)	24000	24000	24000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	57,000	118,050	183,353



## Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 0 Family:0 Others:0 Experience & Skill : 12 years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures



# **FAMILY PICTURE**

