Proposed NU Business Name: M/S RANI DAIRY FARM



Project identification and prepared by: Md . Anowar Hossain,
Mohasthan Unit, Bogra
Project verified by: Md. Mozaharul Islam Sarker



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD.RAKIB HASAN			
Age	:	01-01-1999(19Y <i>ears</i>)			
Marital status	:	Numarried			
Education,till to day		H.S.C			
Children	:	Nill			
No. of siblings:	:	Nill.			
Address	:	Vill: Boro Tangra P.O Banglabajar P.S:Gokul Dist: Bogra			
00Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Husband's name (iv) GB member's info		Mother Father MD.RANI AKTER MD.MOSTAFIZER RAHAMAN Branch:Rainagor Shibgonj, Centre # 25(Female), Member ID:8531 Group No: 15 Member since: 01-02-1910(06 Years) First loan: BDT 20,000 /-, Existing loan: BDT 8,000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Outstanding loan:Nill Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	05 years experience in running business.
Training Info	:	He has 04 Years training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01786-426771
Father's Contact No.	:	01786-826309
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohasthan Unit, Bogra.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

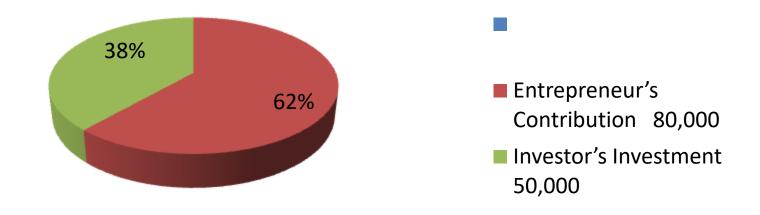
MST. RANI AKTER joined Grameen Bank since 6 years ago. At first she took BDT 20,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	M/S RANI DAIRY FARM			
Location	:	: Korotkola,Mokamtola,Shibgonj,Bogra Sadar ,Bogra.			
Total Investment in BDT	:	BDT 130,000/-			
Financing	:	Self BDT 80,000/- (from existing business) 38 % Required Investment BDT 50,000/- (as equity) 62 %			
Present salary/drawings from business (estimates)	:	BDT 5000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	10 ft x 8 ft= 80 square ft			
Security of the shop	:	N/A			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Milk product. The business is operating by entrepreneur. Existing no employee. One will be appointed in the future. Collects goods from Agreed grace period is 3 months. 			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
FISH production	300	9,000	108,000			
Total Sales (A)	300	9,000	108,000			
Less. Variable Expense						
Milk production	70	2,100	25,200			
Total variable Expense (B)	70	2,100	25,200			
Contribution Margin (CM) [C=(A-B)	210	6,900	82,800			
Less. Fixed Expense						
House rant		-	0			
Electricity Bill		200	2,400			
Transportation		200	2,400			
Salary (self)		5,000	60,000			
Mobile Bill		200	2,400			
Non cash item						
Depreciation		0	0			
Total fixed Cost (D)		5,600	67,200			
Net Profit (E) [C-D)		1,300	15,600			

Investment Breakdown							
	Exist	ing	Proposed				
Particulars	Qty.	Unit Price			Amount	Propose d	
		(BDT)				(BDT)	Total
Cow	1	60000	60,000	1	50,000	50,000	110,000
Heifer	1	20000	20,000	0	0	0	20,000
Boll	0	0	0	0	0	0	0
Security	0	0	0	0	0	0	0
Total	2	0	80,000	1	50,000	50,000	130,000

Source of Finance



Financial Projection (BDT)

	•	•			
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Milk production	500	15,000	180,000	189,000	198,450
Total Sales (A)	500	15,000	180,000	189,000	198,450
Less. Variable Expense					
Milk production	150	4,500	54,000	56,700	59,535
Total variable Expense (B)	150	4,500	54,000	56,700	59,535
Contribution Margin (CM) [C=(A-B)	350	10,500	126,000	132,300	138,915
Less. Fixed Expense					
House rant		0	0	0	0
Electricity Bill		100	1,200	1,200	1,200
Transportation		0	0	0	-
Salary (self)		5,000	60,000	60,000	60,000
Mobile Bill		200	2,400	2,400	2,400
Non cash item					
Depreciation		0	0	0	0
Total fixed Cost (D)		5,300	63,600	63,600	63,600
Net Profit (E) [C-D)		5,200	62,400	68,700	75,315
Investment Payback			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	62,400	68,700	75,315
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		42,400	91,100
	Total Cash Inflow	112,400	111,100	166,415
2	Cash Outflow			
2.1	Purchase of Product	50,000	0	0
2.2	Payment of GB Loan	0	0	0
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	42,400	91,100	146,415

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Dheakola, Bogra shadar, Bogra. Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









FAMILY PICTURE

