#### Proposed NU Business Name: E.M. FASHION GALLERY



Project identification and prepared by: Md Nazim Uddin, Nagarpur Unit Unit, Tangail Project verified by: Md. Abu Bakkar Siddique Mumare alorn

Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	ELIUS KHAN			
Age	:	01-01-1988 ( 30 Years)			
Education, till to date	:	S,S,C			
Marital status	:	Married			
Children	:	1Dauther1 Son			
No. of siblings:	:	1Brothers 1Sisters			
Address	:	Vill: KALIYA , PO: NAGARPAR , P.S: Nagarpur, Dist: Tangail.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name MOST:AMANA KHAN (iii) Father's nameMD:SHAHADAT HOSSSIN KHAN (iv) GB member's info	: : :	MotherFatherBranch: NAGARPAR Centre # 27/M (Female),Member ID: 1983Group No:02Member since: 07-05-2013( 5Years)First Ioan: BDT = 5000Last Loan =18000Outstanding Ioan:= NIL			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC, ASA TMSS BURO, etc.	:	No No No			

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	••	Nil
Business Experiences & Skill	••	0 years of business experience.
Own Business and	:	05 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	••	
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	••	01705185734
Family's Contact No.	:	01917990572
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Nagarpur Unit, Tangail

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

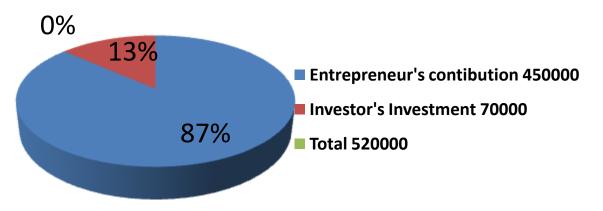
**MOST : AMANA BEGUM** joined Grameen Bank since 05 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	E.M. FASHION GALLERY			
Location	:	COLLAGE ROARD ,MAIN MARKET NAGARPAR ,TANGAIL			
Total Investment in BDT	:	BDT5,20 ,000/-			
Financing	:	Self BDT 4,50,000/- (from existing business) 87 % Required Investment BDT 70,000/- (as equity) 13%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	25 ft x 10ft= 250square ft			
Security of the shop	:	BDT300,000			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like;gincs pant, gavading pant shart gangi jaket ,orna shariee etc.</li> <li>Average 20 % gain on sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is rented .</li> <li>Collects goods from .DHAKA</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)	4,000	120,000	1,440,000		
GARMENTS	0	0	0		
Servicing	4,000	120,000	1,440,000		
Total Sales (A)					
Less. Variable Expense	3,200	96,000	1,152,000		
Motor Cycle Parts	3,200	96,000	1,152,000		
Total variable Expense (B)	800	24,000	288,000		
Contribution Margin (CM) [C=(A-B)					
Less. Fixed Expense		4,200	50,400		
Rent		300	3,600		
Electricity Bill		500	6,000		
Transportation		5,000	60,000		
Salary (self)		0	0		
Entertainment		200	2,400		
Graud Bill		100	1,200		
Generator Bill		100	1,200		
Mobile Bill		300	3,600		
Total fixed Cost (D)		10,700	128,400		
Net Profit (E) [C-D)		13,300	159,600		

Investment Breakdown								
Particulars		Existing	5	Particulars	Proposed			Proposed
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
janchpant	80	550	44000	janchpant	50	500	25,000	69,000
Gavading	40	300	12000	gavading	50	500	25,000	37,000
Sharee	25	600	15000	Sharee	20	500	10,000	25,000
orna	100	80	8000	orna	50	100	5,000	13,000
gangi	150	200	30000				0	30,000
hijab	60	100	6000				0	6,000
longi	40	250	10000	longi	25	200	5,000	15,000
gamcha	50	60	3000					3,000
Others			22000	Others		22000		22,000
Secuirity of Shop			3,00,000					3,00,000
Machinaries								0
Total			450,000				70,000	520,000

**Source of Finance** 



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Motor Cycle Parts	5,500	165,000	1,980,000	2,079,000	2,182,950
Servicing	0	0	0	0	0
Total Sales (A)	5,500	165,000	1,980,000	2,079,000	2,182,950
Less. Variable Expense					
Motor Cycle Parts	4,400	132,000	1,584,000	1,663,200	1,746,360
Total variable Expense (B)	4,400	132,000	1,584,000	1,663,200	1,746,360
Contribution Margin (CM) [C=(A-B)	1,100	33,000	396,000	415,800	436,590
Less. Fixed Expense					
Rent		4,200	50,400	50,400	50,400
Electricity Bill		330	3,960	4,158	4,366
Transportation		550	6,600	6,930	7,277
Salary (self)		5,000	60,000	60,000	60,000
Salary (staff)		0	0	0	0
Entertainment		220	2,640	2,772	2,911
Graud Bill		110	1,320	1,386	1,455
Generator Bill		105	1,260	1,323	1,389
Mobile Bill		315	3,780	3,969	4,167
Non Cash Item					
Depreciation		0	0	0	0
Total Fixed Cost		10,830	129,960	130,938	131,965
Net Profit (E) [C-D)		22,170	266,040	284,862	304,625
Investment Payback			28,000	28,000	28,000

### Cash flow projection on business plan (rec. & Pay)

<b>SI #</b>	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Cash Inflow			
1.2	Investment Infusion by Investor	70,000		
1.3	Net Profit	266040	2840862	304625
1.4	Depreciation (Non cash item)		238,040	494,902
	Opening Balance of Cash Surplus	336,040	522,902	799,527
2	Total Cash Inflow			
2.1	Cash Outflow	70,000		
2.2	Purchase of Product			
2.3	Payment of GB Loan	28,000	28,000	28,000
	Investment Pay Back (Including Ownership Tr. Fee)	98,000	28,000	28,000
3	Total Cash Outflow	238,040	494,902	771,527



<b>S</b> Employment: Self: 01 Family:0 Others:03 Experience & Skill : 09 Years Own Business : 09 Years Quality goods & services; Skill and experience;	WEAKNESS Lack of Capital/Investment
<b>O</b> PPORTUNITIES	<b>T</b> HREATS
Huge demand in the community	Theft
Location of shop;	Fire
Regular customers;	Political unrest

Pictures

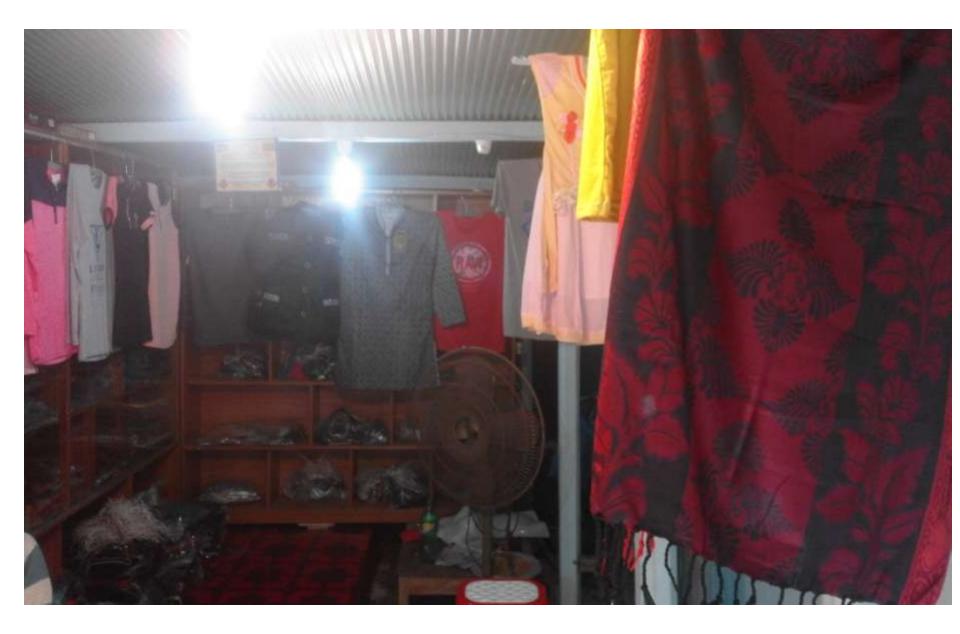
গ্রামীণ শক্তি সামাজিক ব্যবসা লিঃ প্রস্তাবিত নবীন উদ্যোক্তা প্রকল্পের তথ্য अकल्लत नामः 2 (9 २ 20) रात अ) त्ना ही ইউনিটের নাম: নাস্বপূর্বে প্রকল্প প্রকল্প প্রতাব গ্রহণের তারিখ: 🕫 ০০/2০১৪ উদ্যোক্তার সংক্ষিপ্ত জীবন বৃথ্যস্তঃ नामः (27: 372) 272 2177 रग्रमः 27 रख्र जन्म जतिभः ०२/02/5784 জাতীয় পরিচয়পত্র নম্বর: 19887312643000032 শিক্ষাগত যোগ্যতা: তির্ব্য তির্ব্য বি বৈবাহিক অবস্থা: বিবাহিত ছেলে-মেয়ের সংখ্যা: ২ ষ্টেন্ডি ডাই/বোনের সংখ্যা: ২ বেখন ৯ লেই नर्जभान फ्रिकानाः आमः कार्य्य १९ (मा: कि देखे उण्या

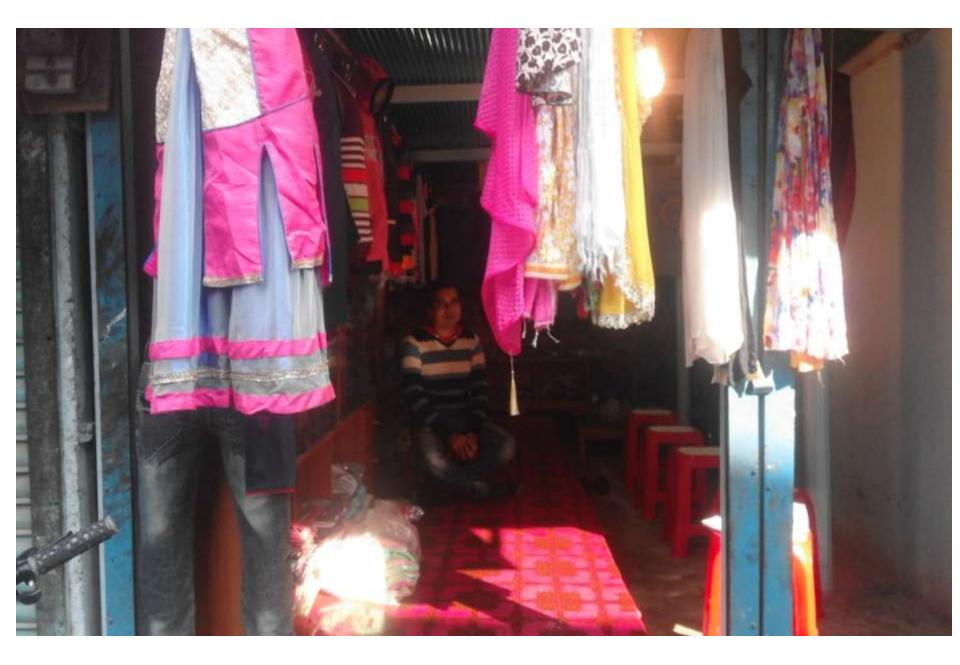
















# **FAMILY PICTURE**

