Proposed NU Business Name: SABBIR CYCLE MARTS



Project identification and prepared by: Md. Answar Ali, Modhupur Unit, Tangail.

Project verified by: MD.Abu Bakkar Siddique



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. AB. RAHIM MIA			
Age	:	05-02-1988 (30 Years)			
Education, till to date	:	Class- Three			
Marital status	:	Married			
Children	:	01 Son			
No. of siblings:	:	02 Brother, 01 Sister			
Address	:	Vill:Gachabari, P.O : jalachatro , P.S: modhupur, Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father MOST. AMBIA BEGUM MOST. AMBIA BEGUM MD. SAKHAWAT HOSSAIN Branch: Modhupur, Centre # 64 (male), Member ID: 4896, Group No: 07 Member since: 12-01-2008 (10 Years) First Ioan: 3000 taka. Existing Ioan: 35,000 taka			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Outstanding loan: 29225 taka. Mother No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and		04 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01838-889597
Mother's Contact No.	:	01831-373862
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd.

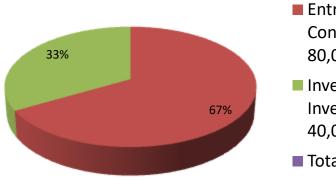
BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST. AMBIA BEGUM joined Grameen Bank since 10 years ago. At first she took 3000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	SABBIR CYCLE MARTS		
Location	:	Kakraidbazar,modhupur,Tangail.		
Total Investment in BDT	:	BDT 120,000 /-		
Financing	:	Self BDT 80,000 (from existing business) 67% Required Investment BDT 40,000(as equity) 33%		
Present salary/drawings from business (estimates)	•	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	12 ft x 10 ft= 120 square ft		
Security of the shop	:	40,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; van gari ring,taire,tamar tar,charger,tubes metar etc. The business is operating by entrepreneur. Existing no employee. The business is Own. Collects goods from Modhupur. Agreed grace period is 3 months. 		

Existing						
Particular	Daily	Monthly	Yearly			
Revnue (Sale)						
van gari ring, tire, tamartar, charger, others	3000	90000	1080000			
	0	0	0			
Total Sales(A)	3000	90000	1080000			
Less Variable Expense (B)			0			
van gari ring, tire, tamartar, charger, others	2550	76500	918000			
Total Variable Expense	2550	76500	918000			
Contributon Margin (CM) [C=(A-B)]	450	13500	162000			
Less Fixed Expense						
Rent		700	8400			
Electric Bill		200	2400			
Transportaion		300	3600			
Salary (Self)		5000	60000			
Salary (Staff)		3000	36000			
Entertainment		300	3600			
Guard		50	600			
Generator		100	1200			
Mobile Bill		300	3600			
Total Fixed Cost (D)		9950	119400			
Net Profit (E)= [C-D]		3550	42600			

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price	Existing	Qty.	Unit Price	Proposed	Proposed Total
van gari ring	10	300	3,000	10	300	6,000	9,000
tire	15	400	6,000	30	400	12,000	18,000
tamar tar	5	950	4,750	2	950	1,900	6,650
charger	3	520	1,560	3	520	1,560	3,120
bearing	12	150	1,800	5	150	750	2,550
tubes	42	120	5,040	10	120	1,200	6,240
meter	6	130	780	10	130	1,300	2,080
motor	2	3,500	7,000	4	3,500	14,000	21,000
others			10,070			1,290	11,360
security			40,000			0	40,000
Total	95	6070	80,000	74	6,070	40,000	120,000



Source of Finance

- Entrepreneur's Contribution
 - 80,000
- Investor's
- Investment 40,000
- Total 120,000

Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2		
Revenue(Sales)						
van gari ring,tire,tamartar,charger,others	4000	120000	1440000	1512000		
0	0	0	0	0		
Total Sales(A)	4000	120000	1440000	1512000		
Less Variable Expense (B)						
van gari ring, tire, tamartar, charger, others	3400	102000	1224000	1285200		
Total Variable Expense	3400	102000	1224000	1285200		
Contributon Margin (CM) [C=(A-B)]	600	18000	216000	226800		
Less Fixed Expense						
Rent		700	8400	8400		
Electric Bill		200	2400	2700		
Transportaion		300	3600	3780		
Salary (Self)		5000	60000	60000		
Salary (Staff)		3000	36000	36000		
Entertainment		300	3600	3600		
Gard		50	600	600		
Generator		100	1200	1200		
Mobil Bill		300	3600	3700		
Total Fixed Cost (D)		9950	118200	118780		
Net Profit (E)= [C-D]		8050	96600	101430		
Investment Pay Back			24,000	24,000		

	Cash flow projection on business plan (rec. & Pay)						
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)				
1	Cash Inflow						
1.1	Investment Infusion by Investor	40,000					
1.2	Net Profit	96,600	101430				
1.3	Depreciation (Non cash item)						
1.4	Opening Balance of Cash Surplus		72600				
	Total Cash Inflow	136,600	174,030				
2	Cash Outflow						
2.1	Purchase of Product	40,000					
2.2	Payment of GB Loan						
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000				
	Total Cash Outflow	64,000	24,000				
3	Net Cash Surplus	72,600	150,030				



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 04 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop;Kakraid bazar,modhupur, Tangail Regular customers;

THREATS

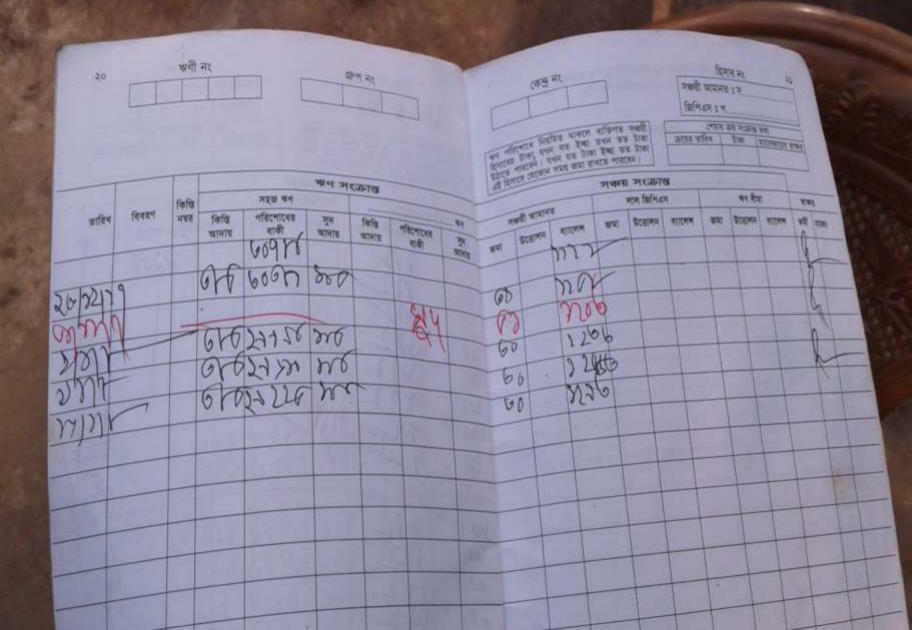
Theft Fire Political unrest Pictures











FAMILY PICTURE

