

**Proposed NU Business Name: M/S MA MEDICINE CORNER**



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Modhupur Unit, Tangail.

Project verified by: MD.Abu Bakkar Siddique



**Grameen Shakti  
Samajik Byabosha Ltd.**

## **Brief Bio of The Proposed Nobin Udyokta**

Name	:	<b>MD. AMINUL ISLAM</b>
Age	:	13-03-1988 (29 Years)
Education, till to date	:	H.S.C
Marital status	:	Married
Children	:	02 Son
No. of siblings:	:	04 Brothers, 01 Sister
Address	:	Vill: Bokarbaid ,P.O : Ausanara, P.S: Modhupur, Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	<b>MOST. RAZIA BEGUM</b>
(iii) Father's name	:	<b>MD. ABDUS SATTAR SALAM</b>
(iv) GB member's info	:	Branch:Moterbazar, Centre # 26 (Female), Member ID: 3910, Group No:10 Member since: 02-05-2007 (11 Years) First loan: 10,000 taka. Existing loan: 56,000 taka Outstanding loan: 42,287 taka.
Further Information:		
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	05 years experience in running business. He has training 06 months.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01740-433474
Mother's Contact No.	:	01719-541441
NU Project Source/Reference	:	<b>Grameen Shakti Samajik Byabosha Ltd.</b>

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MOST. RAZIA BUGUM** joined Grameen Bank since 11 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

## Proposed Nobin Udyokta Business Info

Business Name	:	<b>M/S MA MEDICINE CORNER</b>
Location	:	Magandinagor, mozid busstand,jalachatro,modhupur,Tangail.
Total Investment in BDT	:	BDT :130,000/-
Financing	:	Self BDT 80,000 (from existing business) 62% Required Investment BDT 50,000(as equity) 38%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	20ft x 09ft= 180 square ft
Security of the shop	:	10,000/-
Implementation	:	<ul style="list-style-type: none"> <li>▪The business is planned to be scaled up by investment in existing goods like; azithromycin,cefixime,doxofyline,etoricoxibe,multivatamin iv,esomeprazole, naproxen etc.</li> <li>▪The business is operating by entrepreneur. Existing no employee.</li> <li>▪The business is Own.</li> <li>▪Collects goods fromModhupur.</li> <li>▪Agreed grace period is 3 months.</li> </ul>

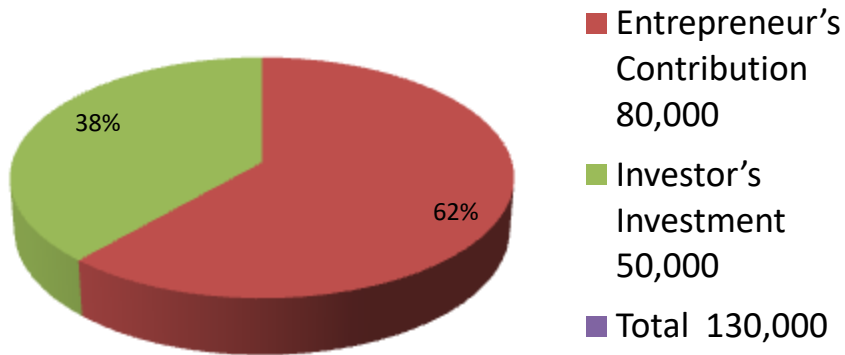
# Existing

Particular	Daily	Monthly	Yearly
<b>Revnue (Sale)</b>			
Azithromycin,cefixime,esomeprazole,etoricoxib,others	2500	75000	900000
	0	0	0
<b>Total Sales(A)</b>	<b>2500</b>	<b>75000</b>	<b>900000</b>
<b>Less Variable Expense (B)</b>			<b>0</b>
Azithromycin,cefixime,esomprazole,etoricoxib,others	2000	60000	720000
<b>Total Variable Expense</b>	<b>2000</b>	<b>60000</b>	<b>720000</b>
<b>Contributon Margin (CM) [C=(A-B)]</b>	<b>500</b>	<b>15000</b>	<b>180000</b>
<b>Less Fixed Expense</b>			
Rent		600	7200
Electric Bill		300	3600
Transportaion		600	7200
Salary (Self)		5000	60000
Salary (Staff)		0	0
Entertainment		100	1200
Guard		0	0
Generator		0	0
Mobile Bill		300	3600
<b>Total Fixed Cost (D)</b>		<b>6900</b>	<b>82800</b>
<b>Net Profit (E)= [C-D]</b>		<b>8100</b>	<b>97200</b>

## Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Existing	Qty.	Unit Price	Proposed	Proposed Total
azithromycin	50	420	21,000	50	420	21,000	42,000
cefixime	30	420	12,600	20	420	8,400	21,000
doxofyline	5	150	750	40	150	6,000	6,750
etoricoxib	20	280	5,600	15	280	4,200	9,800
gold from a to z	12	270	3,240			0	3,240
multivatamin iv	3	200	600			0	600
esomeprazole	28	360	10,080	10	360	3,600	13,680
naproxen	15	300	4,500	20	300	6,000	10,500
others			11,630			800	12,430
security			10,000			0	10,000
<b>Total</b>	<b>163</b>	<b>2400</b>	<b>80,000</b>	<b>155</b>	<b>1,930</b>	<b>50,000</b>	<b>130,000</b>

## Source of Finance



## Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2
<b>Revenue(Sales)</b>				
Azithromycin,cefixime,esomeprazole,others	3000	90000	1080000	1134000
0	0	0	0	0
<b>Total Sales(A)</b>	<b>3000</b>	<b>90000</b>	<b>1080000</b>	<b>1134000</b>
<b>Less Variable Expense (B)</b>				
Azithromycin ,cefixime,esomeprazole,others	2400	72000	864000	907200
<b>Total Variable Expense</b>	<b>2400</b>	<b>72000</b>	<b>864000</b>	<b>907200</b>
<b>Contributon Margin (CM) [C=(A-B)]</b>	<b>600</b>	<b>18000</b>	<b>216000</b>	<b>226800</b>
<b>Less Fixed Expense</b>				
Rent		600	7200	7200
Electric Bill		300	3600	3900
Transportaion		600	7200	7560
Salary (Self)		5000	60000	60000
Salary (Staff)		0	0	0
Entertainment		100	1200	1200
Gard		0	0	0
Generator		0	0	0
Mobil Bill		300	3600	3700
<b>Total Fixed Cost (D)</b>		<b>6900</b>	<b>82800</b>	<b>83560</b>
<b>Net Profit (E)= [C-D]</b>		<b>11100</b>	<b>133200</b>	<b>139860</b>
<b>Investment Pay Back</b>			<b>30,000</b>	<b>30,000</b>



## Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
<b>1</b>	<b>Cash Inflow</b>		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	133,200	139860
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		103200
	<b>Total Cash Inflow</b>	<b>183,200</b>	<b>243,060</b>
<b>2</b>	<b>Cash Outflow</b>		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	<b>Total Cash Outflow</b>	<b>80,000</b>	<b>30,000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>103,200</b>	<b>213,060</b>

# SWOT ANALYSIS

## **S**TRENGTH

Employment: Self: 01 Family:0 Others:0  
Experience & Skill : 14 Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of  
shop;Magandinagor,mozidbusstand,jalchatro,  
modhupur, Tangail  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures

বিশ্ববিদ্যালয় বাহাদুর বাইন

মে  
সার্স

# মা মেডিসিন কর্ণার

ডাঃ মোঃ আমিনুল ইসলাম  
করাল মেডিকেল প্র্যাকটিশনার, আর.এম.পি.ঢাকা



এখানে সকল প্রকার এ্যালোপ্যাথিক ও গবাদি  
পশুর ঔষধ সুলভ মূল্যে বিক্রয় করা হয়।

মজিদ বাজার, মাগন্তিনগর, মধুপুর, টাঙ্গাইল। মোবাঃ ০১৭৪০-৪৩৩৪৭৪















# FAMILY PICTURE

