Proposed NU Business Name: SHIMU DUGDHO POSHU KHAMAR

1335353 in: (3m ক্তার সংক্ষিপ্ত জীবন বৃত্তান্ত: - SAA 75

Project identification and prepared by:MD. RABIUL ISLAM Godagari Unit , Rajshahi

Project verified by: MD. MIJANUR RAHMAN

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Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	SANJIDA AHAMED			
Age	:	10/06/1999(18Years)			
Education, till to date	:	H.S.C			
Marital status	:	Unmarried			
Children	:	None			
No. of siblings:	:	1Sister			
Address	:	Vill: Kakonpara,,P.O: Kakonhat ,P.S: Godagari, Dist: Rajshahi			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Father MST. SHAMIMA AKTER MD. ABDUS SALAM Branch:Pakri,godagari,Centre #85(Female), Member ID: 4883, Group No:01 Member since:15/05/2011 First Ioan: BDT -10000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Existing Loan: BDT 22000, Outstanding Ioan:9697 Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil
Business Experiences and	:	05years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Yes, Tutioni
Other Own/Family Sources of Liabilities	••	Agriculture
Entrepreneur Contact No.	:	01729800979
Father's Contact No.	:	01789067087
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Godagari Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

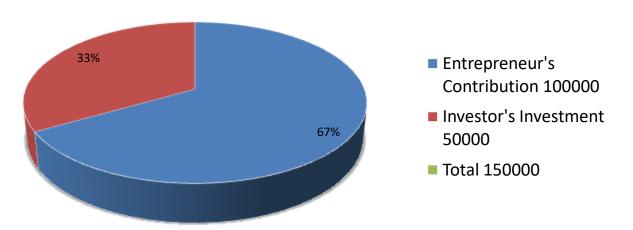
MST. SHAMIMA AKTER joined Grameen Bank since 06 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info					
Business Name	:	SHIMU DUGDHO POSHU KHAMAR			
Location	:	Kakonpara, Kakonhat,Godagari, Rajshahi			
Total Investment in BDT	:	BDT 150000/-			
Financing	:	Self BDT 100000/-(from existing business) 67% Required Investment BDT 50,000/-(as equity) 33%			
Present salary/drawings from business (estimates)	:	3DT 5000/-			
Proposed Salary	:	5000/=			
Size of shop	:	10ft x 8ft= 80 square ft			
Security of the shop	:	-			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Farm The business is operating by entrepreneur. Existing no employees. Average gain The farm is owned. Collects goods from Rajshahi. Agreed grace period is 3 months. 			

Existing B	usiness (BDT)		
Particular	Monthly	3Monthly	Yearly
Revenue(Sales)			
Cow Sales		90000	360000
Total Sales(A)		90000	360000
Less. Variable Expense			
Cow		52500	210000
Total Variable Expense (B)		52500	210000
Contribution Margin(CM) [C=(A-B)]		37500	150000
Less. Fixed Expense			
Rent	0	0	0
Electricity Bill	200	600	2400
Transportation	100	300	1200
Salary (self)	5000	15000	60000
Salary (staff)	0	0	0
Mobile Bill	200	600	2400
Food	2000	6000	24000
Medicine	0	0	0
Bank Charge	0	0	0
Total Fixed Cost (D)	7500	22500	90000
Net Profit (E) [C-D]		15000	60000

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Cow	100000	40000	140000			
Food	0	10000	10000			
	0	0	0			
Total	100000	50000	150000			

Source of Finance



Financial Projection (BDT)					
Particular	3Month	6Month	1st Year	2nd Year	3rd Year
Revenue (Sales)					
Cow Sales	120000	240000	480000	504000	529200
Total Sales (A)	120000	240000	480000	504000	529200
Less. Variable Expense					
cow	77500	155000	310000	325500	341775
Total Variable Expense (B)	77500	155000	310000	325500	341775
Contribution Margin (CM) [C=(A-B)	42500	85000	170000	178500	187425
Less. Fixed Expense					
Rent	0	0	0	0	0
Electricity Bill	600	1200	2400	2600	2800
Transportation	300	600	1200	1500	1800
Salary (self)	15000	30000	60000	60000	60000
Salary (staff)	0	0	0	0	0
Mobile Bill	600	1200	2400	2400	2400
Food	6000	12000	24000	24500	25000
Medicine	0	0	0	0	0
Bank Charge	0	0	0	0	0
Total Fixed Cost (D)	22500	45000	90000	91000	92000
Net Profit (E) [C-D]	20000	40000	80000	87500	95425
Investment Payback			20000	20000	20000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	1st Year	2nd Year	3rd Year
1	Cash Inflow			
1.1	Investment Infusion by investor	50000		
1.2	Net P[rofit	80000	87500	95425
1.3	Depreciation (Non Cash item)			
1.4	Opening Balance of Cash Surplus		60000	127500
	Total Cash Inflow	130000	147500	222925
2	Cash Outflow			
2.1	Purchase of Product	50000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership Tr.			
2.3	Fee)	20000	20000	20000
	Total Cash Outflow	70000	20000	20000
3	Net Cash Surplus	60000	127500	202925



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 05Years Skill and experience;

WEAKNESS

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of farm : Kakonpara, Kakonhat,Godagari. Rajshahi Regular customers;

T_{HREATS}

Theft Fire Political unrest Pictures









Family picture

