Proposed NU Business Name: SOBUJ PAN CHASH



Project identification and prepared by: Md. Sohel Rana, Tahirpur Unit, Rajshahi

Project verified by: Md. Mijan Patoary



| Brief Bio of The Proposed Nobin Udyokta | | | | | | |
|---|---------|---|--|--|--|--|
| Name | : | SHREE SOBUJ KUMAR SORKAR | | | | |
| Age | : | 17-02-1984(33Years) | | | | |
| Education, till to date | : | Class viiii | | | | |
| Marital status | : | Un Married | | | | |
| Children | : | No | | | | |
| No. of siblings: | : | 3 Brother &1 sister | | | | |
| Address | : | Vill: udpara,P.O: gualkandi,P.S: bagmara, Dist: Rajshahi | | | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | | Mother Father SHREMOTI SADHONA RANI SORKAR SHREE SUDHANGSH CHONDRO SORKAR Branch: hamirkudsa, Centre # 5(Female), Member ID: 1504/4 Group No: 04 Member since: 2006 First loan: BDT -5000 | | | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : : | Existing Loan: BDT 5,000, Outstanding loan: 2504 Father No No No | | | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | | Nil |
|---|-----|--|
| Business Experiences and | ••• | 04 years experience in running business. |
| Training Info | : | He has no training. |
| Other Own/Family Sources of Income | | Mach chash |
| Other Own/Family Sources of Liabilities | | Agriculture |
| Entrepreneur Contact No. | : | 01753792648 |
| Father's Contact No. | • | 01753792648 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Tahirpur Unit, Rajshahi |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SHREMOTI SADHONA RANI SORKAR joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

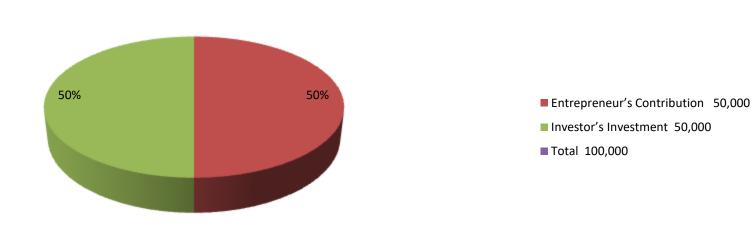
| Proposed Nobin Udyokta Business Info | | | | | | |
|---|----------|---|--|--|--|--|
| Business Name | : | SOBUJ PAN CHASH | | | | |
| Location | : | Udpara, gualkandi, bagmara,Rajshahi | | | | |
| Total Investment in BDT | : | BDT 100,000 | | | | |
| Financing | : | elf BDT 50,000-(from existing business) 50% equired Investment BDT 50,000/-(as equity) 50% | | | | |
| Present salary/drawings from business (estimates) | : | DT 5000/- | | | | |
| Proposed Salary | : | 5000/= | | | | |
| Size of shop | : | 15 Decimal | | | | |
| Security of the shop | • | - | | | | |
| Implementation | : | The business is planned to be scaled up by investment in existing goods like; Farm The business is operating by entrepreneur. Existing no employees. Average gain The farm is owned. Agreed grace period is 3 months. | | | | |

| Existing Business (BDT) | | | | | | |
|-----------------------------------|-------|---------|--------|--|--|--|
| Particular | Daily | Monthly | Yearly | | | |
| Revenue (sales) | | | | | | |
| sales | 500 | 15,000 | 180000 | | | |
| Total Sales (A) | 500 | 15,000 | 180000 | | | |
| Less. Variable Expense | | 0 | | | | |
| sales of product | 500 | 15,000 | 180000 | | | |
| Total variable Expense (B) | 500 | 15,000 | 180000 | | | |
| Contribution Margin (CM) [C=(A-B) | 500 | 15,000 | 180000 | | | |
| Less. Fixed Expense | | | | | | |
| Rent | | 0 | 0 | | | |
| Electricity Bill | | 0 | 0 | | | |
| Mobile Bill | | 200 | 2,400 | | | |
| Salary (self) | | 5000 | 60,000 | | | |
| Guard | | | 0 | | | |
| Transportation | | 300 | 3,600 | | | |
| Entertainment | | | | | | |
| medicin | | 1500 | 18,000 | | | |
| Bank service Charge | | | 0 | | | |
| Total fixed Cost (D) | | 7,000 | 84,000 | | | |
| Net Profit (E) [C-D) | | 8,000 | 96,000 | | | |

| Investment Bre | akdown |
|----------------|--------|
| | |

| | Existing | | Proposed | | | | |
|---------------|----------|---------------|-----------------|-----|------------|-----------------|-------------------|
| Particulars | Qty. | Unit Price | Amount (BDT) | Qty | Unit Price | Amount (BDT) | Proposed Total |
| pan borj | 2500 | 20 | 50,000 | | | | 50,000 |
| pan borj kroy | | | | | | 50000 | 50,000 |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| Total | 2500 | 20 | 50000 | | 0 | 50000 | 100000 |
| | | | | | | | |

Source of Finance



| Financial Projection (BDT) | | | | | |
|-----------------------------------|-------|-------|----------|----------|----------|
| Particular | Daily | Month | 1st Year | 2nd year | 3rd Year |
| Revenue (sales) | | | | | |
| sales | 600 | 18000 | 216000 | 226800 | 238140 |
| Total Sales (A) | 600 | 18000 | 216000 | 226800 | 238140 |
| Less. Variable Expense | | 0 | 0 | 0 | 0 |
| sales of product | 600 | 18000 | 216000 | 226800 | 238140 |
| Total variable Expense (B) | 600 | 18000 | 216000 | 226800 | 238140 |
| Contribution Margin (CM) [C=(A-B) | 600 | 18000 | 216000 | 226800 | 238140 |
| Less. Fixed Expense | | | | | |
| Rent | | 0 | 0 | 0 | 0 |
| Electricity Bill | | 0 | 0 | 0 | 0 |
| Mobile Bill | | 200 | 2400 | 2600 | 2800 |
| Salary (self) | | 5000 | 60000 | 60000 | 60000 |
| Transportation | | 300 | 3600 | 3800 | 4000 |
| medicin | | 1500 | 18000 | 19000 | 20000 |
| Salary (staff) | | | | | |
| Security Gard | | | | | |
| Bank service Charge | | | 100 | 100 | 100 |
| Total Fixed Cost | | 7000 | 84100 | 85500 | 86900 |
| Net Profit (E) [C-D) | | 11000 | 131900 | 141300 | 151240 |
| Investment Payhack | | | 20000 | 20000 | 20000 |

Cash flow projection on business plan (rec. & Pay)

| | | Year 1 | | (2.2.1) |
|-----|---------------------------------|---------|--------------|---------|
| SI# | Particulars Particulars | (BDT) | Year 2 (BDT) | (BDT) |
| 1 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 50,000 | | |
| 1.2 | Net Profit | 131900 | 141300 | 151240 |
| 1.3 | Depreciation (Non cash item) | | _ | |
| 1.4 | Opening Balance of Cash Surplus | | 111900 | 233200 |
| | Total Cash Inflow | 181,900 | 253200 | 384440 |
| 2 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 50,000 | | |
| 2.2 | Payment of GB Loan | | | |
| | Investment Pay Back (Including | | | |
| 2.3 | Ownership Tr. Fee) | 20,000 | 20000 | 20000 |
| | Total Cash Outflow | 70,000 | 20000 | 20000 |
| 3 | Net Cash Surplus | 111.900 | 233200 | 364440 |

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of farm: udpara,gualkandi bagmara,Rajshahi Regular customers;

THREATS

Theft Fire

Political unrest



ইউ,পি ফরম নং- ১৩ ভাক্ষর: গোয়ালকান্দি, উপজেলা: বাগ বহি নং- ০৩ 136 नाहरमन थातीत नाम ३कार्रिया प्रयोष्ट्र तुम्माव प्राय भिजा/वामीत नामह एक्टी -- रपुष्रार कर् মাতার নাম ৪ সুসাব্দেশ উপজেলা/থানাঃ ব্যৱস্থানার ত विकिश्तित नामह आयुक् विकि कि। अ विकाना ३ही निम्पिटर स्टिन পেশার ধরণ (ব্যবসা)ঃ লাইসেন্স ফি প্রদানের পরিমাণ টাকা ঃ … ব্যবসা / বৃত্তি/ পেশাঃ

লাইসেন্স প্রদান করা হল। লাইসেন্স-এর মেয়াদ ঃ

