Proposed NU Business Name: AFROZA GORU KHAMAR



Project identification and prepared by: Md. Sohel Rana Tahirpur Unit , Rajshahi

Project verified by: MD. MIJAN PATOARY



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. REJAUL SORDAR		
Age	:	07-10-1983(34Years)		
Education, till to date	••	Class v		
Marital status	:	Married		
Children	•	1 daughter 1 son		
No. of siblings:	••	1 brother		
Address	:	Vill: kamarbari,P.O: kamarbari,P.S: bagmara, Dist: Rajshahi		
Parent's and GB related Info				
(i) Who is GB member	:	Mother Father		
(ii) Mother's name	:	MST. ROKIYA BIBI		
(iii) Father's name	:	MD. YUNUCH SORDAR		
(iv) GB member's info	:	Branch: Maria, Centre # 47(Female),		
		Member ID: 4923/4 Group No: 05		
		Member since: 18-03-2012		
		First loan: BDT -5000		
Further Information:		Existing Loan: BDT 20,000, Outstanding loan: paid		
(v) Who pays GB loan installment	:	Father		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	05 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Van gari bebsa
Other Own/Family Sources of Liabilities	:	Agriculture
Entrepreneur Contact No.	:	01774128336
Father's Contact No.	:	01757952242
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tahirpur Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. ROKIYA BIBI joined Grameen Bank since 06 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

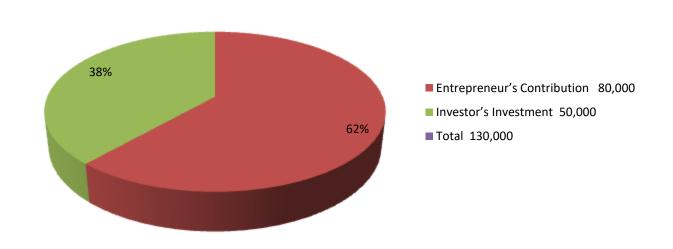
Proposed Nobin Udyokta Business Info				
Business Name	:	AFROZA GORU KHAMAR		
Location	:	Kamarpara, kamarpara, bagmara, Rajshahi		
Total Investment in BDT	:	BDT 130,000		
Financing	:	elf BDT 80,000-(from existing business) 62% Required Investment BDT 50,000/-(as equity) 38%		
Present salary/drawings from business (estimates)	:	DT 5000/-		
Proposed Salary	:	5000/=		
Size of shop	:	15 ft x 10 ft = 150 ft		
Security of the shop	:	-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Farm The business is operating by entrepreneur. Existing no employees. Average gain The farm is owned. Agreed grace period is 3 months. 		

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
cow sales		30,000	360000	
Total Sales (A)		30,000	360000	
Less. Variable Expense		0		
cow		15,000	180000	
Total variable Expense (B)		15,000	180000	
Contribution Margin (CM) [C=(A-B)		15,000	180000	
Less. Fixed Expense				
Rent		0	0	
Electricity Bill		0	0	
Mobile Bill		200	2,400	
Salary (self)		5000	60,000	
Guard			0	
Transportation		300	3,600	
food		1500	18,000	
Salary (staff)				
Bank service Charge				
Total fixed Cost (D)		7,000	84,000	
Net Profit (E) [C-D)		8,000	96,000	

Investment Bre	акс	lowr
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Ex	Proposed						
Particulars	Qty.	Unit	Amount	Qty	Unit Price	Amount	Proposed
		Price	(BDT)			(BDT)	Total
cow	2	40,000	80,000				80,000
bachur kroy	2	25,000	50,000				50,000
Total	4	65000	130000		0	0	130000

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Month	1st Year	2nd year	3rd Year
Revenue (sales)					
cow sales		33000	396000	415800	436590
Total Sales (A)		33000	396000	415800	436590
Less. Variable Expense					
cow		15000	180000	189000	198450
Total variable Expense (B)		15000	180000	189000	198450
Contribution Margin (CM) [C=(A-B)		18000	216000	226800	238140
Less. Fixed Expense					
Rent		0	0	0	0
Electricity Bill		0	0		
Mobile Bill		200	2400	2600	2800
Salary (self)		5000	60000	60000	60000
Transportation		300	3600	3600	3600
food		1500	18000	19000	20000
Salary (staff)					
Security Gard					
Bank service Charge			100	100	100
Total Fixed Cost		7000	84100	85300	86500
Net Profit (E) [C-D)		11000	131900	141500	151640
Investment Payhack			20000	20000	20000

Cash flow projection on business plan (rec. & Pay)

		Year 1		(
SI#	Particulars Particulars	(BDT)	Year 2 (BDT)	(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	131900	141500	151640
1.3	Depreciation (Non cash item)		_	
1.4	Opening Balance of Cash Surplus		111900	233400
	Total Cash Inflow	181,900	253400	385040
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20,000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	111,900	233400	365040

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of farm: kamarpara,kamarpara,bagmara,Rajshahi Regular customers;

THREATS

Theft Fire

Political unrest



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