Proposed NU Business Name: JANANI COMPUTER TRAINING & SERVICING CENTER



Project identification and prepared by: Md.Moshiur Rahman Sonagazi, Feni.

Project verified by: Susanto kumar biswhas



Brief Bio of The Proposed Nobin Udyokta					
Name	:	SHAHADAT HOSSEN			
Age	:	09/05/1990 (28Years)			
Education, till to date	:	Class-08			
Marital status	:	Unmarried			
Children	:	no			
No. of siblings:	:	02 Brothers 02 Sisters			
Address	:	Vill: Akilpur P.O: Boktermunci, P.S: Sonagazi, Dist: Feni.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father NURJAHAN BEGUM MD: SOFIULLA Branch: Mongol kandi, Centre # 55/(Female), Member ID: 5288/1, Group No: 02 Member since: 02-03-2004(14Years) First loan: BDT 3,000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Gramoon Education Loan	:	Existing loan: BDT 30,000/- Outstanding loan: BDT 26,700/- Father No No			
(viii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(besides Own Business, I.E., Persuading Further Studies, Other Business Etc.)	:	Nil
Business Experiences And	:	10 Years Experience 03 In Running Business.
Training Info	:	He Has 01 Year Training
Other Own/Family Sources Of Income	:	No
Other Own/Family Sources Of Liabilities	:	None
Entrepreneur Contact No.	:	01821-103364
Mother's Contact No.	:	01815-768423
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sonagazi Unit,feni.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

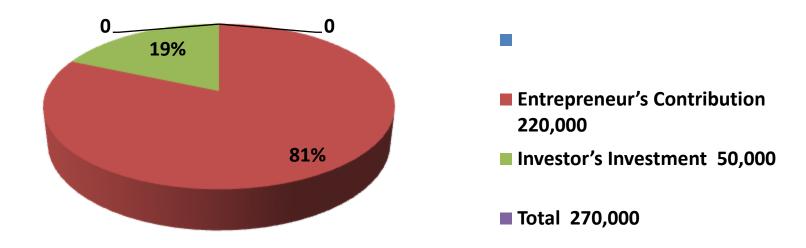
NURJAHAN BEGUM joined Grameen Bank since 14 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	JANANI COMPUTER TRAINING & SERVICING CENTER			
Location	:	Boktermunci Bazar, sonagazi, Feni.			
Total Investment In BDT	:	Bdt 2,70,000/-			
Financing	:	Self BDT 2,20,000/- (From Existing Business) 81% Required Investment Bdt,50,000(as Equity) 19%			
Present Salary/Drawings From Business (Estimates)	:	Bdt 5,000/-			
Proposed Salary	:	Bdt 5,000/-			
Size Of Shop	:	10 Ft X 12 ft. = 120 Square Ft			
Security Of The Shop	:	50,000/-			
Implementation	:	 The Business Is Planned To Be Scaled Up By Investment In Existing Goods Like Computer, Printer, Mobile parch, Bekash, Lode & others. Average 10% Gain On Sale. The Business Is Operating By Entrepreneur. Existing No Employee. He Is Doing His Business In Rent Place. Collects Goods From Feni. Agreed Grace Period Is 3 Months. 			

Existing

Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Computer, Printer, Mobile parch, Bekash, Lode & others.	5000	150000	1800000
	0	0	0
Total Sales(A)	5000	150000	1800000
Less Variable Expense (B)			0
Computer, Printer, Mobile parch, Bekash, Lode & others.	4500	135000	1620000
Total Variable Expense	4500	135000	1620000
Contributon Margin (CM) [C=(A-B)]	500	15000	180000
Less Fixed Expense			
Rent		800	9600
Electric Bill		800	9600
Transportaion		1000	12000
Salary (Self)		5000	60000
Salary (Staff)		0	0
Entertainment		300	3600
Guard		0	0
Generator		200	2400
Mobile Bill		300	3600
Total Fixed Cost (D)		8400	100800
Net Profit (E)= [C-D]		6600	79200

Investment Breakdown								
	Existir	ng	Proposed					
Particulars	Qty.	Unit Price	Existing	Qty.	Unit	Proposed	Proposed	
					Price		Total	
Computer	4	20,000	80,000				80,000	
Printer	1	17,000	17,000				17,000	
Mobile parch			20,000			30,000	50,000	
Pen drive	50	500	25,000				25,000	
Bekash			30,000				30,000	
Lode			10,000				10,000	
Others			18,000			20,000	38,000	
Security			20,000				20,000	
Total	55	37,500	220,000	0	0	50,000	270,000	



Financial Projection (BDT)

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Particular Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
Computer, Printer, Mobile parch,Bekash,Lode & others.	6000	180000	2160000	2268000	2381400
	0	0	0	0	0
Total Sales(A)	6000	180000	2160000	2268000	2381400
Less Variable Expense (B)					
Computer, Printer, Mobile parch, Bekash, Lode & others.	5400	162000	1944000	2041200	2143260
Total Variable Expense	5400	162000	1944000	2041200	2143260
Contributon Margin (CM) [C=(A-B)]	600	18000	216000	226800	238140
Less Fixed Expense					
Rent		800	9600	9600	9600
Electric Bill		800	9600	9900	10200
Transportaion		1000	12000	12600	13230
Salary (Self)		5000	60000	60000	60000
Salary (Staff)		0	0	0	0
Entertainment		300	3600	3600	3600
Gard		0	0	0	0
Generator		200	2400	2400	2400
Mobil Bill		300	3600	3700	3800
Total Fixed Cost (D)		8400	98400	99400	100430
Net Profit (E)= [C-D]		9600	115200	120960	127008
Investment Pay Back			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	115,200	120960	127008
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		95200	196160
	Total Cash Inflow	165,200	216,160	323,168
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	95,200	196,160	303,168

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0

Others:0, Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community

Location of shop: Boktermunci

Bazar, sonagazi, Feni.

Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures







