### **Proposed NU Business Name: REHANA TAILORS AND FEBRICS**



Project identification and prepared by: Orjun Kumar Shill,
Dakshinkhan Unit, Dhaka
Project verified by: Md. Siddiqur Rahman



Brief Bio of The Proposed Nobin Udyokta					
Name	:	Rehana Begum			
Age	:	02-05-1982 ( 35 Years)			
Education, till to date	:	Class Eight			
Marital status	:	Married			
Children	:	2 Sons,1 Daughter			
No. of siblings:	:	03 Brothers,2 Sisters			
Address	:	Vill: Dakshingao ,P.O:Basabo ,P.S: Sobujbag, Dist: Dhaka			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father Suraiya Begum  Branch: Uttorkhan, Centre # 32 (Female), Member ID:4132 , Group No:04 Member since: 06-09-2002(15 Years) First loan: BDT = 3,000 /- ,Last Loan:-50,000/-			
Further Information: (v) Who pays GB loan installment		Outstanding loan:= Nill Father			
(vi) Mobile lady	:	No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil
Business Experiences & Skill	:	05 years of business experience.
Own Business and	:	05 years experience in running business.
Training Info	-	He has no training
Other Own/Family Sources of Income	••	Nill
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01858-446119
Family's Contact No.	:	01623-220280
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

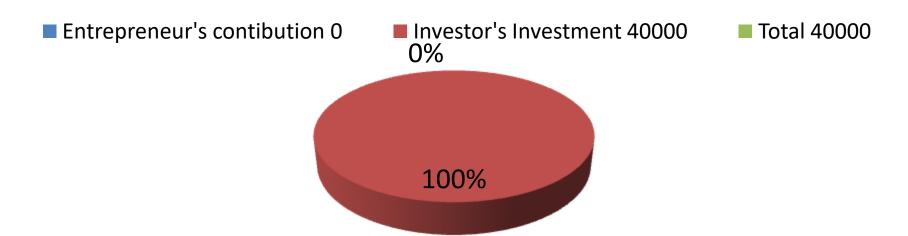
**Rehana Begum** joined Grameen Bank since 15 years ago. At first she took BDT 3,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Pro	pc	sed Nobin Udyokta Business Info
Business Name	:	Rehana Tailors and Febrics
Location	:	Dakshingao,Basabo,Sobujbag,Dhaka
Total Investment in BDT	:	BDT 40,000/-
Financing	:	Self BDT 0/- (from existing business) 0%
		Required Investment BDT 40,000/- (as equity) 100 %
Present salary/drawings from business (estimates)	:	BDT 4,000
Proposed Salary	:	BDT 4,000
Size of shop	:	15 ft x 12 ft= 180 square ft
Security of the shop	:	Nill
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods .Three pice,Orna,Than cloth,etc.</li> <li>Average 20 % gain on sales.</li> <li>The business is operating by entrepreneur. Existing No employee.</li> <li>The shop is Owner .</li> <li>Collects goods from Islampur,Gausiya .</li> <li>Agreed grace period is 3 months.</li> </ul>

Existing Busin	ness (BDT)		
Particular	Daily	Monthly	Yearly
Revenue (sales)			
	0	0	0
Sewing	350	10,500	126,000
Total Sales (A)	350	10,500	126,000
Less. Variable Expense			
0	0	0	0
Total variable Expense (B)	0	0	0
Contribution Margin (CM) [C=(A-B)	350	10,500	126,000
Less. Fixed Expense			
Rent		0	0
Electricity Bill		100	1,200
Transportation		100	1,200
Mobile Bill		500	6,000
Entertainment		300	3,600
Salary (sttaf)		0	0
Salary (self)		4,000	48,000
Total fixed Cost (D)		5,000	60,000
Net Profit (E) [C-D)		5,500	66,000

			Inve	estment Breakdo	wn			
Particulars		Existing	3	Particulars		Proposed	k	Proposed
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
	0	0	0	Three Piech	35	750	26,250	26,250
	0	0	0	Orna	70	80	5,600	5,600
	0	0	0	Than Cloth	80	65	5,200	5,200
	0	0	0		0	0	0	0
	0	0	0		0	0	0	0
	0	0	0		0	0	0	0
	0	0	0		0	0	0	0
	0	0	0		0	0	0	0
	0	0	0		0	0	0	0
	0	0	0				0	0
Others			0	Others			2,950	2,950
Total			0				40,000	40,000

### **Source of Finance**



Financial	Projec	tion (BD	<b>T)</b>		
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Cloth	800	24,000	288,000	302,400	317,520
Sewing	400	12,000	144,000	151,200	158,760
Total Sales (A)	1,200	36,000	432,000	453,600	476,280
Less. Variable Expense					
0	640	19,200	230,400	241,920	254,016
Total variable Expense (B)	640	19,200	230,400	241,920	254,016
Contribution Margin (CM) [C=(A-B)	560	16,800	201,600	211,680	222,264
Less. Fixed Expense					
Rent		0	0	0	0
Electricity Bill		105	1,260	1,323	1,389
Transportation		100	1,200	1,200	1,200
Mobile Bill		525	6,300	6,615	6,946
Entertainment		300	3,600	3,600	3,600
Salary (sttaf)		0	0	0	0
Salary (self)		4,000	48,000	48,000	48,000
Non Cash Item				<u> </u>	
Depreciation		0	0	0	0
Total Fixed Cost		5,030	60,360	60,738	61,135
Net Profit (E) [C-D)		11,770	141,240	150,942	161,129
Investment Payback			16,000	16,000	16,000

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	40,000		
1.2	Net Profit	141,240	150,942	161,129
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		125,240	260,182
	Total Cash Inflow	181,240	276,182	421,311
2	Cash Outflow			
2.1	Purchase of Product	40,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including	16,000	16,000	16 000
2.3	Ownership Tr. Fee)	16,000	16,000	16,000
	Total Cash Outflow	56,000	16,000	16,000
3	Net Cash Surplus	125,240	260,182	405,311

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Own Business:05

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

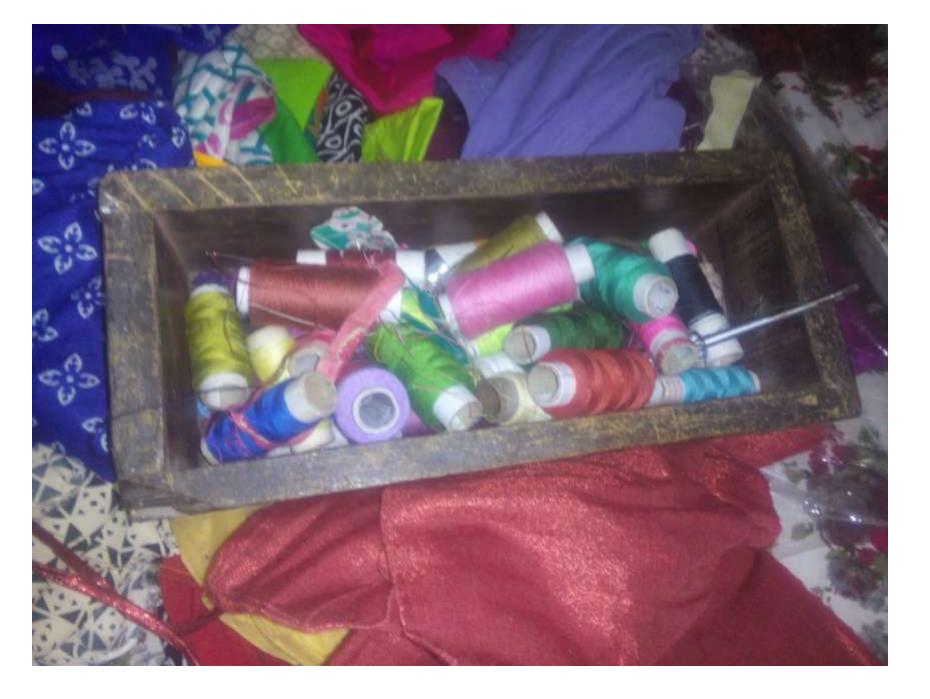
### THREATS

Theft

Fire

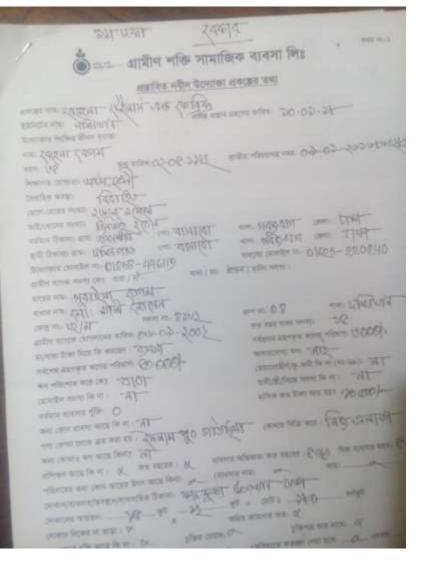
Political unrest

# Pictures









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# **FAMILY PICTURE**

