A Nobin Udyokta Project

Joy Maa Store



<u>Project by</u>: Susil Chandra Das NU Identified by: Md. Uzzal Hossain Verified By: Md. Tariqul Islam



Barisal Unit Anchal- 6 Barisal

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Susil Chandra Das
Age	:	32 Years(31.12.1985)
Marital status	:	Married
Children	:	Son:01 Daughter:01
No. of siblings:	:	04
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother √ Father Parul Bala Satish Chandra Das Member since: 1990 to till now Branch - Gotia, Babugong,Barisal Centre no. 62/M, Group: 01 First loan: 1500/- Existing loan: Nil. Outstanding: Nil
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	: : : : :	N/A N/A N/A N/A N/A
Education	:	S.S.C

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

(Continued)



Present Occupation	:	Tea & Confectionary Business
Trade License Number	:	04/2017-2018
Business Experiences: Training Info.	:	15 years N/A
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01717-612409
NU Project Source/Reference	:	GT Barisal Unit Office

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother has been a member of Grameen Bank Since 1990 to till now. At first his mother took a loan amount of 1500 BDT from Grameen Bank. She invested the money in her husband's business for expansion. At present she hasn't GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Joy Maa Store
Address/ Location	:	Darogar hat,Babugong, Barisal.
First Investment	:	60,000/=
Total Investment in BDT	:	2,45,000/=
Financing	:	Self BDT : 1,65,000/= (from existing business) -67% Required Investment BDT : 80,000/= (as equity) - 33%
Present salary/drawings from business (estimates)	:	BDT 10,000
Proposed Salary		BDT 10,000
 i. Proposed Business % of present gross profit margin 	:	25%
ii. Estimated % of proposed gross profit margin	:	25%
iii. Repayment Period	:	2 months 2 years

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present stock items: i.Goods 1,10,000 ii.Decoration 25,000 iii.Fridge 30,000	1,65,000		1,65,000
Proposed Stock Items:		80,000	80,000
Total Capital	1,65,000	80,000	2,45,000

N.B: Details of Present stock (*) & proposed (**) items have enclosed in next slide.

PRESENT & PROPOSED INVESTMENT Breakdown



Present Stock item				
Product name	Amount			
Cosmetics	25,000			
Cold drinks	20,000			
Confectionary	40,000			
Tea, Sugar	5000			
Others	20,000			
Fridge	30,000			
Total Present Stock	1,40,000			

Proposed stock item			
Product Name	Amount		
Cosmetics	30,000		
Cold drinks	25,000		
Confectionary	25,000		
Total Proposed Stock	80,000		

EXISTING BUSINESS OPERATIONS Info.



Particulars		Existing Business (BDT)		
Faiticulais	Daily	Monthly	Yearly	
Sales & service	4,000	1,20,000	14,40,000	
Less: Cost of sale (B)	3,000	90,000	10,80,000	
Profit 25% (A-B) = (C)	1,000	30,000	3,60,000	
Less: Operating Costs				
Electricity Bill		700	84,000	
Mobile Bill		500	6,000	
DIS Bill				
Salary from Business		10,000	1,20,000	
Convince		1,000	12,000	
Others (Entertainment)		500	6,000	
Non Cash Item:				
Depreciation Expenses (55,000*10%)		459	5,500	
Total Operating Cost (D)		13,159	1,57,908	
Net Profit (C-D) = (E)	1,000	16,841	2,02,092	

ear 2 (BDT)

1,20,000

90,000

30,000

700

500

10,000

1,000

500

459

13,159

16,841

48,000

1,54,092

14,40,000

10,80,000

3,60,000

84000

6,000

1,20,000

12,000

6000

5500

1,57,908

2,02,092

5000

3750

1250

1,50,000

1,12,500

37,500

700

500

12,000

1000

500

459

15,159

22,341

Yearly

18,00,000

13,50,000

4,50,000

84000

6.000

1,44,000

12,000

6000

5500

1,81,908

2,68,092

48,000

2,20,092

FINANCIAL P	RUJECTION	OL NO B	USINE	55 PLA	N.
		Year 1	(BDT)		Year
Particulars	Daily	Monthly	Yearly	Daily	Monthly

4,000

3,000

1,000

1,000

Sales & service

Electricity Bill

Mobile Bill

DIS BIII

Convince

Less: Cost of sale (B)

Profit 25% (A-B) = (C)

Less: Operating Costs

Salary from Business

Others (Entertainment)

Depreciation Expenses

Net Profit (C-D) = (E)

Retained Income:

Total Operating Cost (D)

Non Cash Item:

(55,000*10%)

Payback

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	0
1.2	Net Profit	2,02,092	2,68,092
1.3	Depreciation (Non cash item)	5,500	5,500
1.4	Opening Balance of Cash Surplus	0	1,59,592
	Total Cash Inflow	2,87,592	4,33,184
2.0	Cash Outflow		
2.1	Purchase of Product	80,000	0
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48,000	48,000
	Total Cash Outflow	1,28,000	48,000
3.0	Net Cash Surplus	1,59,592	3,85,184

SWOT Analysis



STRENGTH

- Business Experience and Skill
- Maintain Daily accounts
- 10 hours shop open
- No loan against business
- Located beside Road

WEAKNESS

- Lack of investment
- Credit Sale

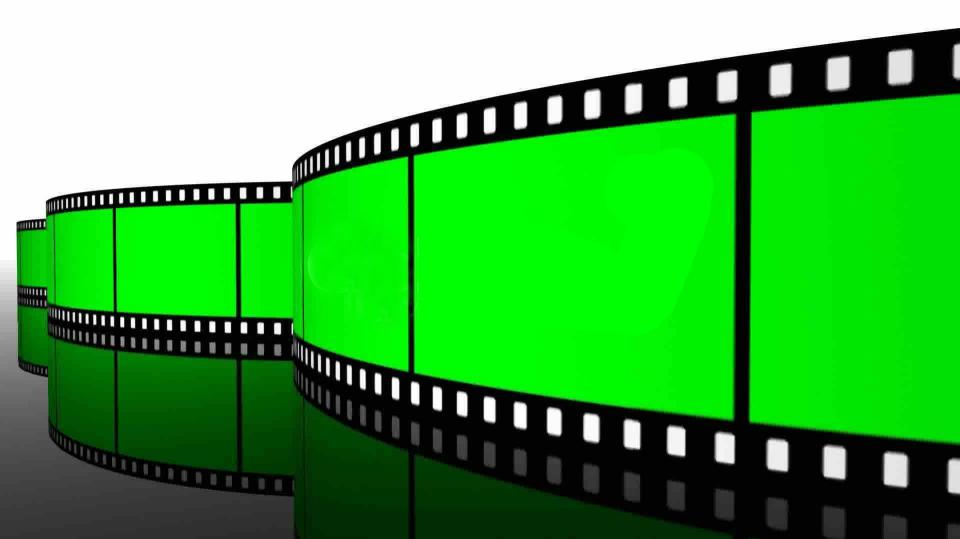
OPPORTUNITIES

- Expansion of Business
- Increasing the number of Customer
- Have chance to grab new customer

THREATS

- Fire.
- Theft.
- Political Instability may reduce the sale.

Photographs















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পণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পর



नाम: नुनीन ठक्त नाम

Name: Susil Chandra Das

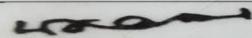
পিতা: পতিশ চন্দ্ৰ দাস

মাতা: পাকল বালা

Date of Birth: 31 Dec 1985

ID NO: 0610340620517

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোথাও পাওয়া গেলে নিকটস্থ পোষ্ট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: বাসা/হোল্ডিং: পাঠালী বাড়ী, গ্রাম/রাস্তা: দেহেরগতি, দেহেরগতি, ডাকঘর: দেহেরগতি - ৮২০০, বাবুগঞ্জ, বরিশাল



প্রদানকারী কর্তৃপক্ষের স্বাক্ষর

প্রদানের তারিখ: ১৩/০৭/২০০৮



গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



Maranay

নাম: পারুল বালা

Name: Parul Bala

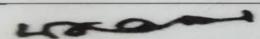
স্বামী: সতিশ চন্দ্ৰ মাঝি

মাতা: মৃত সবিত্রি

Date of Birth: 02 Jan 1960

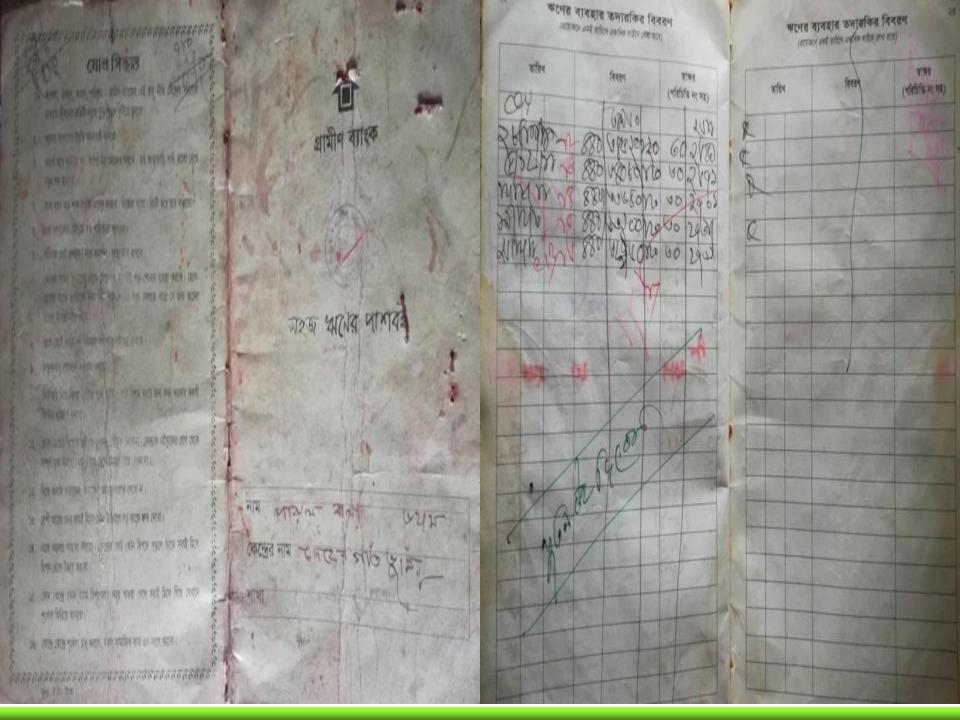
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প্রদানকারী কর্তৃপক্ষের স্বাক্ষর

প্রদানের তারিখ: ১৩/০৭/২০০৮





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Presented at Internal Design Lab On 18.09, 2017 at GT

