Osman Store



Project by- Osman Miah

Identified by- Sonia Sultana Verified by- Sonia Sultana Panchdona Unit Area 4 GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Name	:	Osman Miah
Age	:	31-12-1991
Marital status	:	Married
No. of siblings:	:	03 Brother and 01 Sister
Parent's and GB related Info		
(i) Who is GB member	:	Mother is a member of GB
(ii) Mother's name	:	Amiron Nacha
(iii) Father's name	:	Abdul Aziz
(iv) GB member's info	:	Branch:Sakhar char Centre :45/m Group no : 05 Loanee no:2946 Member since:2000-15 First loan:5000
Further Information:		Existing loan:N/A Outstanding: N/A
(v) Who pays GB loan installment (vi) Mobile lady	:	N/A N/A
(vii) Grameen Education Loan	:	N/A N/A
	:	
(viii)Any other loan like GCCN, GKF	•	N/A
Education	:	Class Eight

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Business
Initial Investment	:	50,000(Self)
Trade License		331
Business Experience And Training Info	:	10Years
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		017
NU Project Source/Reference	:	Panchdona Unit



NU's Mothers had been a member of Grameen Bank since 2000 to 2015 (15 years). At first She took 5000 taka from GB. GB Borrower invested GB Loan in Business work and gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Osman Store
Address/ Location	:	Panchdona Bazar
Total Investment in BDT	:	2,00,000/=
Financing	:	Self BDT-1,50,000/-(from existing business) 75% Required Investment BDT- 50,000/-(as equity) 25%
Present salary/drawings from business (estimates)	:	7,000/=
Proposed Salary		7,000/=
Proposed Business (i)% of present gross profit margin (ii) Estimated %of proposed gross profit margin (iii) Agreed grace period	:	20 % 20% 01 month



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present items: Grocery Items: 50000 Bakery Item: 25,000/ Confectionary: 25,000/ Cosmetic:25,000/ Soft Dinks: 25,000/	1,50,000		1,50,000
Proposed Items (**) :		50,000	50,000
Total Capital	1,50,000	50,000	200,000

Product name Amount **Product Name** Amount 50,000 15000 Grocery items **Grocery** Items 10,000 25,000 **Bakery Item Bakery Item** Confectionary 10,000 Confectionary 25,000 Cosmetic 5,000 25,000 Cosmetic Soft Dinks 10,000 Soft Dinks 25,000 **Total proposed** 50,000 1,00,000 **Total Present Stock**

PRESENT & PROPOSED INVESTMENT BREAKDOWN

INFO ON EXISTING BUSINESS OPERATIONS

Deutieuleue	E	xisting Business (E	BDT)
Particulars	Daily	Monthly	Yearly
Sales (A)	3000	90000	1080000
Less: Cost of sales (B)	2400	72000	864000
Goss Profit 20% (C) [C=(A-B)]	600	18000	216000
Less: Operating Costs			
Electricity bill		400	4800
Night guard bill		0	0
Shop Rent		600	7200
Mobile bill		300	3600
Present salary/Drawings- self		7000	84000
Conveyance or Transport		500	6000
Others (fees, Entertainment,			
TL renewal)		50	600
Depreciation(20,000*10%)		166.6667	2000
Non Cash Item:		0	0
Total Operating Cost (F)		9016.667	108200
Net Profit (E-F):		8983.333	107800

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Dertieulere	١	Year 1 (BD1	Γ)		Year 2 (BD1	-)
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	3500	105000	1260000	4000	120000	1440000
Less: Cost of Sale (B)	2800	84000	1008000	3200	96000	1152000
Gross Profit 20% (A- B)=(C)	700	21000	252000	800	24000	288000
Less: Operating Costs						
Electricity bill		500	6000		500	6000
Night guard bill		0	0		0	0
Shop Rent		600	7200		600	7200
Mobile bill		300	3600		350	4200
Present salary/Drawings- self		7000	84000		7000	84000
Conveyance or Transport		500	6000		500	6000
Others (fees, Entertainment, TL renewal)		100	1200		100	1200
Depreciation(20,000*10%)		166.67	2000		166.667	2000
Non Cash Item:		0	0		0	0
Total Operating Cost		9166.7	110000		9216.67	110600
Net Profit (C-D) = (E)		11833	142000		14783.3	177400
GT payback			30000			30000
Retained Income:		112000			147400	

CASH FOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50000	
1.2	Net Profit	142000	177400
1.3	Depreciation	2000	2000
1.4	Opening Balance of Cash Surplus	0	114000
	Total Cash Inflow	194000	293400
2	Cash Outflow		
2.1	Purchase of Product	50000	
2.2	Payment of GB Loan	30000	30000
	Total Cash Outflow	80000	30000
3	Net Cash Surplus	114000	263400

SWOT ANALYSIS

 Screening Skilled and experienced Relationship with GB Good communicational Skill Well known businessman 	WEAKNESS Less Stock
OPPORTUNITIE More Employment opportunity Expansion of business 	THREATS Competitors Theft













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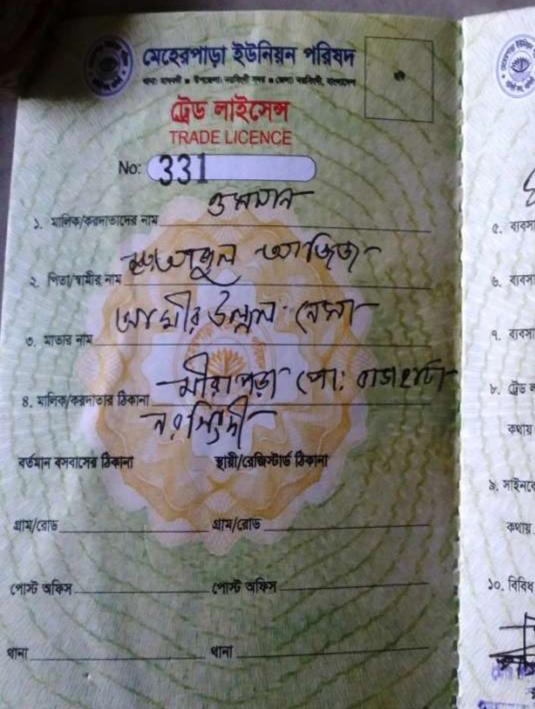
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१. यावमा अधिकालित माम उत्तरमान द्वता ? ৬ হাবসা প্রতিষ্ঠানের ঠিকানা উপ১৫৮সনা ব্যাজার প্রায় প্রতিষ্ঠানের ঠিকানা ৭. ব্যবসার ধরণ - মুন্দি ৮. ট্রেড লাইসেন্স/নবায়ন ফি (বার্ষিক) টাকা অংকে 2006 ANIA 24310 62001-টাকা ৯. সাইনবোর্ড কর (বার্ষিক) টাকা অংকে টাকা ১০. বিবিধ রশিদ নং তারিখ এর মাধ্যমে আদায় করা হয়েছে।

গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র

নাম: আমিরুন নেছা Name: AMIRUN NESA স্বামী: আঃ আজিজ মিয়া মাতা: মৃত মলিকা খাতুন Date of Birth: 18 Aug 1952 ID NO: 6816095981474

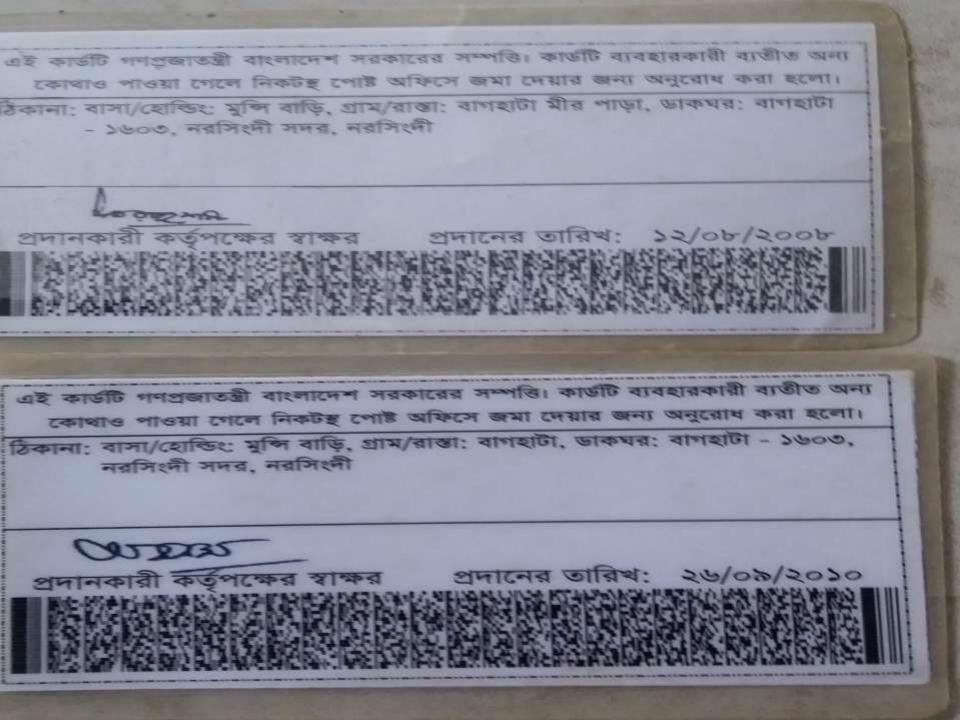
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Name: OSMAN MIAH পিতা: আঃ আজিজ মাতা: আমিরুল্লেছা Date of Birth: 31 Dec 1991 ID NO: 19916816095000097





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