Dipto Hair Dresser



Project by-Suman Bishwas

Identified By - Md.Ruhul Amin Verified by- Md. Sanwar Hossan

Madhobpur Unit Area 4

GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Name	:	Suman Bishwas			
Age	:	07 Oct -1987(30 Years)			
Marital status	:	Married			
Children	:	0 Son 0 Doaughter			
No. of siblings:	:	03 Brothers 0 Sister			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment	: : : :	Mother Father Sabita Bishwas Sudagshu Bishwas Branch: Horipur, Centre: 56/m Group no: 04 Loanee no.8201 Member since:2005 First loan:3,000 Existing loan: 48,000 Outstanding: 24,812 NU's Father			
(vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF	:	N/A N/A N/A			
Education	:	Class Eight			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Saloon business
Initial Investment	:	50,000
Trade License		157 (2017-2018)
Business Experience And Training Info	:	10Years
Other Own/Family Sources of Income	:	Father
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01742-985401
NU Project Source/Reference	:	GT- Madhobpur Unit

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 2005-2017 (12 years). At first She took 3,000 taka from GB. GB Borrower invested GB Loan in business work and gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Dipto Hair Dresser
Address/ Location	:	Horinbad Bazar ,Nasirnogor,B-Badiya
Total Investment in BDT	:	1,90,000
Financing	:	Self BDT- 1,40,000 /-(from existing business) 73% Required Investment BDT-50,000 /-(as equity) 27%
Present salary/drawings from business (estimates)	:	6,000
Proposed Salary		6,000
Proposed Business (i)% of present gross profit margin (ii) Estimated %of proposed gross profit margin (iii) Agreed grace period	:	60% 60% 1 month

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items: Items-40,000 Furniture-30,000 Shop Advance- 70,000	1,40,000		1,40,000
Proposed items:		50,000	50,000
Total Capital	1,40,000	50,000	1,90,000

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock items				
Product name	Unit (Quantity)	Amount		
Straight Machine	01	2,000		
Hair Machine	01	2,000		
Hair dryer Machine	01	3,000		
Cream	10	4,000		
Foam	12	2,000		
Hair gel	12	3,000		
Chair		20,000		
Others		4,000		
Total Present Stock		40,000		

Proposed items				
Product Name	Unit (Quantity)	Amount		
Hair Machine		24,000		
Hair Dresser Machine	02	8,000		
Decoration		18,000		
Total Proposed items		50,000		

INFO ON EXISTING BUSINESS OPERATIONS

	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly		
Sales (A)	1,000	30,000	3,60,000		
Less: Cost of sales (B)	400	12,000	1,44,000		
Profit (C) [C=(A-B)]	600	18,000	2,16,000		
Less: Operating Costs					
Electricity bill		300	3,600		
Night guard bill		100	1,200		
Generator bill		150	1,800		
Shop Rent		2,500	30,000		
Mobile bill		300	3,600		
Present salary/Drawings- self		6,000	72,000		
Present Salary-Staff (01)		4,000	48,000		
Others (fees, Entertainment, TL renewal)		500	6,000		
Non Cash Item:					
Depreciation Expenses(30,000)*10%		250	3,000		
Total Operating Cost (F)		14,100	1,69,200		
Net Profit (C-F):		3,900	46,800		

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Particulars	Year 1 (BDT)			Year 2 (BDT)		
Faiticulais	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	1,100	33,000	3,96,000	1,200	36,000	4,32,000
Less: Cost of Sale (B)	440	13,200	1,58,400	480	14,400	1,72,800
Profit (A-B)=(C)	660	19,800	2,37,600	720	21,600	2,59,200
Less: Operating Costs						
Electricity bill		400	4,800		450	5,400
Night guard bill		100	1,200		100	1,200
Generator bill		150	1,800		150	1,800
Shop Rent		2,500	30,000		2,500	30,000
Mobile bill		300	3,600		400	4,800
Present salary/Drawings- self		6,000	72,000		6,000	72,000
Present Salary-Staff (01)		4,000	48,000		4,000	48,000
Others (fees, Entertainment, TL renewal)		500	6,000		500	6,000
Non Cash Item:						
Depreciation Expenses		250	3,000		250	3,000
Total Operating Cost		14,200	1,70,400		14,350	1,72,200
Net Profit (C-D) = (E)		5,600	67,200		6,550	87,000
GT payback			30,000			30,000
Retained Income:			37,200			57,000

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	67,200	87,000
1.3	Depreciation (Non cash item)	3,000	3,000
1.4	Opening Balance of Cash Surplus		40,200
	Total Cash Inflow	1,20,200	1,30,200
2.0	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3.0	Net Cash Surplus	40,200	1,00,200

SWOT ANALYSIS

Strength

- Skilled and experience
- Relationship with GB
- Demand from Locality
- Good communicational Skill
- Well known businessman

WEAKNESS

Less Stock

OPPORTUNITIE

- More Employment opportunity
- Expansion of business

THREATS

- Competitors
- Theft
- Fire

NATIONAL ID CARD / जाजीश में



নাম: সবিতা বিশ্বাস

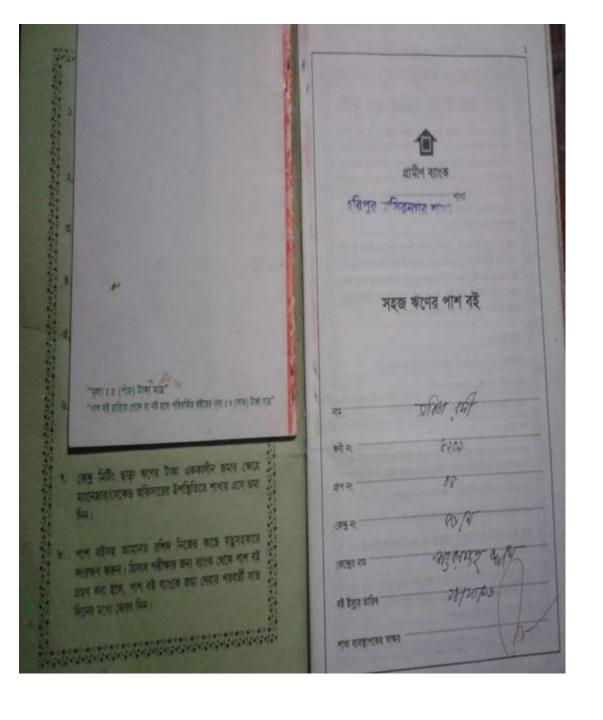
Name: Sabita Bishwas

श्वाभी: সুধাংশু विश्वाम

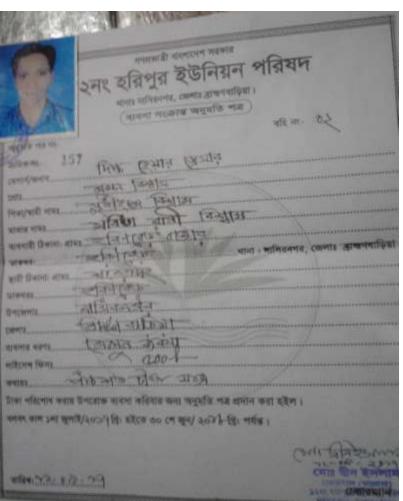
মাতা: মৃত মাধুরী লতা বিশ্বাস

Date of Birth: 07 Apr 1968

ID NO: 1219073754927









ঘরবাড়া চুক্তিপত্র

কান্ত্ৰনিয়া। এৰ শক তেখেত মানিক ও মানি মেত্ৰ খব ভিতৰ, শিকা, মানী মেত্ৰ আকৰণ্ড বিভা, নাত কৰিপুৰ, ভাজসক affining stating man, thrown schopers, cast precisions -Dittore.

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