Jinia Shoes



Project by- Md Faizul Mia

Identified by-Ratan Kumar roy Verified by- Md Mosilm Uddin Bhairab Unit Area 4 GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Name	:	Md Fayjul Mia
Age	:	30 May, 1984 (33 years)
Marital status	:	married
Children	:	01 son and 01 daughter
No. of siblings:	:	04 Brothers & 02Sisters
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other Ioan like GCCN, GKF		Mother $$ Father Fatema Begum Late:Younus mia Branch: Shimulkandi Centre : 03/M Group no : 03Loanee no.: 4368 Member since:2007-2014 First Ioan:5000, Existing Ioan: 00 Outstanding: 00 N/A N/A N/A N/A
Education	:	Class eight

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

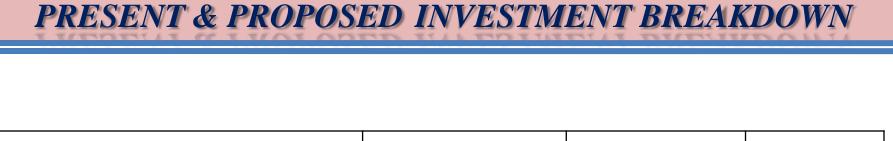
Present Occupation	:	Shoe making business Employment Creation- 4
Initial Investment	:	100000
Trade License		177/16-17
Business Experience And Training Info	:	12 Years
Other Own/Family Sources of Income	:	Brothers Are Businessman
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01772191824
NU Project Source/Reference	:	GT- Bhairab Unit, Kishoregonj.



NU's mothers has been a member of Grameen Bank since 2007-2014(07 years). At first She took 5000 taka from GB. GB Borrower invested GB Loan in her Son's business work and gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Jinia Shoes
Address/ Location	:	Modderchar, Bhairab , , Kishoregong.
Total Investment in BDT	:	470000
Financing	:	Self BDT- 400000 /-(from existing business) 85% Required Investment BDT- 70000 /-(as equity) 15%
Present salary/drawings from business (estimates)	:	10000
Proposed Salary		10000
Proposed Business (i)% of present gross profit margin (ii) Estimated %of proposed gross profit margin (iii) Agreed grace period	:	10 % 10% 01 month



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items: Items- Decoration 20000 Fan(2) 2000 Chair + table 26000 Others 2000 Shoes for sale 370000	400000		400000
<u>Proposed items:</u> Various Shoes material 70000 (robber,gum,lais etc)		70000	70000
Total Capital	400000	70000	470000

Present Stock items				
Product name	Amount			
Ladies Shoes	100000			
Gents Shoes	100000			
Baby Shoes	70000			
Total Present Stock	270000			

Proposed items				
Product Name	Amount			
Ladies Shoes material	40000			
Baby Shoes material	30000			
Total Proposed items	70000			

PRESENT & PROPOSED INVESTMENT BREAKDOWN

INFO ON EXISTING BUSINESS OPERATIONS

	Existing Business (BDT)		
Particulars	Daily	Monthly	Yearly
Sales (A)	7000	210000	2520000
Less: Cost of sales (B)	6300	189000	2268000
Profit (C) [C=(A-B)]	700	21000	252000
Less: Operating Costs			
Electricity bill+ Night guard bill+ Rent		3300	39600
Mobile bill		1000	12000
Present salary/Drawings- self		10000	120000
Others (fees, Entertainment, TL renewal)		1000	12000
Non Cash Item:			
Depreciation Expenses		242	2900
Total Operating Cost (F)		15542	186504
Net Profit (E-F):		5458	65496

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars		Year 1 (BD	DT)	Year 2 (BDT)		
Farticulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	8000	240000	2880000	9000	270000	3240000
Less: Cost of Sale (B)	7200	216000	2592000	8100	243000	2916000
Profit (A-B)=(C)	800	24000	288000	900	27000	324000
Less: Operating Costs						
Electricity bill+ Night guard bill		3300	39600		4000	48000
Others & Entertainment		1200	14400		1500	18000
Mobile bill		1000	12000		1000	12000
Present Salary Drawing Self		10000	120000		10000	120000
Non Cash Item:						
Depreciation Expenses		242	2900		242	2900
Total Operating Cost		15742	188900		16742	200900
Net Profit (C-D) = (E)		8258	99096		10258	123096
GT payback	42000				42000	
Retained Income:	51096				77096	

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	70000	
1.2	Net Profit	99096	123096
1.3	Depreciation (Non cash item)	2900	2900
1.4	Opening Balance of Cash Surplus		59996
	Total Cash Inflow	171996	185992
2.0	Cash Outflow		
2.1	Purchase of Product	70000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	42000	42000
	Total Cash Outflow	112000	42000
3.0	Net Cash Surplus	59996	143992

SWOT ANALYSIS

 Screening Skilled and experienced Relationship with GB Good communicational Skill Well known businessman 	WEAKNESS Less Stock
OPPORTUNITIE More Employment opportunity Expansion of business 	THREATS Competitors Theft



























