Project Name: Shakil Furniture Mart

মেসার্স শাকিল ফার্নিচার মার্ট

প্রোঃ মোঃ শাকিল মিয়া

এখানে সু-দক্ষ কারিগর দ্বারা অতি যত্ন সহকারে সকল প্রকার আসবাবপত্র এবং ফার্নিচারের কাজ করা হয় এবং অর্ডার নেয়া হয়।

মোবাঃ ০১৭৪২৪৪০৩১৬, ০১৬১২৪৪০৩১৬

বড়টিয়া বাজার, ঘিওর, মানিকগঞ্জ।

Project by: Shakil Mia

Identified by- Md. Mofizul Islam Fakir
Unit Manager (Manikganj Unit)
Verified By: Md. Nazmul karim

Manikganj Unit Area 3

GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Shakil Mia				
Age	:	20 Years				
Marital status	:	Unmarried				
Children	:	N/A				
No. of siblings:	:	Brother-01, Sister-01				
Parent's and GB related Info						
(i) Who is GB member	:	Mother √	Father			
(ii) Mother's name	:	Shanaj begum				
(iii) Father's name	:	Md. Rofikul Islam				
(iv) GB member's info	:	Branch: Sri bari Ghior. Centre : 35/M,				
		Group no: 07	Loanee no.: 5095			
		Member since, 2001	First Ioan: Tk. 5000			
Further Information:		Existing loan: N/A	Outstanding: N/A			
(v) Who pays GB loan installment	:	N/A				
(vi) Mobile lady	:	N/A				
(vii) Grameen Education Loan	:	N/A				
(viii)Any other loan like GCCN, GKF		N/A				
(ix) Others						
Education	:	S.S.C				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Furniture Business
Trade License no		112/ 2016-17
Business Experience	:	03 years
And Training Info	:	-N/A
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01612440316
NU Project Source/Reference	:	Manikgonj

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of Grameen Bank since 2001 to 2017 (16 years). At first she took 5000 taka from GB. NU's brother used GB loan in his business and expanded it. NU's mother gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Sakil Furniture mart
Address/ Location	:	Ghior Bazzar , Manikgonj.
Total Investment in BDT	•	4,70,000
Financing	:	Self BDT 4,00000 (from existing business) 85% Required Investment BDT 70,000/-(as equity) 15%
Present salary/drawings from business (estimates)	:	7,000
Proposed Salary		8,000
Proposed Business		
(i) % of present gross profit margin	:	30%
(ii) Estimated % of proposed gross profit margin		30%
(iii) Agreed grace period		03 Months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Items: Advanced : 20,000 Goods : 3,80,000	4,0000		4,00000
Proposed items: _Goods : 70,000		70,000	0,000
Total Capital	4,0000	70,0000	4,70,000

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present items						
Product name with quantity	Amount					
Wood	2,00000					
Bed	60,000					
Chair	20,000					
Table	20,000					
Door	9,000					
Showcase	40000					
Cash box	5,000					
Ward	10000					
Instrument (Drill,.ruter,,Randa)	16000					
Total	380000					

Proposed items					
Product Name with quantity	Amount				
Verities Wood	70,000				
Total	70,000				

INFO ON EXISTING BUSINESS OPERATIONS

	Existing Business (BDT)					
Particulars Particulars	Daily	Monthly	Yearly			
Sales (A)	3,000	90,000	10,80,000			
Less: Cost of sales (B)	2100	63,000	7,56,000			
Profit (C) [C=(A-B)] 30%	900	27,000	3,24,000			
Less: Operating Costs						
Electricity bill		400	4,800			
Shop Rent		2000	24,000			
Night Guard bill		50	600			
Mobile bill		500	6,000			
Present salary/Drawings- self		7,000	84,000			
Present salary/ Drawing –Staff-2		8,000	96,000			
Conveyance or Transport]		300	3,600			
Others cost ((fees, Entertainment, TL renew)		500	6,000			
Non Cash Item:						
Depreciation Expenses(10,000*10%)		83	996			
Total Operating Cost (F)		18,833	2,25,996			
Net Profit (E-F):		8,167	98,004			

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Doutloulous		Year 1 (Bl	OT)	Year 2 (BDT)			Year 3 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	4,000	1,20,000	14,40,000	4500	1,35,000	16,20,000	5,000	1,50,000	18,00000
Less: Cost of Sale (B)	2800	84,000	1,008,000	3150	94,500	11,34000	3,500	1,05000	12,60,000
Profit (A-B)=(C) 30%	1200	36,000	4,32,000	1350	40,500	4,86,000	1,500	45,000	5,40,000
Less: Operating Costs									
Electricity bill		500	6000		600	7200		700	8400
Shop Rent		2500	30,000		2500	30000		2500	30000
Night Guard bill		75	900		100	1200		100	1200
Mobile bill		500	6,000		600	7,200		700	8,400
Present salary/Drawings- self		8,000	96,000		8,000	96,000		8,000	96,000
Present salary/ Drawing –Staff-2		8,000	96,000		8,000	96,000		8,000	96,000
Conveyance or Transport		300	3,600		400	4,800		500	6,000
Others cost (fees, Entertainment, TL renew)		600	7,200		700	8,400		800	9,600
Non Cash Item:									
Depreciation Exp:- 10000*10%		83	996		83	996		83	996
Total Operating Cost		20,558	2,46,696		20,983	2,51,796		21,383	2,56,596
Net Profit (C-D) = (E)		15,442	1,85,304		19,517	2,34,204		23,617	2,83,404
GT payback			28,000			28,000			28,000
Retained Income:	<u> </u>		1	2,06,204			2,55,404		

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	1,85,304	2,34,204	2,83,404
1.3	Depreciation (Non cash item)	996	996	996
1.4	Opening Balance of Cash Surplus	-	1,58,300	3,65,500
	Total Cash Inflow	2,56,300	3,93,500	6,49,900
2.0	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan	-		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	28,000	28,000	28,000
	Total Cash Outflow	98,000	28,000	28,000
3.0	Net Cash Surplus	1,58,300	3,65,500	6,21,900

SWOT Analysis

Strength

- ➤ Availability of Products Sourcing.
- ➤ Skilled & 03 Years of Experience
- Position of shop middle of Bazzar.

WEAKNESS

- ➤ Opponent in same areas
- > Strike
- ➤ Lack of Capital

OPPORTUNITIY

- > Expansion Of Business
- > To acquire financial solvency

THREATS

- > Fire
- > Theft













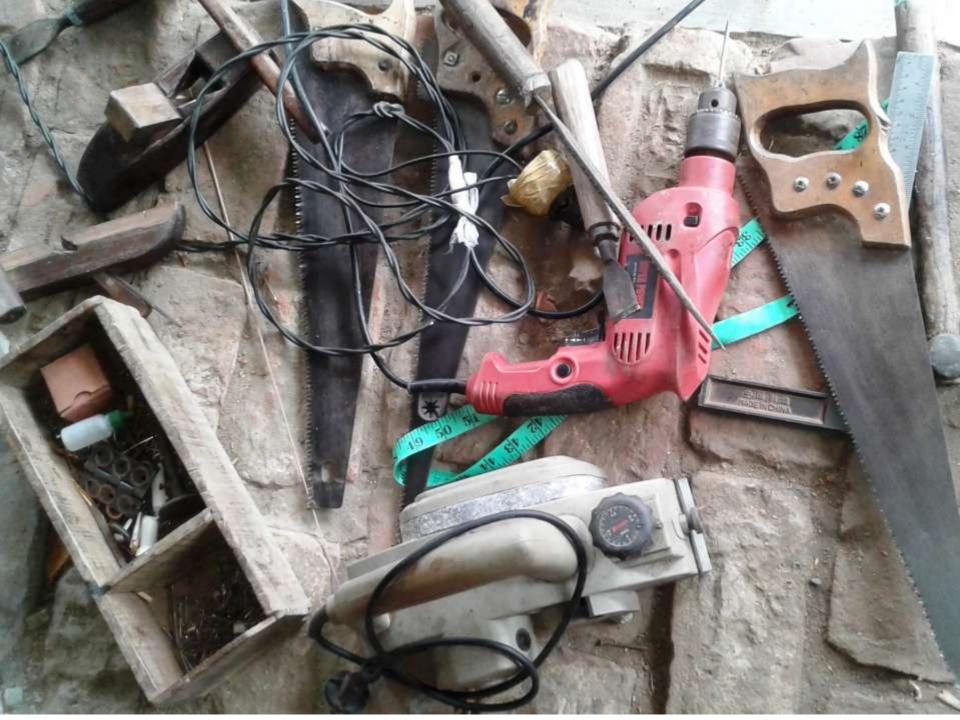


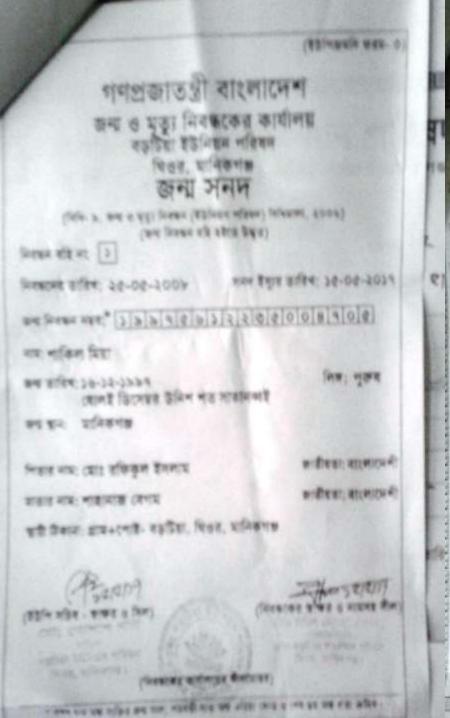


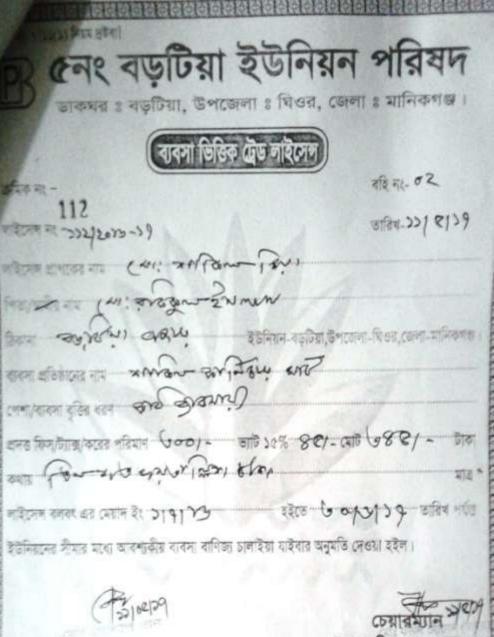






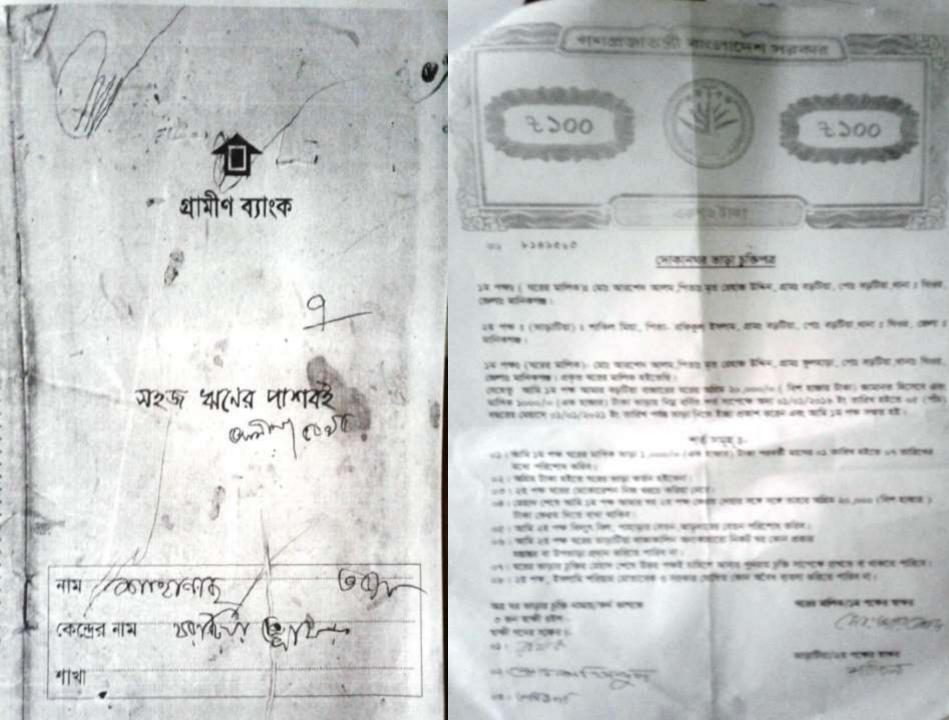






(মোঃ ফরিদ হোসেন বাবর) বড়টিয়া ইউনিয়ন পরিষদ রভতিয়া ইউলিয়ন পরিষদ चित्र प्रातिकश्च ।

খিতর, মানিকগঞ



Presented at Internal Design Lab on 2017 at GT

