## Mizan Telecom



Project by: Md.Mizanur Rahamn Identified by-Md. Razuan Kharim Verified By: Md. Ziaul Hoque



## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md.Mizanur Rahamn
Age	:	11/07/1985(32 Years 2 months )
Marital status	:	Married
Children	:	02 Daughter
No. of siblings:	:	01 Brother, 03 Sister
Parent's and GB related Info  (i) Who is GB member  (ii) Mother's name  (iii) Father's name  (iv) GB member's info		Mother Nurjahan Md':Aijudin Member since:2000To 2017 Branch: Janna, Centre no.10 Group:1 Lone no: 12400 First loan: Tk. 3,000/- Last Loan: Tk. 50000 Tk, Outstanding; 0
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	:	N/A N/A N/A N/A N/A
Education	:	SSC

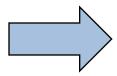
## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Present Occupation	:	Business (Retail Shop )
Trade License Number		353
Business Experiences	:	13 Years
Other Own/Family Sources of Income	:	Business
NU Contact Info		01711663312
Legal Requirements of Business	•	- Trade License, Contract with Owner of shop place, No hamper to environment.
Permanent Address	•	Vill; Vasayali , P/O: Janna P/S: Saturia , Dist: Manikgonj
Other Own/Family Sources of Liabilities		N/A
NU Project Source/Reference	:	GT Dhamrai Unit Office, Dhaka

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY**





NU's mother was a member of Grameen Bank under Janna Branch from 2000. At first she took a loan amounting to BDT 3,000 (three thousand taka) from Grameen Bank. NU invested GB in his business. NU's mother gradually improved their life standard by using GB loan.

### **PROPOSED BUSINESS info**



Business Name	:	Mizan Telecom
Address/ Location	:	Kandapara, Saturia, Manikgonj
Total Investment in BDT	:	610,000 BDT
Financing	:	Self BDT :530,000 (from existing business) -87% Required Investment BDT :80000 (as equity) -13%
Present salary/drawings from business (estimates)	:	BDT10,000
Proposed Salary		BDT 10,000
Proposed Business % of present gross profit margin	:	15%
Estimated % of proposed gross profit margin	:	15%
iii. Agreed grace period	:	2 months

### PRESENT AND PROPOSED BUSINESS INVESTMENT BREAKDOWN



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present items: Furniture Advance	310,000 20,000 200000		530,000
Proposed Items: Mobile phone		80000	80,000
Total Capital	530000	80,000	610000

### PRESENT AND PROPOSED BUSINESS INVESTMENT BREAKDOWN



#### Present item

Product name	Amount
bKash	50000
Mobile	50000
Electric parts	20000
Sim	10000
Battery Charger	20000
Load Mobile	40000
Cable	30000
Nat	10,000
Electric wire	15,000
Multi plug	20000
Charge Light	10,000
Holder	15000
Bulb	15000
Socket	5,000
Total :	310,000

#### **Proposed Item**

Product name	Amount
Mobile Phone; Samsung and Symphony 10	80000
Total	80000

## **EXISTING BUSINESS OPERATION info**



Particulars	Existing Business (BDT)				
	Daily	Monthly	Yearly		
Sales (A)	4,000	120,000	1,440,000		
Less: Cost of sale (B)	3,400	102,000	1,224,000		
Gross Profit 15% (A-B)= [C]	600	18,000	216,000		
Less: Operating Costs					
Electricity bill		500	6000		
Night Guard Bill		100	1200		
Shop Rent		1000	12000		
Mobile Bill		300	3600		
Salary from Business		8000	96,000		
Others (Entertainment)		200	2400		
Non Cash Item:					
Depreciation Expenses 20,000*15%		250	3000		
Total Operating Cost (D)		10350	124200		
Net Profit (C-D):		7650	91,800		

#### FINANCIAL PROJECTION OF NU BUSINESS PLAN



Doutionland	,	Year 1 (BD	T)	Year 2 (BDT)			
Particulars Particulars Particulars Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Sales (A)	4,000	120,000	1,440,000	4,500	135,000	1,620,000	
Less: Cost of Sale (B)	3,400	102,000	1,224,000	3,825	114,750	1,377,000	
Gross Profit 15% (A-B)=(C)	600	18,000	216,000	675	20,250	243,000	
Less operating cost:							
Electricity bill		500	6,000		600	7,200	
Night Guard Bill		150	1,800		200	2,400	
Shop rent		1000	12000		1000	12000	
Salary from Business		9,000	108,000		9000	108000	
Mobile Bill		200	2,400		300	3,600	
Others		200	2,400		200	2,400	
Non Cash Item:							
Depreciation Expense		250	3000		250	3000	
Total Operating Cost (D)		11300	135600		11550	138,600	
Net Profit $(C-D) = (E)$		6700	80400		8700	104,400	
GT payback			48000			48000	
Retained Income:	32400				56400		

#### **CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & Pay)**



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	80000	0
1.2	Net Profit	80400	104400
1.3	Depreciation (Non cash item)	3000	3000
1.4	Opening Balance of Cash Surplus	0	32400
	Total Cash Inflow	160,400	139400
2.0	Cash Outflow		
2.1	Purchase of Product	80,000	0
2.2	Payment of GB Loan*	0	0
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48000	48000
	Total Cash Outflow	128000	48000
3.0	Net Cash Surplus	32400	91400

## **SWOT ANALYSIS**



### **Internal Environment**

#### **Strength**

- NU is full time engaged with Dairy farm
- Skilled & Experience
- GoodCommunicationSystem.
- Good Networking with milk buyer
- Mother is capable to take care of cattle
- No Credit Sale

#### Weakness

Scarcity of investment

#### **External Environment**

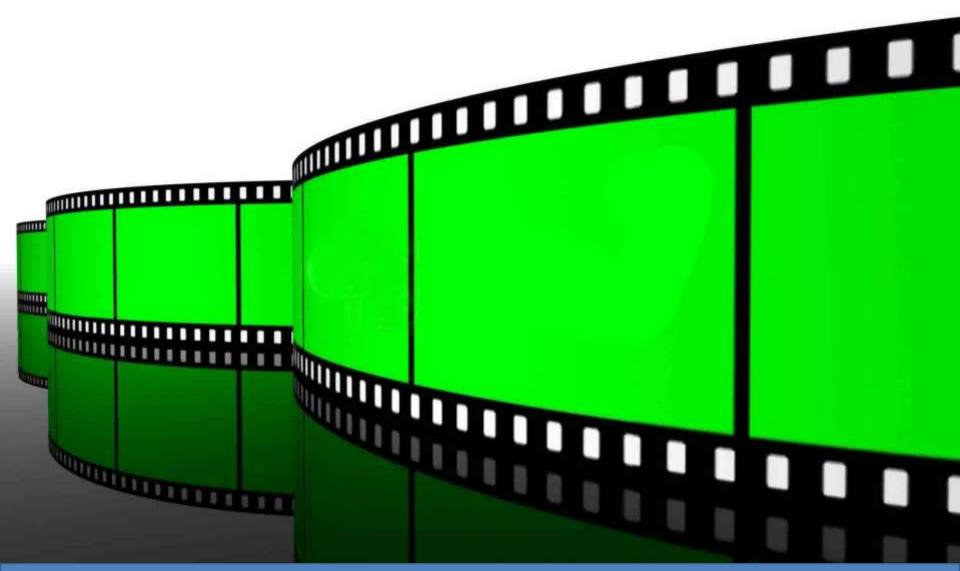
### **Opportunity**

- Expansion of Business
- Increasing the profitability

#### **Threat**

- Cow related disease
- Theft.





**GT Social Business Unit, Dhamrai** 



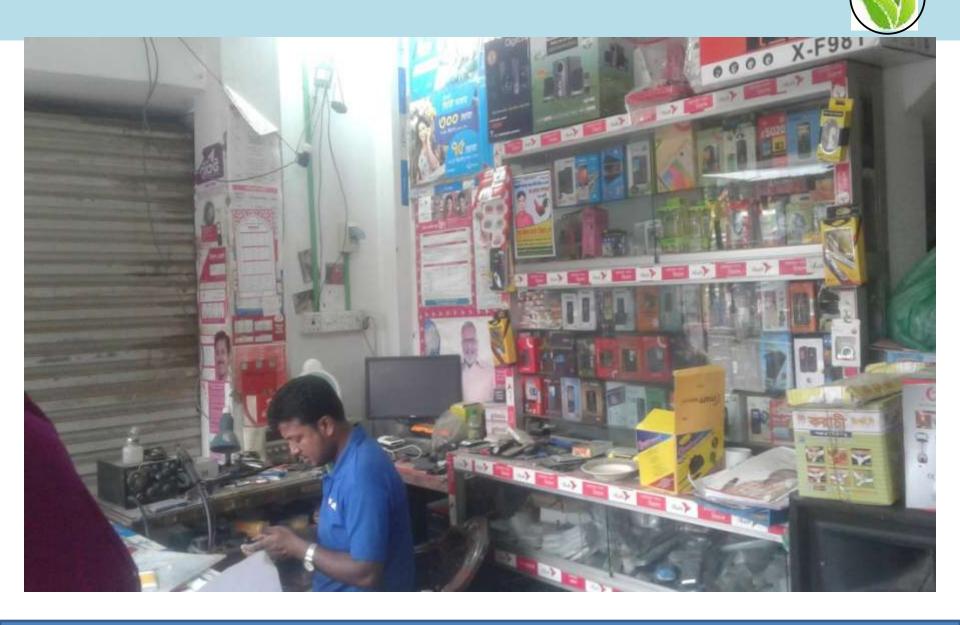










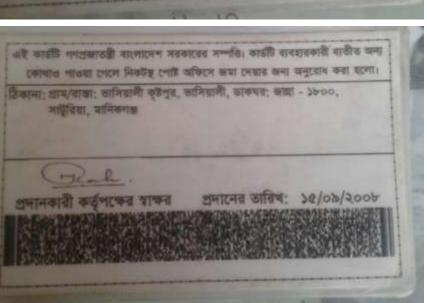




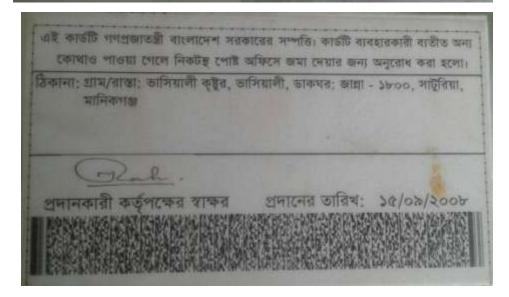






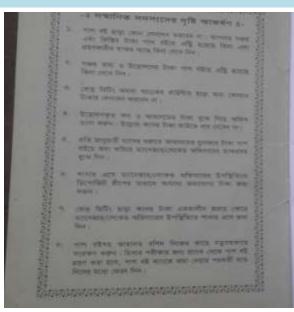


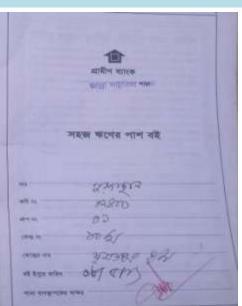




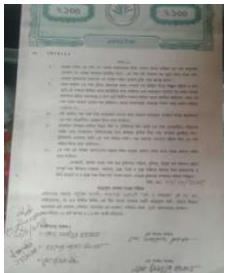
















Presented at

## **Internal Design Lab**

On September --, 2017 at GT

