## Golap Store



Project by-Md. Alamin Miah
Identified by- Md. Altaf Hossain Verified by- Sanwar Hossain

Brahmanbaria Unit
Area 4
GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT,.,)

| Name | $:$ | Md. Alamin Miah |
| :--- | :--- | :--- |
| Age | $:$ | 05 August, 1985 (32 Years) |
| Marital status | $:$ | Married |
| Children | $:$ | Son 01, Daughter 01 |
| No. of siblings: | $:$ | 01 Brother, 04 Sisters |
| Parent's and GB related Info |  |  |
| (i) Who is GB member | $:$ | Mother $\quad$ Father $\quad \square$ |
| (ii) Mother's name |  |  |
| (iii) Father's name |  |  |
| (iv) GB member's info | $:$ | Sahara Begum |
|  | $:$ | Md. Muslim Mollah |
| Further Information: |  | Loanee no.4041, Member since: 1990 |
| (v) Who pays GB loan installment |  | First loan:2,000 |
| (vi) Mobile lady | Existing loan:30,000, |  |
| (vii) Grameen Education Loan | Father |  |
| (viii)Any other loan like GCCN, GKF | $:$ | N/A |

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation | $:$ | Grocery Business |
| :--- | :--- | :--- |
| Initial Investment | $:$ | 25,000 (Mother) |
| Trade License | $:$ | 112 (2016-2017) |
| Business Experience <br> And Training Info | $:$ | Father (Bussiness) |
| Other Own/Family Sources <br> of Income | $:$ N/A |  |
| Other Own/Family Sources <br> of Liabilities | $:$ | GT- Brahmanbaria Unit |
| NU Contact Info | $01781-850004$ |  |
| NU Project <br> Source/Reference |  |  |

## BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of Grameen Bank since 1990(27 years). At first She took 2,000 taka from GB. GB Borrower invested GB Loan in her husband's business for expansion. NU's mother gradually improved their living standard by using GB loan.

| Business Name |  | Golap Store |
| :--- | :--- | :--- |
| Address/ Location | $:$ | Gatora, Brahmanbaria Sadar, Brahmanbaria |
| Total Investment in BDT | $:$ | $1,35,500$ |
| Financing | $:$ | Self BDT-85,500/- (from existing business) 63\% <br> Required Investment BDT- 50,000/-(as equity) 37\% |
| Present salary/drawings <br> from business (estimates) | $:$ | 6,000 |
| Proposed Salary | $: 20 \%$ |  |
| Proposed Business <br> (i)\% of present gross profit <br> margin <br> (ii) Estimated \%of proposed <br> gross profit margin <br> (iii) Agreed grace period | $20 \%$ |  |

PRESENT \& PROPOSED INVESTMENT BREAKDOWN

| Particulars | Existing Business <br> (BDT) | Proposed <br> (BDT) | Total <br> (BDT) |
| :--- | :---: | :---: | :---: |
| Investments in different categories: | $(1)$ | $(2)$ | $(1+2)$ |
| Present Stock Items: <br> Goods -50,500 <br>  <br> tool-35,000 | 85,500 |  | 85,500 |
| Proposed items: <br> Rice, Ata,oil, sugar \& others grocery <br> goods |  | 50,000 | 50,000 |
| Total Capital | 85,500 | 50,000 | $\mathbf{1 , 3 5 , 5 0 0}$ |


| Present Stock items |  |  |
| :---: | :---: | :---: |
| Product name | Unit (Quantity) | Amoun |
| Rice | 2 bag | 6000 |
| Atta | 2 bag | 3000 |
| Sugar | 20kg | 1400 |
| Oil Soybean | 50 kg | 5000 |
| Dal | 20 kg | 4,000 |
| Potato | 1 bag | 900 |
| Salt | $\begin{aligned} & 2 \text { bag+90 } \\ & \text { packet } \end{aligned}$ | 3,000 |
| Onion, garlic, ginger, |  | 5,000 |
| Soap |  | 2,000 |
| Cosmetics item |  | 5,000 |
| Food item (Biscuit, bread, chip, etc.) |  | 2,000 |
| Drinks Items |  | 15,000 |
| Tea, Condense Milk |  | 1200 |
| Fridge, TV, Fan, Showcase, Table, Tool |  | 35000 |
| Total Present Stock |  | 85,500 |


| Proposed items |  |  |
| :--- | :--- | ---: |
| Product Name | Unit | Amount |
| Rice | 10 bag | 25,000 |
| Ata | 5 bag | 7,500 |
| Sugar | 1 bag | 3,200 |
| Oil | 50 kg | 5000 |
| Drinks, Onion, ginger <br> and garlic |  | 9,300 |
| Total Proposed |  | $\mathbf{5 0 , 0 0 0}$ |

## INFO ON EXISTING BUSINESS OPERATIONS

| Particulars | Existing Business (BDT) |  |  |
| :--- | :---: | :---: | :---: |
|  | Daily | Monthly | Yearly |
| Sales (A) | 3000 | 90000 | 108000 |
| Less: Cost of sales (B) | 2400 | 72000 | 864000 |
| Profit (C) [C=(A-B)] | 600 | 18000 | 216000 |
| Less: Operating Costs |  |  |  |
| Electricity bill |  | 400 | 4800 |
| Shop Rent |  | - | - |
| Mobile bill |  | 500 | 6000 |
| Present salary/Drawings- self |  | 6,000 | 72,000 |
| Conveyance or Transport] |  | 1000 | 12000 |
| Others (fees, Entertainment, TL renew) |  | 1,000 | 12,000 |
| Non Cash Item: |  |  |  |
| Depreciation Expenses(35,000*10\%) |  | 300 | 3600 |
| Total Operating Cost (F) |  | 9200 | 110400 |
| Net Profit (E-F): |  | 8800 | 105600 |

## FINANCIAL PROJECTION OF NU BUSINESS PLAN

| Particulars | Year 1 (BDT) |  |  | Year 2 (BDT) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Daily | Monthly | Yearly | Daily | Monthly | Yearly |
| Sales (A) | 3500 | 105000 | 1260000 | 4000 | 120000 | 1440000 |
| Less: Cost of Sale (B) | 2800 | 84000 | 1008000 | 3200 | 96000 | 1152000 |
| Profit (A-B)=(C) | 700 | 21000 | 252000 | 800 | 24000 | 280000 |
| Less: Operating Costs |  |  |  |  |  |  |
| Electricity bill |  | 500 | 6,000 |  | 600 | 72000 |
| Mobile bill |  | 600 | 7200 |  | 700 | 8400 |
| Present salary/Drawings- self |  | 7,000 | 84000 |  | 8,000 | 96000 |
| Conveyance or Transport |  | 1500 | 18000 |  | 2,000 | 24000 |
| Others (fees, Entertainment, TL renew) |  | 1500 | 18000 |  | 2,000 | 24000 |
| Non Cash Item: |  |  |  |  |  |  |
| Depreciation Expenses ( $35,000 * 10 \%$ ) |  | 300 | 3600 |  | 300 | 3600 |
| Total Operating Cost |  | 11400 | 136800 |  | 13600 | 163200 |
| Net Profit (C-D) = (E) |  | 9600 | 115200 |  | 10400 | 124800 |
| GT payback |  |  | 30000 |  |  | 30000 |
| Retained Income: | 85200 |  |  | 94800 |  |  |

## CASH FLOW PROJECTION ON BUSINESS PLAN (REC. \& PAY.)

| SI\# | Particulars | Year 1 (BDT) | Year 2 (BDT) |
| :--- | :--- | :---: | :---: |
| 1.0 | Cash Inflow |  |  |
| 1.1 | Investment Infusion by Investor | 50000 |  |
| 1.2 | Net Profit | 115200 | 124800 |
| 1.3 | Depreciation (Non cash item) | 3600 | 3600 |
| 1.4 | Opening Balance of Cash Surplus |  | 88800 |
|  | Total Cash Inflow | 168800 | 217200 |
| 2.0 | Cash Outflow |  |  |
| 2.1 | Purchase of Product | 50000 |  |
| 2.2 | Payment of GB Loan |  | 30000 |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) |  |  |
|  | Total Cash Outflow | 80000 | 30000 |
| 3.0 | Net Cash Surplus | 80000 | 187200 |

## $S_{\text {TRENGTH }}$

- Skilled and experience
- Relationship with GB
- Demand from Locality
- Good communicational Skill
- Well known businessman

OPPORTUNITIE

- More Employment opportunity
- Expansion of business
$W_{\text {EAKNESS }}$
- Less Stock
$\overbrace{\text { HREATS }}$
- Competitors
- Theft
- Fire












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नाघ: आनायीन त्याग्मा
Name: Alamin Mollah
निजा: शूरनिय क्यात्रा
याडा: भाधता बनगय
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Date of Birth: 05 Aug 1985
ID NO: 1211350484518






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## नाय：आनायीन ल्याबा

Name：Alamin Mollah
निजा：भूर्मनिय व्याता
घाडा：भाधता वनणय
Date of Birth： 05 Aug 1985
ID NO： 1211350484518

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## निबেमक

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