

A Nobin Udyokta Project

# Sam Poultry Farm



**Project : Sam Sundar Dabnath**  
**ntified by: Mohammad habibur Rahman**  
**Verified By: Abdul Alim**

Dakkhin Matlab Unit  
Anchal-1, Chandpur.  
**GRAMEEN TRUST**



# BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



<b>Name</b>	:	<b>Sam Poultry Farm</b>
<b>Age</b>	:	<b>12/02/1985(33Years)</b>
<b>Marital status</b>	:	<b>Married</b>
<b>Children</b>	:	<b>0 Son 0 1Daughter</b>
<b>No. of siblings:</b>	:	<b>Brothers- 02 Sisters – 03</b>
<b>Parent's and GB related Info</b>		
<b>(i) Who is GB member</b>	:	<b>Mother</b> <input checked="" type="checkbox"/> <b>Father</b> <input type="checkbox"/>
<b>(ii) Mother's name</b>	:	<b>Late Bakul Bal</b>
<b>(iii) Father's name</b>	:	Narayan Dabnath
<b>(iv) GB member's info</b>	:	Member since: 02 jan. 2003 to 2012 Branch: Narayanpur, Centre no. 68/m Loanee : 7436/1 First loan: Tk.5000 Existing loan: Tk.00 Outstanding:Tk.00
<b>Further Information:</b>		
<b>(v) Who pays GB loan installment</b>	:	<b>N/A</b>
<b>(vi) Mobile lady</b>	:	<b>N/A</b>
<b>(vii) Grameen Education Loan</b>	:	<b>N/A</b>
<b>(viii) Any other loan like GCCN, GKF etc.</b>	:	<b>N/A</b>
	:	<b>N/A</b>
<b>Education</b>	:	<b>H.S.C</b>

# BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

(Continued)



<b>Present Occupation</b>	<b>:</b>	<b>Poultry Farm business.</b>
<b>Trade License No-</b>		<b>202</b>
<b>Business Experiences</b>	<b>:</b>	<b>06Years</b>
<b>Other Own/Family Sources of Income</b>	<b>:</b>	<b>N/A</b>
<b>Other Own/Family Sources of Liabilities</b>	<b>:</b>	<b>N/A</b>
<b>NU Contact info.</b>		<b>01866152962</b>
<b>NU Project Source/Reference</b>	<b>:</b>	<b>GT Matlab Unit Office, Chandpur.</b>

# BRIEF HISTORY OF GB LOAN Utilization by Family



NU's Mother was a member of Grameen Bank (GB) from 02/01/2003. At first she took Tk5000 from GB. She invested GB Loan in her husbands business. He repaired their own house and bought some cattle from the income of his business. They day by day improved their life standard by the GB loan.

# PROPOSED BUSINESS Info.



<b>Business Name</b>		<b>Sam Poultry Farm</b>
<b>Address/ Location</b>	<b>:</b>	<b>Narayanpur, Dukhin Matlab, Chandpur.</b>
<b>Total Investment in BDT</b>	<b>:</b>	<b>510,000</b>
<b>Financing</b>	<b>:</b>	<b>Self BDT 4,50,000(from existing business) - 88% Required Investment BDT 60,000/= (as equity)12%</b>
<b>Present salary/drawings from business (estimates)</b>	<b>:</b>	<b>7,000</b>
<b>Proposed Salary</b>		<b>8,000</b>
<b>i. Proposed Business % of present gross profit margin</b>	<b>:</b>	<b>60%</b>
<b>ii. Estimated % of proposed gross profit margin</b>	<b>:</b>	<b>60%</b>
<b>iii. Agreed grace period</b>	<b>:</b>	<b>2 months</b>
<b>iv. In future risk mgt. plan (from fire, disaster etc.)</b>	<b>:</b>	<b>N/A</b>

# EXISTING BUSINESS OPERATIONS Info.



Particulars	Existing Business (BDT)	
	Half Yearly	Yearly
Sales (A) (1500*170) ( 6 step delivery per year)	255000	1530000
<b>Less: Cost of sales (B)</b>	102000	612000
<b>Gross Profit (A-B)= [C] 60%</b>	<b>153000</b>	<b>918000</b>
<b>Less: Operating Costs</b>		
Poultry (35 sack*1500 )	52500	315000
Feed	40000	240000
Electricity Bill	2000	12000
Vushi	5000	30000
Rent	00	00
Mobile Bill	600	3600
Medicine	5000	60,000
Salary (Self )	14000	84000
Salary ( Employee)	10000	60000
Others	2,000	12000
<b>Non Cash Item:</b>		
Depreciation Expenses (220000*10%)	1833	22000
<b>Total Operating Cost (D)</b>	<b>132933</b>	<b>797598</b>
<b>Net Profit (C-D):</b>	<b>20067</b>	<b>120402</b>

# PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
<b>Present items:</b>			
Poultry shade(03)	200000		4,50,000
Others Equipment	40000		
Present Goods Items ( 1500 *120)	180,000		
Poultry feed	30000		
Advance	00		
<b>Proposed Items</b>		60,000	60,000
<b>Total Capital</b>	<b>450000</b>	<b>60,000</b>	<b>510,000</b>

(\* ) Details present Stock & (\*\* ) Proposed Items mentioned in next slide

# PROPOSED INVESTMENT Breakdown



## Proposed Item

Product Name	Amount
Morgir Baccha	40000
Feed	20000
<b>Total :</b>	<b>60000</b>



# Financial Projection of NU BUSINESS PLAN



Particulars	Year 1 (BDT)		Year 2 (BDT)	
	Half Yearly	Yearly	Half Yearly	Yearly
Sales (A) (2500*170 )	350000	2100000	370000	2220000
<b>Less: Cost</b>	140000	840000	148000	888000
<b>Profit (A-B)=(C) 60%</b>	<b>210000</b>	<b>1260000</b>	<b>222000</b>	<b>1332000</b>
<b>Less operating cost :</b>				
<b>Poultry(2500*35)</b>	<b>87500</b>	<b>525000</b>	<b>90000</b>	<b>540000</b>
<b>poultry Feed</b>	<b>45000</b>	<b>270000</b>	<b>50000</b>	<b>300000</b>
<b>Electricity bill</b>	<b>2000</b>	<b>24000</b>	<b>2000</b>	<b>24000</b>
<b>Medicine</b>	10000	60000	10000	60000
<b>Rent</b>	00	00	00	00
Salary ( Self )	16000	96000	16000	96000
Salary(Employee)	12000	72000	12000	72000
Mobile Bill	700	4200	800	4800
Vushi	6000	36000	7000	42000
Others	1500	9000	1500	9000
Depreciation Expenses(220000*10%)	1833	22000	1833	22000
<b>Total Operating Cost (D)</b>	<b>182533</b>	<b>1095198</b>	<b>191133</b>	<b>1146798</b>
<b>Net Profit =(C-D)</b>	<b>27467</b>	<b>164802</b>	<b>30867</b>	<b>185202</b>
<b>GT payback</b>	<b>36000</b>		<b>36000</b>	
<b>Retained Income:</b>	<b>128802</b>		<b>149202</b>	

# CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
<b>1.0</b>	<b>Cash Inflow</b>		
1.1	Investment Infusion by Investor	60,000	00
1.2	Net Profit	<b>164802</b>	<b>185202</b>
1.3	Depreciation (Non cash item)	22000	22000
1.4	Opening Balance of Cash Surplus	00	<b>150802</b>
	<b>Total Cash Inflow</b>	<b>246802</b>	<b>358004</b>
<b>2.0</b>	<b>Cash Outflow</b>		
2.1	Purchase of Product	60,000	00
	Payment of GB loan	00	00
2.2	Investment Pay Back GT	36,000	36,000
	<b>Total Cash Outflow</b>	<b>96000</b>	<b>36,000</b>
<b>3.0</b>	<b>Net Cash Surplus</b>	<b>150802</b>	<b>322004</b>



<p><b>S</b>TRENGTH</p> <ul style="list-style-type: none"><li>● Skill and 06Years experience</li><li>● Quality service and Product</li><li>● Seven days open weekly</li><li>● 16 hours shop open</li></ul>	<p><b>W</b>EAKNESS</p> <ul style="list-style-type: none"><li>● Lack of investment</li></ul>
<p><b>O</b>PPORTUNITIES</p> <ul style="list-style-type: none"><li>● Have a chance at more customers within local area.</li><li>● Extendable society</li><li>● Products and service demand increasing.</li></ul>	<p><b>T</b>HREATS</p> <ul style="list-style-type: none"><li>● New competitor may be present</li><li>● Political Unrest</li><li>● Theft</li></ul>

# Photographs





# Photographs





# Photographs





# Photographs



# Photographs



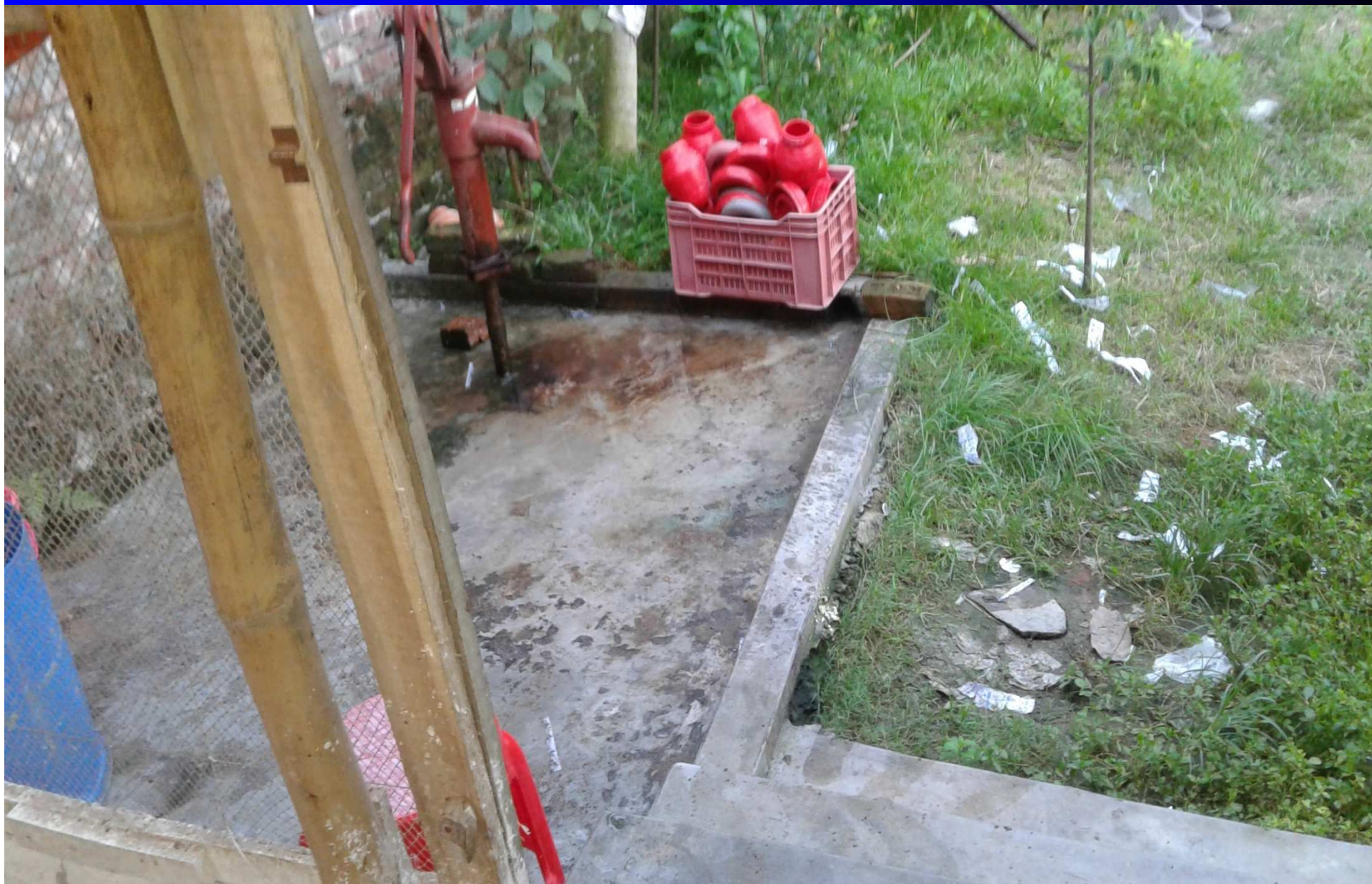


# Photographs



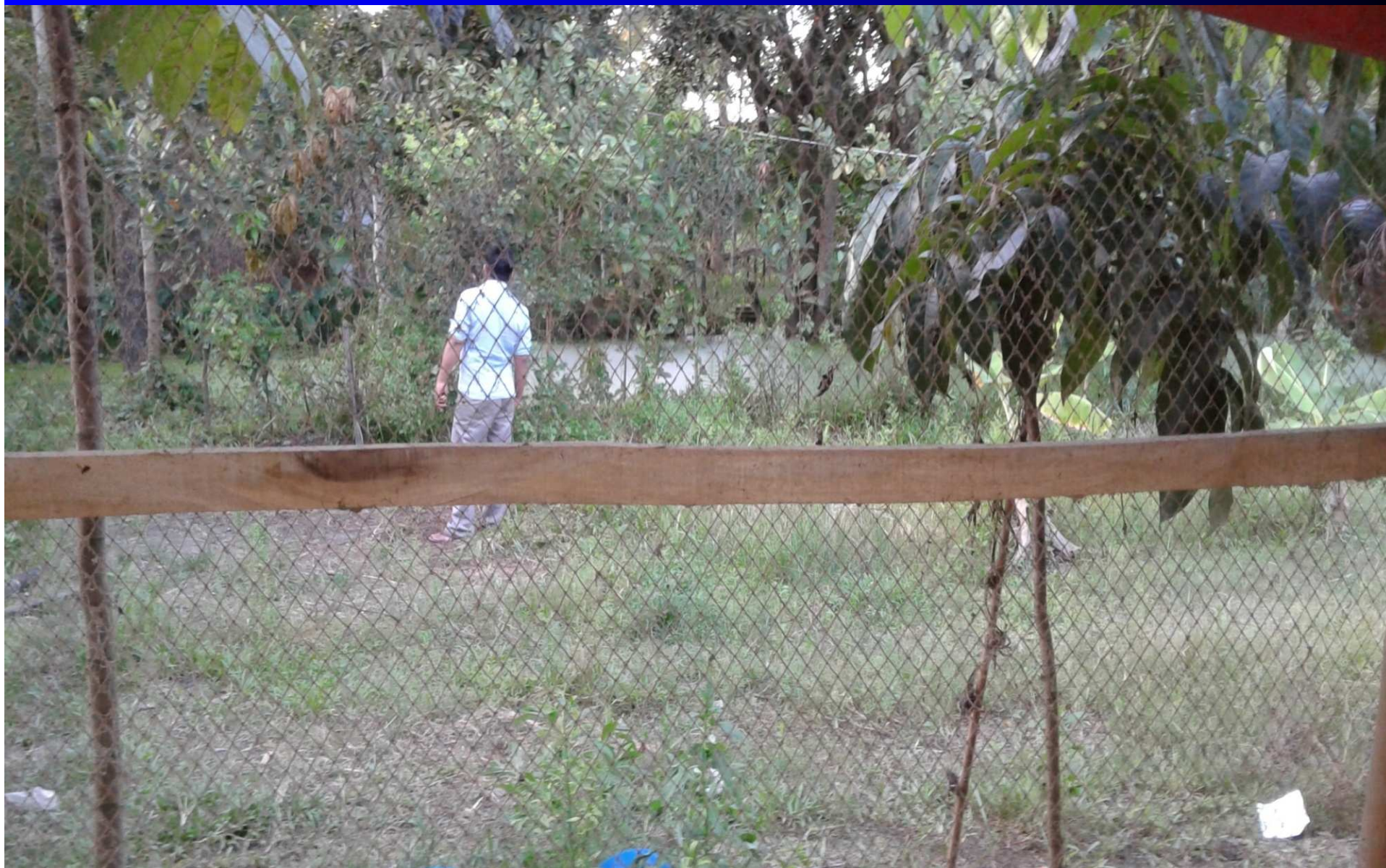


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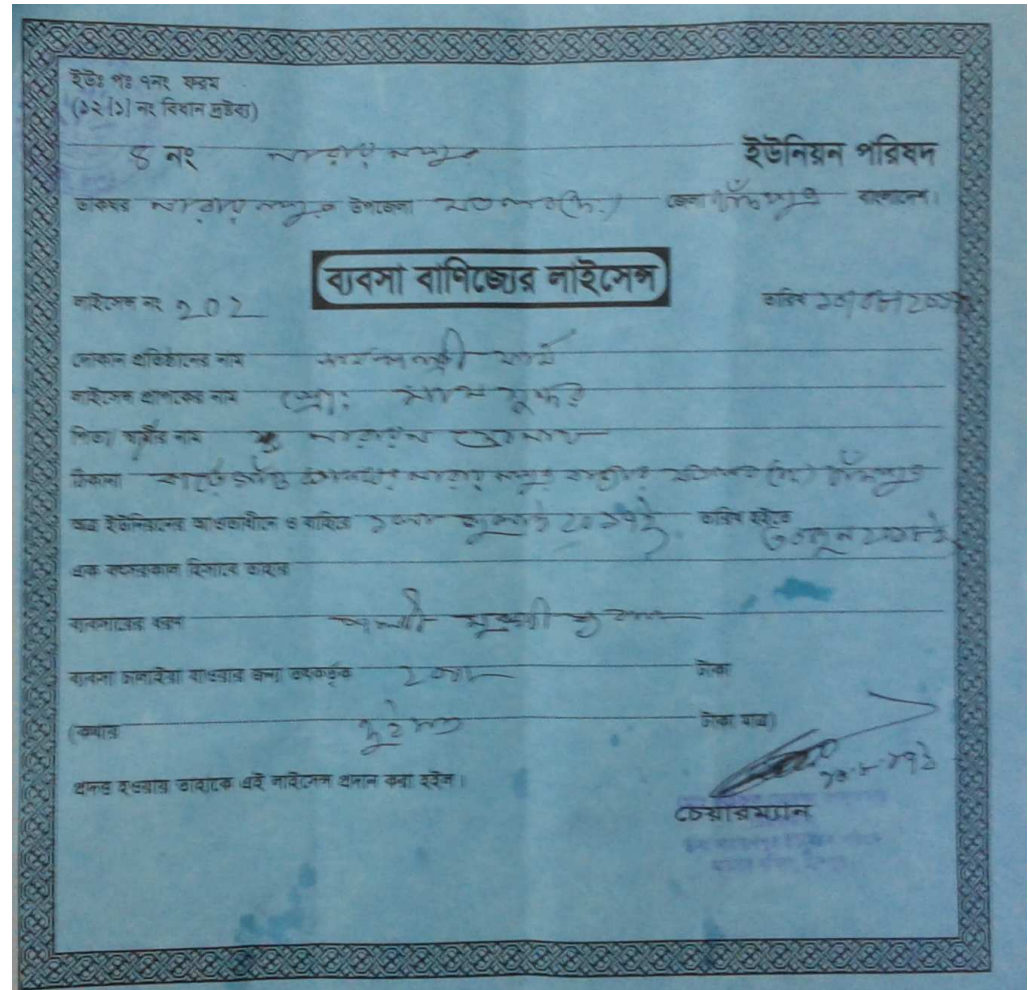
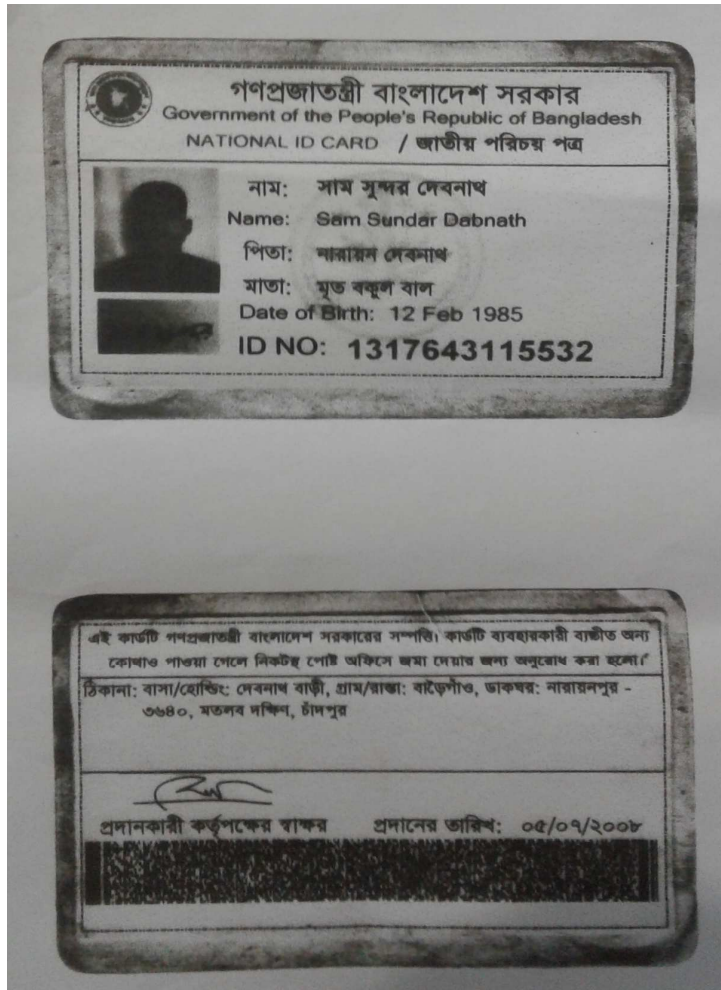


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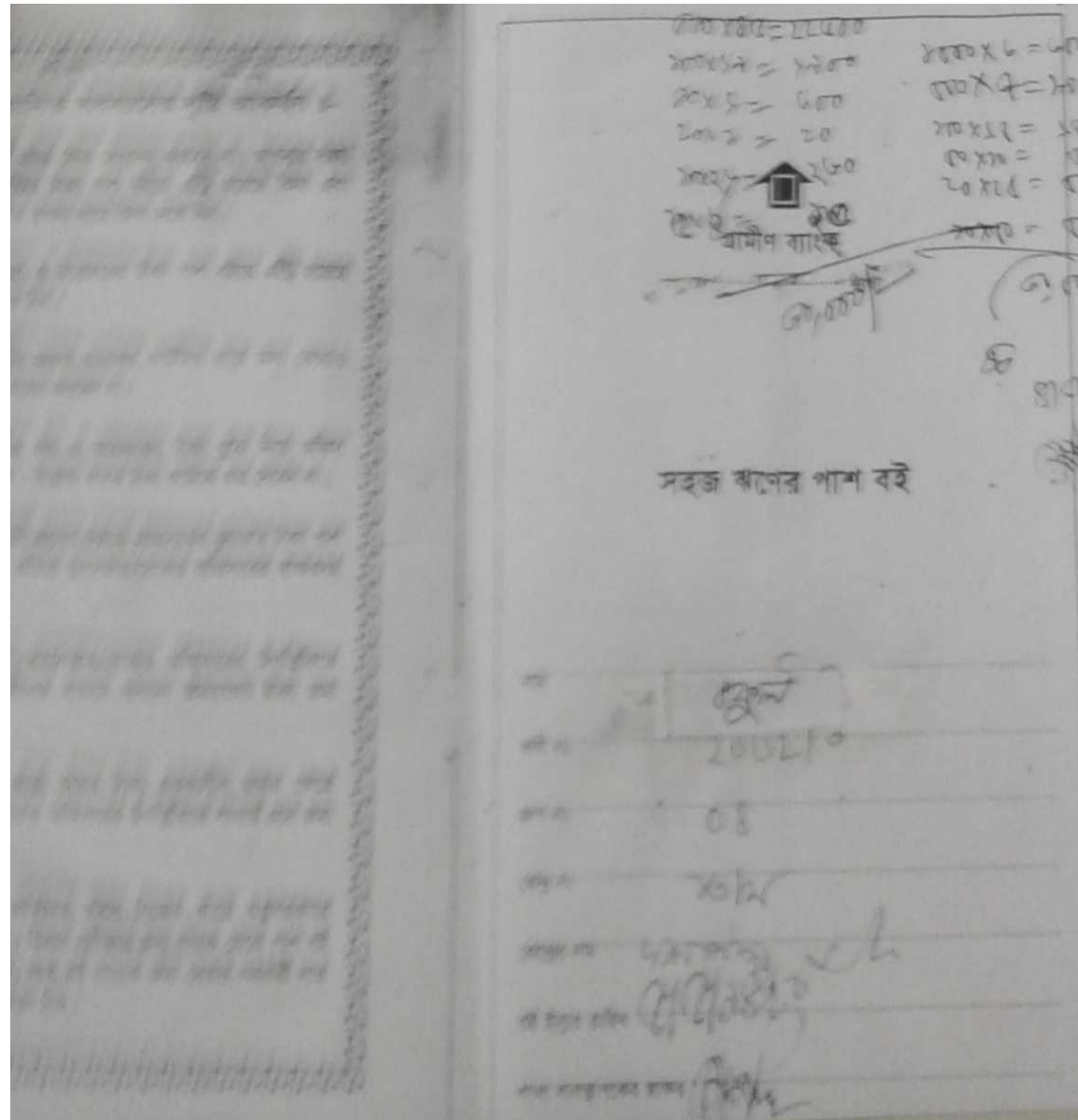




# Photographs



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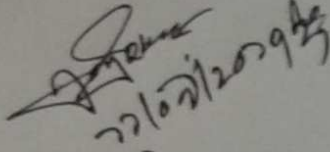




## প্রত্যয়ন পত্র

আমি প্রত্যয়ন করছি যে, “সাম পল্টী ফার্ম” এর মালিক সাম সুন্দর এর মুরগী পালনের ঘরটি তার নিজস্ব জমির উপর। আমি এটি সরজমিনে দেখে যাচাই করে দেখেছি।

স্বাক্ষর:

  
২২/০৩/২০১৭

নাম: মোহাম্মদ হাবিবুর রহমান

পদবী: প্র: ইউনিট ম্যানেজার

ইউনিট: মতলব দক্ষিণ, চাঁদপুর।





*Presented at*  
**166<sup>th</sup> Internal Design Lab**  
**On September 21, 2017, at GT**

