Jihad Motsho Khamar



Project by: Md.Jafor Matubber

Identified by- Solayman Hossain Verified By: Shaiful Islam



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md.Jafor Matubber
Permanent Address	••	Vill: Gacbaria , Post: Peyarpur, P.S+ Dist:Madaripur.
Age	•	34 Years (12-Apr-1983)
Marital status	••	Married
Children	• •	One Son
No. of siblings:	••	Four Brothers
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information:		Mother Yes Father Mosa:Sonaban Md.Ohab Ali Branch: Mostofapur, Centre: 7./m Group no: 03 Loanee no.: 2048, Member since: 2004, First loan: 10,000, Existing loan: 00 Outstanding:00
(v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF		N/A N/A N/A
Education	:	Eight

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Business
Initial Investment	:	60,000
Trade License/ Drug License		69-17/18
Business Experience And Training Info	:	6 years
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01714-876622
NU Project Source/Reference	-	MadaripurUnit, Madaripur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 2009 to 2016(7 years). At first she took a loan of Tk. 10,000 from GB. NU's mother gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Jihad Motsho Khamar	
Address/ Location	:	Gacbaria	
Total Investment in BDT	:	2,40,000/=	
Financing	:	Self BDT 1,60,000/= (from existing business) Required Investment BDT 70,000/=(as equity)	70% 30%
Present salary/drawings from business (estimates)	:	7000/-	
Proposed Salary	:	7,000/-	
Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) Agreed grace period	:	50% 50%	
mi Agreed grace period		2 months 8 Installment	

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items:	1,60,000		1,60,000
Proposed items:		70,000	70,000
Total Capital			2,30,000

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock items				
Product name	Unit (Quantity)	Amount		
মাছ		1,60,000		
Total Present Stock		1,60,000		

Proposed items				
Product Name	Unit	Amount		
মাছ এর পোনা		40,000		
মাছ এর খাবার		30,000		
Total Proposed Stock		70,000		

INFO ON EXISTING BUSINESS OPERATIONS

Doubloulous		Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly			
Sales (A)		24,000	2,88,000			
Less: Cost of sales (B)		12,000	1,44,000			
Gross Profit C=(A-B)		12,000	1,44,000			
Less: Operating Costs						
Mobile bill		300	3,600			
Present salary/Drawings- self		7,000	84,000			
Non Cash Item:						
Depreciation Expenses (%)						
Total Operating Cost (D)		7,300	87,600			
Net Profit (C-D):		4,700	56,400			

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Doutionland		Year 1 (BDT)			Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Sales (A)		30,000	3,60,000		36,000	4,32,000	
Less: Cost of Sale (B)		15,000	1,80,000		18,000	2,16,000	
Gross Profit (A-B)=(C)		15,000	1,80,000		18,000	2,16,000	
Less: Operating Costs							
Mobile bill		300	3,600		400	4,800	
Present salary/Drawings- self		7,000	84,000		7,000	84,000	
Non Cash Item:							
Depreciation Expenses (%)							
Total Operating Cost (D)		7,300	87,600		7,400	88,800	
Net Profit (C-D) = (E)		7,700	92,400		10,600	1,27,200	
GT payback		42,000			42,000		
Retained Income:	50,400 85,200						

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI . No. #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	70,000	
1.2	Net Profit	92,400	1,27,200
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		50,400
	Total Cash Inflow	1,62,400	1,77,600
2.0	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	42,000	42,000
	Total Cash Outflow	1,12,000	42,000
3.0	Net Cash Surplus	50,400	1,35,600

SWOT Analysis

Strength

- Skill and 6 Years experience
- Quality service and product
- Seven days open in a week
- 16 hours shop open

WEAKNESS

Lack of investment

OPPORTUNITIY

- More customers within the area.
- Increasing demand.

THREATS

- Political Unrest
- Theft











গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



בייונים נחים

নাম: মোঃ জাফর মাতৃকর

Name: MD. JAFOR MATUBBAR

পিতা: মোঃ ওহাব আলি

মাতা: মোসাঃ সোনাবান

Date of Birth: 12 Apr 1983

ID NO: 19815415483000008

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোথাও পাওয়া গেলে নিকটস্থ পোস্ট অফিসে জমা দেবার জন্য অনুরোধ করা হলো।

ঠিকানা: গ্রাম/রাস্তা: গাছবাড়িয়া, গাছবাড়িয়া, ডাকঘর: পেয়ারপুর - ৭৯০১, মাদারিপুর সদর, মাদারীপুর

প্রদানকারী কর্তৃপক্ষের স্বাক্ষর

প্রদানের তারিখ: ১০/০৯/২০১৩



U.P. From No. 7

Vide Rule No 12/1



মান্তফাপুরা ইউনিয়না পারিষদা

ভাক্ষর ঃ মস্তফাপুর, উপজেলা ঃ মাদারীপুর সদর, জেলা ঃ মাদারীপুর, বাংলাদেশ

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क रिक नर-

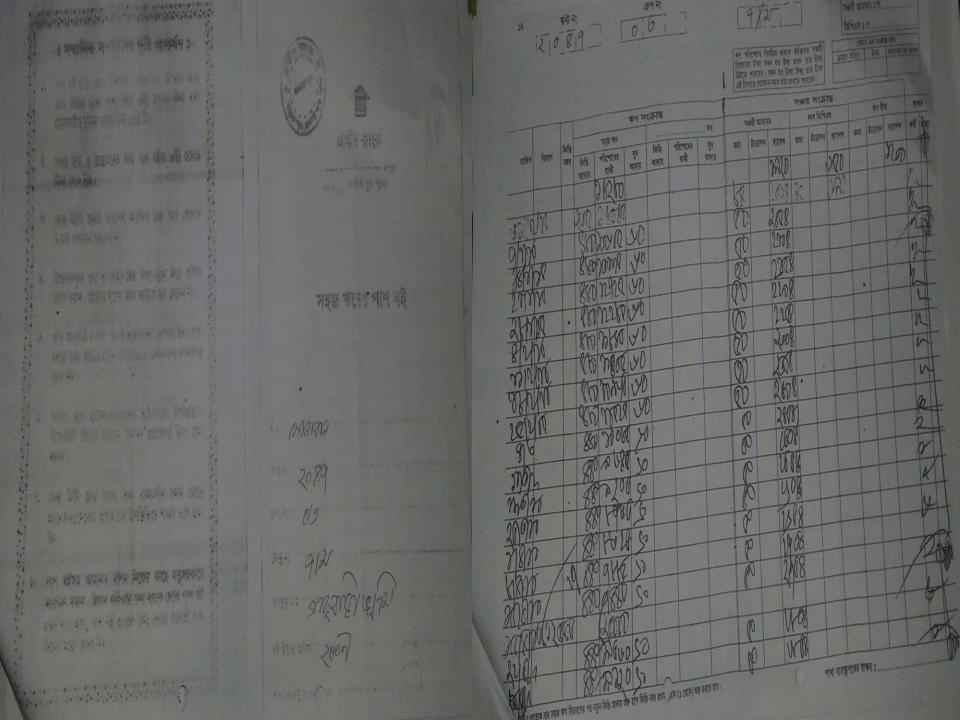
TRADE LICENCE

च द्रामक नश्-राह्म श्रीड्राइट काइ का देशमञ्जूष है ते तम दीत गय लिए। यारीत रा ঘতৰ নাম TOTAL TOTAL % के सामार ४ हरू FF F (5% 75) 3 प्रिटलक कर जाका (प्रधाद) টাকা (কথায়।



হেয়ারম্যান/সচিব থেস এম আনিসর রহমান

मानाबी पुत्र जनव ।



Presented at Internal Design Lab On Sep 2017 at GT



Grameen Trust

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