Maa Sorno Shilpaloy



Project by- Bijoy Chandra Das

Identified By - Md. Ruhul Amin Verified by- Md. Shakil Ahmed Madhobpur Unit Area 4 GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Name	:	Bijoy Chandra Das			
Age	:	17 Aug-1984 (33 Years)			
Marital status	:	Unmarried			
Children	:	0 Son 0 Doaughter			
No. of siblings:	:	0 Brother 03 Sisters			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father Ritan Bala Das Gangesh Das Branch: Horinber Centre: 4/m Group no:05 Loanee no.:1387 Member since:2008-2017 First loan:20,000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF	:::::::::::::::::::::::::::::::::::::::	Existing loan: 50,000 Outstanding: 6,000 NU's Father N/A N/A N/A			
Education	:	Class Eight			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Jewelry business
Initial Investment	:	50,000
Trade License		152 (2017-2018)
Business Experience And Training Info	:	10 Years
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01751-127660
NU Project Source/Reference	:	GT- Madhobpur Unit

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother has been a member of Grameen Bank since 2008-2017 (09 years). At first She took 20,000 taka from GB. GB Borrower invested GB Loan in business work and gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Maa Sorno Shilpaloy
Address/ Location	:	Horinbed Bazar, Madhobpur, Hobigonj
Total Investment in BDT	:	2,75,000
Financing	:	Self BDT- 2,15,000 /-(from existing business) 78% Required Investment BDT-60,000 /-(as equity) 22%
Present salary/drawings from business (estimates)	:	8,000
Proposed Salary		8,000
Proposed Business (i)% of present gross profit margin (ii) Estimated %of proposed gross profit margin (iii) Agreed grace period	:	20 % 20% 1 month

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items: Items-1,35,000 Decoration- 30,000 Shop Advance- 50,000	2,15,000		2,15,000
Proposed items:		60,000	60,000
Total Capital	2,15,000	60,000	2,75,000

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock items				
Product name	Unit (Quantity)	Amount		
Gold	01 vori	42,000		
Silver	150 vori	90,000		
Others		3,000		
Total Present Stock		1,35,000		

Proposed items					
Product Name	Unit (Quantity)	Amount			
Gold		40,000			
Silver		20,000			
Total Proposed items		60,000			

INFO ON EXISTING BUSINESS OPERATIONS

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		Existing Business	
Particulars Particulars	Daily	Monthly	Yearly
Sales (A)	3,000	90,000	1,08,000
Less: Cost of sales (B)	2,400	72,,000	8,64,000
Profit (C) [C=(A-B)]	600	18,000	2,16,000
Income from Services	200	6,000	72,000
Gross Profit	800	24,000	2,88,000
Less: Operating Costs			
Electricity bill		500	6,000
Night guard bill			
Shop Rent		2,000	24,000
Mobile bill		500	6,000
Present salary/Drawings- self		8,000	96,000
Present Salary-Staff ()			
Conveyance or Transport			
Others (fees, Entertainment, TL renewal)		800	9,600
Non Cash Item:			
Depreciation Expenses(50,000)*10%		250	3,000
Total Operating Cost (F)		12,050	1,44,600
Net Profit (E-F):		11,950	1,43,400

FINANCIAL PROJECTION OF NU BUSINESS PLAN

Particulars		Year 1 (BI	OT)	Year 2 (BDT)		
r ai ticulai s	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	3,200	96,000	11,52,000	3,400	1,02,00	12,24,000
Less: Cost of Sale (B)	2,560	76,200	9,14,400	2,720	81,600	9,79,200
Profit (A-B)=(C)	640	19,200	2,30,400	680	20,400	2,44,800
Income from Services	200	6,000	72,000	200	6,000	72,000
Gross Profit	840	25,200	3,02,400	880	26,400	3,16,800
Less: Operating Costs						
Electricity bill		500	6,000		500	6,000
Night guard bill						
Shop Rent		2,000	24,000		2,000	24,000
Mobile bill		600	7,200		700	8,400
Present salary/Drawings- self		8,500	1,02,000		9,000	1,08,000
Present Salary-Staff ()						
Conveyance or Transport						
Others (fees, Entertainment, TL renewal)		800	9,600		800	9,600
Non Cash Item:						
Depreciation Expenses		250	3,000		250	3,000
Total Operating Cost		12,650	1,51,800		13,250	1,59,000
Net Profit (C-D) = (E)		12,550	1,50,600		13,150	1,57,800
GT payback			36,000			36,000
Retained Income:			1,14,600			1,21,800

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	
1.2	Net Profit	1,50,600	1,57,800
1.3	Depreciation (Non cash item)	3,000	3,000
1.4	Opening Balance of Cash Surplus		1,17,600
	Total Cash Inflow	2,13,600	2,78,400
2.0	Cash Outflow		
2.1	Purchase of Product	60,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	36,000	36,000
	Total Cash Outflow	96,000	36,000
3.0	Net Cash Surplus	1,17,600	2,42,400

SWOT ANALYSIS

Strength

- Skilled and experienced
- Relationship with GB
- Good communicational Skill
- Well known businessman

WEAKNESS

Less Stock

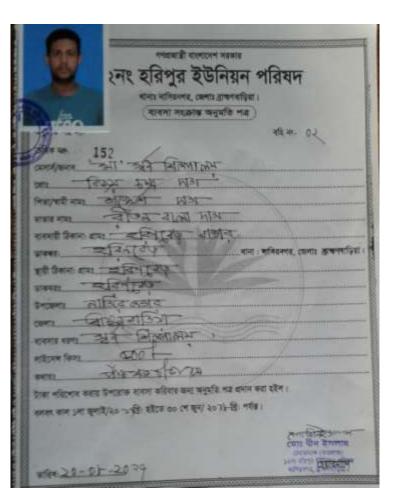
OPPORTUNITIE

- Employment opportunity
- Expansion of business

THREATS

- Competitors
- Theft









Bijoy Chandra Dus

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Date of Birth: 17 Aug 1984

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