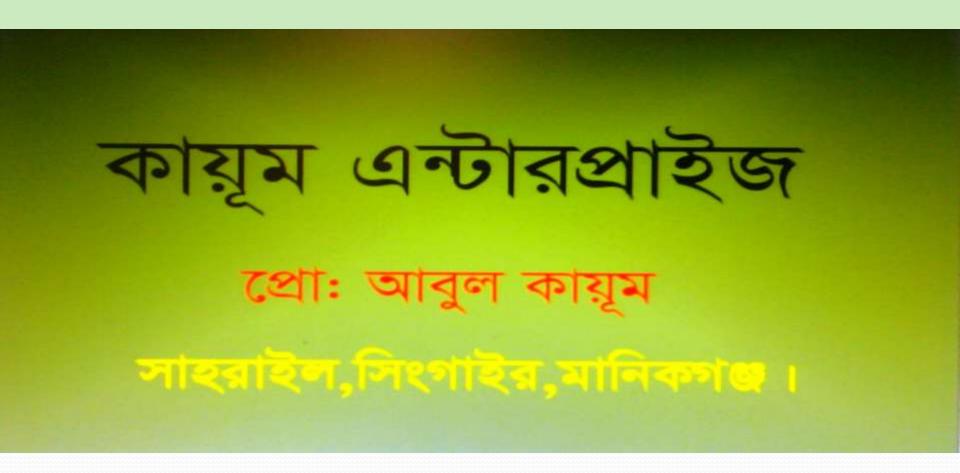
Kaiyum Enterprise



Project by: Abul Kaiyum

Identified by-Md. Abdullah Al Mamun Verified By: Md. Sohel Rana



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

	tage 11	
Name		Abul Kaiyum
Age	•	02-11-1998 (18 years)
Marital status		Unmarried
Children		Son: N/A Daughter: N/A
No. of siblings:	-	02 brothers
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother
Further Information:		
(v) Who pays GB loan installment		Father
(vi) Mobile lady		N/A
(vii) Grameen Education Loan		N/A
(viii) Any other loan like GCCN, GKF etc	•	N/A
(ix) Others	•	N/A
Education, till to date	-	S.S.C

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT ...)

Present Occupation(Besides own	-	Cloth Business
business, i.e., persuading further studies, other business etc.)		Trade License: 49
Business Experiences and Training Info (years of experience, if s/he received any on- hand training,	••	03 years
Other Own/Family Sources of Income		Father -1(Business)
Other Own/Family Sources of Liabilities	-	N/A
Contact no		
NU Project Source/Reference	-	GT Singair Unit Office, Manikgong

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's mother has been a member of Grameen Bank since 2005-2017 (12 years). At first his mother took a loan amounting to 5,000 BDT from Grameen Bank. NU's father invested the money in his Agriculture. NU's mother gradually improved their life standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	-	Kaiyum Enterprise	
Address/ Location		Sharail, Singair, Manikgonj.	
Total Investment in BDT		650000	
Financing		Self BDT :570000(from existing business)	88%
		Required Investment BDT : 80000 (as equity)	12%
Present salary/drawings from business (estimates)	:	BDT: 6000	
Proposed Salary		BDT: 6000	
i. Proposed Business % of present gross profit margin	•	20%	
ii. Estimated % of proposed gross profit margin	-	20%	
iii. Agreed grace period	:	03 months	
iv. In future risk mgt. plan (from fire, disaster etc.)	•	N/A	

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT) (1)	Proposed (BDT) (2)	Total (BDT) (1+2)
Investments in different categories:			
(i) Different kind of stock items	155000	80000	570000
(ii) Furniture, Machineries and decoration	15000	_	_
(iii) Advance	400000		80000
Total Capital	570000	80000	650000

Present Investment Breakdown

Particulars	No. of Item	Price per Unit (BDT)	Total Price (BDT)
Investment in different categories:			
(i) Different kinds of stock items			
Poplin Cloth	30 whole cloth	1000	30000
Vowel Cloth	20 whole cloth	1000	20000
Shari			50000
Three Piece			20000
Kids Dress			15000
Lungi			20000
Total-1			155000
(ii) Different kinds of Furniture			
Table	01 p	1300	1300
Mora	05 p	200	1000
Fan	01 p	1500	1500
Light	04 p	50	200
Machine	01 p	4000	4000
Wall Showcase		~~~ -	7000
Total-2			15000
(iii) Others			
Advance			400000
Total-3			400000
Total(1+2+3)			570000

Proposed Investment Breakdown

Particulars	No. of Item	Price per Unit (BDT)	Total Price (BDT)
Investment in different categories: (i) Different kinds of stock items			
(i) Different kinds of stock items Three piece			40000
Lungi +Shari			20000
Kids Dress			20000
Total Capital			80000

INFO ON EXISTING BUSINESS OPERATIONS

Particulars	Existing Business (BDT)					
T di ticalais	Daily	Monthly	Yearly			
Sales (A)	5000	150000	1800000			
Less: Cost of sales (B)	4000	120000	1440000			
Gross Profit (20%) C=(A-B)	1000	30000	360000			
Less: Operating Costs						
Electricity bill		500	6000			
Entertainment		300	3600			
Night Guard Bill		250	3000			
Mobile bill		500	6000			
Present salary/Drawings- self		6000	72000			
Staff		4000	48000			
Shop rent		2000	24000			
Others		500	6000			
Non Cash Item:						
Dep. Exp. (15000*10%)		125	1500			
Total Operating Cost (D)		14175	170100			
Net Profit (C-D):	**************************************	15825	189900			

FINANCIAL PROJECTION OF NU BUSINESS PLAN

	Year 1 (B	DT)		Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	7000	210000	2520000	9000	270000	3240000
Less: Cost of sales	5600	168000	2016000	7200	216000	2592000
Gross Profit (20%) [A]	1400	42000	504000	1800	54000	648000
Less: Operating Costs						
Electricity bill		500	6000		500	6000
Entertainment		300	3600		300	3600
Night Guard Bill		250	3000		250	3000
Mobile bill		500	6000		500	6000
Present salary self		6000	72000		6000	72000
Staff		4000	48000		4000	48000
Shop Rent		2000	24000		2000	24000
Others		500	6000		500	6000
Non Cash Item:						
Depreciation Expenses		125	1500		125	1500
Total Operating Cost		14175	170100		14175	170100
Net Profit		27825	333900		39425	477900
payback to G T		48000			48000	•
Retained Income:		281100			425100)

CASH-FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	80000	
1.2	Net Profit (Ownership Tr. Fee added back)	333900	477900
1.3	Depreciation (Non cash item)	1500	1500
1.4	Opening Balance of Cash Surplus		287400
	Total Cash Inflow	415400	766800
2.0	Cash Outflow		
2.1	Purchase of Product	80000	
2.2	Payment of GB Loan*		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48000	48000
	Total Cash Outflow	128000	48000
3.0	Net Cash Surplus	287400	718800

SWOT ANALYSIS

Strength

- > Availability of Products Sourcing.
- Others (beyond family): Environment-Friendly.
- ➤ Skilled & 07 Years of Experience
- ➤ Maintaining High Standard in local areas
- > Position of his store beside main road.

WEAKNESS

- > Opponent in same areas
- > Strike
- > Lack of fund

OPPORTUNITIES

- > Expansion Of Business
- > To acquire financial solvency

THREATS

- > Fire
- > Theft













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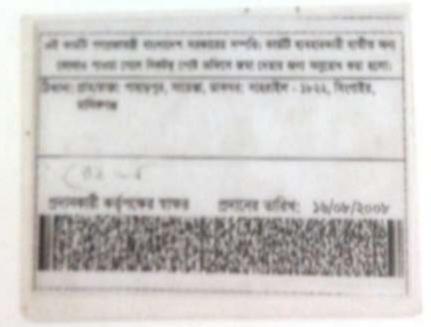
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