A Nobin Udyokta Projec

ALLAHR DAN FURNITURE MATH





Project by: Md. Dulal Identified: Md. Mostafa Verified By: Md. Gias uddin

Matlob Uttar Unit,Chandpur Anchal-1 GRAMEEN TRUST



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md Dulal
Age	:	18/ 08/1983 (30Years)
Marital status	:	married,
Children	:	01 Sons and 01 Daughter
No. of siblings:	:	01 brothers and 004Sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father Golapi Begum Late Khurshed Alam Member since: 24/07/2000 Branch: Baganbari, centre no.24/M, Group: 04 loanee No. 2450,First loan: Tk. 4000 Existing loan: Tk.00 Lust LoaneeTk. 00
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc. (ix) Others	: : : : : : : : : : : : : : : : : : : :	N/A N/A N/A N/A N/A
Education, till to date	:	Class Nine

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation	:	Furniture Business
Trade License Number	:	46
Business Experiences	:	11 years.
Other Own/Family Sources of Income	:	Agriculture.
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01725-283986
NU Project Source/Reference	:	GT Matlab Uttar Unit Office, Chandpur.

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother was a member of Grameen Bank (GB) Since 24.07.2000 to 11.09.2016. At first his mother took a loan amount BDT 4000 from Grameen Bank. She Invested the money in her daughter's business. They gradually improved their life standard through GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Allahr Dan Furniture Math
Address/ Location	:	Baganbari Bazar, Matlab Uttar Chandpur.
Total Investment in BDT	•	378,000/-
Financing	•	Self BDT : 308,000 (from existing business) - 81% Required Investment BDT : 70,000 (as equity) - 19%
Present salary/drawings from business (estimates)	••	BDT 9,000
Proposed Salary		BDT 10,000
Proposed Business 30% of present gross profit margin		30%
Estimated 30% of proposed gross profit margin	:	30%
Agreed grace period	:	2 months

EXISTING BUSINESS OPERATIONS Info.



Doutioulous	Existing Business (BDT)					
Particulars	Daily	Monthly	Yearly			
Sales	5000	150000	1800000			
Less: Cost of sale	4000	120000	1440000			
Profit 30% (A)= C	1000	30000	360000			
Less: Operating Costs						
House rent		500	6000			
Electricity		500	6000			
Dis bill		0	0			
Night Guard Bill		150	1800			
Mobile Bill		300	3600			
Salary from Business (Self)		10000	120000			
Salary from Business (Staff)		7000	84000			
Transport		0	0			
Others (Entertainment)		200	2400			
Non Cash Item:						
Depreciation Expenses		33	396			
Total Operating Cost (D)		18683	224196			
Net Profit (C-D):		11317	135804			

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing	Dronocod	Total	
	Business (BDT)	Proposed (BDT)	(BDT)	
Investments in different categories:				
Present items:			308,000	
Advanced	14,000			
Tools	4,000			
Present Goods Items (*):	290000			
Proposed Items (**):	0	70,000	70,000	
Total Capital	308,000	70,000	378,000	

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Stock item

Proposed Item

Product name	Amount
Khat(5*25000)	125000
Show piece (5*25000)	125000
Mahagoni Wood	10000
Korai Wood	10000
Sagun Wood	15000
Others	5000
Total Present Stock	290,000

Product Name	Amount
Korai Wood	20000
Mahagoni Wood	30000
Akashi wood	20000
Total:	70,000

Financial Projection of NU BUSINESS PLAN



Particulars	Υ	ear 1 (BD1	-)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	6000	180000	2160000	7000	210000	2520000
Less: Cost of Sale	4800	144000	1728000	5600	168000	2016000
Profit 20% (A)= C	1200	36000	432000	1400	42000	504000
Less operating cost:						
shop rent		500	6000		500	6000
Electricity bill		600	7200		700	8400
Dis bill		0	0		0	0
Night Guard Bill		200	2400		250	3000
Mobile Bill		400	4800		500	6000
Salary from Business		11000	132000		12000	144000
Salary from Business (Staff)		8000	96000		9000	108000
Others (Entertainment)		400	4800		500	6000
Depreciation Expenses		33	396		33	396
Total Operating Cost (D)		21133	253596		23483	281796
Net Profit =(C-D)		14867	178404		18517	222204
GT payback		42000			42000	
Retained Income:		136404			180204	

CASH FLOW Projection on Business Plan (Rec. & Pay.)



Particulars	Year 1 (BDT)	Year 2 (BDT)
Cash Inflow		
Investment Infusion by Investor	70,000	
Net Profit (Ownership Tr. Fee added back)	178404	222204
Depreciation (Non cash item)	396	396
Opening Balance of Cash Surplus	0	136,800
Total Cash Inflow	248,800	359400
Cash Outflow		
Purchase of Product	70,000	
Investment Pay Back (Including Ownership Tr. Fee)	42,000	42,000
Payment of GB loan	0	0
Total Cash Outflow	112,000	42,000
Net Cash Surplus	136,800	317,400

SWOT Analysis



STRENGTH

- Skill and 11 Years experience
- Quality service and Product
- Well Decorated
- Seven days open weekly
- 16 hours shop open

WEAKNESS

Lack of investment

OPPORTUNITIES

- Have a chance at more customers within local area.
- Extendable society
- Products and service demand increasing.

THREATS

- New competitor may be present
- Political Unrest
- Theft

















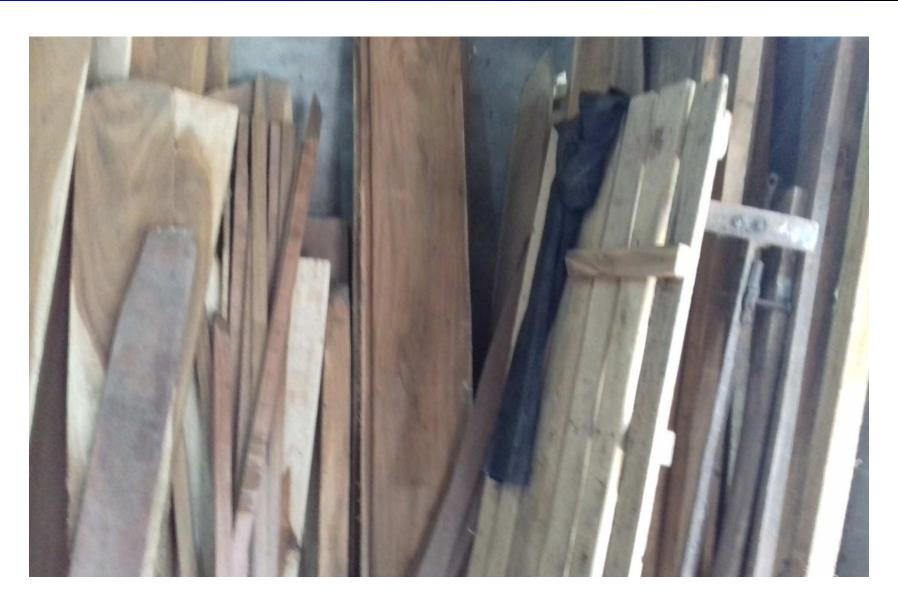














































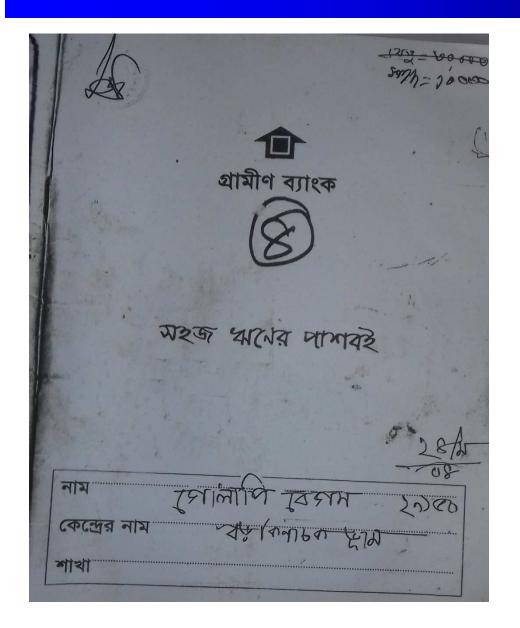


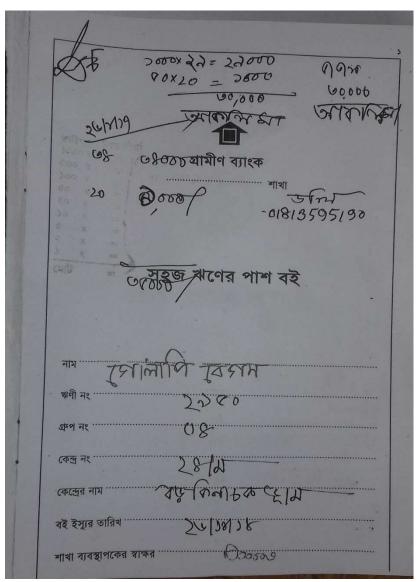




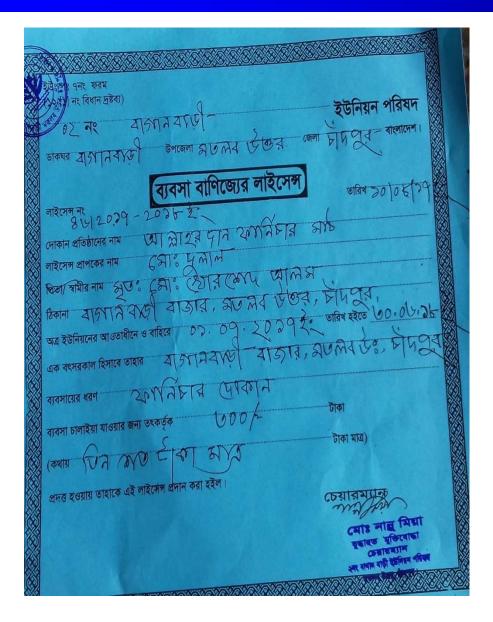


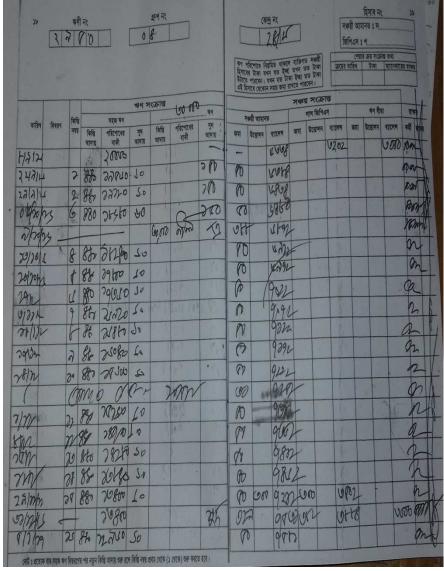




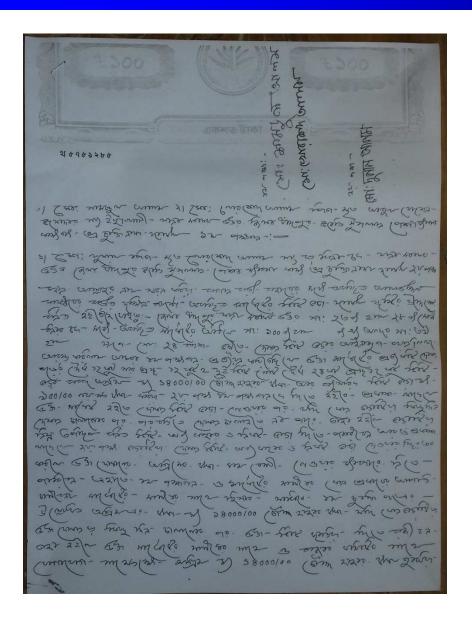


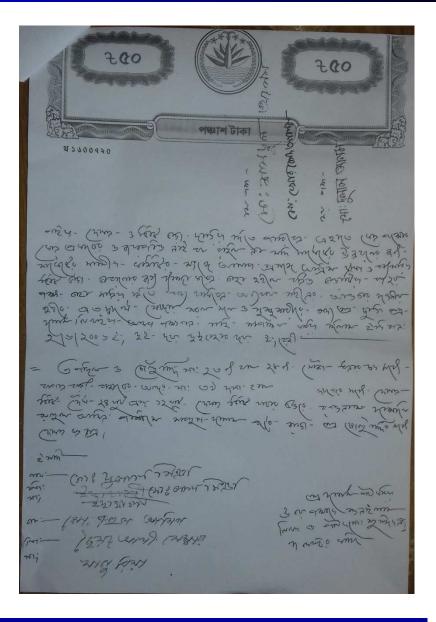


















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