#### **A Nobin Udyokta Project**

### Vai Vai Decorator





NU Identified and PP Prepared by:

Md.Saiful Islam

Verified By: MD.Belayet Hossain



Presented by Md. Toriqui Islam

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



| Name   | : | Md: Toriqul Islam   |
|--|---|---|
| Age  | : | 09-8-1983   |
| Marital status   | : | Unmarried   |
| Children   | : | N/A   |
| No. of siblings:   | : | Brothers- 04 Sister - 04  |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info  Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF etc. |   | Mother Father  Mst. Maleka Begum  Let Sirajul Bishwas  Branch- Dad Pur Boalmari Center- 3/m ,Group-05  Loanee no-1201/1 Member Since10/02/1995 First  Ioan: 5000 Existing Ioan- Outstanding: Nill-  N/U  N/A  N/A  N/A  N/A |
| Education  | : | Class Eight   |

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

(Continued)



| Present Occupation                      | : | Decorator Business.                           |
|---|---|---|
| Trade License No-                       |   | 31  |
| <b>Business Experiences</b>             | : | 10Years                                       |
| Other Own/Family Sources of Income      | : | One Brothers are Abroad and Two Brother jobs. |
| Other Own/Family Sources of Liabilities | : | N/A   |
| NU Contact info.                        |   | 01713-561007                                  |
| NU Project<br>Source/Reference          | : | GT Boalmari Unit Office, Foredpur.            |

### **BRIEF HISTORY OF GB LOAN Utilization by Family**



NU's Mother has been a member of Grameen Bank since 10/02/1995. At first she took Tk.5,000 from GB. NU invested GB Loan in his business. He repaired their own house and bought some cattle from the income of his business. They gradually improved their life standard through GB loan.

### PROPOSED BUSINESS Info.



| : | Vai Vai Decorator   |
|---|---|
| : | Chitar Bazar, Boalmari, Foredpur.   |
| : | 493,000/=   |
| : | Self BDT 433,000 /=(from existing business) - 87% Required Investment BDT 60,000 (as equity) -13% |
| : | 9,000   |
|   | 9,000   |
| : | 30%   |
| : | 30%   |
| : | 1 months  |
| : | N/A   |
|   | :   |

### **EXISTING BUSINESS OPERATIONS Info.**



|                             | Existing Business (BDT) |         |         |  |  |
|-----------------------------|-------------------------|---------|---------|--|--|
| Particulars Particulars     | Daily                   | Monthly | Yearly  |  |  |
| Decorator Rent(A)           |                         | 90000   | 1080000 |  |  |
| Less: Cost of Rent (B)      |                         | 63000   | 756000  |  |  |
| Gross Profit (A-B) = [C30%] |                         | 27000   | 324000  |  |  |
| Less: Operating Costs       |                         |         |         |  |  |
| Electricity Bill            |                         | 250     | 3000    |  |  |
| Mobile bill                 |                         | 500     | 6000    |  |  |
| Shop rent                   |                         | 0       | 0       |  |  |
| Present Salary              |                         | 9000    | 108000  |  |  |
| Present Salary Employee-    |                         | 0       | 0       |  |  |
| Others cost                 |                         | 500     | 6000    |  |  |
| Night guard bill            |                         | 100     | 1200    |  |  |
| Entertainment               |                         | 500     | 6000    |  |  |
| Non Cash Item:              |                         |         |         |  |  |
| Depreciation Expenses       |                         |         |         |  |  |
| (415,000*10%)(18,000*15%)   |                         | 3683    | 44200   |  |  |
| Total Operating Cost (D)    |                         | 14533   | 174396  |  |  |
| Net Profit (C-D):           |                         | 12467   | 149604  |  |  |

#### PRESENT & PROPOSED INVESTMENT Breakdown



| Particulars                          | Existing<br>Business (BDT) | Proposed<br>(BDT) | Total<br>(BDT) |
|--------------------------------------|----------------------------|-------------------|----------------|
| Investments in different categories: | (1)                        | (2)               | (1+2)          |
| Present Stock Items                  | 433,000                    |                   | 433,000        |
| Advance                              | 0                          |                   |                |
| Proposed Items (**) :                | 433,000                    | 60,000            | 60,000         |
| Total Capital                        |                            | 60,000            | 493,000        |

(\*) Details present Stock & (\*\*) Proposed Items mentioned in next slide

# PRESENT & PROPOSED INVESTMENT Breakdown (Continued)



| Present Stock items        |         |  |  |  |
|----------------------------|---------|--|--|--|
| Product name with quantity | Amount  |  |  |  |
| Cloth                      | 40,000  |  |  |  |
| Chair(300Pice)             | 105,000 |  |  |  |
| Table(40Pice)              | 50,000  |  |  |  |
| Plate(500Pice)             | 30,000  |  |  |  |
| Dag(20Pice)                | 60,000  |  |  |  |
| Generator(2Pice)           | 50,000  |  |  |  |
| LED Light and Light        | 15,000  |  |  |  |
| Gamla                      | 20,000  |  |  |  |
| Glass                      | 10,000  |  |  |  |
| Fan(2Piece)                | 8000    |  |  |  |
| Tin                        | 25000   |  |  |  |
| Cable                      | 10,000  |  |  |  |
| Others                     | 10,000  |  |  |  |
| Total Present Stock        | 433,000 |  |  |  |

| Proposed Stock ite         | ems    |
|----------------------------|--------|
| Product name with quantity | Amount |
| Chair                      | 20000  |
| Table                      | 30000  |
| Stand Fan(2Pice)           | 10,000 |
| Total Proposed Item        | 60,000 |

### **Financial Projection of NU BUSINESS PLAN**



| Doutionland                               | Year 1 (BDT) Year 2 (BDT) |         |         |        | DT)     |         |
|---|---------------------------|---------|---------|--------|---------|---------|
| Particulars                               | Daily                     | Monthly | Yearly  | Daily  | Monthly | Yearly  |
| Decorator Rent                            |                           | 110000  | 1320000 |        | 120000  | 1440000 |
| Less cost of Rent                         |                           | 77000   | 924000  |        | 84000   | 1008000 |
| Gross profit (30%)                        |                           | 33000   | 396000  |        | 36000   | 432000  |
| Less operating cost                       |                           |         |         |        |         |         |
| Mobile Bill (SMS & Reporting inclusive)   |                           | 500     | 6000    |        | 600     | 7200    |
| Electricity Bill                          |                           | 250     | 3000    |        | 300     | 3600    |
| Shop Rent                                 |                           | 0       | 0       |        | 0       | 0       |
| Proposed Salary- Self                     |                           | 9000    | 108000  |        | 9000    | 108000  |
| Night guard bill                          |                           | 100     | 1200    |        | 150     | 1800    |
| Entertainment                             |                           | 500     | 6000    |        | 600     | 7200    |
| Others(fees,                              |                           | 500     | 6000    |        | 600     | 7200    |
| Non Cash Item:                            |                           |         |         |        |         |         |
| Depreciation<br>(4,65,000*10%,28,000*15%) |                           | 4225    | 50700   |        | 4225    | 50700   |
| Total Operating Cost (D)                  |                           | 15075   | 180900  |        | 15475   | 185700  |
| (Net Profit C-D) :                        |                           | 17925   | 215100  |        | 20525   | 246300  |
| Pay back                                  |                           | 36000   | 0       |        | 36000   | )       |
| Retained Income:                          | 17910                     | 0       |         | 210300 |         |         |

### **CASH FLOW Projection on Business Plan (Rec. & Pay.)**



| SI# | Particulars                     | Year 1<br>(BDT) | Year 2<br>(BDT) |
|-----|---------------------------------|-----------------|-----------------|
| 1.0 | Cash Inflow                     |                 |                 |
| 1.1 | Investment Infusion by Investor | 60,000          | 0               |
| 1.2 | Net Profit                      | 215100          | 246300          |
| 1.3 | Depreciation (Non cash item)    | 50700           | 50700           |
| 1.4 | Opening Balance of Cash Surplus | 0               | 229800          |
|     | Total Cash Inflow               | 325800          | 526800          |
| 2.0 | Cash Outflow                    |                 |                 |
| 2.1 | Purchase of Product             | 60,000          | 0               |
| 2.2 | Payment of GB Loan              | 0               | 0               |
| 2.3 | Investment Pay Back             | 36000           | 36000           |
|     | Total Cash Outflow              | 96000           | 36000           |
| 3.0 | Net Cash Surplus                | 229800          | 490800          |

### **SWOT Analysis**



# STRENGTH

- Long standing relationship with Grameen
- Well Known Person in locality
- Skill and 10 years working Experience

## **W**EAKNESS

- Lack of investment
- Less stock

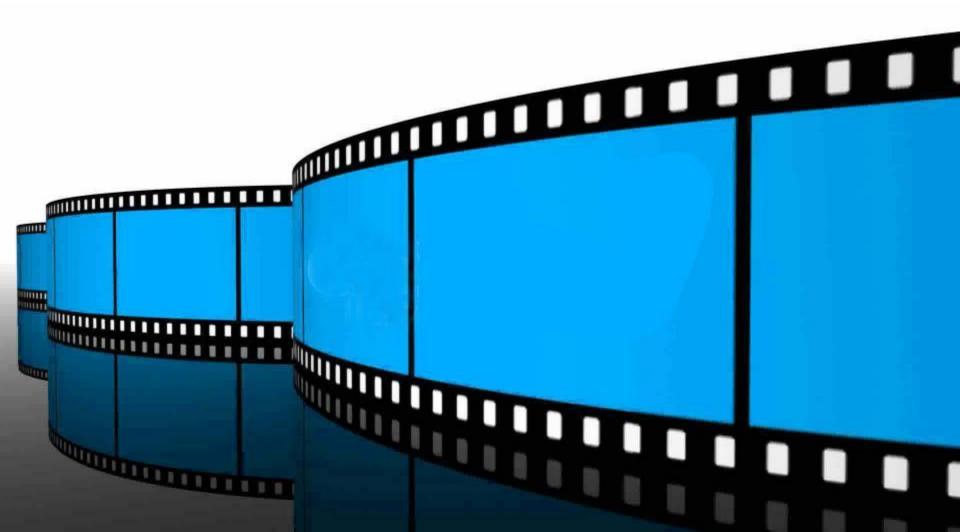
## **O**PPORTUNITIES

Have a chance at more customers within local area

#### THREATS

- Political Unrest
- Theft
- Fire





























































#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



#### প্রত্যায়নপত্র

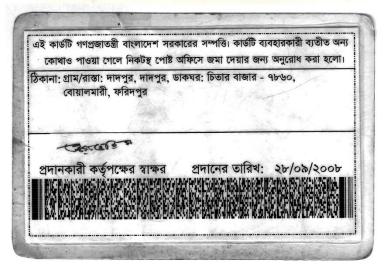
আমিনিম্ন স্বাক্ষরকারী এই মর্মেপ্রত্যয়নকরিতেছি যে, নবীন উদ্যোক্তা জনাব মোঃতরিকুলইসলামএর"ভাইভাই ডেকোরেটর"প্রজেক্টি আমিসরেজমিনেযাচাইকরে দেখেছি যে উক্ত প্রজেক্টি তারনিজস্ব জায়গায়অবস্থিত।

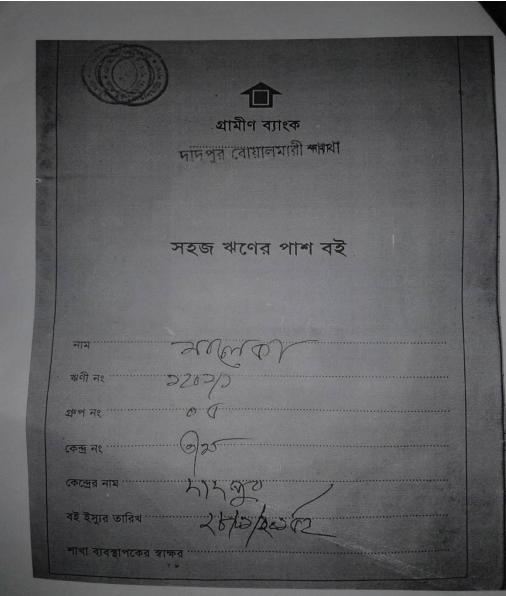
প্রত্যায়নকারী মোঃসাইফুলইসলাম ইউনিটইনচার্জ বোয়ালমারী, ফরিদপুর (অঞ্চল-৫)।













| ক্রমিক নম্বর ঃ টিটির<br>(১) নম্বর বিধান দ্রষ্টবা) বৃত্তি, ব্যবসার লাইসেন্স  |
|---|
| ৪- १६ MM পর ইউনিয়ন পরিষদ ভাক্ষর: মিউরিক প্রেক্টেশরেলা: তা ১১ মার্কা স্থিত  |
| नार्टिमम नम्बत ३ (७) 2039 हो । जातिथ ३ (०० १७)  |
| লাইসেন্স প্রাপকের নাম ঃ  সি ; ত বি ব্রুগের ক্যুস্কা ম  জাতীয় পরিচয়পত্র নম্বর ঃ ২০১১ সি ভিত্ত ১ নি ভিত্ত ১ মাবাইল নম্বর ঃ ৫ ১৭ ১৮ জিলি   |
| পিতা/স্বামীর নাম ঃ ১৮৬ — সিত্রপঞ্জ লথ প্রভারস্থা  |
| थिकिशित नाम : (कि. 122 V छ Y 2) (अ) V V अ अ) है। 25 कि प्राप्त के कि कि कि प्राप्त के कि |
| বৃত্তি, ব্যবসার ধরণ ঃ   |
| थम उ कि त भिर्मा ।  |
| ভ্যাট প % ঃ  — টাকা। কথায় ঃ (মুক্তিপ ও পি টাকা।  মোট  ।- টাকা।   |
| णातियः १००० विकास   |
| মাঃ মোশাররফ হোসেন   |
| 8নং দাদপুর ইউনিয়ন পরিয়দ<br>বোয়ালমারী, স্করিদপুর।   |



Presented at

30<sup>th</sup> Internal Design Lab
on August ...., 2017 at GT

