#### A Nobin Udyokta Project Haque Bostroly



*NU Identified and PP Prepared by :* Md. Saiful Islam *Verified By:* MD. Belaet Hossain



Presented by Md: sazzadul Haque

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

Name	:	Md: Sazzadul Haque
Age	:	17/7/1990
Marital status	:	Unmarried
Children	:	N/a
No. of siblings:	:	Brothers- 02 Sister - 01
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB Ioan installment (vi) Mobile Iady (vii) Grameen Education Loan (viii)Any other Ioan like GCCN, GKF etc.		Mother Father Beauty Khatun Md. Foziul Haque Branch- Dadpur, Center- 3/m ,Group-07 Loanee no- 1498 Since14-09-1996 First Ioan: 5000 Existing Ioan- Nill Outstanding: Nill N/A N/A N/A
Education	:	Horns



Present Occupation	:	Cloth Business.
Trade License No-		30
Business Experiences	:	10Years
Other Own/Family Sources of Income	:	One brother is a student.
Other Own/Family Sources of Liabilities	:	N/A
NU Contact info.		01721-160491
NU Project Source/Reference	:	Boalmari Unit ,Foredpur.



NU's Mother has been a member of Grameen Bank since 14/09/1996 .At first she took Tk.5,000 from GB. NU invested GB Loan in his business. He repaired their own house and bought some cattle from the income of his business. They gradually improved their life standard through GB loan.

#### **PROPOSED BUSINESS Info.**



Business Name	:	Haque Bostraly	
Address/ Location	:	Citar Bazar, Boalmari, Foredpur.	
Total Investment in BDT	:	372000/=	
Financing	:	Self BDT 302000 /=(from existing business) – 81% Required Investment BDT 70,000 (as equity) -19%	
Present salary/drawings from business (estimates)	:	9,000	
Proposed Salary		9,000	
i. Proposed Business % of present gross profit margin	:	15%	
ii. Estimated % of proposed gross profit margin	:	15%	
iii. Agreed grace period	:	1months	
iv. In future risk mgt. plan (from fire, disaster etc.)	:	N/A	

#### **EXISTING BUSINESS OPERATIONS Info.**



	Existing Business (BDT)			
Particulars	Daily	Monthly	Yearly	
Sales Income (A)	6000	180000	2160000	
Less: Cost of sales (B)	5100	153000	1836000	
Gross Profit (A-B) = [C] 15%	900	27000	324000	
Less: Operating Costs				
Electricity Bill		300	36000	
Mobile bill		500	6000	
Shop rent		C	0	
Present Salary		9000	9000	
Present Salary Drawing of Employee(0)		0	0	
Others cost		400	4800	
Night guard bill		200	2400	
Generator bill		150	1800	
Entertainment		500	6000	
Non Cash Item:		C	0	
Depreciation Expenses (20000*10%)		166	2000	
Total Operating Cost (D)		11216	134592	
Net Profit (C-D):		15784	189408	

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items	282,000		
Furniture	20,000	70,000	302,000
Advanced	0		
Proposed Items (**) :	0	70,000	70,000
Total Capital	302000	70,000	372,000

(\*) Details present Stock & (\*\*) Proposed Items mentioned in next slide

# (Continued)



Present Stock items		
Product name with quantity	Amount	
Shari	150000	
Clothe	15000	
Lunge	30000	
Sendo Genji	5000	
Three Piece	20000	
Gamcha	8000	
Baby Dress	10000	
Jeans Pant	10000	
Genji	6000	
Shirt	7000	
Orna	6000	
Tayjar	5000	
Others	10000	
Total Present Stock	282000	

Proposed Stock items		
Product name with quantity	Amount	
Shari	30000	
Three Piece	20000	
Lunge	10000	
Clothe	10000	
Total Proposed Item Stock	70000	

### **Financial Projection of NU BUSINESS PLAN**



		Year 1 (Bl	DT)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
sales		195000	2340000		210000	2520000
Less cost of sales		165750	1989000		178500	2142000
Gross profit (15%)		29250	351000		31500	378000
Less operating cost						
Electricity bill		300	3600		400	4800
Mobile Bill		500	600		550	6600
Shop Rent		0	0		0	0
Proposed Salary- Self		9000	108000		9000	108000
Generator bill		150	1800		200	2400
Night guard bill		200	2400		250	3000
Entertainment		500	6000		600	7200
Others(fees,		400	4800		500	6000
Non Cash Item:						
Depreciation 20000*10%		166	2000		166	2000
Total Operating Cost (D)		11216	134592		11666	139992
(Net Profit C-D) :		18034	216408		19834	238008
Pay back	42000			42000		
Retained Income:	216408			196008		

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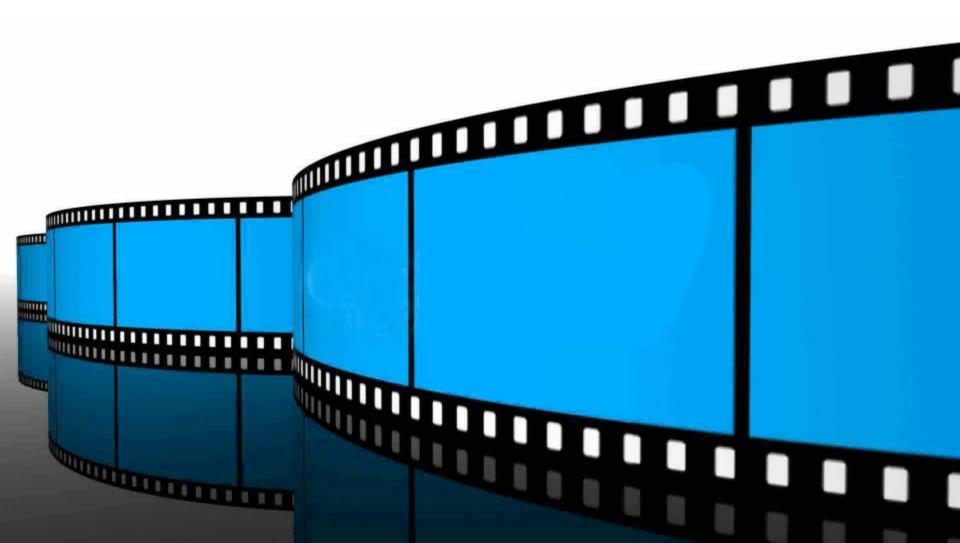
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	70,000	0
1.2	Net Profit	216408	238008
1.3	Depreciation (Non cash item)	2000	2000
1.4	Opening Balance of Cash Surplus	0	176408
	Total Cash Inflow	288408	416416
2.0	Cash Outflow		
2.1	Purchase of Product	70,000	0
2.2	Payment of GB Loan	0	0
2.3	Investment Pay Back	42000	42000
	Total Cash Outflow	112000	42000
3.0	Net Cash Surplus	176408	374416

### **SWOT Analysis**



<ul> <li>STRENGTH</li> <li>Long standing relationship with Grameen</li> <li>Well Known Person in locality</li> <li>Skill and 10 years working Experience</li> </ul>	WEAKNESS Lack of investment Less stock
<ul> <li>OPPORTUNITIES</li> <li>Have a chance at more customers within local area</li> </ul>	<ul> <li>THREATS</li> <li>Political Unrest</li> <li>Theft</li> <li>Fire</li> </ul>



















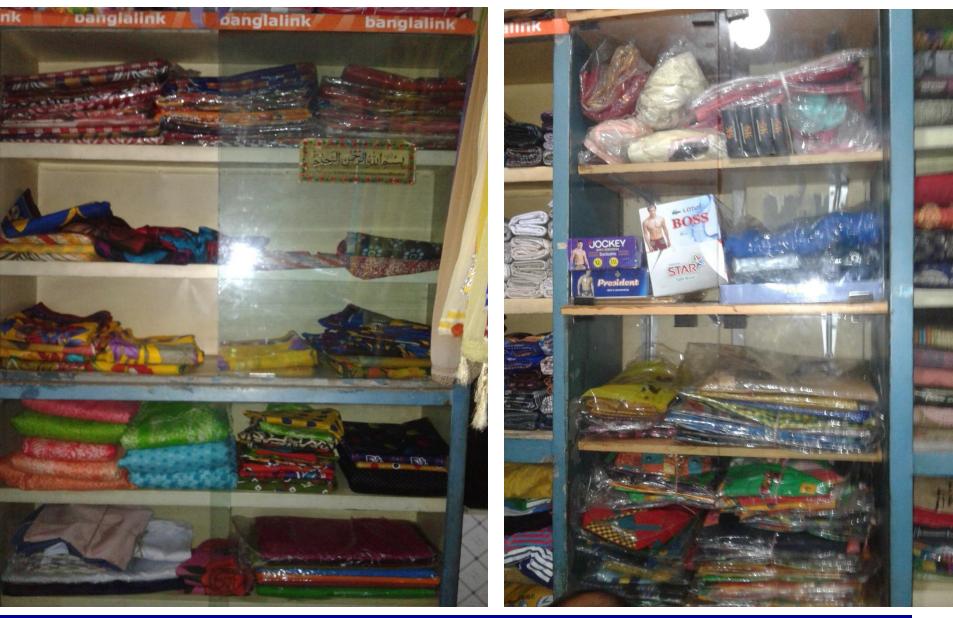




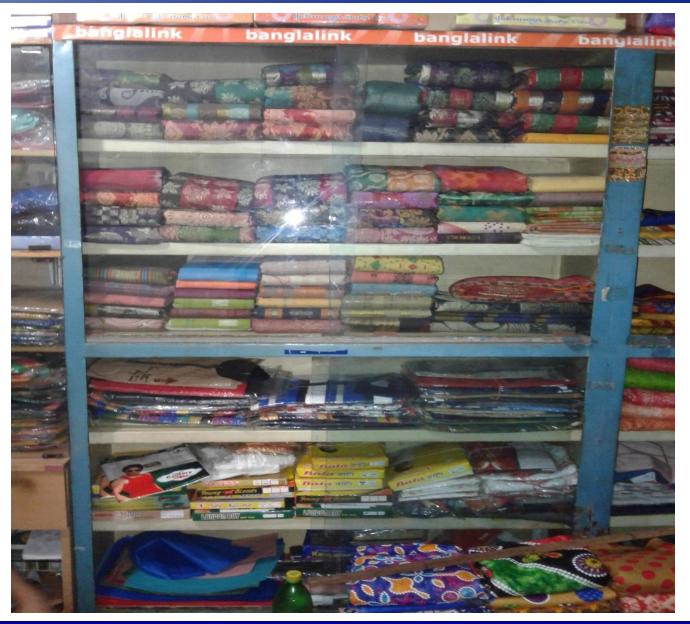












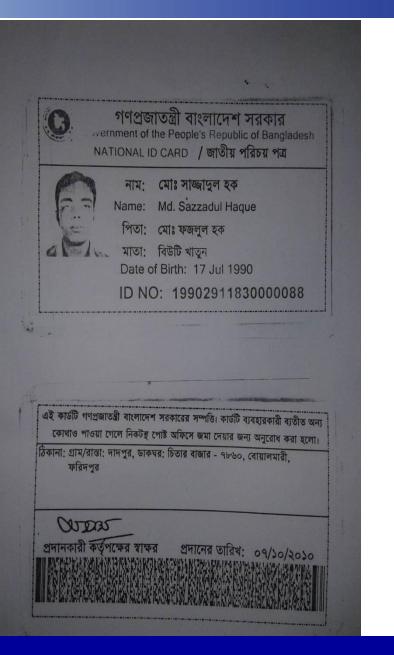












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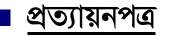




### 🗖 বোয়ালমারী, ফরিদপুর (অঞ্চল-৫)।

- 🔳 ইউনিটইনচার্জ
- 🗖 মোঃসাইফুলইসলাম
- প্রত্যায়নকারী

আমিনিম্ন স্বাক্ষরকারী এই মর্মেপ্রত্যয়নকরিতেছি যে, নবীন উদ্যোক্তা জনাব মোঃ সাজ্জাদুল হকএর"হক বস্ত্রালয়" প্রজেক্টি আমিসরেজমিনেযাচাইকরে দেখেছি যে উক্ত প্রজেক্টি তারনিজস্ব জায়গায়অবস্থিত।







### Presented at 30<sup>th</sup> Internal Design Lab on August ...., 2017 at GT

