A Nobin Udyokta Project

Bandhon Hotel And Restaurant





NU Identified and PP Prepared by : Md. MD.Saiful Islam
Verified By:Md.Belayet Hossain



Presented by Md. Sumon Biswas

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md: Sumon Biswas
Age	:	15/9/1991
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	Brothers- 04 Sister - 0
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF etc.		Mother Father Mst. Tohura Begum Md. Siddik Biswas Branch- Satur Boalmari, Center- 29/m ,Group-08, Loanee no-3648/1, Member Since 15/04/1992 First Ioan: 4000 Existing Ioan- Nill Outstanding: Nill- N/U N/A N/A N/A N/A
Education	:	Class : HSc

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

(Continued)



Present Occupation	:	Hotel Business.
Trade License No-		84
Business Experiences	:	06Years
Other Own/Family Sources of Income	:	Father is doing Agricultural work One Brother is in service, Two Brother are engaged in Business.
Other Own/Family Sources of Liabilities	:	N/A
NU Contact info.		01713825396
NU Project Source/Reference	:	Boalmari, Faridpur

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's Mother has been a member of Grameen Bank since 15/04/1992 till now .At first she took Tk.4,000 from GB. NU invested GB Loan in his business. He repaired their own house and bought some cattle from the income of his business. They gradually improved their life standard through GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Bandhon Hotel and restaurant		
Address/ Location	:	Kadirdi Bazar, Boalmari , Faridpur.		
Total Investment in BDT	:	362000/=		
Financing	:	Self BDT 292000/=(from existing business) - 81% Required Investment BDT 70,000 (as equity) -19%		
Present salary/drawings from business (estimates)		9,000		
Proposed Salary		9,000		
i. Proposed Business % of present gross profit margin	:	20%		
ii. Estimated % of proposed gross profit margin	:	20%		
iii. Agreed grace period	:	1 month		
iv. In future risk mgt. plan (from fire, disaster etc.)	:	N/A		

EXISTING BUSINESS OPERATIONS Info.



	Existing Business (BDT)				
Particulars Particulars	Daily	Monthly	Yearly		
Sales(A)	16000	480000	5760000		
Less: Cost of Sales (B)	12800	384000	4608000		
Gross Profit 20% (A-B) = [C]	3200	96000	1152000		
Less: Operating Costs					
Electricity Bill		3000	36000		
Mobile bill		500	6000		
Shop rent		3500	42000		
Present Salary		9000	108000		
Present Salary Employee-6		60000	720000		
Others cost		400	4800		
Night guard bill		300	3600		
Entertainment		300	3600		
Non Cash Item:					
Depreciation Expenses					
(80,800*10%)(46000*15%		1248	14980		
Total Operating Cost (D)		78248	937976		
Net Profit (C-D):		17835	214024		

PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items Karai (3Piece*600) Refrigerator (2Piece) Televiton Fan(5Piece) Dacoration and furniture Chola(2Piece) Advance	90500 1800 40000 0 6000 30000 24000 100000		292000
Proposed Items (**) :	0	70,000	70,000
Total Capital	292000	70000	362000

(*) Details present Stock & (**) Proposed Items mentioned in next slide

PRESENT & PROPOSED INVESTMENT Breakdown (Continued)



Present Stock items					
Product name with quantity	Amount				
Moyda(6Bosta*2280)	13680				
Rice(4Bosta*1450)	5800				
Pepsi,7Up,Spreed And Others Water	15,000				
Dodhe	6000				
Soyben Oil(1Dram*13500)	13500				
Solt(1Bosta*420)	420				
Dodhe Cup	8000				
Dal(1Bosta*4400)	4400				
Potato(2 Bosta*600)	1200				
Onion,Garlic	3000				
Sweet	1500				
Mosla	8000				
Others	10000				
Total Present Stock	90500				

Proposed Stock items					
Product name with quantity	Amount				
Pepsi,7Up,Speed,And Others Water	10000				
Rice(6Bosta(kG)*1450)	8700				
Soyben Oil(1 Dram *13500)	13500				
Sweet	10000				
Dal(2Bosta*4400)	8800				
Moyda(5Bosta*2280)	11400				
Mosla	4000				
Dodhe Cup	3600				
Total Proposed Item	70,000				

Financial Projection of NU BUSINESS PLAN



Particulars		Year 1 (BD	T)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
sales	17000	510000	6120000	18500	555000	6660000
Less cost of sales	13600	408000	4896000	14800	444000	5328000
Gross profit (20%)	3400	102000	1224000	3700	111000	1332000
Less operating cost						
Mobile Bill (SMS & Reporting inclusive)		500	6000		600	7200
Electricity Bill		3000	36000		3200	38200
Shop Rent		3500	42000		3500	42000
Proposed Salary- Self		9000	108000		9000	108000
Present Salary Employee(06)		60000	720000		66000	792000
Night guard bill		300	3600		400	4800
Entertainment		300	3600		400	4800
Others(fees,		400	4800		500	6000
Non Cash Item:						
Depreciation (80800*10%,46000*15%)		1248	14980		1248	14980
Total Operating Cost (D)		78248	938976		84848	1018176
(Net Profit C-D) :		23752	285024		26152	313824
Pay back	42000			42000		
Retained Income:	243024 271824					

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	70,000	0
1.2	Net Profit	285024	313824
1.3	Depreciation (Non cash item)	14980	14980
1.4	Opening Balance of Cash Surplus	0	258004
	Total Cash Inflow	370004	586808
2.0	Cash Outflow		
2.1	Purchase of Product	70000	0
2.2	Payment of GB Loan	0	0
2.3	Investment Pay Back	42000	42000
	Total Cash Outflow	112000	42000
3.0	Net Cash Surplus	258004	544808

SWOT Analysis



STRENGTH

- Long standing relationship with Grameen
- Well Known Person in locality
- Skill and 06 years working Experience

WEAKNESS

- Lack of investment
- Less stock

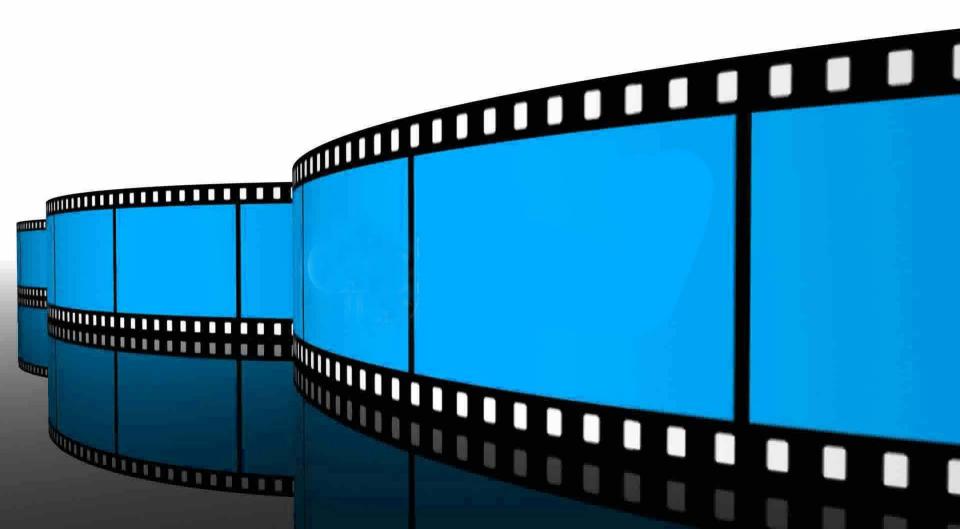
OPPORTUNITIES

Have a chance at more customers within local area

THREATS

- Political Unrest
- Theft
- Fire

















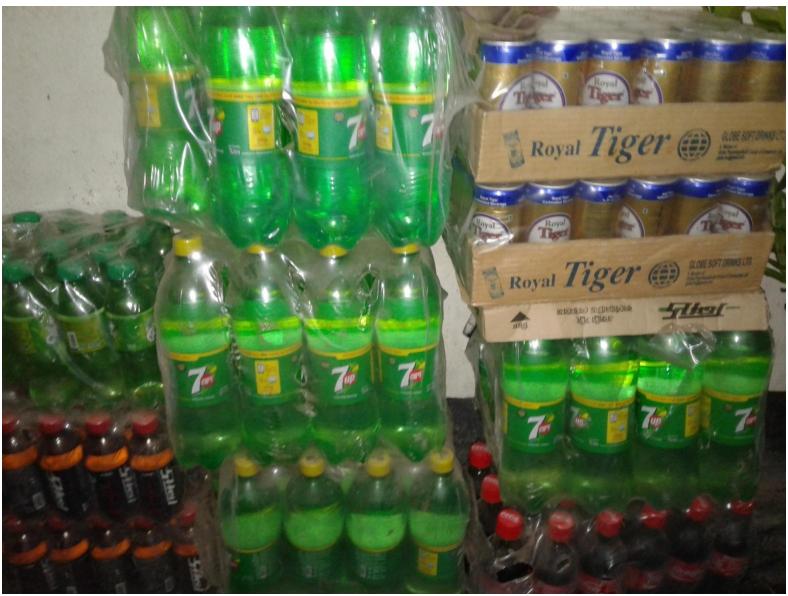
























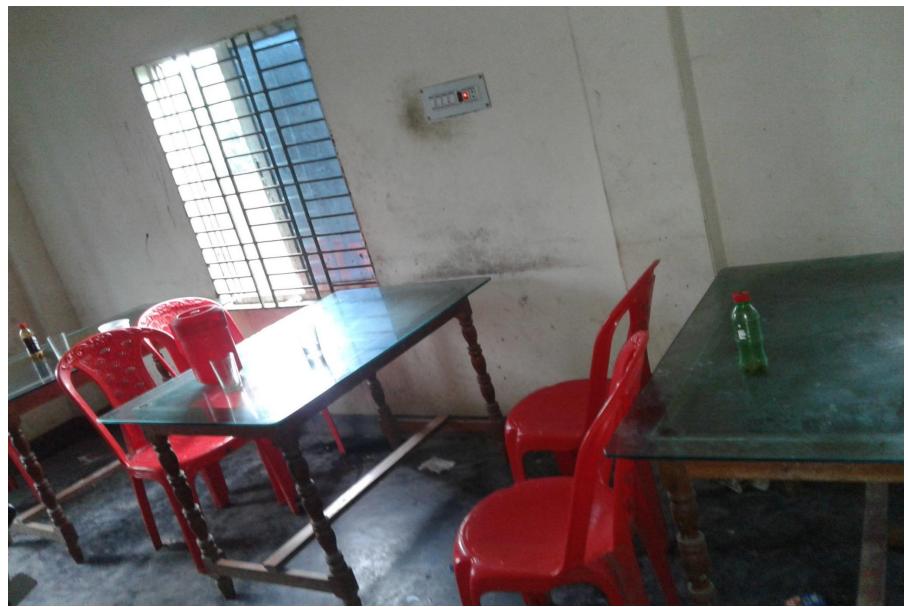




















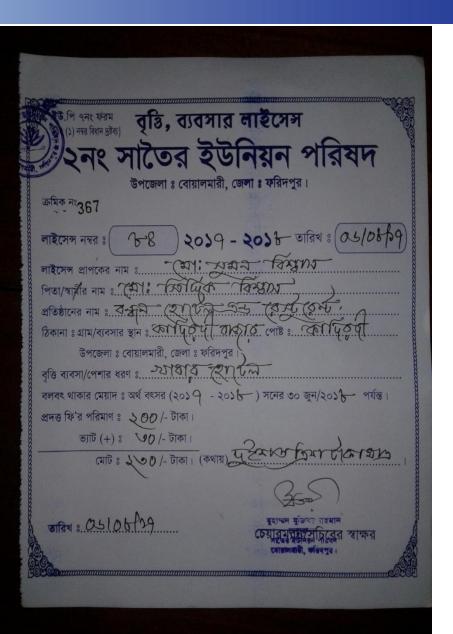


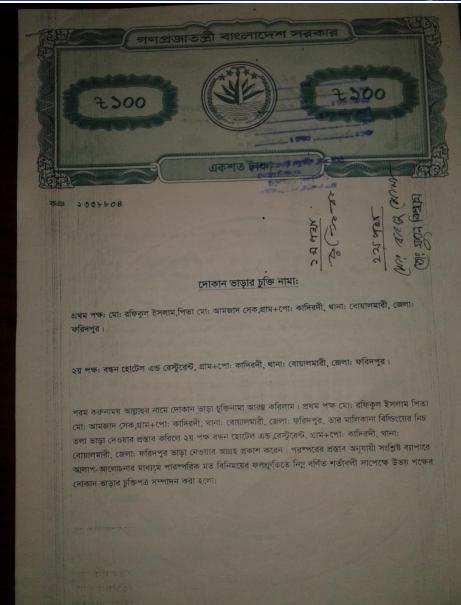




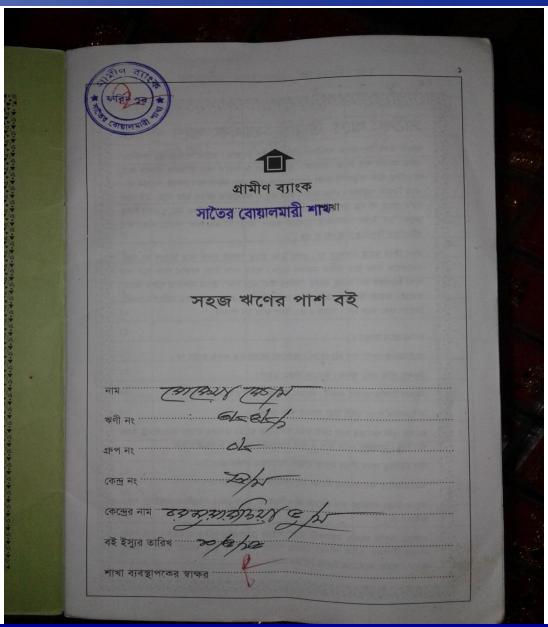














Presented at Internal Design Lab

on August, 2017 at GT

