

Proposed NU Business Name: **M/S HASAN MOTORS AND ELECTRONICS**



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Project verified by: MD.Abu Bakkar Siddique



Grameen Shakti
Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta

Name	:	MD HASAN AHAMMED
Age	:	12-08-1984(33 Years)
Education, till to date	:	Class- Eight
Marital status	:	Married
Children	:	01 Daughter
No. of siblings:	:	01 Brother 02 Sisters
Address	:	Vill:Amalitala, P.O : jalachatro , P.S: modhupur, Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MOST. HASNA BEGUM
(iii) Father's name	:	MD. GAZI SHEIKH
(iv) GB member's info	:	Branch: Ornakhola, Centre # 08 (male), Member ID: 1535/1, Group No: 06 Member since: 29-09-2011 (06 Years) First loan: 10,000 taka. Existing loan: 70,000 taka Outstanding loan: 68,460 taka.
Further Information:		
(v) Who pays GB loan installment	:	Son
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	15 years experience in running business. He has no training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01724-463150
Mother's Contact No.	:	01916-386642
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST. HASNA BEGUM joined Grameen Bank since 06 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

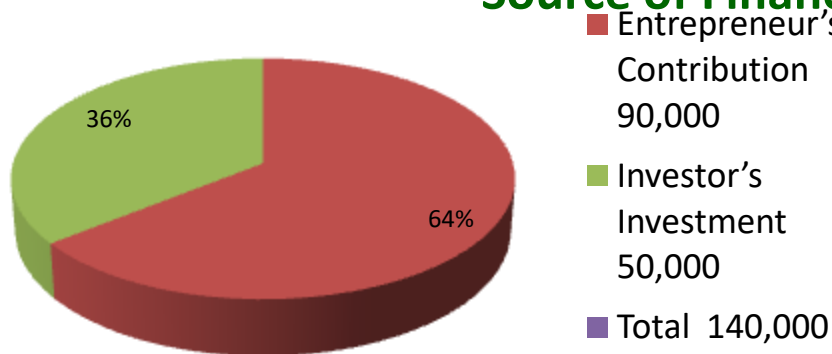
Business Name	:	M/S HASAN MOTORS AND ELECTRONICS
Location	:	Pocismile bazar,modhupur,Tangail.
Total Investment in BDT	:	BDT 140,000 /-
Financing	:	Self BDT 90,000 (from existing business) 64% Required Investment BDT 50,000(as equity) 36%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	10 ft x 13.5ft= 135square ft
Security of the shop	:	40,000/-
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; mobil,breakshoe,breakdram,battery charger water,patrol etc.▪The business is operating by entrepreneur. Existing no employee.▪The business is Own.▪Collects goods from Modhupur.▪Agreed grace period is 3 months.

Existing

Particular	Daily	Monthly	Yearly
Revnuue (Sale)			
mobil,breakshoe,breakdram,bearing, others	3500	105000	1260000
	0	0	0
Total Sales(A)	3500	105000	1260000
Less Variable Expense (B)			0
mobil,breakshoe,breakdram,bearing, others	2975	89250	1071000
Total Variable Expense	2975	89250	1071000
Contributon Margin (CM) [C=(A-B)]	525	15750	189000
Less Fixed Expense			
Rent		650	7800
Electric Bill		600	7200
Transportaion		300	3600
Salary (Self)		5000	60000
Salary (Staff)		0	0
Entertainment		300	3600
Guard		120	1440
Generator		0	0
Mobile Bill		500	6000
Total Fixed Cost (D)		7470	89640
Net Profit (E)= [C-D]		8280	99360

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Existing	Qty.	Unit Price	Proposed	Proposed Total
mobil	1	32,000	32,000	1	32,000	32,000	64,000
breakshoe	2	500	1,000	5	500	2,500	3,500
breakdram	2	250	500	5	250	1,250	1,750
bearing	10	200	2,000			0	2,000
battery chargerwater	5	600	3,000	5	60	3,000	6,000
patroil	0	0	6,500			5,000	11,500
electronics	0	0	3,000			5,000	8,000
others			2,000			1,250	3,250
security			40,000			0	40,000
			0			0	0
Total	20	33550	90,000	16	32,810	50,000	140,000

Source of Finance



Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
mobil,breakshoe,breakdram,bearing, others	4000	120000	1440000	1512000	1587600
0	0	0	0	0	0
Total Sales(A)	4000	120000	1440000	1512000	1587600
Less Variable Expense (B)					
mobil,breakshoe,breakdram,bearing, others	3400	102000	1224000	1285200	1349460
Total Variable Expense	3400	102000	1224000	1285200	1349460
Contributon Margin (CM) [C=(A-B)]	600	18000	216000	226800	238140
Less Fixed Expense					
Rent		650	7800	7800	7800
Electric Bill		600	7200	7500	7800
Transportaion		300	3600	3780	3969
Salary (Self)		5000	60000	60000	60000
Salary (Staff)		0	0	0	0
Entertainment		300	3600	3600	3600
Gard		120	1440	1440	1440
Generator		0	0	0	0
Mobil Bill		500	6000	6100	6200
Total Fixed Cost (D)		7470	89640	90220	90809
Net Profit (E)= [C-D]		10530	126360	132678	139312
Investment Pay Back			20,000	20,000	20,000

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 15Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;Pocismile bazar,modhupur,
Tangail
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

Lubricants

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ইলেকট্রনিক্স

Mobil
Super 4T







Mobil
Super 4T
Motor Oil
12 x 1

pt
Lubricant

रा

Small advertisement for various products, including bottles and containers.

TAIFUN
EXTINGUISHER
FIRE EXTINGUISHER

पंपिंग ऑयल
POLY
पंपिंग ऑयल
POLY



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১৫
মার্গ
ব্যবস্থা



Mobil
Super 4T



FAMILY PICTURE

