## Vai Vai Salon



Project by-Mohammad Millad Mia

Identified By - Md. Shakil Ahmed Verified by- Md. Ruhul Amin

Madhobpur Unit Area 4

**GRAMEEN TRUST** 

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Name	:	Mohammad Millad Mia
Age	:	01 Jan -1995 (22 Years)
Marital status	:	Unmarried
Children	:	0 Son 0 Doaughter
No. of siblings:	:	03 Brothers 03 Sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father  Mafiya Begum  Md. Jamal Mia  Branch: Bohara Centre: 6/m Group no: 02 Loanee no.1136 Member since:2012  First loan:10,000
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF	:	Existing loan: 30,000 Outstanding: 7000  N/U Father  N/A  N/A  N/A
Education	:	Class Ten

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Garments Business
Initial Investment	:	60,000
Trade License		74 (2017-2018)
Business Experience And Training Info	:	07 Years
Other Own/Family Sources of Income	:	Father
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01772739362
NU Project Source/Reference	:	GT- Madhobpur Unit

## BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

NU's Mother.. has been a member of Grameen Bank since 2012-2017 (04 years). At first She took 10,000 taka from GB. GB Borrower invested GB Loan in her Father.. work and gradually improved their living standard by using GB loan.

## PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	Vai Vai Salon
Address/ Location	:	Montala Bazar, Madhobpur, Habigonj
Total Investment in BDT	:	1,75,400
Financing	:	Self BDT- 1,25,400 /-(from existing business) 71% Required Investment BDT-50,000 /-(as equity) 29%
Present salary/drawings from business (estimates)	:	7,000
Proposed Salary		7,000
Proposed Business (i)% of present gross profit margin (ii) Estimated %of proposed gross profit margin (iii) Agreed grace period	:	60% 60% 1 month

### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items: Items-31,400 Furniture-30,000 Shop Advance- 64,000	1,25,400		1,25,400
Proposed items:		50,000	50,000
Total Capital	1,25,400	50,000	1,75,400

### PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock items				
Product name	Unit (Quantity)	Amount		
Straight Machine	01	2,000		
Hair Machine	01	2,000		
Hair dryer Machine	01	1,000		
Cream	10	4,000		
Foam	12	1,800		
Jal	12	3,600		
Chair		15,000		
Others		2,000		
Total Present Stock		31,400		

Proposed items				
Product Name	Unit (Quantity)	Amount		
Hair Machine		24,000		
Hair Dresser Machine	02	8,000		
Decoration		18,000		
Total Proposed items		50,000		

## INFO ON EXISTING BUSINESS OPERATIONS

	Existing Business (BDT)			
Particulars Particulars	Daily	Monthly	Yearly	
Sales (A)	1,000	30,000	3,60,000	
Less: Cost of sales (B)	400	12,000	1,44,000	
Profit (C) [C=(A-B)]	600	18,000	2,16,000	
Income from Services				
Gross Profit				
Less: Operating Costs				
Electricity bill		400	4,800	
Night guard bill		100	1,200	
Janarator bill		150	1,800	
Shop Rent		1,200	14,400	
Mobile bill		300	3,600	
Present salary/Drawings- self		7,000	84,000	
Present Salary-Staff (01)		5,000	60,000	
Others (fees, Entertainment, TL renewal)		500	6,000	
Non Cash Item:				
Depreciation Expenses(30,000)*10%		250	3,000	
Total Operating Cost (F)		14,900	1,78,800	
Net Profit (C-F):		3,100	37,200	

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Particulars		Year 1 (B	DT)	Year 2 (BDT)		
raiticulais	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	1,100	33,000	3,96,000	1,200	36,000	4,32,000
Less: Cost of Sale (B)	440	13,200	1,58,400	480	14,400	1,72,800
Profit (A-B)=(C)	660	19,800	2,37,600	720	21,600	2,59,200
Income from Services						
Gross Profit						
Less: Operating Costs						
Electricity bill		400	4,800		450	5,400
Night guard bill		100	1,200		100	1,200
Janarator bill		150	1,800		150	1,800
Shop Rent		1,200	14,400		1,200	14,400
Mobile bill		300	3,600		400	4,800
Present salary/Drawings- self		7,000	84,000		7,000	84,000
Present Salary-Staff (01)		5,000	60,000		5,000	60,000
Others (fees, Entertainment, TL renewal)		500	6,000		500	6,000
Non Cash Item:						
Depreciation Expenses		250	3,000		250	3,000
Total Operating Cost		14,900	1,78,800		15,050	1,80,600
Net Profit (C-D) = (E)		3,100	37,200		6,550	78,600
GT payback			30,000			30,000
Retained Income:			7,200			48,600

## CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	37,200	78,600
1.3	Depreciation (Non cash item)	3,000	3,000
1.4	Opening Balance of Cash Surplus		10,200
	Total Cash Inflow	90,200	91,800
2.0	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3.0	Net Cash Surplus	10,200	61,800

### **SWOT ANALYSIS**

## STRENGTH

- Skilled and experience
- Relationship with GB
- Demand from Locality
- Good communicational Skill
- Well known businessman

## WEAKNESS

Less Stock

## **O**PPORTUNITIE

- More Employment opportunity
- Expansion of business

## THREATS

- Competitors
- Theft
- Fire



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ত্তৰ অভ্যুক্তি নামা শত্ৰ বানা আমানের উত্তর শক্তের ক্যানত দিখা বইমাছে। আমত উত্যু শতি কৰিয়া জনিয়া উৰ্থ বৰ্ষ জনগত হুইয়া বহু কীকানে কাৰ্যক্ৰ বাংলালো ব্যাতিবেকে আনাৰ নিজ নাম/মালুকক বাবান করিয়া করে কড়ো চুকিনানা দলিল সন্পাদন করিয়া দিলায়। ইতি কাচ 03/09/203**प देश ह्याम सनिवात** ।

लिचक/नावेक

रनाम-इ स्मान बाह्यात, मनकमा, मामनपुर ##- 03/04/2029 ##

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#### লোকান ভাড়া চুক্তি নামা

ইং-র মোর বিল্লাল বিশ্বা, শিকা- খোর জাবাল বিশ্বা, লাং-শাংশাইল, ডাকা আউলিভাবাদ, ৩ নং বছরা হয়,বি স্থান্তেশ্য-মাধবপুর, জেলা-হবিবঞ্জ, পেশ্য-ব্যবাদা, বর্ম-ইদলাম, বাংলাদেশের স্থায়ী নাগরিক 

লিখিকং ঃ মোঃ আখুল হামিল শাহ পিতা-মৃত আখুল গণি লাং- গাংগাইল , তেনং বহুৱা ইউ/পি, পানা-মাধবপুর, ফেলা-ববিগঞ, শেশা-চাকৃতি, ধর্ব-ইগলাথ,বাংলাদেশের স্থায়ী নাগতিক ১ম

चना साम्रामामा भनिन तक विनर त्यारजु जामात अवधी । त्याकान पत्र काम्रा निरंप कविद्रान जाननि ১ম লক্ষ উচ্চ লোকান বয়টি লাচা নিতে আহত একলে করাছ নিতু লিখিত নার্ড লালেকে আপনি ১ম শক্তে ভাড়ায় প্রদান করা হইল।

#### नवीयनी यथा ह

- ३। मामाव रमयान ०४ नरमत । ( २०/०१/२०३७ हैर स्ट्रिंग ३०/०१/ २०२३ हेर नर्गक्ष) ।
- ২। যদি কোন কারণ নগতঃ ১২ লক ঘর ছাড়িয়া দিতে চান ভাছদে করণাকে দুই যাস পূর্বে ১২ লক ३श नक्टक निवित्र सांदर सामाईटसर ।
- कोश्वेषुक मारक काश्वा कवि मारण ३२०० गिका विमारत थक मारणक काश्वा दमाने कत,०००
- (চৌধর্মী হাজায় ) টাকা ১২ শক্ষ এককালীন ১৮ শক্ষের প্রদান করিয়াছেন। মেরাচার পেকে ১২ শক্ষ भव बाहिया नित्य बाद्य नानिद्वन । ते मदद ३४ नक २४ नत्कव निकी दवारना प्रांवर नवामा मार्वि अविद्रम नाविद्यम भा।
- র। বলি জোন প্রকৃতিক নুরোপে খর বাজিবা যায় কিবো ক্ষাইপ্রেছ বয় ভারলে ২য় শব্দ করের নিজ नबाउ केक यह त्यवायक कविशा मिट्यन ।



# গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



नागः त्यांश्यान विद्यान विद्या

Name: MOHAMMAD MILLAD MIA

পিতা: মোঃ জামাল মিয়া

যাতা: মোছাঃ মাফিয়া বেগম

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Date of Birth: 01 Jan 1995

ID NO: 19953617125000002





## Government of the People's Republic of Bangladesh গণপ্রজাতন্ত্রী বাংলাদেশ সরকার

## NATIONAL ID CARD / জাতীয় পরিচয় পর



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মাফিয়া বেগম

MAFIYA BEGUM

याशी:

জামাল মিয়া

माठा: जात्यना त्रश्य

Date of Birth: 22 Jan 1979

## D NO: 3617125049628

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