#### A Nobin Udyokta Project

# **Mim Pharmacy**



Project by: Abdul Alim
NU Identified by: Sumon Roy
Verified By: Khairul Alam



SHIBALOY UNIT Anchal- 3 MANIKGONJ



#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Abdul Alim
Age	:	25/11/1984 (33)
Marital status	:	Married
Children	:	03 son 02 Daughters
No. of siblings:	:	04 Brothers, 03 sisters
Parent's and GB related Info  (i) Who is GB member  (ii) Mother's name  (iii) Father's name  (iv) GB member's info	: : : :	Mother
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	:	Brother (Business) N/A N/A N/A N/A N/A
Education	:	B.com

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

(Continued)



Present Occupation	•	Drug Business
Trade License Number	:	MUP/0001
Drug License Number		B, Reg. 34402
Business Experiences:	:	12 years
Training Info.	:	N/A
Other Own/Family Sources of Income	:	Brother (Business)
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01716414265
NU Project Source/Reference	:	GT Shibaloy Unit Office

#### **BRIEF HISTORY OF GB LOAN Utilization by Family**



NU's mother has been a member of Grameen Bank Since 2000 to till now (17 Years). At first his mother took a loan amount of 3,000 BDT from Grameen Bank. She invested the money in her husband's business for expansion. NU's mother gradually improved their life standard by using GB loan.

## PROPOSED BUSINESS Info.



Business Name	:	Mim Pharmacy
Address/ Location	:	Borongal bazar, Shibaloy, Manikgonj.
Total Investment in BDT	•	220000/-
Financing	••	Self BDT : 150000 (from existing business) - 68% Required Investment BDT : 70,000 (as equity) - 28%
Present salary/drawings from business (estimates)	••	BDT 7,000
Proposed Salary		BDT 8,000
<ul> <li>i. Proposed Business % of present gross profit margin</li> </ul>	••	10%
ii. Estimated % of proposed gross profit margin	:	10%
iii. Agreed grace period	:	2 months

### PRESENT & PROPOSED INVESTMENT Breakdown



Present Stock iten	n	
Product name		Amount
Clavusel 500	20box	5,000
Seclo 20	20box	5,000
Omep 20	20box	5,000
Sergel 20	20box	5,000
Trizom ing		5,000
Progut	15box	10,000
Filmet	15box	5,000
Deltasin	15box	5,000
Rabe 20	20box	6,000
Flupen / Finix		10,000
Parilack	22box	5,000
Jonix plus	20box	5,000
Neotack	25box	10,000
Namis 500	20box	2,000
Nero B	10box	5,000
Rolac	20box	3,000
P.P.I	15box	3,000
Montair 10mg		6,000
Other Items		20,000
Total Present Stock		120,000

Proposed stock it	em
Product Name	Amount
Cefaelave 500mg	10,000
Cefaelave 250mg	10,000
Ciprocin 500mg	5,000
Neofloxin 500mg	5,000
Pregaba 50mg	5,000
Prelin 75mg	5,000
Sergel 40mg	2,000
Sergel 20mg	3,000
Enterogermina	5,000
Anclog plus	5,000
Anclog 75	5,000
Prevas 20mg	5,000
Lecetril 20mg	5,000
Aminosol	5,000
Other Items	5,000
Total Proposed Stock	80,000

#### PRESENT & PROPOSED INVESTMENT Breakdown



articulars	Existing		Total
		Proposed (BDT)	(BDT)
Investments in different categories:			
Present items:			150,000
Decoration:	30,000		
Advance:	0		
Present Goods Items (*):	120000		
Proposed Items (**):		70,000	70,000
Total Capital	150,000		220,000

### **EXISTING BUSINESS OPERATIONS Info.**



Doutionland		Existing Business (B	BDT)
Particulars	Daily	Monthly	Yearly
Sales	5000	150000	1800000
Less: Cost of sale	4500	135000	1620000
Profit 10% (A)= C	500	15000	180000
Less: Operating Costs			
shop rent		0	0
Electricity bill		300	3600
Genarator Bill		100	1200
Night Guard Bill		100	1200
Mobile Bill		300	3600
Salary from Business (Self)		7000	84000
Salary from Business (Staff 0)		0	0
Transport		500	6000
Others (Entertainment)		500	6000
Non Cash Item:			
Depreciation Expenses(25000*10%)		250	3000
Total Operating Cost (D)		9050	108600
Net Profit (C-D):		5950	71400



Particulars		Year 1 (BD	Γ)	Year 2 (BDT)					
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly			
Sales	5500	165000	1980000	6000	180000	2160000			
Less: Cost of Sale	4950	148500	1782000	5400	162000	1944000			
Profit 10% (A)= C	550	16500	198000	600	18000	216000			
Less operating cost:									
shop rent		0	0		0	0			
Electricity bill		350	4200		350	4200			
Genarator Bill		100	1200		100	1200			
Night Guard Bill		150	1800		150	1800			
Mobile Bill		400	4800		600	7200			
Salary from Business		8000	96000		8000	96000			
Salary from Business (Staff)		0	0		0	0			
Others (Entertainment)		500	6000		500	6000			
Trasport Expenses		500	6000		600	7200			
Depreciation Expenses		250	3000		250	3000			
Total Operating Cost (D)		10250	123000		10550	126600			
Net Profit =(C-D)		6250	75000		7450	89400			
GT payback			42000			42000			
Retained Income:			33000			47400			

## **CASH FLOW Projection on Business Plan (Rec. & Pay.)**



Particulars	Year 1 (BDT)	Year 2 (BDT)
Cash Inflow		
Investment Infusion by Investor	70,000	
Net Profit (Ownership Tr. Fee added back)	75000	89400
Depreciation (Non cash item)	3000	3000
Opening Balance of Cash Surplus	0	36,000
Total Cash Inflow	148,000	128400
Cash Outflow		
Purchase of Product	70,000	
Investment Pay Back (Including Ownership Tr. Fee)	42,000	42,000
Payment of GB loan	0	
Total Cash Outflow	112,000	42,000
Net Cash Surplus	36,000	86,400

#### **SWOT Analysis**



# STRENGTH

- Business Experience and Skill
- Maintain Daily accounts
- 12 hours shop open
- No loan against business
- Located beside Road

## **W**EAKNESS

- Lack of investment
- Credit Sale

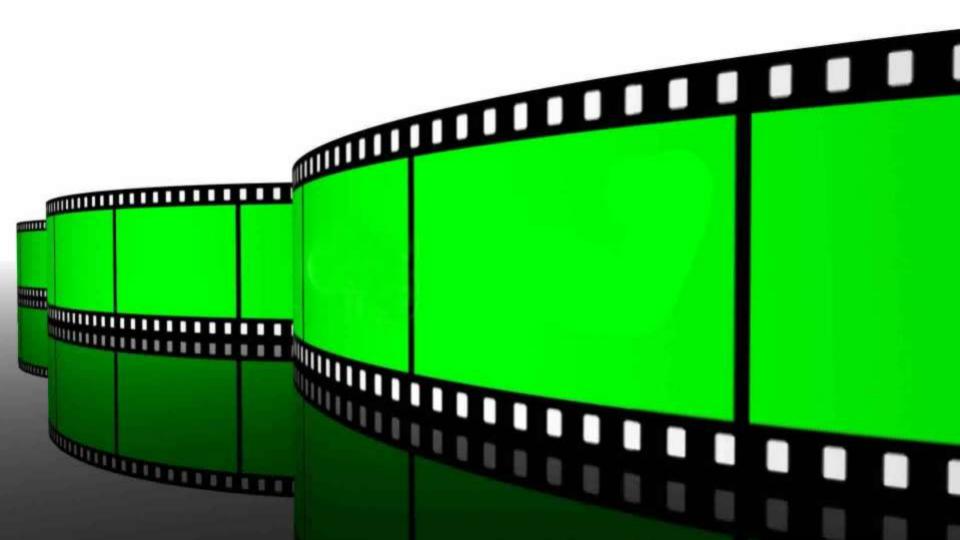
## **O**PPORTUNITIES

- Expansion of Business
- Increasing the number of Customer
- Have chance to grab new customer

#### THREATS

- Fire.
- Theft.
- Political Instability may reduce the sale.

# Photographs

























#### গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পত্র



নাম: আবুল আলীম

Name: Abdul Alim

পিতা: দলিল উদ্দিন আহমেদ

মাতা: জরিনা বেগম

Date of Birth: 25 Oct 1984

ID NO: 5617823025173

এই কার্ডটি গণপ্রজাতনী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যক্তীত অন্য কোথাও পাওয়া গোলে নিকট্য পোট অফিসে জমা দেয়ার জনা অনুরোধ করা হলো। ঠিকানা: প্রাম/রাস্তা: কলাগাড়িয়া, বরংগাইল, ভাকঘর: বরংগাইল - ১৮০৪, শিবালর, মানিকগঞ

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প্রদানকারী কর্তৃপক্ষের সাক্ষর প্রদানের তারিখ: ০৬/০৯/২০০৮





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নাম: জিনিনা বেগম
Name - ra Begum
সামী: - াল উদ্দিন আহমেদ

যাতা: মতিজান

Date of Birth: 01 Jan 1951

ID NO: 5617823025123

এই কার্ডটি গণগ্রন্ধান্তপ্তী বাংস্থাদেশ সরকারের সম্পত্তি। কার্ডটি বাবহারকারী বাতীত সনা কোথার পার্ডয়া গোলে নিকটছ পোই অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: গ্রাম/রাস্তা: বরংগাইল, বরংগাইল, ডাক্ঘর: বরংগাইল - ১৮০৪, শিবালর, মানিকগঞ্জ

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প্রদানকারী কর্ত্পক্ষের সাক্ষর

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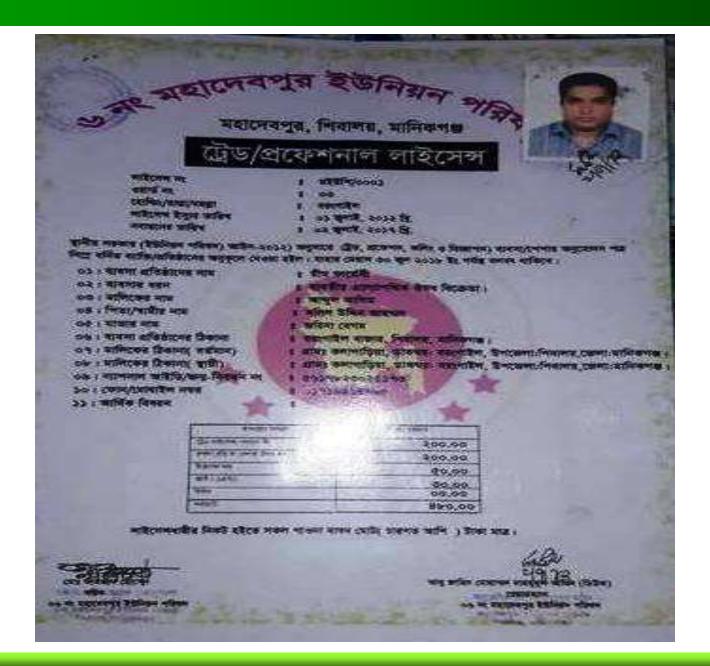
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Presented at

...... Internal Design Lab

on ...Aug.... 2017 at GT

