Project Name : M/s palash phone service & varieties store



Project by: Md. Palash Ahmed

Identified by- Md. Nazmul karim Unit Manager (Manikganj Unit) Verified By: A.S.M Shohidul Haque Manikganj Unit Anchal- 3







Name	:	Md. Palash Ahmed
Age	:	1/12/1986 (31)
Marital status	:	Married
Children	:	NA
No. of siblings:	:	02 Sister.
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: (v) Who pays GB Ioan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other Ioan like GCCN, GKF (ix) Others		Mother√FatherJohura BegumMd.Rehaz uddinBranch: Mulzan Manikgonj , Centre #, 84/M,Group no : 02 ,Lonee No. :9755Member since -2003,First loan: 3,000Existing loan: 20000,Outstanding: 15000NAN/AN/AN/AN/AN/A
Education	:	S.S.C

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation	:	Telecom and varieties Business
Trade License/ Drug License		16(2016-2017)
Business Experience	:	10 Years
And Training Info	:	N/A
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info	:	01747574757
		01777670150
NU Project Source/Reference	:	Manikgonj Unit



NU's Mother has been a member of Grameen Bank since 2003 to 2017 (14 years). At first She took 3,000 taka from GB. NU Mother use GB Loan. NU's Mother gradually improved their living standard by using GB loan.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

Business Name	:	M/s palash phone service & varieties store
Address/ Location	:	Maiz khara bazzar ,Manikgonj.
Total Investment in BDT	:	2,60,000/=
Financing	:	Self BDT 2,00,000/= (from existing business) 77% Required Investment BDT 60,000/-(as equity) 23%
Present salary/drawings from business (estimates)	:	BDT 7,000
Proposed Salary		BDT 8,000
Proposed Business (i) % of present gross profit margin	:	15%
 (ii) Estimated % of proposed gross profit margin (iii) Agreed grace period 	:	15%
		02 months

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present stock items: Decoration : 20,000 Refrigerator : 30,000 Goods : 1,50,000	2,00,000		2,00,000
Proposed Stock Items: Total Items : 60,000		60,000	60,000
Total Capital	2,00,000 /-	60,000/-	2,60,000/-

PRESENT & PROPOSED INVESTMENT BREAKDOWN

Present Stock items				
Product name with quantity	Amount			
Bikash + Flexi load	35,000			
Soap items	5,000			
Varieties Oil	5,000			
Varities Sim Card	5,000			
Juice items	15,000			
Bakery items	15,000			
Cold drinks	20,000			
Water	5,000			
Spice items	5,000			
Stationary items	20,000			
lce-cream	10,000			
Others items	10,000			
Total Present Stock	1,50,000/=			

Proposed items				
Product Name with quantity	Amount			
Bikash + Flexi load	20,000			
Sim Card	5000			
Cold Drinks + Ice- Cream	5,000			
Rice	10,000			
Stationary items	10,000			
Cosmetics items	10,000			
Total Proposed Stock	60,000/=			

INFO ON EXISTING BUSINESS OPERATIONS

Deutleuleus	Existing Business (BDT)				
Particulars	Daily	Monthly	Yearly		
Sales	5,000	1,50,000	18,00,000		
Less: Cost of Goods	4,250	1,27,500	15,30,000		
Profit (15%) [A]	750	22,500	2,70,000		
Less: Operating Costs					
Electricity bill		400	4800		
Transport		500	6,000		
Mobile bill		500	6,000		
Present salary/Drawings- self		7,000	84,000		
Present salary employee -		-	-		
Others(Chada, SMS, TL)		400	4,800		
Non Cash Item:					
Depreciation Expense(20,000*15%)		250	3,000		
Total Operating Cost (D)		9050	1,08,600		
Net Profit (C-D):		13450	1,61,400		

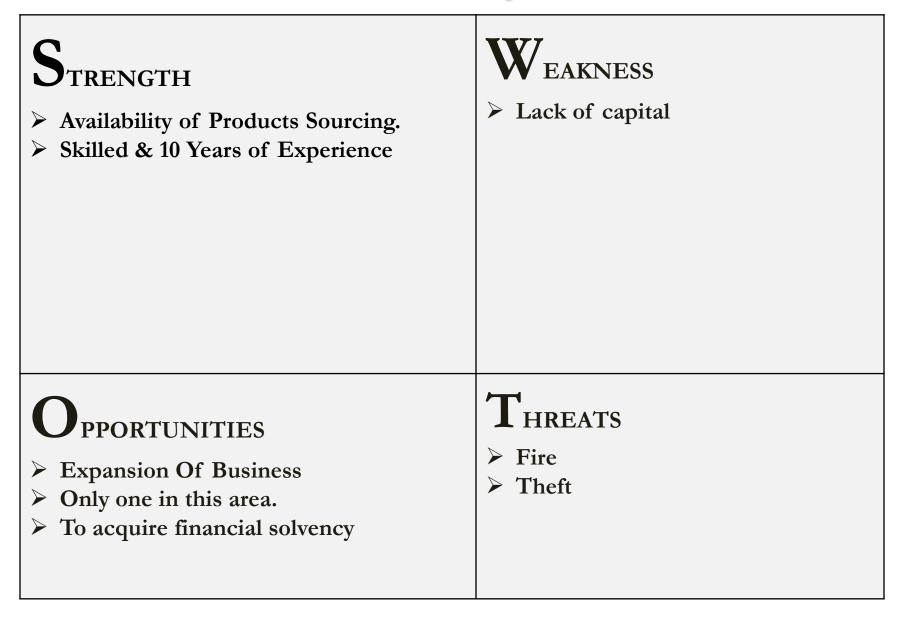
FINANCIAL PROJECTION OF NU BUSINESS PLAN

		Year 1 (BDT)	Year 2 (BDT)		
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales	6,000	1,80,000	21,60,000	7,000	2,10,000	25,20,000
Less: Cost of Goods	5,100	1,53,000	18,36,000	5,950	1,78,500	21,42,000
Profit (15%) [A]	900	27,000	3,24,000	1,050	31,500	3,78,000
Less: Operating Costs						
Electricity bill		150	1800		200	2400
Transport		600	7,200		800	9,600
Mobile Bill		550	6,600		600	7,200
Present salary/Drawings- Self		8,000	96,000		8,000	96,000
Present salary employee		-	-		-	-
Others (Chada,SMS,TL)		500	6,000		600	7,200
Non Cash Item:						
Depreciation Expenses(20,000*15%)		250	3,000		250	3,000
Total Operating Cost (E)		10,050	1,20,600		10,450	1,25,400
Net Profit		16,950	203,400		21,050	2,52,600
Gt payback			36000			36000
Retained Income:		1674	00		288600	

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	
1.2	Net Profit	203,400	2,52,600
1.3	Depreciation (Non cash item)	3,000	3,000
1.4	Opening Balance of Cash Surplus	-	170400
	Total Cash Inflow	2,66,400	4,26,000
2.0	Cash Outflow		
2.1	Purchase of Product	60,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	36000	36000
	Total Cash Outflow	96000	36000
3.0	Net Cash Surplus	170400	3,90,000

SWOT Analysis











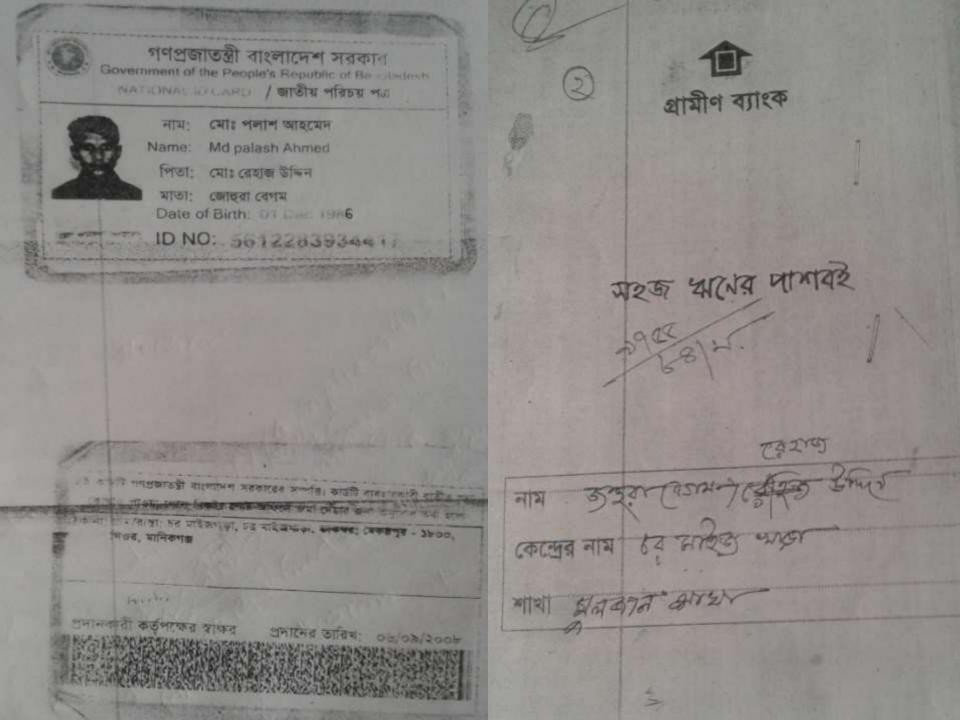












করম নং- গ/১১(১) নিরম দ্রষ্টব্য] ২নং সিংজুরী ইউনিয়ন পরি ডাক্ষর ঃ বাঙ্গালা, উপজেলা ঃ যিওর, জেলা ঃ মানিকগল্প। कविक नर - २७ লাইলেল নং -16/>৭-> बहिना - 05 町間町-29/09/2029 লাইদেল প্রাণকের নাম 6 82 1514 লিতা/বার্মীর নাম (72)R हिकाना ३ आमः उत्र की देखें 'अद्रोत छोक्षत्र ३ जिनस्वना ३ विश्वेत, स्वना ३ मानिकगंस । ন্দু প্র ত দ্ব ইউনিয়ন ঃ সিংজ্যো रावना बहिडालब नाम खारा के जम्मार (दिए न रग कि ज कि बा र रहे শেশা/ব্যবসা বৃত্তির ধরণ Chiefe Bar প্রদত ফিস/ত্যাক্স/করের পরিমাণ ১ ৫ ৫০/০ টাকা, ভ্যাট 96/00101 CUID = 2925 ANTA MILA \$ 2925 = 0100 नारेरान यनवर धत्र त्ययाम देर 29/09/2029 छातिन रहेरा देर 60/212/2028 जाविन नर्यछ 16912 Almyer 39109 মোঃ অ চেয়াইম্যান ' ২নং লিংজুরী ইউনিয়ন পরিষ্য তাৱিশ্ব উপজেলা ঃ মিওর, জেলা ঃ মানিকগজ :

Presented at Internal Design Lab on 2017 at GT

