#### **Proposed NU Business Name: HASHEM STORE**



Project identification and prepared by: MD.SHAIDUL AMIN Parshuram, Feni.

Project verified by: Susanto Kumar biswas.



| Brief Bio of The Proposed Nobin Udyokta   |       |   |  |  |  |
|---|-------|---|--|--|--|
| Name  | :     | ABUL HASHEM MOJUMDAR  |  |  |  |
| Age   | :     | 09-06-1987( 30 Years)   |  |  |  |
| Education, till to date   | :     | Class-Five  |  |  |  |
| Marital status  | :     | Unmarried   |  |  |  |
| Children  | :     | Nil   |  |  |  |
| No. of siblings:  | :     | 01 Sister,06 Brothers.  |  |  |  |
| Address   | :     | Vill:South Kolapara P.O:Porshuram, P.S: Porshuram, Dist: Feni.  |  |  |  |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info                                  | : : : | Mother Father  HASINA AKTER  ABDUL GAFUR MOJUMDAR  Branch: Porshuram, Centre # 77(Female),  Member ID:6865/1, Group No: 03  Member since: 03-09-2006-2018 (12 Years)  First loan: BDT 5,000/- |  |  |  |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Existing loan: BDT 20,000/- Outstanding loan: 15000/- Mother No No No   |  |  |  |

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil   |
|---|---|---|
| Business Experiences and  | : | 15 years experience in running business.            |
| Training Info   | : | No  |
| Other Own/Family Sources of Income  | : | Nil   |
| Other Own/Family Sources of Liabilities   | : | None  |
| Entrepreneur Contact No.  | : | 01838034935   |
| Mother's Contact No.  | : | 01943228049   |
| NU Project<br>Source/Reference  | : | Grameen Shakti Samajik Byabosha Ltd.Porshuram,Feni. |

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

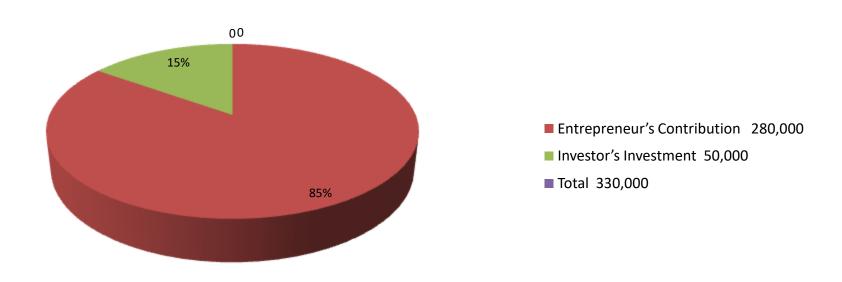
**HASINA AKTER** joined Grameen Bank since 12 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

| Proposed Nobin Udyokta Business Info              |   |   |  |  |
|---|---|---|--|--|
| Business Name                                     | : | HASHEM STORE  |  |  |
| Location  | : | Thana road, Porshuram, Feni.  |  |  |
| Total Investment in BDT                           | : | BDT 330000/-  |  |  |
| Financing   | : | Self BDT 280000(from existing business) 85%   |  |  |
|   |   | Required Investment BDT,50,000(as equity) 15%   |  |  |
| Present salary/drawings from business (estimates) | : | BDT 5,000   |  |  |
| Proposed Salary                                   | : | BDT 5,000   |  |  |
| Size of shop                                      | : | 15ft x 20 ft. = 300square ft  |  |  |
| Security of the shop                              | : | 2,00,000/-  |  |  |
| Implementation                                    | : | <ul> <li>The business is planned to be scaled up by investment in existing goods like; Biscute, chanachur, water, tea others</li> <li>Average 15% gain on sale.</li> <li>The business is operating by entrepreneur. Existing 0 employee.</li> <li>He is doing his business in renting place.</li> <li>Collects goods from Porshuram.</li> <li>Agreed grace period is 3 months.</li> </ul> |  |  |

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|--|--------|---------|---------|
| Particular                                   | Daily  | Monthly | Yearly  |
| Revnue (Sale)                                |        |         |         |
| biscute,chanachur,water,cake,tea,others      | 4000   | 120000  | 1440000 |
|  | 0      | 0       | 0       |
| Total Sales(A)                               | 4000   | 120000  | 1440000 |
| Less Variable Expense (B)                    |        |         | 0       |
| biscute, chanachur, water, cake, tea, others | 3400   | 102000  | 1224000 |
| Total Variable Expense                       | 3400   | 102000  | 1224000 |
| Contributon Margin (CM) [C=(A-B)]            | 600    | 18000   | 216000  |
| Less Fixed Expense                           |        |         |         |
| Rent   |        | 2500    | 30000   |
| Electric Bill                                |        | 700     | 8400    |
| Transportaion                                |        | 200     | 2400    |
| Salary (Self)                                |        | 5000    | 60000   |
| Salary (Staff)                               |        | 0       | 0       |
| Entertainment                                |        | 200     | 2400    |
| Guard  |        | 200     | 2400    |
| Generator                                    |        | 100     | 1200    |
| Mobile Bill                                  |        | 300     | 3600    |
| Total Fixed Cost (D)                         |        | 9200    | 110400  |
| Net Profit (E)= [C-D]                        |        | 8800    | 105600  |

| Investment Breakdown |          |            |          |      |            |          |                |
|----------------------|----------|------------|----------|------|------------|----------|----------------|
|                      | Proposed |            |          |      |            |          |                |
| Particulars          | Qty.     | Unit Price | Existing | Qty. | Unit Price | Proposed | Proposed Total |
| biscute              | 0        | 0          | 5,000    |      |            | 10,000   | 15,000         |
| chanachur            | 0        | 0          | 5,000    |      |            | 0        | 5,000          |
| pran fruto           | 0        | 0          | 10,000   |      |            | 0        | 10,000         |
| saven up             | 0        | 0          | 10,000   |      |            | 20,000   | 30,000         |
| water                | 0        | 0          | 5,000    |      |            | 0        | 5,000          |
| cake                 | 0        | 0          | 5,000    |      |            | 10,000   | 15,000         |
| tea                  | 0        | 0          | 20,000   |      |            | 10,000   | 30,000         |
| others               | 0        | 0          | 20,000   |      |            | 0        | 20,000         |
| security             | 0        | 0          | 200,000  |      |            | 0        | 200,000        |
|                      |          |            |          |      |            |          | 0              |
| Total                | 0        | 0          | 280,000  | 0    | 0          | 50,000   | 330,000        |



| Financial Projection (BDT)                 |       |         |         |         |  |
|--|-------|---------|---------|---------|--|
| Particular                                 | Daily | Monthly | Year -1 | Year-2  |  |
| Revenue(Sales)                             |       |         |         |         |  |
| biscute,chanachur,water,cake,tea,others    | 5000  | 150000  | 1800000 | 1890000 |  |
| 0  | 0     | 0       | 0       | 0       |  |
| Total Sales(A)                             | 5000  | 150000  | 1800000 | 1890000 |  |
| Less Variable Expense (B)                  |       |         |         |         |  |
| silver disk,jug,paint,iron,electronic etc. | 4250  | 127500  | 1530000 | 1606500 |  |
| Total Variable Expense                     | 4250  | 127500  | 1530000 | 1606500 |  |
| Contributon Margin (CM) [C=(A-B)]          | 750   | 22500   | 270000  | 283500  |  |
| Less Fixed Expense                         |       |         |         |         |  |
| Rent                                       |       | 2500    | 30000   | 30000   |  |
| Electric Bill                              |       | 700     | 8400    | 8700    |  |
| Transportaion                              |       | 200     | 2400    | 2520    |  |
| Salary (Self)                              |       | 5000    | 60000   | 60000   |  |
| Salary (Staff)                             |       | 0       | 0       | 0       |  |
| Entertainment                              |       | 200     | 2400    | 2400    |  |
| Gard                                       |       | 200     | 2400    | 2400    |  |
| Generator                                  |       | 100     | 1200    | 1200    |  |
| Mobil Bill                                 |       | 300     | 3600    | 3700    |  |
| Total Fixed Cost (D)                       |       | 9200    | 109200  | 109720  |  |
| Net Profit (E)= [C-D]                      |       | 13300   | 159600  | 167580  |  |
| Investment Pay Back                        |       |         | 20,000  | 20,000  |  |

#### Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars                                       | Year 1 (BDT) | Year 2 (BDT) |
|-----|---|--------------|--------------|
| 1   | Cash Inflow                                       |              |              |
| 1.1 | Investment Infusion by Investor                   | 50,000       |              |
| 1.2 | Net Profit  | 159,600      | 167580       |
| 1.3 | Depreciation (Non cash item)                      |              |              |
| 1.4 | Opening Balance of Cash Surplus                   |              | 139600       |
|     | Total Cash Inflow                                 | 209,600      | 307,180      |
| 2   | Cash Outflow                                      |              |              |
| 2.1 | Purchase of Product                               | 50,000       |              |
| 2.2 | Payment of GB Loan                                |              |              |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 20000        | 20000        |
|     | Total Cash Outflow                                | 70,000       | 20,000       |
| 3   | Net Cash Surplus                                  | 139,600      | 287,180      |

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0

Others:0Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Thana road, Porshuram, Feni. Regular customers;

## THREATS

Theft

Fire

Political unrest

# Pictures

















## **FAMILY PICTURE**

