#### **Proposed NU Business Name: KONIKA GORUR KHAMAR**



Project identification and prepared by: Md. Rokon uddin, Mohanpur Unit, Rajshahi

Project verified by: Md. Mizanur rahman



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MST. RAJIA SHULTANA		
Age	:	31-12-1991 (26 Years)		
Education, till to date	:	M. S. C		
Marital status	:	Unmarried		
Children	:	Nill		
No. of siblings:	:	02Brother,		
Address	:	Vill: Horidagasi P,O: Keshorhat , P.S: Mohanpur, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Fathe  MOST. ZAKIA BEGUM  MD. KHUSBOR RAHMAN  Branch: Rayghati, Mohanpur Centre 5 (Female),  Member ID: 6096/1, Group No: 07  Member since: 1995- Runing 22 Years)  First loan: BDT 10,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT 40,000 Outstanding loan: 38,163/= Father No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	6 years experience in running business.
Training Info	:	He has No training.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01745-507199
Mother's Contact No.	:	01754-557115
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Mohanpur unit, Rajshahi

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MOST. ZAKIA BEGUM** joined Grameen Bank since 22 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	KONIKA GORUR KHAMAR			
Location	:	Horidagasi, Keshorhat Mohanpur, Rajshahi			
Total Investment in BDT	:	BDT 1,70,000/-			
Financing	:	Self BDT 1,20,000/-(from existing business) 71% Required Investment BDT 50,000/-(as equity) 29%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	<b>:</b>	BDT 5,000/-			
Size of shop	:	20 ft x 10 ft= 200 Scft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing; Cow item.</li> <li>Average 100% gain on sale.</li> <li>The business is operating by entrepreneur. Existing No employees. After getting equity fund no employee will be appointed.</li> <li>The shop is No Rent</li> <li>Collects goods from Cidirhat, Rajshahi.</li> <li>Agreed grace period is 3 months.</li> </ul>			

articular	Daily	Monthly	Yearly
Revenue (sales)			
Cow Item		20,000	2,40,000
Total Sales (A)		20,000	2,40,000
Less. Variable Expense			
Cow Item		0	0
Total variable Expense (B)		0	0
Contribution Margin (CM) [C=(A-B)		20,000	2,40,000
Less. Fixed Expense			
Rent			
Electricity Bill			
Mobile Bill		300	3,600
Salary (self)		5,000	60,000
Medicine		200	2,400
Transportation			
Food		6,000	72,000
Total fixed Cost (D)		11,500	1,38,000
Net Profit (E) [C-D)		8,500	1,02,000

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Tota
OX	2	60000	1,20,000	1	50,000	50,000	1,70,000
	<u> </u>						
Total	2		1,20,000	1		50,000	1,70,000

### **Source of Finance**



	Financial Projection	on (BDT)			
Particular	Daily	Monthly	1st Year	2nd year	3 <sup>rd</sup> Year
Revenue (sales)					
Cow Item		25,000	3,00,000	3,15,000	3,30,750
Total Sales (A)		25,000	3,00,000	3,15,000	3,30,750
Less. Variable Expense					
Cow Item		0	0	0	0
Total variable Expense (B)		0	0	0	0
Contribution Margin (CM) [C=(A-B)		25,000	3,00,000	3,15,000	3,30,750
Less. Fixed Expense					
Rent					
Electricity Bill					
Mobile Bill		500	6,000	6,500	7,000
Salary (self)		5,000	60,000	60,000	60,000
Transportation					
Entertainment					
Medicine		400	4,800	5,000	5,500
Food		7,000	84,000	87,000	90,000
Bank service Charge		100	1,200	1,200	1,200
Total Fixed Cost		13,000	1,56,000	1,59,700	1,63,700
Net Profit (E) [C-D)		12,000	1,44,000	1,55,300	1,67,050
Investment Payback			20,000	20,000	20,000

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	1,44,000	1,55,300	1,67,050
1.3	Depreciation (Non cash item)		-	
1.4	Opening Balance of Cash Surplus		1,24,000	2,59,300
	Total Cash Inflow	1,94,000	2,79,300	4,26,350
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20,000	20000	20,000
	Total Cash Outflow	70,000	20000	20,000
3	Net Cash Surplus	1,24,000	2,59,300	4,06,350

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 8 Years Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

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া**ব: দ্র: এ লাহসেন্স কেবল বেধ ব্যবসার জন্য প্রয়োজ্য। প্রকাশ থাকে যে, অত্র লাহসেন্স নিদন্ত সময়ে**র











# **FAMILY PICTURE**

