Proposed NU Business Name: SAIFUL DAIRY FARM



Project identification and prepared by: Md. Delower hossain, Kapashia Unit, Gazipur

Project verified by: Md. Siddikur Rahman



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD. SAIFUL ISLAM				
Age	:	02/01/1988 (29Y <i>ears)</i>				
Education, till to date	:	Class 08				
Marital status	:	Unarried				
Children	:	N/A				
No. of siblings:		1 Brother& 2 Sisters				
Address		Vill: Borohor, P.O: Amraid-1743, P.S: Kapasia, Dist: Gazipur.				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	:	Mother Father MST. ANWARA BEGUM ABDUL AZIZ BEPARI Branch: Barishub Centre # 23 (Female), Member ID: 6237/1, Group No: 01 Member since: 03/05/1992t o 2017 <i>(25Years)</i> First Loan: BDT 10,000/- , Existing Loan: BDT 20,000/-				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Outstanding Loan: 15,160/- Father No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	YES
Business Experiences and	:	10 years experience in running business.
		He has 03 Years training
Training Info	:	
Other Own/Family Sources of Income	:	Vehicle raring.
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01750-927498
Family's Contact No.	:	01954-936107
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Kapashia Unit, Gazipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. ANWARA BEGUM joined Grameen Bank since 25 years ago. At first She took BDT 10,000/- loan from Grameen Bank. She gradually took loan from GB. He utilized loan in buying cow.

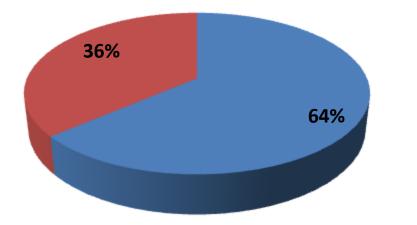
Proposed Nobin Udyokta Business Info4						
Business Name	:	SAIFUL DAIRY FARM				
Location	:	Borohor,Amraid.				
Total Investment in BDT	:	BDT 1,65,000/-				
Financing	:	Self BDT 1,05,000/-(from existing business) 64%				
		Required Investment BDT 60,000/- (as equity) 36%				
Present salary/drawings from business (estimates)	:	BDT 4,000/-				
Proposed Salary	:	BDT 4,000/-				
Size of shop	:	25 ft x 15 ft = 375 sq. ft				
Security of the shop	:	Nill				
Implementation	:	 The business is planned to be scaled up by investment in Livestock(e.g: Cow,Calf). Average 80% gain on sales. The business is operated by entrepreneur. Existing no employee. The shop is owned. Collects goods from Amraid Bazar. Agreed grace period is 3 months. 				

Existing	Business					
BDT (TK)						
Particulars	Daily	Monthly	Yearly			
Revenue (sales)						
Milk(Daily 6 litters*60).	360	10800	129600			
	0	0	0			
Total Sales (A)	360	10800	129600			
Less. Variable Expense		0	0			
Straw,Burn,Medicine etc	72	2160	25920			
Total variable Expense (B)	0	0	0			
Contribution Margin (CM) [C=(A-B)	288	8640	103680			
Less. Fixed Expense						
Rent		0	0			
Electric Bill		0	0			
Transportaion		700	8400			
Salary (Self)		4000	48000			
Salary (Staff)		0	0			
Entertainment		150	1800			
Guard		0	0			
Generator		0	0			
Mobile Bill		300	3600			
Total fixed Cost (D)		5150	61800			
Net Profit (E) [C-D)		3490	41880			

Investment Breakdown								
	Exis	ting		Proposed				
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total	
Cow	2	40,000	80,000	1	60,000	60,000	140,000	
Calf	1	25,000	25,000				25,000	
TOTAL			105,000			60,000	165,000	

Source of Finance

Chart Title



- Entrepreneur's Contribution 105,000
- Investor's Investment 60,000
- Total 165,000

Financial Projection						
BDT (TK)						
Particulars	Daily	Monthly	1st Year	2nd Year (+5%)	3rd Year (+5%)	
Revenue (sales)						
Milk (Daily 8 Litters *60)	480	14400	172800	181440	190512	
	0	0	0	0	0	
Total Sales (A)	480	14400	172800	181440	190512	
Less. Variable Expense	0	0				
Straw,Burn,Medicine etc	96	2880	34560	36288	38102	
Total variable Expense (B)	0	0	0	0	0	
Contribution Margin (CM) [C=(A-B)	384	11520	138240	145152	152410	
Less. Fixed Expense	0					
Rent	0	0	0	0	0	
Electric Bill	0	0	0	300	600	
Transportaion	0	1000	12000	12600	13230	
Salary (Self)	0	4000	48000	48000	48000	
Salary (Staff)	0	0	0	0	0	
Entertainment	0	150	1800	1800	1800	
Guard	0	0	0	0	0	
Generator	0	0	0	0	0	
Mobile Bill	0	350	4200	4300	4400	
Total fixed Cost (D)	0	5500	66000	67000	68030	
Net Profit (E) [C-D)	0	6020	72240	75852	79645	
Investment Payback			24,000	24,000	24,000	

Cash flow projection on business plan (Rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	72,240	75852	79644.6
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		48240	100092
	Total Cash Inflow	132,240	124,092	179,737
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24000	24000	24000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	48,240	100,092	155,737



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 10 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Bir Ujili Bazar. Regular customers;

THREATS

Theft Fire Political unrest Pictures

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FAMILY PICTURE

