Proposed NU Business Name: SHAFIQUL DAIRY FARM



Project identification and prepared by: Md. Sujon hossain Modhupur Unit, Tangail.

Project verified by: MD.Abu Bakkar Siddique



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta							
Name	:	SHAFIQUL ISLAM					
Age	:	30-04-1998(20 Years)					
Education, till to date	:	HSC Pass					
Marital status	:	Unmarried					
Children	:	No					
No. of siblings:	:	03 Brothers					
Address	:	Vill: Baniabari, P.O : Kuraliya, P.S: Modhupur, Dist: Tangail					
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST. ANWARA MOST. ANWARA MD.MUKTAR HOSSAIN Branch: Sandhanpur, Centre # 51 (Female), Member ID: 5863, Group No: 05 Member since: 05-07-1993 <i>(24Years)</i> First Ioan: 3000taka. Existing Ioan: 100,000 taka					
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Outstanding loan: 25,200 taka Father No No					

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and		05 years experience in running business.
Training Info	:	He has training 06 months.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01759-980148
Mother's Contact No.	:	01713-532463
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

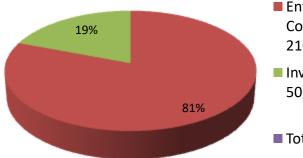
MOST. ANWARA joined Grameen Bank since 24 years ago. At first she took 3000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	SHAFIQUL DAIRY FARM				
Location	:	Baniabari, kuraliya bazar, Modhupur, Tangail.				
Total Investment in BDT	:	BDT :260,000/-				
Financing	:	Self BDT 210,000(existing business) 81% Required Investment BDT 50,000(as equity) 19%				
Present salary/drawings from business (estimates)	•	BDT 5,000				
Proposed Salary	:	BDT 5,000				
Size of shop	:	30ft x 09ft= 270 square ft				
Security of the shop	:	NO				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; desi cow, bedesi cow,milk,etc. The business is operating by entrepreneur. Existing no employee. The business is Own. Collects goods from Modhupur, Agreed grace period is 3 months. 				

Existing						
Particular	Daily	Monthly	Yearly			
Revnue (Sale)						
desu cow, bedesi cow,others	1000	30000	360000			
	0	0	0			
Total Sales(A)	1000	30000	360000			
Less Variable Expense (B)			0			
desu cow, bedesi cow,others	600	18000	216000			
Total Variable Expense	600	18000	216000			
Contributon Margin (CM) [C=(A-B)]	400	12000	144000			
Less Fixed Expense						
Rent		0	0			
Electric Bill		0	0			
Transportaion		200	2400			
Salary (Self)		5000	60000			
Salary (Staff)		0	0			
Entertainment		100	1200			
Guard		0	0			
Generator		0	0			
Mobile Bill		500	6000			
Total Fixed Cost (D)		5800	69600			

Investment Breakdown							
	Exist	ting	Proposed				
Particulars	Qty.	Unit Price	Existing	Qty.	Unit Price	Proposed	Proposed Total
desi cow	3	40,000	120,000	0	0		120,000
bedesi cow	1	40,000	40,000	0	0		40,000
bachur	2	25,000	50,000				50,000
cow purchase	0	0		2	20,000	40,000	40,000
cow khabar	0	0			0	10,000	10,000
	0	0					0
	0	0		0	0	0	0
	0	0		0	0	0	0
	0	0	0	0	0	0	0
							0
Total	6	105000	210,000	2	20,000	50,000	260,000

Source of Finance



- Entrepreneur's Contribution
 - 210,000
- Investor's Investment 50,000
- Total 260,000

Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue(Sales)						
desu cow, bedesi cow,others	1500	45000	540000	567000	595350	
0	0	0	0	0	0	
Total Sales(A)	1500	45000	540000	567000	595350	
Less Variable Expense (B)						
desu cow, bedesi cow,others	900	27000	324000	340200	357210	
Total Variable Expense	900	27000	324000	340200	357210	
Contributon Margin (CM) [C=(A-B)]	600	18000	216000	226800	238140	
Less Fixed Expense						
Rent		0	0	0	0	
Electric Bill		0	0	300	600	
Transportaion		200	2400	2520	2646	
Salary (Self)		5000	60000	60000	60000	
Salary (Staff)		0	0	0	0	
Entertainment		100	1200	1200	1200	
Gard		0	0	0	0	
Generator		0	0	0	0	
Mobil Bill		500	6000	6100	6200	
Total Fixed Cost (D)		5800	69600	70120	70646	
Net Profit (E)= [C-D]		12200	146400	153720	161406	
Investment Pay Back			20,000	20,000	20,000	

	Cash flow projection on business plan (rec. & Pay)							
SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)				
1	Cash Inflow							
1.1	Investment Infusion by Investor	50,000						
1.2	Net Profit	146,400	153720	161406				
1.3	Depreciation (Non cash item)							
1.4	Opening Balance of Cash Surplus		126400	260120				
	Total Cash Inflow	196,400	280,120	421,526				
2	Cash Outflow							
2.1	Purchase of Product	50,000						
2.2	Payment of GB Loan							
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000				
	Total Cash Outflow	70,000	20,000	20,000				
3	Net Cash Surplus	126,400	260,120	401,526				



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 05 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

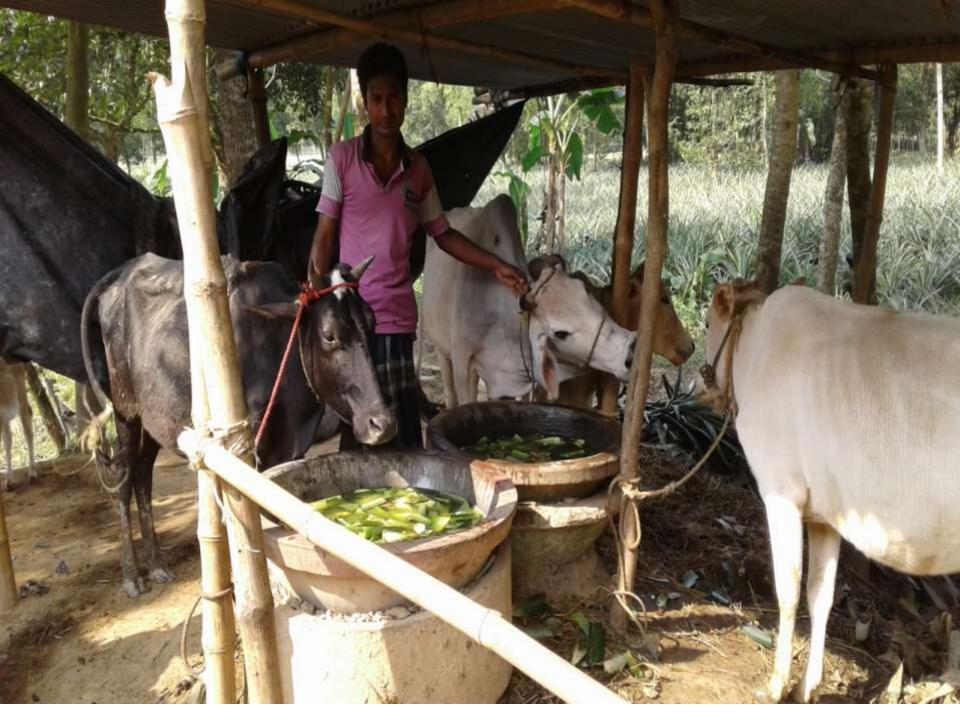
O_{PPORTUNITIES}

Huge demand in the community Location of shop; Baniabari ,modhupur ,tangail Regular customers;

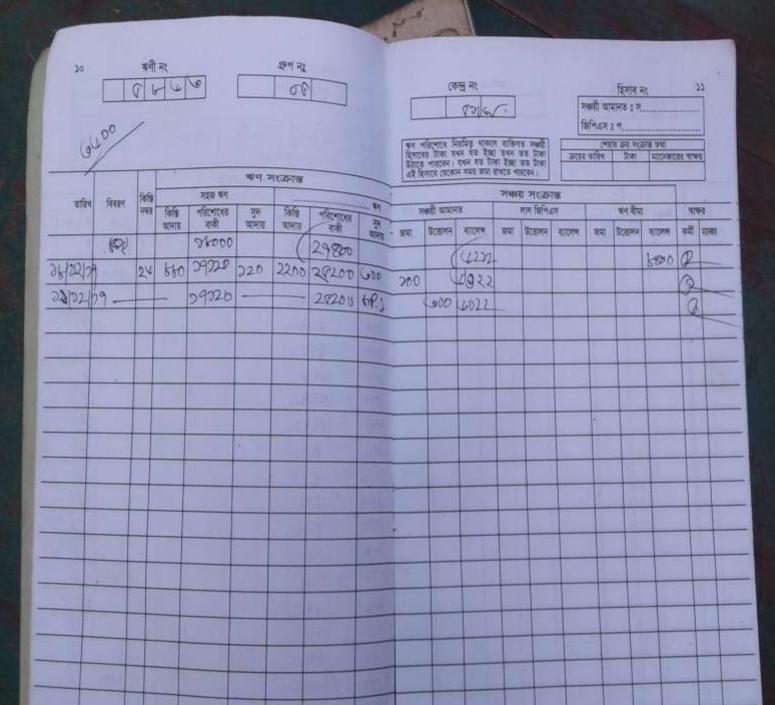
THREATS

Theft Fire Political unrest Pictures









FAMILY PICTURE

