#### **Proposed NU Business Name: NORUL ISLAM PAN KHAMAR**



Project identification and prepared by: Mr. Kabir Raksam, Tahirpur Unit , Rajshahi

Project verified by: Mr. Kabir Raksam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. MAMONUR RASHID		
Age	:	14-09-1996( 21 Year)		
Education, till to date	:	Degree running		
Marital status	:	Married		
Children	:	1 son		
No. of siblings:	:	2 Sister		
Address	:	Vill: koiamajompur, P.O: koiamajompur, P.S: durgapur, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MST. HAJERA BEGUM  MD. NORUL ISLAM  Branch: Shreepur, Centre # 21(Female),  Member ID: 1639, Group No:02  Member since: 08-06-2014  First loan: BDT -5000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing Loan: BDT 72,000 Outstanding loan: 70381 Father No No No		

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	05 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Modi dukan
Other Own/Family Sources of Liabilities	:	Agriculture
Entrepreneur Contact No.	:	01738188990
Father's Contact No.	:	01781003915
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Taherpur Unit, Rajshahi

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST. HAJERA BEGUM** joined Grameen Bank since 03 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info						
Business Name	:	NORUL ISLAM PAN KHAMAR				
Location	:	Koiamajompur, durgapur, Rajshahi				
Total Investment in BDT	:	BDT 1,00,000				
Financing	:	Self BDT 50,000-(from existing business) 50% Required Investment BDT 50,000/-(as equity) 50%				
Present salary/drawings from business (estimates)	:	BDT 5000/-				
Proposed Salary	:	5000/=				
Size of shop	:	13 decimal				
Security of the shop	:	-				
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Farm</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>Average gain</li> <li>The farm is owned.</li> <li>Agreed grace period is 3 months.</li> </ul>				

**Existing Business (BDT) Particular Daily** Monthly **Yearly** Revenue (sales) 500 15,000 180000 sales Total Sales (A) 500 15,000 180000 Less. Variable Expense Botic, three pcs.etc. 0 0 0 **Total variable Expense (B)** 0 0 0

500

15,000

0

0

200

5000

500

0

1300

7,000

8,000

180000

0

0

2,400

60,000

0

6,000

0

15,600

84,000

96,000

Contribution Margin (CM) [C=(A-B)

**Less. Fixed Expense** 

**Electricity Bill** 

Mobile Bill

Salary (self)

Transportation

**Entertainment** 

Bank service Charge

**Total fixed Cost (D)** 

Net Profit (E) [C-D)

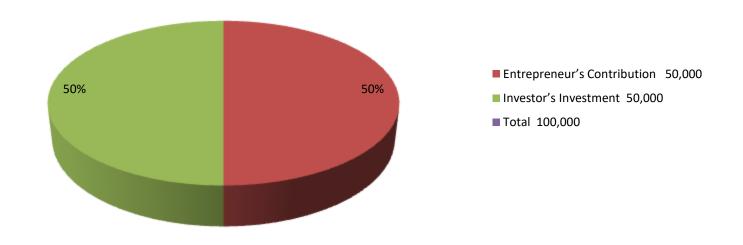
Guard

medicin

Rent

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
pan bor	2500	20	50,000	2500	20	50000	100,000
Total	2500	20	50000		20	50000	100000

#### **Source of Finance**



Fin	ancial Projection	(BDT)	1	<u> </u>	
Particular	Daily	Month	1st Year	2nd year	3rd Year
Revenue (sales)					
sales	700	21000	252000	264600	277830
Total Sales (A)	700	21000	252000	264600	277830
Less. Variable Expense		0	0	0	0
oil,rice,wheat,cosmatic etc.	0	0	0	0	0
Total variable Expense (B)	0	0	0	0	0
Contribution Margin (CM) [C=(A-B)	700	21000	252000	264600	277830
Less. Fixed Expense					
Rent					
Electricity Bill					
Mobile Bill		200	2400	2800	3000
Salary (self)		5000	60000	60000	60000
Transportation		500	6000	6500	7000
Entertainment					
medicin		1300	15600	15800	16000
Security Gard					
Bank service Charge			100	100	100
Total Fixed Cost		7000	84100	85200	86100
Net Profit (E) [C-D)		14000	167900	179400	191730
Investment Payback			20000	20000	20000

## Cash flow projection on business plan (rec. & Pay)

		Year 1		
SI#	Particulars	(BDT)	Year 2 (BDT)	(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	167900	179400	191730
1.3	Depreciation (Non cash item)		-	
1.4	Opening Balance of Cash Surplus		147900	307300
	Total Cash Inflow	217900	327300	499030
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	147900	307300	479030

## **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of farm:, koiamajompur,durgapur,Rajshahi Regular customers;

## THREATS

Theft

Fire

Political unrest



विह न ह ह ..... লাইসেস নং ঃ অর্থ বৎসর ঃ ২০১৭/২০১৮ উপজেলা ঃ দুর্গাপুর, জেলা র রাজনাহী প্রতিষ্ঠানের নাম ঃ লাইসেন্স ফি প্রদানের পরিমান টাকা ঃ ..... প্রাপ্ত হয়ে তার ব্যবসা/ বৃত্তি/ পেশা ঃ জন্য এই লাইসেন্স প্রদান করা হল। লাইসেন্স এর মেয়াদ ঃ ... (00,0 %, 20%



