Proposed NU Business Name: TUHIN GORUR FARM



Project identification and prepared by: MD Shahidul Islam, BaghaUnit, Rajshahi

Project verified by: MD. Ebadut Hossen



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. TUHIN ALI		
Age	:	18-10-1999(18 Years)		
Education, till to date	•	S.S.C		
Marital status	•	Unmarried		
Children	•	0		
No. of siblings:	:	01Brother & 03 Sisters		
Address	:	Vill.Asrafpur P.O: Bagha, P.S: Bagha, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Fathers name (iv) GB member's info		Mother Father MOST. BANERA BEGUM MD.ABU TALEP Branch:Durduria , Centre # 37/m (Female), Member ID:4120, Group No: 03 Member since: 01-04-2017 <i>(04Years)</i> First Ioan: BDT -10,000		
Further Information: (v) Who pays GB loan installment	:	Existing Loan: BDT-24,000, Outstanding loan: 18,720 Fathers		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and		03 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	Agriculture
Entrepreneur Contact No.	-	01799-669374
Family Contact No.	-	01737-629598
NU Project Source/Reference	••	Grameen Shakti Samajik Byabosha Ltd. Bagha Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

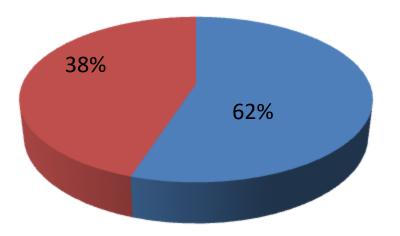
MOST.BANERA BEGUM joined Grameen Bank since 04 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	TUHIN GORUR FARM				
Location	:	Asrafpur,Bagha,Rajshahi .				
Total Investment in BDT	:	BDT-130,000/-				
Financing	:	Self BDT 80,000/-(from existing business)62% Required Investment BDT 50,000/-(as equity) 38%				
Present salary/drawings from business (estimates)	:	BDT 3,000/-				
Proposed Salary	:	BDT 3,000/-				
Size of shop	:	20 ft x 10 ft= 200 square ft				
Security of the shop	:	_				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Ox Sale. The business is operating by entrepreneur. Existing no employees. The farm is own. Agreed grace period is 3 months. Average 50% gain on sale. 				

Existing Business (BDT)						
Particular	Daily	6 (Monthly)	Yearly			
Revenue (sales)						
Ox Sale		110,000	220,000			
Total Sales (A)		110,000	220,000			
Less. Variable Expense						
Ox Sale		55,000	110,000			
Total variable Expense (B)		55,000	110,000			
Contribution Margin (CM) [C=(A-B)		55,000	110,000			
Less. Fixed Expense						
Food		12,000	24,000			
Electricity bill		600	1200			
Transportation		600	1200			
Salary (self)		18,000	36,000			
Bank Charge		600	1,200			
Mobile bill		1,200	2,400			
Total fixed Cost (D)		33,000	66,000			
Net Profit (E) [C-D)		22,000	44,000			

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Ox (2x40,000)	80,000	40,000	120,000		
Food	0	10,000	10,000		
Total	80,000	50,000	130,000		

Source of Finance



- Intrepreneur's Contibution 80,000
- Investor's Investment 50,000
- Total 130,000

Financia					
Particular	Daily	Monthly	1st Year	2nd Year	3 rd Year
Revenue (sales)					
Ox sale		120,000	240,000	252,000	264,600
Total Sales (A)		120,000	240,000	252,000	264,600
Less. Variable Expense					
Ox sale		60,000	120,000	126,000	132,300
Total variable Expense (B)		60,000	120,000	126,000	132,300
Contribution Margin (CM)					
[C=(A-B)		60,000	120,000	126,000	132,300
Less. Fixed Expense					
Food		12,000	24,000	25,000	26,000
Electricity bill		600	1200	1250	1300
Transportation		600	1200	1250	1300
Salary (self)		18,000	36,000	36,000	36,000
Salary (staff)		0	0	0	0
Entertainment		0	0	0	0
Generator		0	0	0	0
Bank Charge		600	1,200	1,300	1,400
Mobile bill		1,200	2,400	2,500	2,600
Total Fixed Cost		33,000	66,000	67,300	68,600
Net Profit (E) [C-D)		27,000	54,000	58,700	63,700
Investment Payback			20.000	20.000	20.000

Cash flow projection on business plan (rec. & Pay)

SL	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	54,000	58,700	63,700
1.3	Depreciation (Non cash item)	-	-	-
1.4	Opening Balance of Cash Surplus		34,000	72,700
	Total Cash Inflow	104,000	92,700	136,400
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	34,000	72,700	116,400



Strength **W**EAKNESS Lack of Capital/Investment Employment: Self: 01 Family:0 Others:0 Experience & Skill: 03 Years Skill and experience; THREATS **O**pportunities Theft Huge demand in the community Fire Location of farm; Political unrest Regular customers;

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माइलिम्पादीव माम ह जिह छ छिते प्यानी भाम ह बाम ह हनरक्षणा/धाम ह बडिक्वालब माम/ध्रमांव ध्वम ह छ छित ज छ छ ऊर्घी विक्वालय माम/ध्रमांव ध्वम ह छ छित ज छ छ ऊर्घी

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बिंड नाइटमन अप्रिकाह

হনহ গড়গড়ী ইউনিয়ন পরিষদ ডাকঘর ঃ বেংগাড়ী, ^{দানা/ও}পজেলা ঃ বাঘা, জেলা ঃ রাজশাহী।

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