Proposed NU Business Name: AL-MIRRA VERITIES STORE



Project identification and prepared by: Shahin Mia, Ashulia Unit, Dhaka.

Project verified by: Md. Siddikur Rahman



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD. SIRAJUL ISLAM				
Age	:	25-06-1988 (29 Years)				
Education, till to date	:	H.S.C				
Marital status	:	Married				
Children	:	01 Daughter				
No. of siblings:	:	02 Brothers				
Address	:	Vill: North Kalma, P.O: Dairy Farm, P.S: Savar, Dist: Dhaka.				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father FOYJUN NESA MD. DULAL ISLAM Branch: Ashulia, Centre # 48(Female), Member ID: 1155, Group No: 02 Member since: 22-05-2009 (08 Years) First loan: BDT 15,000 Taka.				
Further Information: (v) Who pays GB loan installment	:	Existing loan: BDT 30,000/-, Outstanding loan: 0/- Mother				
(vi) Mobile lady	:	No				
(vii) Grameen Education Loan	:	No				
(viii) Any other loan like GB, BRAC ASA etc	:	No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Verities item business.
Business Experiences and	:	5 years experience in running business. 4 Years in own business
Training Info	:	He has training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01929-253501
Family's Contact No.	:	01738-964908
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Ashulia Unit, Dhaka.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

FOYJUN NESA Joined Grameen Bank Since 8 Years Ago. At First She Took 5,000 taka Loan from Grameen Bank. She Gradually Took Loan From GB. Utilize Loan In House Repair.

Proposed Nobin Udyokta Business Info					
Business Name	:	AL-MIRRA VERITIES STORE			
Location	••	Kalmar-01, Savar, Dhaka.			
Total Investment in BDT	:	BDT 3,60,000/-			
Financing	•	Self BDT 3,00,000 (from existing business) 83% Required Investment BDT 60,000 (as equity) 17%			
Present salary/drawings from business (estimates)	:	BDT 5,000 Taka.			
Proposed Salary	:	BDT 5,000 Taka.			
Size of shop	•	12ft x 13ft = 156 Square ft.			
Implementation	••	 Currently run a Verities business. The business is operating by entrepreneur. Existing on 01 Employees. The business is under Renting. Collects goods from Bonggo Bazar, Baipile. Agreed grace period is 3 months. 			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue(Sales)					
Verities item	4000	120000	1440000		
	0	0	C		
Total Sales (A)	4000	120000	1440000		
Less Variable Expense					
Verities item	3400	102000	1224000		
Total variable Expense (B)	3,400	102000	1224000		
Contribution Margin (CM) [C=(A-B)	600	18000	216000		
Less Variable Expense					
Rent		3,000	36000		
Electricity bill		1000	12000		

Transportation

Salary (self)

Salary(Staff)

Guard

Generator

Bank charge

Total fixed cost (D)

Net Profit (E)= [C-D]

Mobile bill

Entertainment

500

5000

3000

300

100

300

13,200

4,800

6000

60000

36000

3600

1200

3600

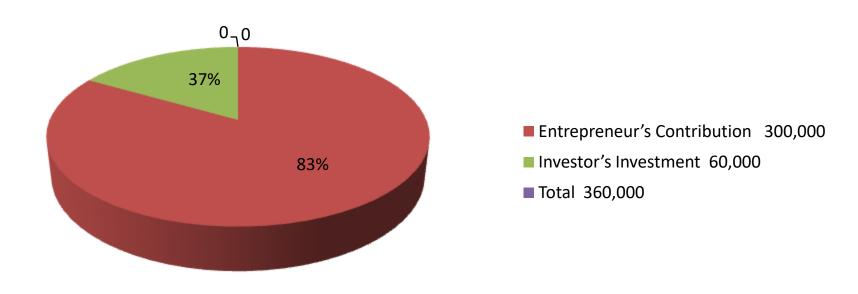
158400

57600

Investment Breakdown

	Exist	ing	Proposed				
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Food Item	0	0	35,000	0	0	10,000	45,000
Shoes item	0	0	40,000	0	0	10,000	50,000
Load+ Bkash	0	0	2,25,000	0	0	40,000	2,65,000
Total	0	0	3,00,000	0	0	60,000	2,60,000

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	Year1	Year 2	Year 3	
Revenue(Sales)						
Verities item	5000	150000	1800000	1890000	1984500	
	0	0	0	0	(
Total Sales (A)	5000	150000	1800000	1890000	1984500	
Less Variable Expense			0			
Verities item	4250	127500	1530000	1606500	1686825	
			0			
Total variable Expense (B)	4,250	127500	1530000	1606500	1686825	
Contribution Margin (CM) [C=(A-B)	750	22500	270000	283500	297675	
Less Variable Expense			0			
Rent		3,000	36000	36,000	36000	
Electricity bill		1200	14400	14900	15400	
Transportation		700	8400	8,900	9400	
Salary (self)		5000	60000	60000	60000	
Salary(Staff 02)		3000	36000	36000	36000	
Entertainment		400	4800	4800	4800	
Guard		100	1200	1200	1200	
Generator		0	0	0	C	
Bank charge		0	0	0	(
Mobile bill		400	4800	4900	5000	
Total fixed cost (D)		13,800	165,600	166,700	167800	
Net Profit (E)= [C-D]		8700	104400	116,800	129875	
Investment Payback			24,000	24,000	24,000	

	Cash flow projection on business plan (rec. & Pay)						
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)			
1	Cash Inflow						
1.1	Investment Infusion by Investor	60,000					
1.2	Net Profit	104,400	116,800	129875			
1.3	Depreciation (Non cash item)						
1.4	Opening Balance of Cash Surplus		80,400	173200			
	Total Cash Inflow	164400	197200	303075			
2	Cash Outflow						
2.1	Purchase of Product	60,000					
2.2	Payment of GB Loan						
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24000	24000	24000			
	Total Cash Outflow	84,000					
3	Net Cash Surplus	80,400					

SWOT ANALYSIS

Strength

Employment: Self: 01 Family: 01 Others:0

Experience & Skill: 5 Years

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Kalmar-01, Savar, Dhaka. Regular customers;

THREATS

Theft
Political unrest

Pictures















