Proposed NU Business Name: RABEYA POULTRY FARM



Project identification and prepared by: Sanjoy Kumar Sarkar, Fultala Unit, Khulna.

Project verified by: Md. Abu Bakkar Siddique



Brief Bio of The Proposed Nobin Udyokta					
Name	:	Rabeya Islam			
Age	:	07-04-1997 (20 Years)			
Education, till to date	:	SSC			
Marital status	:	Married			
Children	:	01 Dauther			
No. of siblings:	:	Self			
Address	:	Vill: Alka,P.O: Fultala ,P.S: Fultala Dist: Khulna			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father Rehena Begum Md Eliaz Sardar Branch: Fultala, Centre # 21 (Female), Member ID: 2293, Group No: 04 Member since: 01-01-2001 (16 Years) First loan: BDT = 5,000 /- Last loan BDT=200,000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan	: : : :	Outstanding loan:= 188,900/- Father No No			
(viii) Any other loan like GB, BRAC ASA etc		No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences & Skill	:	03 years of business experience.
Own Business and	:	03 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01976-771465
Family's Contact No.	••	01940-659925
NU Project Source/Reference	••	Grameen Shakti Samajik Byabosha Ltd Fultala Unit, Khulna.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Rehena Begum joined Grameen Bank since 16 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

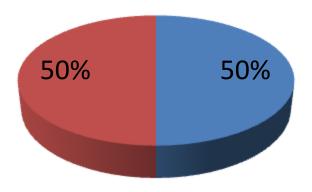
Proposed Nobin Udyokta Business Info						
Business Name	:	Rabeya Poaultry Farm				
Location	:	Alka, Fultala,Khulna.				
Total Investment in BDT	:	BDT 100,000/-				
Financing	:	Self BDT 50,000/- (from existing business) 50%				
		Required Investment BDT 50,000/- (as equity) 50%				
Present salary/drawings from business (estimates)		BDT 3,000				
Proposed Salary	:	BDT 3,000				
Size of shop		36 ft x 17 ft= 612 square ft				
Security of the shop		Own House				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Hen etc. Average 20 % gain on sales. The business is operating by entrepreneur. Existing no employee. The Farm is owneer. Collects goods from Fultala. Agreed grace period is 3 months. 				

Existing Business (BDT)						
Particular	Monthly	Yearly				
Revenue (sales)						
Boilar Hens	75,000	900,000				
Total Sales (A)	75,000	900,000				
Less. Variable Expense						
Feed & chik	60,000	720,000				
Total variable Expense (B)	60,000	720,000				
Contribution Margin (CM) [C=(A-B)	15,000	180,000				
Less. Fixed Expense						
Electricity Bill	700	8,400				
Transportation	1,200	14,400				
Salary (self)	5000	60,000				
Mobile Bill	300	3,600				
Total fixed Cost (D)	7,200	86,400				
Net Profit (E) [C-D)	7,800	93,600				

Investment Breakdown									
Particulars		Existing	g	Particulars	Proposed			Proposed	
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total	
Chik (Hen)	400	46	18400	Sonali Chik	1000	25	25000	43,400	
Feed	10	2175	21750	Feed	10	2100	21000	42,750	
Others			9850	Others			4000	13,850	
Total			50,000				50,000	100,000	

Source of Finance

■ Entrepreneur's contibution 50000 ■ Investor's Investment 50000 ■ Total 100000



Financial Projection (BDT)						
Particular	Monthly	1st Year	2nd Year	3rd year		
Revenue (sales)						
Boilar Hens	105,000	1,260,000	1,323,000	1,389,150		
Total Sales (A)	105,000	1,260,000	1,323,000	1,389,150		
Less. Variable Expense						
Feed & chik	84,000	1,008,000	1,058,400	1,111,320		
Total variable Expense (B)	84,000	1,008,000	1,058,400	1,111,320		
Contribution Margin (CM) [C=(A-B)	21,000	252,000	264,600	277,830		
Less. Fixed Expense						
Electricity Bill	910	10,920	11,466	12,039		
Transportation	1,560	18,720	19,656	20,639		
Salary (self)	5,000	60,000	63,000	66,150		
Mobile Bill	390	4,680	4,680	4,680		
Non Cash Item						
Depreciation	0	0	0	0		
Total Fixed Cost	7,860	94,320	98,802	103,508		
Net Profit (E) [C-D)	13,140	157,680	165,798	174,322		
Investment Payback		20,000	20,000	20,000		

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	157,680	165,798	174,322
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		137,680	283,478
	Total Cash Inflow	207,680	303,478	457,800
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including	20.000	20,000	20,000
2.3	Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	137,680	283,478	437,800

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 03 Years

Own Business: 03 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





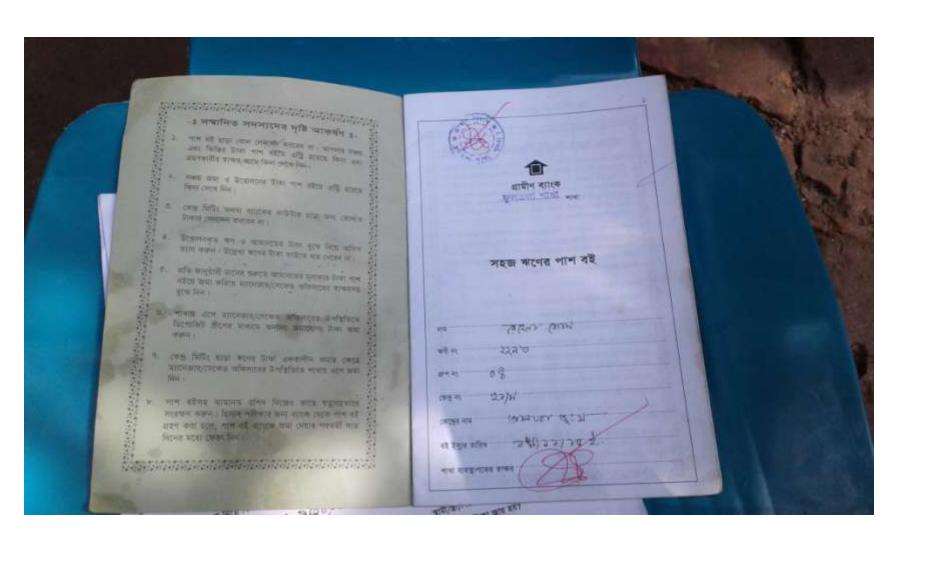




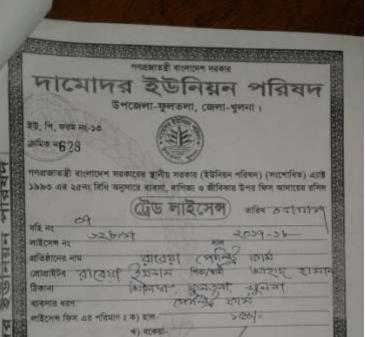








(Elifonnik wan-o) গণপ্রজাতন্ত্রী বাংলাদেশ জন্ম ও মৃত্যু নিৰককের কার্যালয় লখোলর क्रमध्या, स्था ज्ञा अनम (little a, mit 6 mg: finger (Militar office) felicies, 2000)
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Name

Ahad Hassan

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Date of Birth : 04-05-1991

NID No.

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Blood Group B+

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গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangiadesh NATIONAL ID CARD / WISH नदिश्य नद



নাম: রেচেনা বেশম

Name: Rahena Bagum খানী: মোঃ ইবিয়াল সলদার

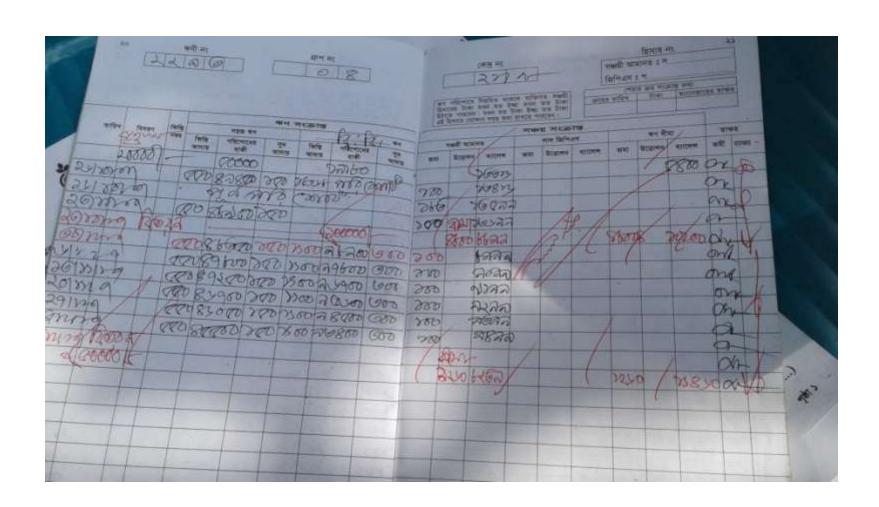
মাতা: আহেনা বেশম

Date of Birth: 10 May 1970

ID NO: 4716938773160

এই ভারতি প্রবাদানত ব্যালালেশ সংকর্তত সম্পরি। কার্য্যা ব্যবহানকাই হারীত কর (white nies) CHON निकीषु राज्ये व्यक्तित साथ रमशान कथा कतुरहरू करा शताः क्रिकान: शक्त क्राम्यक: वानक: वानक: युग्तकम - 5-20, युग्तकम, युग्त





FAMILY PICTURE

