Proposed NU Business Name: RASU ENGINEERING WORKSHOP



Project identification and prepared by: Md. Abu Bakkar Siddique, Khulna Sadar Unit, Khulna.

Project verified by: Md. Abu Bakkar Siddique



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. MAMUN DHALI			
Age	:	14-02-1987(30 Years)			
Education, till to date	:	S.S.C			
Marital status	:	Married			
Children	:	None			
No. of siblings:	:	02 Brothers 03 Sisters			
Address	:	Vill:Mahammadnagur ,P.O:Jolma-9260 ,P.S: Batiaghata, Dist: Khulna			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father Most. Rashida Begum Abdul Rob Dhali Branch:Batiaghata, Centre # 71\M (Female), Member ID:9785 , Group No: 09 Member since: 16-01-2007 (10 Years) First loan: BDT = 5,000 /-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan:= 9090 /- Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill	:	10 years of business experience.
Own Business and	:	10 ears experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	••	
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.		01778-461180
Family's Contact No.	:	01933-191880
NU Project Source/Reference	••	Grameen Shakti Samajik Byabosha Ltd. Khulna Sadar Unit, Khulna.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST. RASHIDA BEGUM Begum joined Grameen Bank since 10 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

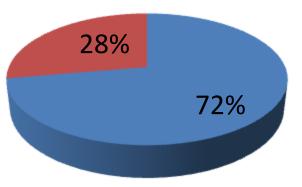
Proposed Nobin Udyokta Business Info						
Business Name	:	RASU ENGINEERING WORKSHOP				
Location	:	Mahammadnagur, Lobonchora, Khulna.				
Total Investment in BDT	:	BDT 180,000/-				
Financing	:	Self BDT 130,000/- (from existing business) 72%				
		Required Investment BDT 50,000/- (as equity) 28%				
Present salary/drawings from business (estimates)		BDT 5,000				
Proposed Salary	:	BDT 5,000				
Size of shop	:	10 ft x 30 ft= 300 square ft				
Security of the shop	:	BDT 15,000				
Implementation		 The business is planned to be scaled up by investment in existing goods like; squre bar, flat bar, angel, plen sheet, windows, door, mechinary etc. Average 20% gain on sales. The business is operating by entrepreneur. Existing Five employee. The shop is rented. Collects goods from :Shakpara, Khulna. Agreed grace period is 3 months. 				

Existing Business (BDT)							
Particular	Daily	Monthly	Yearly				
Revenue (sales)							
Rod, Angel, Pati	2,500	75,000	900,000				
Welding	700	21,000	252,000				
Total Sales (A)	3,200	96,000	1,152,000				
Less. Variable Expense							
Rod, Angel, Pati	2,000	60,000	720,000				
Total variable Expense (B)	2,000	60,000	720,000				
Contribution Margin (CM) [C=(A-B)	1,200	36,000	432,000				
Less. Fixed Expense							
Rent		1,000	12,000				
Electricity Bill		4000	48,000				
Transportation		3,000	36,000				
Salary (self)		5000	60,000				
Salary (staff)		15000	180,000				
Entertainment		500	6,000				
Mobile Bill		500	6,000				
Total fixed Cost (D)		29,000	348,000				
Net Profit (E) [C-D)		7,000	84,000				

Investment Breakdown								
Particulars		Existing	S	Particulars	Proposed			Proposed
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
Squre Bar	30	60	1800	Squre Bar	50	60	3,000	4,800
Flat Bar	20	100	2000	Flat Bar	80	100	8,000	10,000
Angel	30	55	1650	Angel	120	55	6,600	8,250
Plen Shheet	20	110	2200	Plen Shheet	50	110	5,500	7,700
Made Window	6	4000	24000	Pati	250	60	15,000	39,000
Made Door	3	5000	15000				0	15,000
Machinaries	3	25000	75000				0	75,000
			0				0	0
Others			8350	Others			11,900	20,250
Total			130,000				50,000	180,000

Source of Finance

■ Entrepreneur's contibution 130000 ■ Investor's Investment 50000 ■ Total 180000



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd year	
Revenue (sales)						
Rod, Angel, Pati	3,500	105,000	1,260,000	1,323,000	1,389,150	
Welding	800	24,000	288,000	302,400	317,520	
Total Sales (A)	4,300	129,000	1,548,000	1,625,400	1,706,670	
Less. Variable Expense						
Rod, Angel, Pati	2,800	84,000	1,008,000	1,058,400	1,111,320	
Total variable Expense (B)	2,800	84,000	1,008,000	1,058,400	1,111,320	
Contribution Margin (CM) [C=(A-B)	1,500	45,000	540,000	567,000	595,350	
Less. Fixed Expense						
Rent		1,000	12,000	12,000	12,000	
Electricity Bill		5200	62,400	65,520	68,796	
Transportation		3,900	46,800	49,140	51,597	
Salary (self)		5,000	60,000	63,000	66,150	
Salary (staff)		15,000	180,000	189,000	198,450	
Entertainment		650	7,800	8,190	8,600	
Mobile Bill		650	7,800	7,800	7,800	
Non Cash Item						
Depreciation		1,250	15,000	15,000	15,000	
Total Fixed Cost		32,650	391,800	409,650	157,350	
Net Profit (E) [C-D)		12,350	148,200	157,350	438,000	
Investment Payback			20,000	20,000	20,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	148,200	157,350	438,000
1.3	Depreciation (Non cash item)	15,000	15,000	15,000
1.4	Opening Balance of Cash Surplus		143,200	295,550
	Total Cash Inflow	213,200	315,550	748,550
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including	20,000	20,000	20,000
2.3	Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	143,200	295,550	728,550

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:05

Experience & Skill: 10 Years

Own Business: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

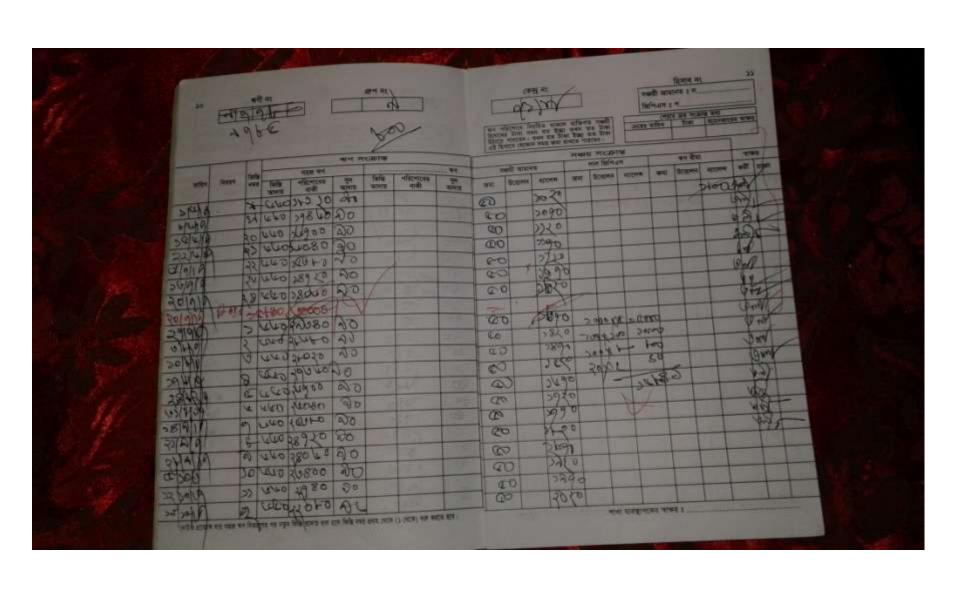
Pictures











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গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangiadesh NATIONAL ID CARD / জাতীয় পরিচয় পুরা



नाय: त्याः मामून गनी

Name: Md. Mamun Dhali

जिला: या इव ग्रामी

মাতা: মোসাঃ গ্রাশিদা Date of Birth: 14 Feb 1987

SATISATE

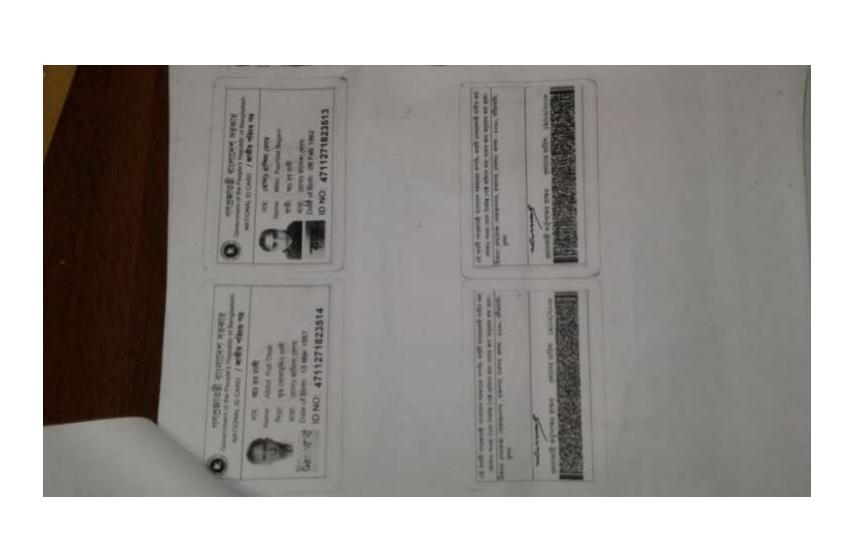
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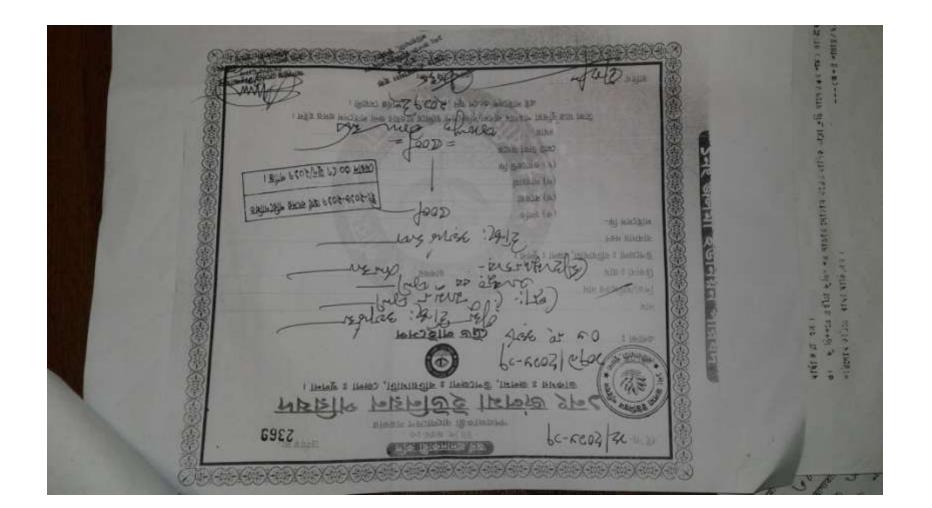
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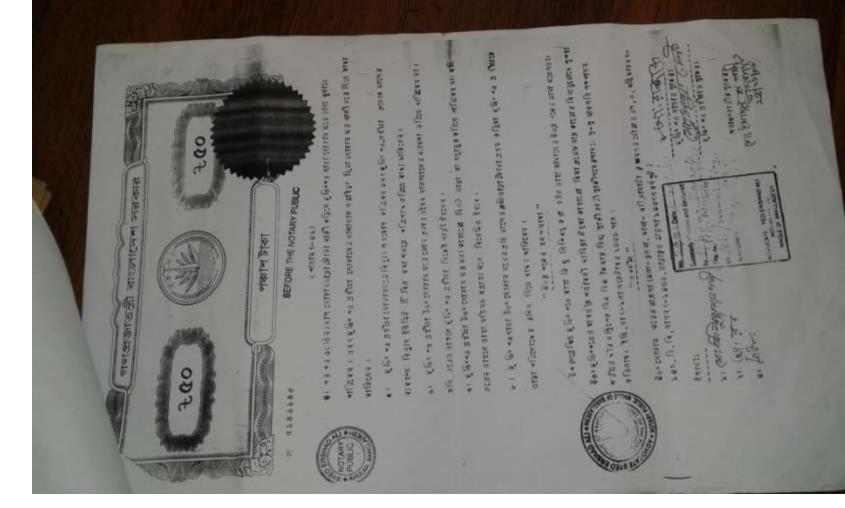
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শাখা ব্যবস্থাপকের সাক্ষর

FAMILY PICTURE

