

**Proposed NU Business Name: MOLLA AUTO PARTS & BATTERY**

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Nawabgonj Unit, Dhaka

Project verified by: Md.Samsul Arefin



**Grameen Shakti**  
**Samajik Byabosha Ltd.**

## **Brief Bio of The Proposed Nobin Udyokta**

Name	:	<b>JEWEL MOLLA</b>
Age	:	15-05-1982 (35 Years)
Education, till to date	:	Class 8
Marital status	:	Married
Children	:	02 Child
No. of siblings:	:	03 Brothers
Address	:	Vill: Singhora, P.O: Paliljhap . P.S: Nawabgonj, Dist: Dhaka.
Parent's and GB related Info		<input checked="" type="checkbox"/> <input type="checkbox"/>
(i) Who is GB member	:	Mother <span style="margin-left: 150px;">Fathe</span>
(ii) Mother's name	:	<b>JULEKHA BEGUM</b>
(iii) Father's name	:	<b>LATE MAJED MOLLA</b>
(iv) GB member's info	:	Branch: Sollah Nawabgonj, Centre # 09 (Female), Member ID: 1704, Group No: 03 Member since: 15-01-1988-2017 (29 Years) First loan: BDT 2,000/-
Further Information:		Existing loan: BDT: 90,000/- Outstanding loan:BDT: 70,720/-
(v) Who pays GB loan installment	:	N/A
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB,	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	No
Business Experiences and Training Info	:	By birth years experience in running business. By birth Years in own business. He has no training
Other Own/Family Sources of Income	:	Cow rearing
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01818-121239
Family's Contact No.	:	01794-000664
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Nawabgonj Unit ,Dhaka

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**JULEKHA BEGUM** joined Grameen Bank since 29 years ago. At first she took BDT 2,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

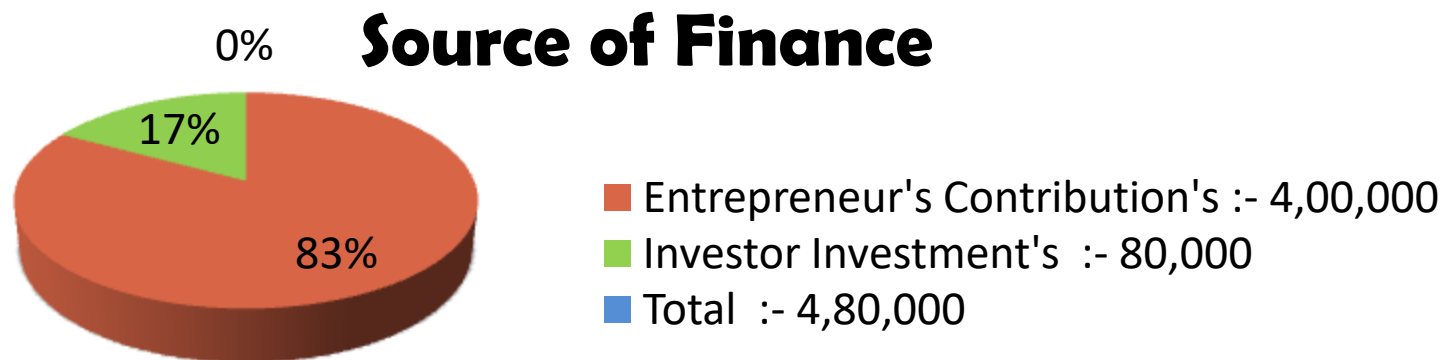
## Proposed Nobin Udyokta Business Info

Business Name	:	<b>MOLLA AUTO PARTS BATTERY</b>
Location	:	Singhora, Nawabgonj
Total Investment in BDT	:	BDT 4,80,000/-
Financing	:	Self BDT 4,00,000/- (from existing business) 83% <b>Required Investment BDT 80,000/- (as equity) 17%</b>
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	20 ft x 12 ft= 240 square ft
Implementation	:	<ul style="list-style-type: none"><li>▪The business is planned to be scaled up by investment in existing goods like Cable,Socket Etc</li><li>▪The business is operating by entrepreneur. Existing no employee.</li><li>▪The Shop is rented.</li><li>▪Collects goods from Dhaka.</li><li>▪Agreed grace period is 3 months.</li></ul>

Exesting			
Particular	Daily	Monthly	Yearly
Revnuue (Sale)			
Leather	5000	150000	1800000
	0	0	0
Total Sales(A)	5000	150000	1800000
Less Variable Expense (B)			0
Leather	4000	120000	1440000
Total Variable Expense	4000	120000	1440000
Contributon Margin (CM) [C=(A-B)]	1000	30000	360000
Less Fixed Expense			
Electric Bill		3000	36000
Transportaion		500	6000
Salary (Self)		5000	60000
Entertainment		300	3600
Rent		1500	18000
Generator		0	0
Salary (Staff-4)		12000	144000
Mobil Bill		300	3600
Total Fixed Cost (D)		22600	271200
Net Profit (E)= [C-D]		7400	88800

## Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Wheel	20	2,500	50,000	10	2,500	25,000	75,000
Electric motor	20	20,000	2,00,000	02	20,000	40,000	2,40,000
Brake shoe	3kt	12,000	36,000				36,000
Bearings	200	200	40,000				40,000
Tubes	100	300	30,000				30,000
Welding machine	01	20,000	20,000				20,000
Drill Machine	01	8,000	20,000				20,000
Others			16,000			15,000	31,000
<b>Total</b>			<b>4,00,000</b>			<b>80,000</b>	<b>4,80,000</b>



<b>Financial Projection (BDT)</b>					
<b>Particular</b>	<b>Daily</b>	<b>Monthly</b>	<b>Year -1</b>	<b>Year-2</b>	<b>Year-3</b>
<b>Revenue(Sales)</b>					
Leather	6200	186000	2232000	2343600	2460780
	0	0	0	0	0
<b>Total Sales(A)</b>	<b>6200</b>	<b>186000</b>	<b>2232000</b>	<b>2343600</b>	<b>2460780</b>
<b>Less Variable Expense (B)</b>					
Leather	4960	148800	1785600	1874880	1968624
<b>Total Variable Expense</b>	<b>4960</b>	<b>148800</b>	<b>1785600</b>	<b>1874880</b>	<b>1968624</b>
<b>Contributon Margin (CM) [C=(A-B)]</b>	<b>1240</b>	<b>37200</b>	<b>446400</b>	<b>468720</b>	<b>492156</b>
<b>Less Fixed Expense</b>					
Electric Bill		3200	38400	38700	39000
Transportaion		1000	12000	144000	1728000
Salary (Self)		5000	60000	60000	60000
Salary (Staff-4)		12000	144000	144000	144000
Entertainment		300	3600	3600	3600
Rent		1500	18000	18000	18000
Mobil Bill		500	6000	6100	6200
<b>Total Fixed Cost (D)</b>		<b>23500</b>	<b>264000</b>	<b>396400</b>	<b>1980800</b>
<b>Net Profit (E)= [C-D]</b>		<b>13700</b>	<b>164400</b>	<b>172620</b>	<b>181251</b>
<b>Investment Pay Back</b>			<b>32,000</b>	<b>32,000</b>	<b>32,000</b>



## Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
<b>1</b>	<b>Cash Inflow</b>			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	164,400	172620	181251
1.3	Depreciation (Non cash			
1.4	Opening Balance of Cash Surplus		132400	273020
	<b>Total Cash Inflow</b>	<b>244,400</b>	<b>305,020</b>	<b>454,271</b>
<b>2</b>	<b>Cash Outflow</b>			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr.	32000	32000	32000
	<b>Total Cash Outflow</b>	<b>112,000</b>	<b>32,000</b>	<b>32,000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>132,400</b>	<b>273,020</b>	<b>422,271</b>

# SWOT ANALYSIS

## **S**TRENGTH

Employment: Self: 01 Family:0 Others:0  
Experience & Skill : 5 Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of farm:  
Patiljhap, Nawabganj, Dhaka;  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest















