Proposed NU Business Name: MAHIM POLTRY FARM



Project identification and prepared by: Md. Mizanur Rahman, Bogra Sadar Unit, Bogra.

Project verified by: MD. Mozaharul Islam Sarker



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. ZAHANGIR ALOM RESEL			
Age	:	01-11-1995 (23 Year)			
Education, till to date	:	Class 8			
Marital status	:	Married			
Children	:	01 Son			
No. of siblings:	:	01 Brother 01 Sisters			
Address	:	Vill: Moddha Katuli, P.O: Gabtoli, P.S: Gabtoli, Dist: Bogra			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Husband's name (iv) GB member's info		Mother Father MST. ZAHANARA BEGUM MD. YLIAS Branch: Rameshorpur, Gabtoli, Centre # 25 (Female), Member ID: 2292/1 Group No: 04 Member since: 10-12-1998 (15 Years) First loan: BDT 1,500/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 40,000/-, Outstanding loan: BDT. 21,520/- Mother No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	02 years experience in running business. 02 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	Business
Entrepreneur Contact No.	:	01719-793705
Father's Contact No.	:	01778-524723
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd .Bogra Sadar Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. ZAHANARA BEGUM joined Grameen Bank since 15 years ago. At first she took 1,500 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed N	lobin Udyokta	Business Info

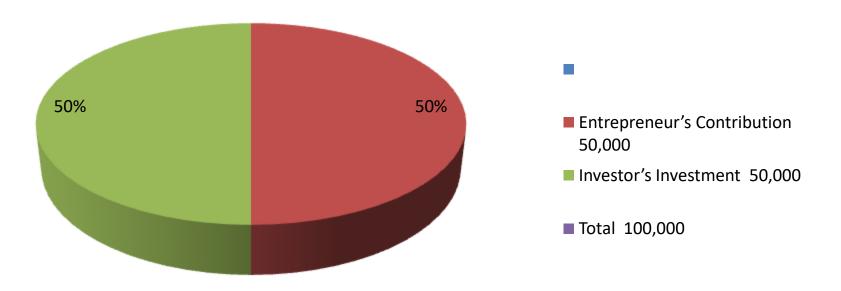
Proposed Nobin Udyokta Business Info					
Business Name	:	MAHIM POLTRY FARM			
Location	:	Moddha Katuli, Gabtoli, Gabtoli, Bogra.			
Total Investment in BDT	:	BDT 100,000/-			
Financing	:	Self BDT50,000/-(from existing business) 50% Required Investment BDT 50,000/-(as equity) 50%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/			
Size of shop	:	20 ft x 30 ft= 600 square ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Poltry product. The business is operating by entrepreneur. Existing no employee. One will be appointed in the future. Collects goods from Agreed grace period is 3 months. 			

Existing	Business	(BDT)	
		•	

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Poltry sales	2,000	60,000	720,000
Total Sales (A)	2,000	60,000	720,000
Less. Variable Expense			
Poltry Product cost.	1,600	48,000	576,000
Total variable Expense (B)	1,600	48,000	576,000
Contribution Margin (CM) [C=(A-B)	400	12,000	144,000
Less. Fixed Expense			
Electricity Bill		1,000	12,000
Transportation		500	0
Salary (self)		5,000	60,000
Mobile Bill		300	3,600
Total fixed Cost (D)		6,800	75,600
Net Profit (E) [C-D)		5,200	68,400

Investment Breakdown							
Existing				Proposed			
Amount Amount					Proposed		
Particulars	Qty.	Unit Price	(BDT)	Qty	Unit Price	(BDT)	Total
Poltry	1000	20	20,000	1000	20	20,000	40,000
Feed	10	2000	20,000	10	2,000	20,000	40,000
Medicine	10	1000	10,000	10	1000	10,000	20,000
Total	0	0	50,000	0	0	50,000	100,000

Source of Finance



Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)				0	-
Poltry sales	3,000	90,000	1,080,000	1,134,000	1,190,700
Total Sales (A)	3,000	90,000	1,080,000	1,134,000	1,190,700
Less. Variable Expense					
Poltry Product cost.	2,400	72,000	864,000	907,200	952,560
Total variable Expense (B)	2,400	72,000	864,000	907,200	952,560
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000	226,800	238,140
Electricity Bill		1,000	12,000	12,000	12,000
Transportation		500	6,000	6,000	6,000
Salary (self)		5,000	60,000	60,000	60,000
Mobile Bill		400	4,800	4,800	4,800
Total fixed Cost (D)		6,900	82,800	82,800	82,800
Net Profit (E) [C-D)		11,100	133,200	144,000	155,340
Investment Payback			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	133,200	144,000	155,340
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		113,200	237,200
	Total Cash Inflow	183,200	257,200	392,540
2	Cash Outflow			
2.1	Purchase of Product	50,000	0	0
2.2	Payment of GB Loan	0	0	0
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	113,200	237,200	372,540

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 02 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Moddha Katuli, Gabtoli, Gabtoli, Bogra. Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures











FAMILY PICTURE

