Proposed NU Business Name: M/S RUPA DAIRY FARM



Project identification and prepared by: Md . Anowar Hossain, Mohasthan Unit, Bogra Project verified by: Md. Mozaharul Islam Sarker



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MONOTOSH CHANDRA CHAKI				
Age	••	06-03-1985(22Y <i>ears</i>)				
Marital status	••	Married				
Education,till to day		Class Five				
Children	••	01 Daughter				
No. of siblings:	••	02 Brothers				
Address	••	Vill: Akbariya P.O Pirgasa P.S:Gabtali Dist: Bogra				
00Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Husband's name (iv) GB member's info		Mother Father SHAMOLI RANI CHAKI FONI CHAKI Branch:Lhiripara ,Bogra,Centre # 41(Female), Member ID:3165 Group No: 02 Member since: 03-02-1995(08 Years) First loan: BDT 15,00 /-, Existing loan: BDT 20,000/-				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Outstanding loan:6300/- Father No No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	07 years experience in running business.
Training Info	:	He has 05 Years training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01747-133216
Father's Contact No.	:	01747-133216
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohasthan Unit, Bogra.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

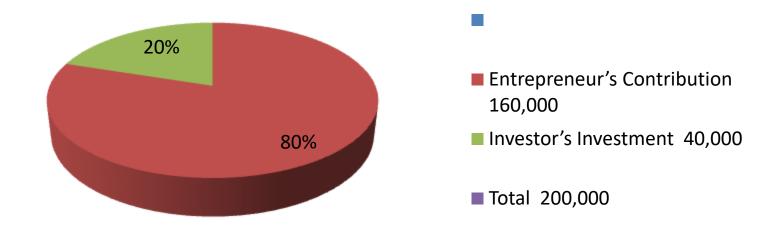
MST. SHAMOLI RANI joined Grameen Bank since 08 years ago. At first she took BD 15,00 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	M/S RUPA DAIRY FARM				
Location	:	: Vill:Akbariya P.O Pirgasa ,Gabtoli.Bogra				
Total Investment in BDT	:	BDT 200,000/-				
Financing	:	Self BDT 160,000/- (from existing business) 20% Required Investment BDT 40,000/- (as equity) 80 %				
Present salary/drawings from business (estimates)	:	BDT 5000				
Proposed Salary	:	BD NILL				
Size of shop	:	12 ft x 8 ft= 96 square ft				
Security of the shop	:	N/A				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Milk product. The business is operating by entrepreneur. Existing no employee. One will be appointed in the future. Collects goods from Agreed grace period is 3 months. 				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
FISH production	300	9,000	108,000			
Total Sales (A)	300	9,000	108,000			
Less. Variable Expense						
Milk production	70	2,100	25,200			
Total variable Expense (B)	70	2,100	25,200			
Contribution Margin (CM) [C=(A-B)	210	6,900	82,800			
Less. Fixed Expense						
House rant		-	0			
Electricity Bill		200	2,400			
Transportation		200	2,400			
Salary (self)		5,000	60,000			
Mobile Bill		200	2,400			
Non cash item						
Depreciation		0	0			
Total fixed Cost (D)		5,600	67,200			
Net Profit (E) [C-D)		1,300	15,600			

Investment Breakdown									
	Exist	ing	Proposed						
Particulars	Qty.	Unit Price	Amount	Qty	Qty Unit Amo		Propose d		
			(BDT)			(BDT)	Total		
Cow	1	100000	100,000	1	40,000	40,000	140,000		
Cow	1	60000	60,000	0	0	0	60,000		
Security	0	0	0	0	0	0	0		
Total	2	0	160000	1	40000	40000	200000		

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Milk production	500	15,000	180,000	189,000	198,450	
Total Sales (A)	500	15,000	180,000	189,000	198,450	
Less. Variable Expense						
Milk production	150	4,500	54,000	56,700	59,535	
Total variable Expense (B)	150	4,500	54,000	56,700	59,535	
Contribution Margin (CM) [C=(A-B)	350	10,500	126,000	132,300	138,915	
Less. Fixed Expense						
House rant		0	0	0	0	
Electricity Bill		200	2,400	2,400	2,400	
Transportation		200	2,400	2,400	2,400	
Salary (self)		5,000	60,000	60,000	60,000	
Mobile Bill		200	2,400	2,400	2,400	
Non cash item						
Depreciation		0	0	0	0	
Total fixed Cost (D)		5,600	67,200	67,200	67,200	
Net Profit (E) [C-D)		4,900	58,800	65,100	71,715	
Investment Payback			16,000	16,000	16,000	

	Cash flow projection on business plan (rec. & Pay)						
SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)			
1	Cash Inflow						
1.1	Investment Infusion by Investor	40,000					
1.2	Net Profit	58,800	65,100	71,715			
1.3	Depreciation (Non cash item)	0	C	0			
1.4	Opening Balance of Cash Surplus		42,800	91,900			
	Total Cash Inflow	98,800	107,900	163,615			
2	Cash Outflow						
2.1	Purchase of Product	40,000	О	0			
2.2	Payment of GB Loan	0	0	0			
	Investment Pay Back (Including Ownership Tr.						
2.3	Fee)	16,000	16,000	16,000			
	Total Cash Outflow	56,000	16,000	16,000			
3	Net Cash Surplus	42,800	91,900	147,615			

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Dheakola, Bogra shadar, Bogra. Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures











FAMILY PICTURE

