M/S Shamim Electric Tradars



Project by: Md.Abdul Awal Identified by-Md. Razuan Kharim Verified By: Md. Ziaul Hoque



BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md.Abdul Awal
Age	:	010/02/1984 (34 Years 6 months)
Marital status	:	Married
Children	:	02 Daughter
No. of siblings:	:	01 Brother, 02 Sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Mst Noyan Tara Md' Ohab Ali Member since:2005 To 2015 Branch: Gopalpur, Centre no.2 Group:20 Lone no :N/A First loan: Tk. 3,000/- Last Loan: Tk. 40000
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	:	N/A N/A N/A N/A
Education	:	SSC

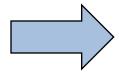
BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Present Occupation	:	Business (Retail Shop)
Trade License Number		111
Business Experiences	:	10 Years
Other Own/Family Sources of Income	:	Business
NU Contact Info		01735675568
Legal Requirements of Business	:	- Trade License, Contract with Owner of shop place, No hamper to environment.
Permanent Address	:	Vill; Rajor , P/O: Gupalpur P/S: Saturia , Dist: Manikgonj
Other Own/Family Sources of Liabilities		N/A
NU Project Source/Reference	:	GT Dhamrai Unit Office, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY





NU's mother was a member of Grameen Bank under Gopalpur Branch from 2005. At first she took a loan amounting to BDT 3,000 (three thousand taka) from Grameen Bank. NU invested GB in his business. NU's mother gradually improved their life standard by using GB loan.

PROPOSED BUSINESS info



Business Name	:	M/S Shamim Electric Tradars
Address/ Location	:	Gupalpur, Saturia, Manikgonj
Total Investment in BDT	:	307000 BDT
Financing	:	Self BDT :237,000 (from existing business) -77% Required Investment BDT :70000 (as equity) -23%
Present salary/drawings from business (estimates)	:	BDT10,000
Proposed Salary		BDT 10,000
Proposed Business % of present gross profit margin	:	70%
Estimated % of proposed gross profit margin	:	70%
iii. Agreed grace period	:	2 months

PRESENT AND PROPOSED BUSINESS INVESTMENT BREAKDOWN



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present items: Furniture	217,000 20,000		270,000
Proposed Items: Gas Cylinders 30		70000	70,000
Total Capital	237000	70,000	307000

PRESENT AND PROPOSED BUSINESS INVESTMENT BREAKDOWN



Present item

Product name	Amount
Product name	Amount
Electric parts	20000
-	
Battery Charger	22000
Cabla	20000
Cable	30000
Nat	10,000
1100	10,000
Electric wire	30,000
Marie: minor	25000
Multi plug	35000
Charge Light	10,000
	10,000
Holder	20000
Date	20000
Bulb	20000
Socket	20,000
	20,000
Total :	217,000

Proposed Item

Product name	Amount
Gas Cylinders 30	70000
Total	70000

EXISTING BUSINESS OPERATION info



Particulars	Existing Business (BDT)				
	Daily	Monthly	Yearly		
Sales (A)	4,000	120,000	1,440,000		
Less: Cost of sale (B)	3,400	102,000	1,224,000		
Gross Profit 15% (A-B)= [C]	600	18,000	216,000		
Less: Operating Costs					
Electricity bill		500	6000		
Night Guard Bill		100	1200		
Mobile Bill		300	3600		
Salary from Business		10,000	120,000		
Others (Entertainment)		200	2400		
Non Cash Item:					
Depreciation Expenses 20,000*15%		250	3000		
Total Operating Cost (D)		11350	136200		
Net Profit (C-D):		6650	79,800		

FINANCIAL PROJECTION OF NU BUSINESS PLAN



Doutionland	,	Year 1 (BD	T)	Year 2 (BDT)			
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Sales (A)	4,000	120,000	1,440,000	4,500	135,000	1,620,000	
Less: Cost of Sale (B)	3,400	102,000	1,224,000	3,825	114,750	1,377,000	
Gross Profit 15% (A-B)=(C)	600	18,000	216,000	675	20,250	243,000	
Less operating cost:							
Electricity bill		500	6,000		600	7,200	
Night Guard Bill		150	1,800		200	2,400	
Shop rent		1000	12000		1000	12000	
Salary from Business		10,000	120,000		10,000	120,000	
Mobile Bill		200	2,400		300	3,600	
Others		200	2,400		200	2,400	
Non Cash Item:							
Depreciation Expense		250	3000		250	3000	
Total Operating Cost (D)		12300	147600		12,550	150,600	
Net Profit $(C-D) = (E)$		5700	68400		7700	92,400	
GT payback			42000			42000	
Retained Income:	26400				50400		

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & Pay)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	70000	0
1.2	Net Profit	68,400	92400
1.3	Depreciation (Non cash item)	3000	3000
1.4	Opening Balance of Cash Surplus	0	29400
	Total Cash Inflow	141,400	124800
2.0	Cash Outflow		
2.1	Purchase of Product	70,000	0
2.2	Payment of GB Loan*	0	0
2.3	Investment Pay Back (Including Ownership Tr. Fee)	42000	42000
	Total Cash Outflow	112000	42000
3.0	Net Cash Surplus	29400	82800

SWOT ANALYSIS



Internal Environment

Strength

- NU is full time engaged with Dairy farm
- Skilled & Experience
- GoodCommunicationSystem.
- Good Networking with milk buyer
- Mother is capable to take care of cattle
- No Credit Sale

Weakness

Scarcity of investment

External Environment

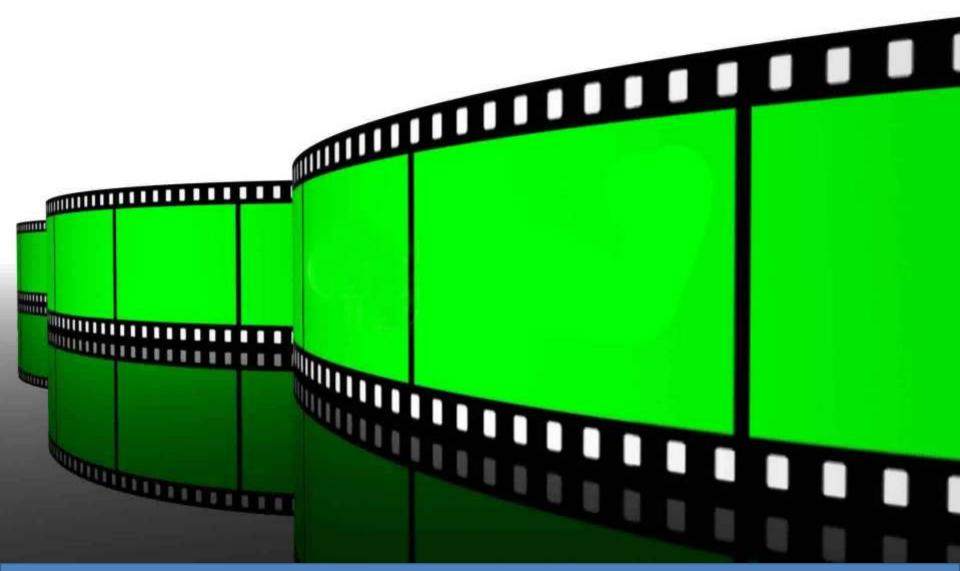
Opportunity

- Expansion of Business
- Increasing the profitability

Threat

- Cow related disease
- Theft.





GT Social Business Unit, Dhamrai







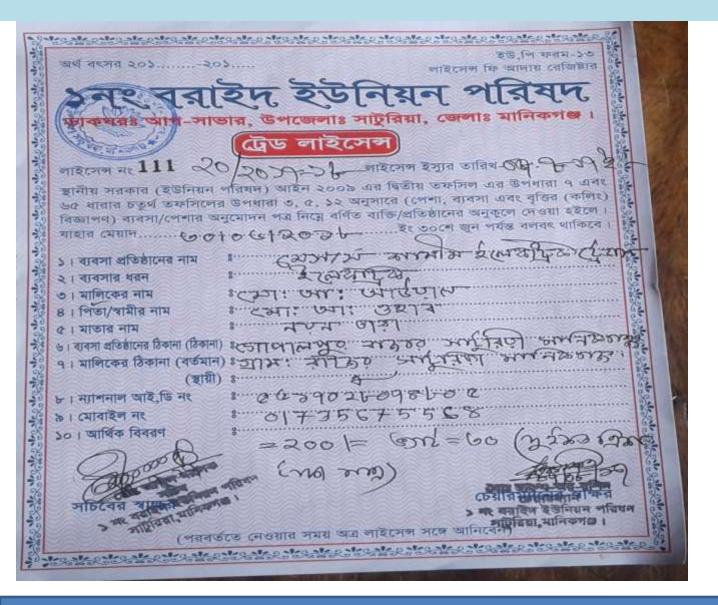




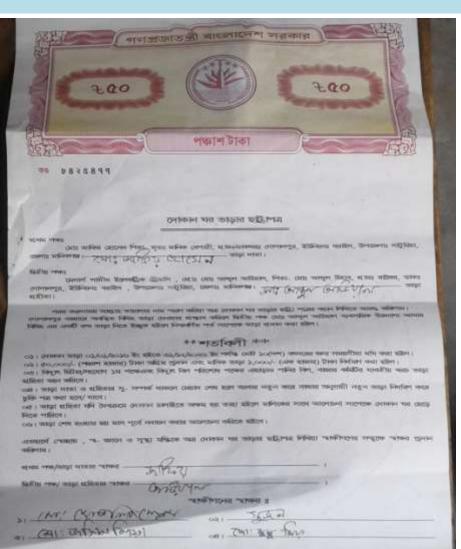


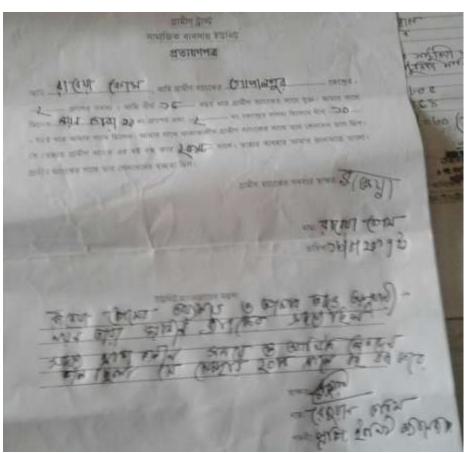
GT Social Business Unit, Dhamrai



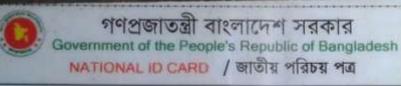












নাম: মোঃ আঃ আউয়াল

Name: Md Abdul Awal

পিতা: মোঃ আঃ ওহাব

মাতা: নয়ন তারা

Date of Birth: 20 Mar 1984

ID NO: 5617028074805

এই কার্ডটি গণপ্রজাতন্ত্রী বাংগাদেশ সরকারের সম্পত্তি। কার্ডটি ব্যবহারকারী ব্যতীত অন্য কোথাও পাওয়া গেলে নিকটপ্র পোট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: গ্রাম/রাস্তা: রাজৈর, রাজের, ডাকঘর: গোপালপুর - ১৮১০, সাটুরিয়া, মানিকগঞ্জ

্রান্ত থ্রান্ত প্রাক্তর প্রদানের তারিখ: ১৮/০৯/২০০৮

গণপ্রজাতন্ত্রী বাংলাদেশ সরকার
Government of the People's Republic of Bangladesh
NATIONAL ID CARD / জাতীয় পরিচয় পত্র
নাম: নয়ন তারা

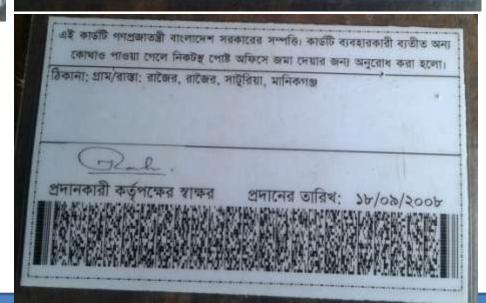
Name: Noyon Tara

सामी: त्याः उदाव जानी

মাতা: খুশীমন

Date of Birth: 06 Apr 1958

ID NO: 5617028074846





Presented at

Internal Design Lab

On August --, 2017 at GT

