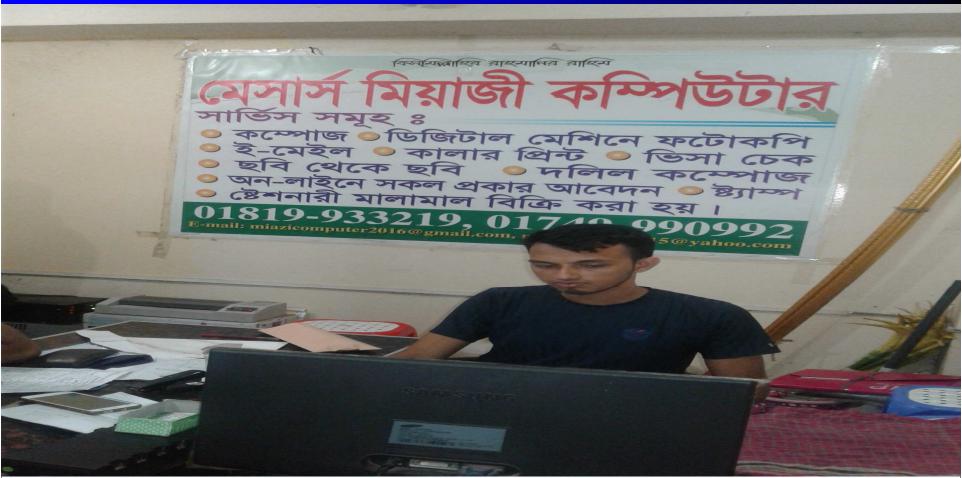
#### A Nobin Udyokta Project

## M /S Miazi Computer





Project by: Ibrahim Kholil
Identified by: Mirza Arif Rabbani
Verified By: Md. Sohrab Hossain

Hajigonj Unit, Region-1
GRAMEEN TRUST

#### **BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA**



Name	:	Ibrahim Kholil
Age	:	01-01-1996 (21Years)
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	Brothers-3 Sisters -3
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info  Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GCCN, GKF etc.	: : : : : : : : : : : : : : : : : : : :	Mother Father Samsunnahar Md. Abdul Motin Branch- Asrafpur Center- 03/m ,Group-02 Loanee no-1117 Member Since14/04/2013 First loan: 5000 Existing loan- 40000, Outstanding: 7960 N/U N/A N/A N/A N/A
Education	:	Class :H.S.C

#### **BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA**



(Continued)

Present Occupation	:	Computer Online Business
Trade License No-		830
Business Experiences	:	05Years
Other Own/Family Sources of Income	:	Two Brothers are Business
Other Own/Family Sources of Liabilities	:	N/A
NU Contact info.		01819933219
NU Project Source/Reference	:	GT Hajigonj Unit Office, Chandpur.

#### **BRIEF HISTORY OF GB LOAN Utilization by Family**



NU's Mother has been a member of Grammeen Bank since 14/04/2013. At first she took Tk.5,000 from GB. NU invested GB Loan in his business. He repaired their own house and bought some cattle from the income of his business. They gradually improved their life standard through GB loan.

#### PROPOSED BUSINESS Info.



Business Name	:	M /S Miazi Computer	
Address/ Location	:	Doa Banga Bazar, Sharasti	
Total Investment in BDT	:	231700/=	
Financing		Self BDT 171700 /=(from existing business) - 75% Required Investment BDT 60000 (as equity) -25%	
Present salary/drawings from business (estimates)	:	9,000	
Proposed Salary		9,000	
i. Proposed Business % of present gross profit margin	:	25%	
ii. Estimated % of proposed gross profit margin	:	25%	
iii. Agreed grace period	:	2 months	
iv. In future risk mgt. plan (from fire, disaster etc.)	:	N/A	

#### PRESENT & PROPOSED INVESTMENT Breakdown



Particulars	Existing Business (BDT)	Proposed (BDT)	Total (BDT)
Investments in different categories:	(1)	(2)	(1+2)
Present Stock Items Furniture Advance Fan	88500 20000 61200 2000		171700
Proposed Items (**):		60000	60000
Total Capital	171700	60,000	231700

(\*) Details present Stock & (\*\*) Proposed Items mentioned in next slide

#### PRESENT & PROPOSED INVESTMENT Breakdown



(Continued)

Present Stock item					
Product name with quantity Amount					
Computer (1 piece)	8500				
Digital Printer	20000				
UPS	5000				
PC	20000				
IPS	30000				
Laminate Machine	5000				
Total Present Stock	88500				

Proposed Stock items						
Product name with quantity	Amount					
Digital Photocopy Machine Toshiba b2	60000					
Total Proposed Item	60000					

#### **EXISTING BUSINESS OPERATIONS Info.**



Particulars	Existing Business (BDT)					
Particulars	Daily	Monthly	Yearly			
Sales (A)	2000	60000	720000			
Less: Cost of sale (B)	1500	45000	540000			
Gross Profit 25% (A-B)= [C]	500	15000	180000			
Less: Operating Costs						
Electricity bill		600	7200			
Rent		1700	20400			
Mobile Bill		200	2400			
Present Salary		9000	108000			
Others (Entertainment)		200	2400			
Non Cash Item:						
Depreciation Expens(20,000*10%)=2000		167	2000			
Total Operating Cost (D)		11867	142404			
Net Profit (C-D):		3133	37596			

## Financial Projection of NU BUSINESS PLAN



Particulars		Year 1 (E	BDT)	Year 2 (BDT)		
Fai ticulai 5	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Sales (A)	2500	75000	900000	3000	90000	1080000
Less: Cost of Sale (B)	1875	56250	675000	2250	67500	810000
Profit 25% (A-B)=(C)	625	18750	225000	750	22500	270000
Gross Profit						
Less operating cost:						
Electricity bill		700	8400		800	9600
Mobile Bill		300	3600		400	4800
Salary- self		9000	108000		9000	108000
Others (Entertainment)		250	3000		300	3600
Shop Rent		1700	20400		1700	20400
Depreciation Expens(20,000*10%)=6000		167	2000		167	2000
Total Operating Cost (F)		12117	145404		12367	148404
Net Profit =(E-F)		6633	79596		10133	121596
GT payback	36,000			36000		
Retained Income:	43596			85596		

## **CASH FLOW Projection on Business Plan (Rec. & Pay.)**



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	60000	0
1.2	Net Profit	79596	121596
1.3	Depreciation (Non cash item)	2000	2000
1.4	Opening Balance of Cash Surplus		37636
	Total Cash Inflow	141596	161232
2.0	Cash Outflow		
2.1	Purchase of Product	60,000	0
2.2	Payment of GB Loan	7960	0
2.3	Investment Pay Back	36000	36000
	Total Cash Outflow	103960	36000
3.0	Net Cash Surplus	37636	125232

#### **SWOT Analysis**



# STRENGTH

- Long relationship with Grameen
- Well Known Person in locality
- Skill and 10 years working Experience

## WEAKNESS

- Lack of investment
- Less stock

## **O**PPORTUNITIES

Have a chance at more customers within local area

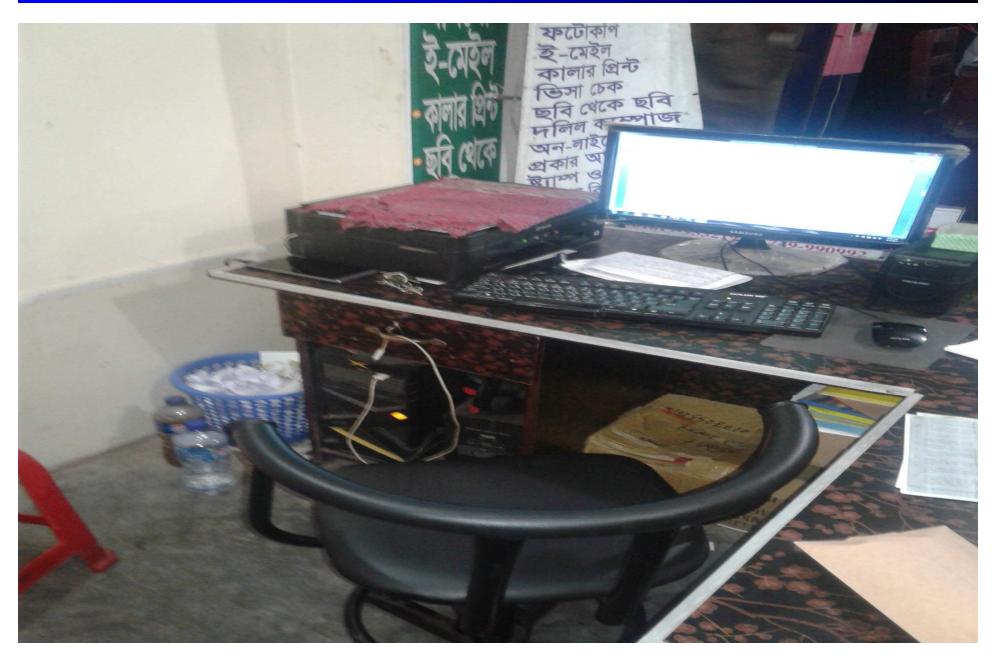
### THREATS

- Political Unrest
- Theft
- Fire







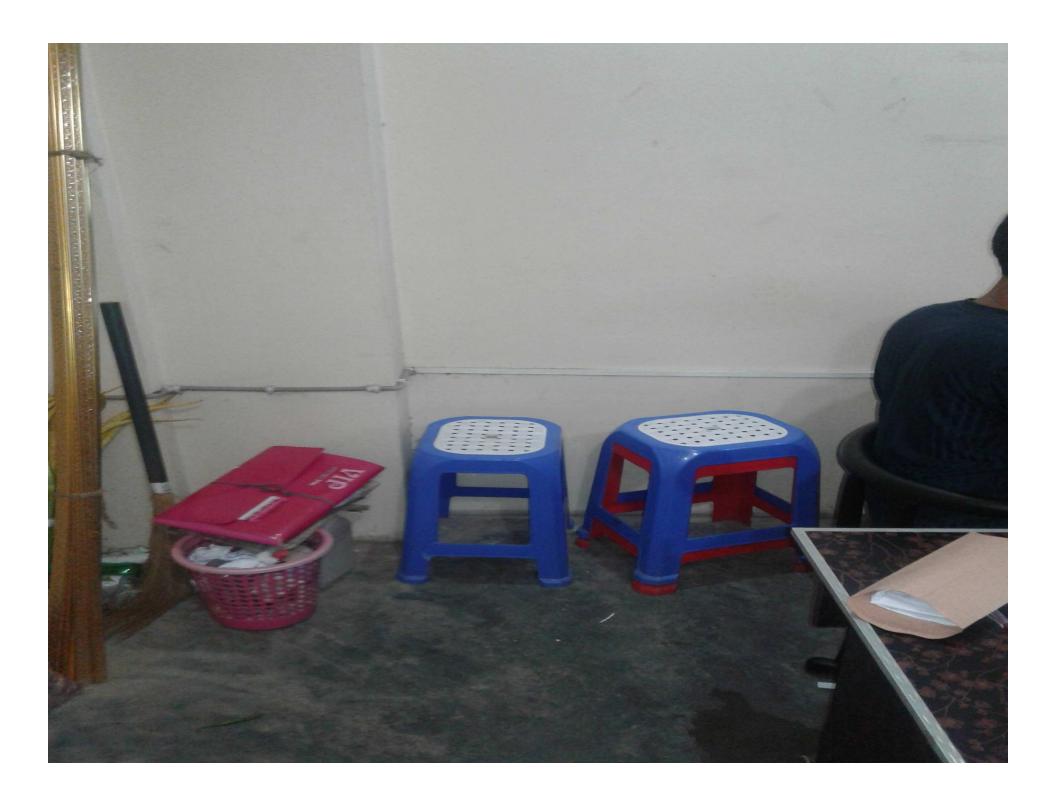




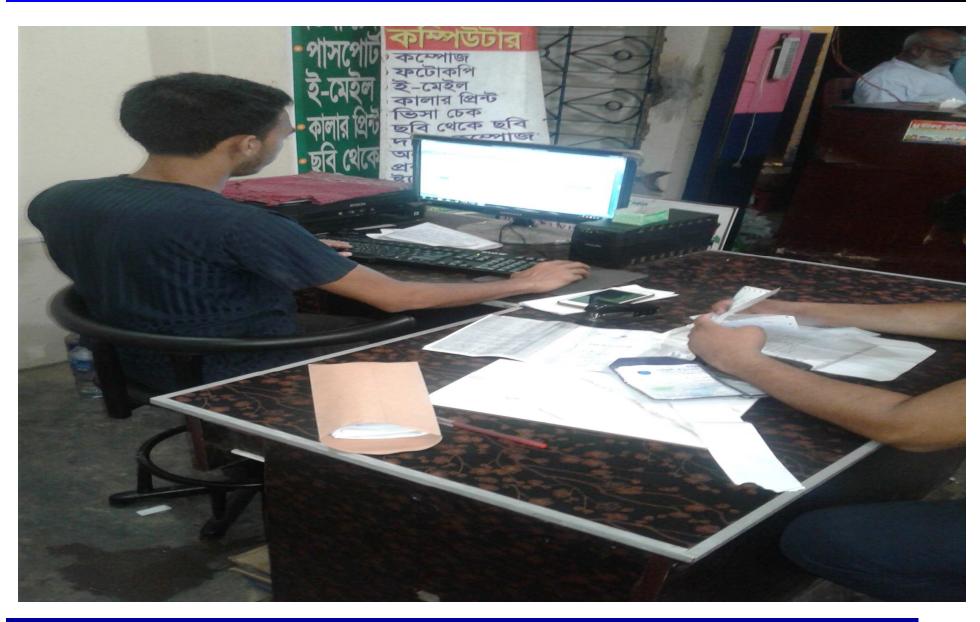












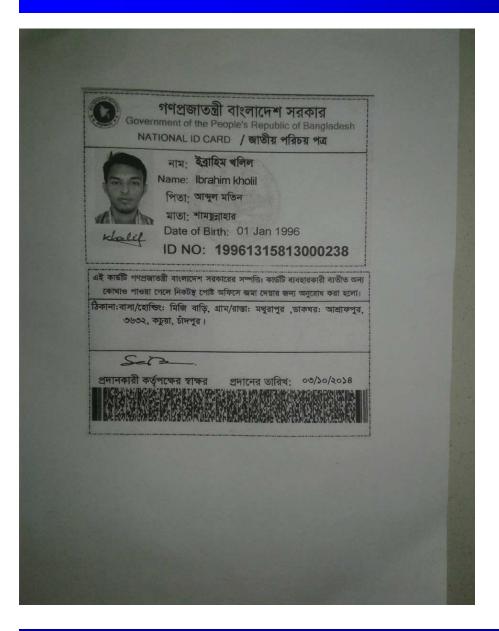


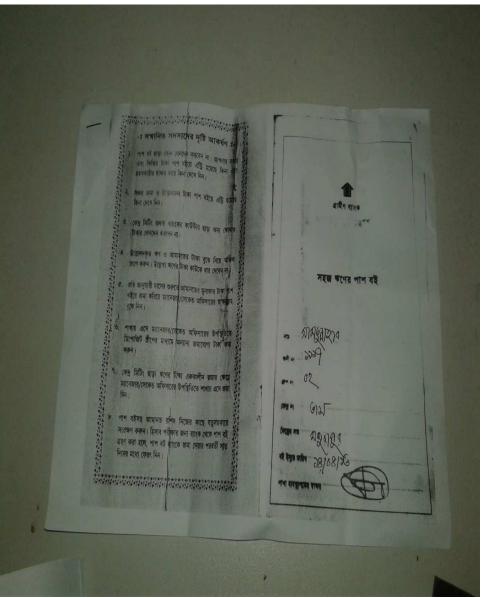










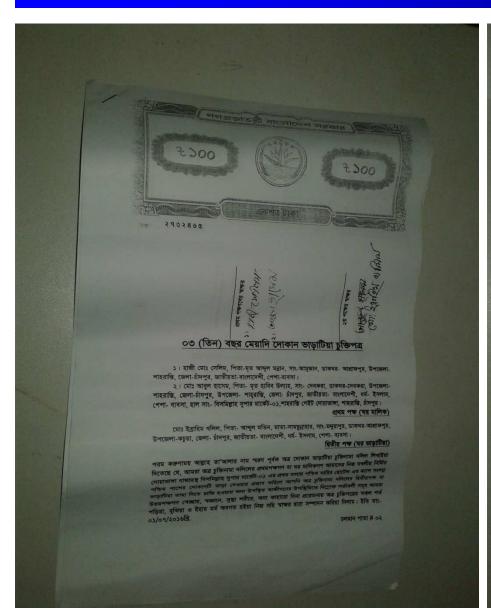


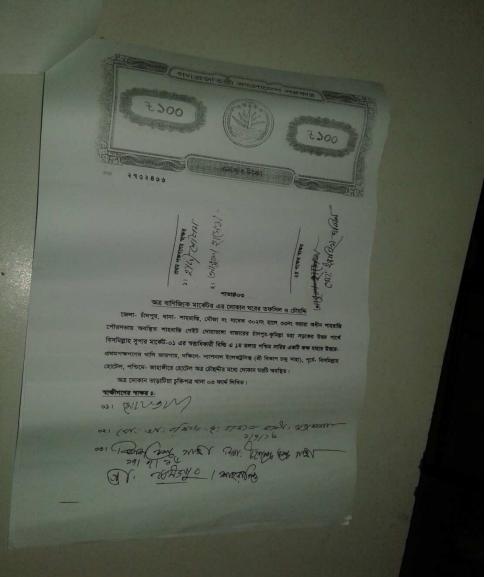




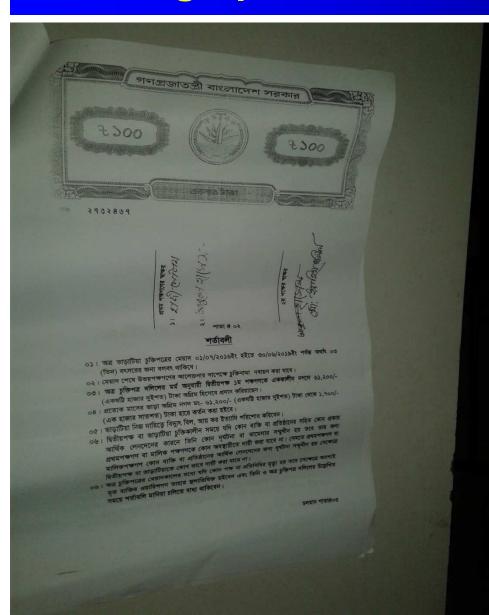


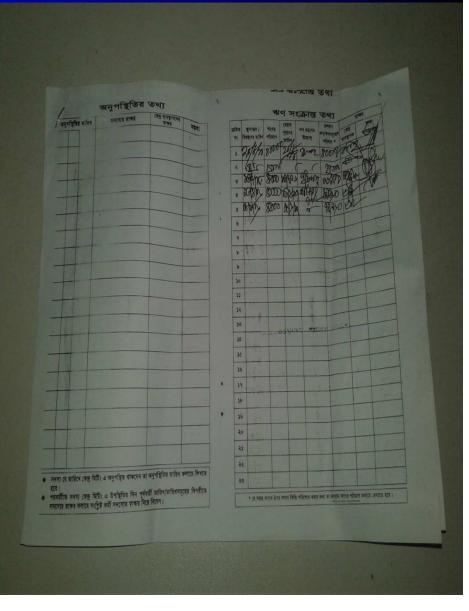














# Presented at 153<sup>rd</sup> Internal Design Lab

(22<sup>nd</sup> Regional Lab)

On August 10, 2017 at Chandpur

